



## **2025 Q1 Macro and Markets Outlook**

Insights from our Capital Markets Strategy team

# *Chartbook*

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**Manulife**

Investment Management



An aerial view of a person running on a dirt path through a dense forest of tall evergreen trees. The path is reddish-brown and curves slightly to the left. The person is wearing a blue jacket and shorts, running away from the camera. The trees are lush green and fill the background and sides of the path.

**“If you make the mistake  
of looking back too much,  
you aren’t focused enough  
on the *road* in front of you.”**

**– Brad Paisley**



# Capital Markets Strategy

The Capital Markets Strategy team has a range of responsibilities, from market and economic analysis to investor education. The team analyzes and interprets the economy and markets on behalf of Manulife Investment Management. They work with the portfolio management teams to provide clients and investment intermediaries with commentary on strategies and asset allocation weightings. Their expertise spans across multiple asset classes and geographic regions.

[www.manulifeim.ca/cms](http://www.manulifeim.ca/cms)



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# Economy



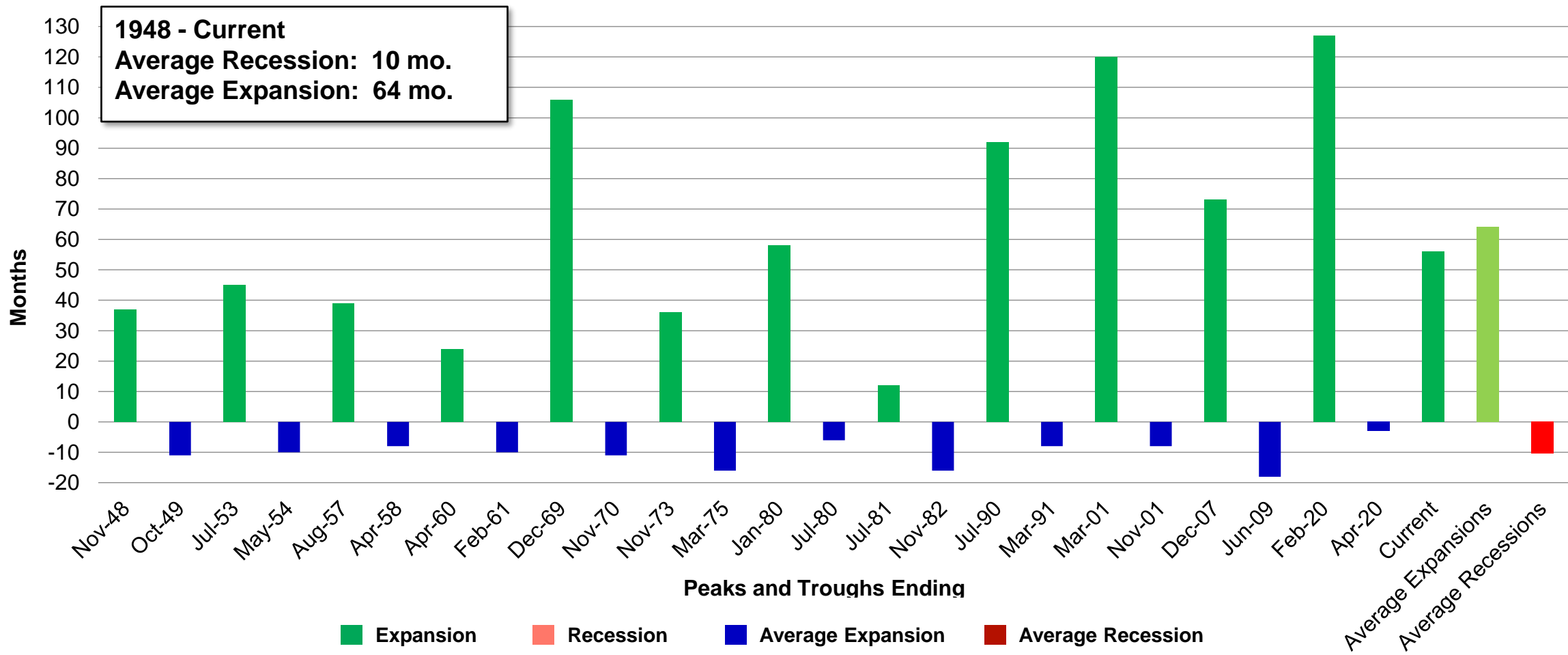
# Market risks

Risk	From current level	Outlook
Economy	Risk to the downside	While the U.S. economy has remained resilient, many economies around the world, including Canada, Europe, and China are showing signs of weakness. Recession risks remain elevated. We expect to continue to see a resilient U.S. consumer, a relatively tight labour market, and stable corporate balance sheets. That said, a slowdown in the United States remains possible.
Valuation	Neutral/Downside	Equities seem priced for perfection, with markets expecting a soft landing and strong earnings growth. Investors also believe that we'll see a gradual decline in inflation, and that central banks will continue to lower interest rates. Any headline surprises that state otherwise may create potentially choppy markets in the near term.
Earnings	Neutral	Global earnings growth will likely to be low overall from an index-level perspective but could be choppy from an individual-company perspective. In our view, security selection remains critical, with a focus on topline revenue growth vs. cost cutting.
Yields	Risk to the downside	The BoC has begun its easing cycle with the U.S. Federal Reserve following suit in September. The BoC will likely continue their easing cycle while the Fed's actions will be very 'data dependent' . Yields across the curve may fall as the market prices in weaker economic growth and further central bank rate cuts in 2025.
Credit	Risk to the downside	While geopolitical risk and OPEC's production policy may affect supply, a slower global economy will likely put pressure on demand. The tug of war between supply and demand will likely create continued volatility in near-term price movements with no likely structural path to either direction, as we've seen in 2024.
Oil prices	Neutral	While geopolitical risk and OPEC production policy may impact supply, a slower global economy will likely put pressure on demand. There is a tug of war between supply and demand that will likely create continued volatility in near-term price movements with no likely structural path to either direction. Like 2024.
Currency (CAD/USD)	Neutral	We think the Canadian dollar is currently undervalued relative to current oil prices and the 2-year differential. However, we expect CAD/USD to remain in a tight trading range of US\$0.70–74 over the next 12 months. We expect any change in CAD/USD in the near term to be driven by headlines relating to potential tariff policy from the United States.



# We are in the late stages of this economic cycle

U.S. economic expansions and contractions (1948 – current)





