



MBA, CET, PLD, PMP

Operations executive with 20+ years of experience leading manufacturing, environmental, construction, field services, and industrial organizations.

Proven expertise in P&L ownership up to \$120M, multi-site operations, M&A integration, ERP-driven forecasting, and large-scale workforce leadership (1,500+ employees). Track record of driving revenue growth, EBITDA improvement, operational efficiency, and post-acquisition integration.

500+ annual volunteer Hours.

EXPERTISE / SKILLS

- Business Operations
- Strategy
- Financial Management
- Revenue Growth
- Contract Management
- Project Management
- Team Leadership
- Organizational Efficiencies
- Acquisition Integrations
- Business Development
- Change Management
- Team Development
- Negotiating

KEYWORDS

Operations Leadership, Manufacturing Operations, Environmental Services, Capital Projects, Field Services, ERP, MRP, Forecasting, EBITDA, Workforce Scaling, Organizational Transformation, M&A Integration, Safety Leadership.

BRAD NAETH, MBA, CET, PMP, PLD

Operations Executive

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[LinkedIn Profile - CLICK HERE](#)

EXPERIENCE

VICE PRESIDENT

- Completed Full Business Analysis and 1st Business Operations Plan.
- Design of Organizational Architecture and Process.
- Developed & Implemented Full Cycle Marketing Plan.
- Sourced, Solicited and Secured Key Industry Partnerships.
- Increased Opportunity Pipeline by 300%.
- Designed and Implemented 5 Year Strategic Growth Plan.

VICE PRESIDENT, Integration

(\$60M Annually)

- Increased YOY contracted backlog from \$22M to \$45M.
- Grew FY2025 Revenue at \$45M to forecast of \$80M FY2026.
- Grew design capacity by 300%, transitioned from 2D to 3D design.
- Completed a full divisional re-org, streamlining overall operations.
- Increased shop capacity by over 300%, resources and space.

DIRECTOR, Electrical Integration

(\$45M Annually)

- Increased MOM backlog by \$10M.
- Grew the team from 14 to 31, implemented formal Org Design.
- Developed and implemented full forecasting model. Rev & P&L.
- Developed and implemented full cycle Employee Development Plan.
- Increased YOY Revenue trajectory from \$29M to \$47M.
- Re-designed and implemented Attraction / Retention plan.

VICE PRESIDENT, Operations

(\$75M Annually)

- Added 3 new service lines.
- Implemented a formal R&D program & redesigned core product.
- Grew the Environmental team from 75 to over 100 staff.
- Increased revenues by 25%.
- Maintained an overall EBITDA of 20%+.
- Secured 6 Major Contracts, \$5M to \$20M each

DIRECTOR, Integrations

- Led an integration team (50 staff) to successfully integrate 2 operating assets through acquisitions.
- Combined 18 locations, 3350 employees, 300 + contracts, 28 + service offerings, 590 pieces of equipment.
- No payroll issues, 100% clients retained, cash flow normalized within 3 months.

May 2025 to Current

Ecosis Ltd.

~15 Staff

SABRE Ltd.

Dec 2024 to Feb 2025

SABRE Ltd.

~100 Staff

April 2024 to Dec 2024

SABRE Ltd.

~30 Staff

FLINT CORP. - 2005 TO 2024

(Current and Previous Entities)

Oct 2019 to Dec 2023

ClearStream / Flint Corp.

~250 Staff

June 2019 to Oct 2019

ClearStream

~50 Staff

EDUCATION

MERGERS & ACQUISITIONS – Columbia Business School

GLOBAL EXECUTIVE MBA – Rotman Business School – U of T

PROGRAM FOR LEADERSHIP DEVELOPMENT – Harvard Business School

PROJECT MANAGEMENT PROFESSIONAL – PMI

GRADUATE CERT. – PROJECT MANAGEMENT – University of Alberta

MECHANICAL ENGINEERING TECHNOLOGY – NAIT