# SILVER POINT DISPOSAL

Weekly Garbage and Recycling Service

# Why Choose Silver Point Disposal?

Both Trash and Recycling service, twice per week

We recycle more types of material than our competitors!

Support a local business!

For every new customer we plant a tree!

# **Silver Point Disposal**

Silver Point Disposal is currently a one-man operation. Starting in 2020, I decided to involve myself in Electronic Recycling and have since grown my hobby into a business. I formed Silver Point Disposal officially in 2021 and left my career to go full time into this business.

I choose to do things a little differently than some of the larger companies. At the end of the day, I am a customer myself, and I know some of the frustrations that we all have dealt with when it comes to handling our garbage, so I try to make things as easy as possible for my customers.

# Weekly Service Overview: Part 1

- Garbage and Recycling into a single bin-saves you time and money!
  - > I collect and sort everything by hand, so there is no need for sorted bins.
  - If you choose to sort it, I would definitely not stop you! It's simply not required at this time.
  - All garbage must be bagged. I do all of this work by hand, so I will not be able to empty the bins if someone dumps small stuff into the bin. This includes tree trimmings, leaves, cactus, etc.
  - Heavy stuff goes to the curb, not the bin. If I can't safely unload it, I'm going to leave it for you.
- Weekly Pickups on Monday and Thursday
  - > Please have your bins out early, I will start around 6 am.
  - > Vacation Scheduling is easy, just call or text me and I'll come by on a different day.

# Weekly Service Overview: Part 2

## What I Accept vs Not Accept

- Garbage: I follow all of the same rules of what is accepted by the local landfills. Not everything can be disposed of there, and customers must follow certain regulations.
- Recycling: A lot more! The standard items apply (paper, cardboard, certain plastics) but we also allow electronics, appliances, metals, and tires.
- > A full list is given to customers before service begins

#### Curbside-Bulk Items

- I also accept bulky items at a major discount. Appliances, mattress, furniture, tree trimmings, etc.
- Anything less than one cubic yard (3ft x 3ft x 3ft) is considered part of the weekly service rate (additional fees may apply)
- > I always ask that customers arrange this with me first. Simply call, text, or email me.

## **Other Services**

### Paper Shredding

- > I will shred your documents at your property so you don't have to and then coordinate how you wish to dispose of the material. Due to the sensitive nature of the documents, there are several options available.
- > Can be completed as part of the weekly service or scheduled to meet your needs

#### Junk Removal/Property Cleanout

Got a lot of stuff? I'll take it all away and dispose of it in the best manner possible. Members of the weekly service receive a discount on this service.

#### Charity Donations

- If you have items you want delivered to charities, I'll take it for you! Simply put it on the curb with everything else and I'll take it.
- Must be pre-arranged to avoid Bulk-Item charges. Must meet quality standards to be accepted by charities. If I deem it too low quality or "well-worn", I will not take it to a charity. I will also choose the charity organization to receive the items, but am willing to take considerations.

# **Pricing**

- Weekly Service: Approximately \$65 per quarter or \$240 per year
  - 4 line items on your invoice
    - Disposal Costs: Everything involved in collection, disposal fees, bins, etc
    - Fuel and Environmental Fees: Transportation, vehicle testing, etc
    - City/County Fees: Fees associated with working with municipalities
    - Administrative Fees: Fees associated with working on accounts
- Minor fluctuations between invoices
  - > Fuel costs is calculated monthly, so there may be some variances.
  - > Other costs are calculated quarterly.
  - ➤ I have no intention of communicating small changes, such as changes less than \$5 per quarter. Changes greater than \$5 will be emailed before the invoice to ensure all customers are aware.
- Invoices will be emailed
  - > Due date is the first of the month with a three (3) day grace period before late fees.
  - > Payment can be made through the invoice via credit card or a check written to Silver Point Disposal
- Annual increase of 5% (estimated)
  - My disposal locations have all informed me of annual price increases, so I make it known to my customers, as well.
- Service activation starts with a \$50 fee on the first invoice and cancellation has a \$50 fee on the final invoice. This covers bin costs, administrative work, and other effort that goes into account management.

## **Waste Bin**

- Bin rental is considered part of Disposal Costs on the invoice
- I will reuse bins if possible, not everyone gets a brand new one (yet!)
- The first bin has a \$50 initiation charge. Additional bins are \$25 per quarter
- You can use your own bin, too!
  - If you have extra garbage and recycling and you have a bin, I will empty it as well for no additional charge. (max 1 bin of any size, additional bins will be charge Bulk Item cost)
  - Garbage must still be bagged
- Broken or damaged bins
  - Wear and Tear-I will repair or replace it
  - Neglect or Abuse: Customer billed for new bin (charges divided onto invoice rather than lump sum)

## **Conclusion**

I am more than happy to answer any questions you may have. Feel free to call, text or email me!

Stephen Squires

CEO of Silver Point Disposal

Ph: (520) 477-7961

Em: info@silverpointdisposal.com

www.silverpointdisposal.com