

HEALTH PLANS REIMAGINED!

SIMPLE. STRAIGHTFORWARD. DEMYSTIED.

The Company



85

full-time
employees



4

locations

The Challenges



Fully-insured using “off the shelf” products. A traditional approach with no control or ability to innovate.



Benefits was the third largest spend on the profit & loss statement

As a growing employer working to recruit and retain talent, they needed to provide a better, more dynamic benefits package.

The Solution

- ✓ Transitioned to a level-funded plan, giving them much more control and insight into their benefits spend
- ✓ Introduced new technology to consolidate the management of benefits and information for all 4 locations into one place
- ✓ Aligned employee-paid benefits to reduce wasteful overspend
- ✓ Set goals for continual improvement year-over-year

It feels as if they met the employees where we were, improved our benefits, and cut our out-of-pocket expenses! - Employee

The Results



The employer **saved 23%** compared to their renewal, allowing them to maintain the quality of their benefits and invest in incentives for employees to choose high value healthcare.



Implemented Incentives to help employees become better healthcare consumers:

- \$0 elective surgery
- \$0 imaging services
- \$0 lab services
- \$0 Rx program