# Divergence within global manufacturing

	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24
JPMorgan Global PMI	48.7	49.1	49.9	49.6	49.6	49.5	48.7	48.6	49.0	49.2	48.8	49.3	49.0	50.0	50.3	50.6	50.3	51.0	50.8	49.7	49.6	48.7	49.4	50.0	49.6
United States	46.2	46.9	47.3	49.2	50.2	48.4	46.3	49.0	47.9	49.8	50.0	49.4	47.9	50.7	52.2	51.9	50.0	51.3	51.6	49.6	47.9	47.3	48.5	49.7	49.4
Canada	49.2	51.0	52.4	48.6	50.2	49.0	48.8	49.6	48.0	47.5	48.6	47.7	45.4	48.3	49.7	49.8	49.4	49.3	49.3	47.8	49.5	50.4	51.1	52.0	52.2
Mexico	51.3	48.9	51.0	51.0	51.1	50.5	50.9	53.2	51.2	49.8	52.1	52.5	52.0	50.2	52.3	52.2	51.0	51.2	51.1	49.6	48.5	47.3	48.4	49.9	49.8
U.K.	45.3	47.0	49.3	47.9	47.8	47.1	46.5	45.3	43.0	44.3	44.8	47.2	46.2	47.0	47.5	50.3	49.1	51.2	50.9	52.1	52.5	51.5	49.9	48.0	47.0
Eurozone	47.8	48.8	48.5	47.3	45.8	44.8	43.4	42.7	43.5	43.4	43.1	44.2	44.4	46.6	46.5	46.1	45.7	47.3	45.8	45.8	45.8	45.0	46.0	45.2	45.1
Germany	47.1	47.3	46.3	44.7	44.5	43.2	40.6	38.8	39.1	39.6	40.8	42.6	43.3	45.5	42.5	41.9	42.5	45.4	43.5	43.2	42.4	40.6	43.0	43.0	42.5
Holland	48.6	49.6	48.7	46.4	44.9	44.2	43.8	45.3	45.9	43.6	43.8	44.9	44.8	48.9	49.3	49.7	51.3	52.5	50.7	49.2	47.7	48.2	47.0	46.6	48.6
France	49.2	50.5	47.4	47.3	45.6	45.7	46.0	45.1	46.0	44.2	42.8	42.9	42.1	43.1	47.1	46.2	45.3	46.4	45.4	44.0	43.9	44.6	44.5	43.1	41.9
Italy	48.5	50.4	52.0	51.1	46.8	45.9	43.8	44.5	45.4	46.8	44.9	44.4	45.3	48.5	48.7	50.4	47.3	45.6	45.7	47.4	49.4	48.3	46.9	44.5	46.2
Spain	46.4	48.4	50.7	51.3	49.0	48.4	48.0	47.8	46.5	47.7	45.1	46.3	46.2	49.2	51.5	51.4	52.2	54.0	52.3	51.0	50.5	53.0	54.5	53.1	53.3
Ireland	48.7	50.1	51.3	49.7	48.6	47.5	47.3	47.0	50.8	49.6	48.2	50.0	48.9	49.5	52.2	49.6	47.6	49.8	47.4	50.1	50.4	49.4	51.5	49.9	49.1
Czech Republic	42.6	44.6	44.3	44.3	42.8	42.8	40.8	41.4	42.9	41.7	42.0	43.2	41.8	43.0	44.3	46.2	44.7	46.1	45.3	43.8	46.7	46.0	47.2	46.0	44.8
Poland	45.6	47.5	48.5	48.3	46.6	47.0	45.1	43.5	43.1	43.9	44.5	48.7	47.4	47.1	47.9	48.0	45.9	45.0	45.0	47.3	47.8	48.6	49.2	48.9	48.2
Greece	47.2	49.2	51.7	52.8	52.4	51.5	51.8	53.5	52.9	50.3	50.8	50.9	51.3	54.7	55.7	56.9	55.2	54.9	54.0	53.2	52.9	50.3	51.2	50.9	53.2
