

HARKNESS CONSULTING SOLUTIONS, LLC



CAPABILITY STATEMENT

Core Competencies

Harkness Consulting Solutions, LLC (HCS) is a NYS MWBE certified management consulting company based in Albany, New York with expertise in the areas of strategic planning, executive priority-setting, and project-specific business consulting services. We specialize in business analytics and diversity, equity, and inclusion (DEI) in the workplace. Our mission is to help businesses activate the leadership skills necessary to improve and enhance your workforce. Our services include:

- o Strategic and Business Planning
- o Workforce Development
- o Program Management
- o Consulting/Coaching Services
- o Business Analytics, Reporting and Data Management

Past Performance

HCS has provided management consulting services that include strategic planning, workforce development, diversity, equity and inclusion, or program management needed to deliver high-quality services and programs with sustainable frameworks for the following organizations:



Differentiator

Our core values include timely communication and customer satisfaction, inclusive and equitable practices, and client-informed results that cultivates strong client relationships. Our work draws on expertise in areas of practice that translates across numerous industries. These include:

- Construction Management; Waste Management
- Education; Consulting; Media
- Food Service; Fashion and Beauty
- Healthcare; Mental Health; Massage Therapy
- Racial, Social and Economic Justice; Legal; Advocacy
- Travel and Tourism

Melody Harkness, Principal CEO/Consultant
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Company Info

- **Current certifications:** NYS MBE, NYS WBE, Business Analytics, DEI in the Workplace, Motivators Assessment, Everything DiSC®, PHR® Certified
- New York Power Authority Supplier Diversity Small Business Program (2024)
- **NAICS:** 541611 – Administrative Management Consulting Services; Strategic Planning Consulting Services 541612 – Organization Development Consulting Services; 541613 – Marketing Consulting Services; 611430 – Professional and Management Development Training
- **CAGE:** 8MQR55
- **UEI:** KSXSH4J8UK74
- **DUNS #:** 131110482
- **Accepted payment forms:** All major Credit Cards, Checks, Money Orders, Electronic Deposits
- **LinkedIn/Facebook:** Harkness Consulting Solutions, LLC