

JUST SOLD SCRIPT

Hello is _____ there?

Hi _____, thanks for taking my call.

This is _____ with The Pulciani Group at Keller Williams Preferred Realty and I wanted you to be one of the first to hear that the home located at _____ just sold and if you are ... LIKE ME ... you like to keep on top of the prices of homes in our area.

It has _____ bedrooms, _____ of bathrooms and _____ car garage and was listed at \$_____.

I had quite a few buyers look at this home and are still looking to ... BUY A HOME... so by chance do you know of a neighbor that is looking to ... SELL A HOME?

Do you know of anyone from work or friends that would like to ... BUY A HOME ... in our area?

How about you, when are you looking to make your next move?

Thank you for taking the time to speak with me.