

## JUST LISTED SCRIPT

Hello is \_\_\_\_\_ there?

Hi \_\_\_\_\_ thanks for taking my call!

This is \_\_\_\_\_ with The Pulciani Group at Keller Williams Preferred Realty.

I wanted you to be one of the first to know I just listed a home in our neighborhood located at \_\_\_\_\_ (address) and it has \_\_\_\_ bedrooms, \_\_\_\_\_ bathrooms, and \_\_\_\_\_ car garage.

Do you know of anyone from work or friends that would like to ...BUY A HOME... in our area?

If yes, get names and ask if you can use their name when you call them.

If no...

Thanks for taking a moment to think about that.

By the way it is priced at \$\_\_\_\_\_.

One last quick question. With interest rates as low as they are, have you thought about investing in real estate?

If you are interested, or you hear of anyone who is, ... CALL ME... this is \_\_\_\_\_ with The Pulciani Group at Keller Williams Preferred Realty.

Thanks, I appreciate your time.