



## **Mergers & Acquisitions**

### **How to make it a smooth transition.**

Our goal is to effectively and promptly complete your business sale or acquisition.

Points to consider whether you or your client is selling or buying a business of any kind.

- Pre-Deal Due Diligence (Corporate, Financial and Business Contracts)
- Review of Operations & Current Optimization for Growth
- Review Revenue Stream & Client Base to Determine Financial Stability
- Determine whether Existing Assets Can Expand Revenue
- Determine whether the Business has Invested in Top Employees or Needs to Trim Employee Overhead
- What will be the Tax Structure of the Deal
- Perform Financial Analysis
- Intellectual Property Analysis – Trademark or Patent(s)?
- Valuation Models- determine the right one for your market and business
- Legal Agreements: Stock Purchase Agreement or Purchase Asset Agreement

Let us help you prepare your due diligence of analyze the seller's due diligence and anticipate what is necessary to sell or invest in a business. We can help place you in a position to maximize your investment, so you don't feel pressured to make a decision that undermines your goals.

The Kagan Law Group, P.C. is a business transactional law practice with offices in providing domestic and international clients with over twenty-five years of experience in corporate, M&A, tax and employment/labor law, all of which we use in evaluating businesses and negotiating for our clients' best interest. We focus on providing a range of legal and business advice to investors, market leaders and well-funded emerging businesses, who are proactively expanding their business through asset acquisitions or merging with complementary businesses in similar or competing markets.

Please call us for a consultation.

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