Australia	50.2	50.0	50.5	49.1	48.0	48.4	48.2	49.6	49.6	48.7	48.2	47.7	47.6	50.1	47.8	47.3	49.6	49.7	47.2	47.5	48.5	46.7	47.3	49.4	47.8
Japan	48.9	48.9	47.7	49.2	49.5	50.6	49.8	49.6	49.6	48.5	48.7	48.3	47.7	48.0	47.2	48.2	49.6	50.4	50.0	49.1	49.8	49.7	49.2	49.0	49.6
China (caixin)	49.0	49.2	51.6	50.0	49.5	50.9	50.5	49.2	51.0	50.6	49.5	50.7	50.8	50.8	50.9	51.1	51.4	51.7	51.8	49.8	50.4	49.3	50.3	51.5	50.5
South Korea	48.2	48.5	48.5	47.6	48.1	48.4	47.8	49.4	48.9	49.9	49.8	50.0	49.9	51.2	50.7	49.8	49.4	51.6	52.0	51.4	51.9	48.3	48.3	50.6	49.0
Taiwan	44.6	44.3	49.0	48.6	47.1	44.3	44.8	44.1	44.3	46.4	47.6	48.3	47.1	48.8	48.6	49.3	50.2	50.9	53.2	52.9	51.5	50.8	50.2	51.5	52.7
Vietnam	46.4	47.4	51.2	47.7	46.7	45.3	46.2	48.7	50.5	49.7	49.6	47.3	48.9	50.3	50.4	49.9	50.3	50.3	54.7	54.7	52.4	47.3	51.2	50.8	49.8
Indonesia	50.9	51.3	51.2	51.9	52.7	50.3	52.5	53.3	53.9	52.3	51.5	51.7	52.2	52.9	52.7	54.2	52.9	52.1	50.7	49.3	48.9	49.2	49.2	49.6	51.2
Malaysia	47.8	46.5	48.4	48.8	48.8	47.8	47.7	47.8	47.8	46.8	46.8	47.9	47.9	49.0	49.5	48.4	49.0	50.2	49.9	49.7	49.7	49.5	49.5	49.2	48.6
Singapore	49.7	49.8	50.0	49.9	49.7	49.5	49.7	49.8	49.9	50.1	50.2	50.3	50.5	50.7	50.6	50.7	50.5	50.6	50.4	50.7	50.9	51.0	50.8	51.0	51.1
India	57.8	55.4	55.3	56.4	57.2	58.7	57.8	57.7	58.6	57.5	55.5	56.0	54.9	56.5	56.9	59.1	58.8	57.5	58.3	58.1	57.5	56.5	57.5	56.5	56.4
Brazil	44.2	47.5	49.2	47.0	44.3	47.1	46.6	47.8	50.1	49.0	48.6	49.4	48.4	52.8	54.1	53.6	55.9	52.1	52.5	54.0	50.4	53.2	52.9	52.3	50.4
Turkey	48.1	50.1	50.1	50.9	51.5	51.5	51.5	49.9	49.0	49.6	48.4	47.2	47.4	49.2	50.2	50.0	49.3	48.4	47.9	47.2	47.8	44.3	45.8	48.3	49.1
South Africa	50.2	48.7	50.5	49.7	49.6	47.9	48.7	48.2	51.0	49.9	48.9	50.0	49.0	49.2	50.8	48.4	50.3	50.4	49.2	49.3	50.5	51.0	50.6	50.9	49.9
Saudi Arabia	56.9	58.2	59.8	58.7	59.6	58.5	59.6	57.7	56.6	57.2	58.4	57.5	57.5	55.4	57.2	57.0	57.0	56.4	55.0	54.4	54.8	56.3	56.9	59.0	58.4
Russia	53.0	52.6	53.6	53.2	52.6	53.5	52.6	52.1	52.7	54.5	53.8	53.8	54.6	52.4	54.7	55.7	54.3	54.4	54.9	53.6	52.1	49.5	50.6	51.3	50.8

High  
Neutral  
Low



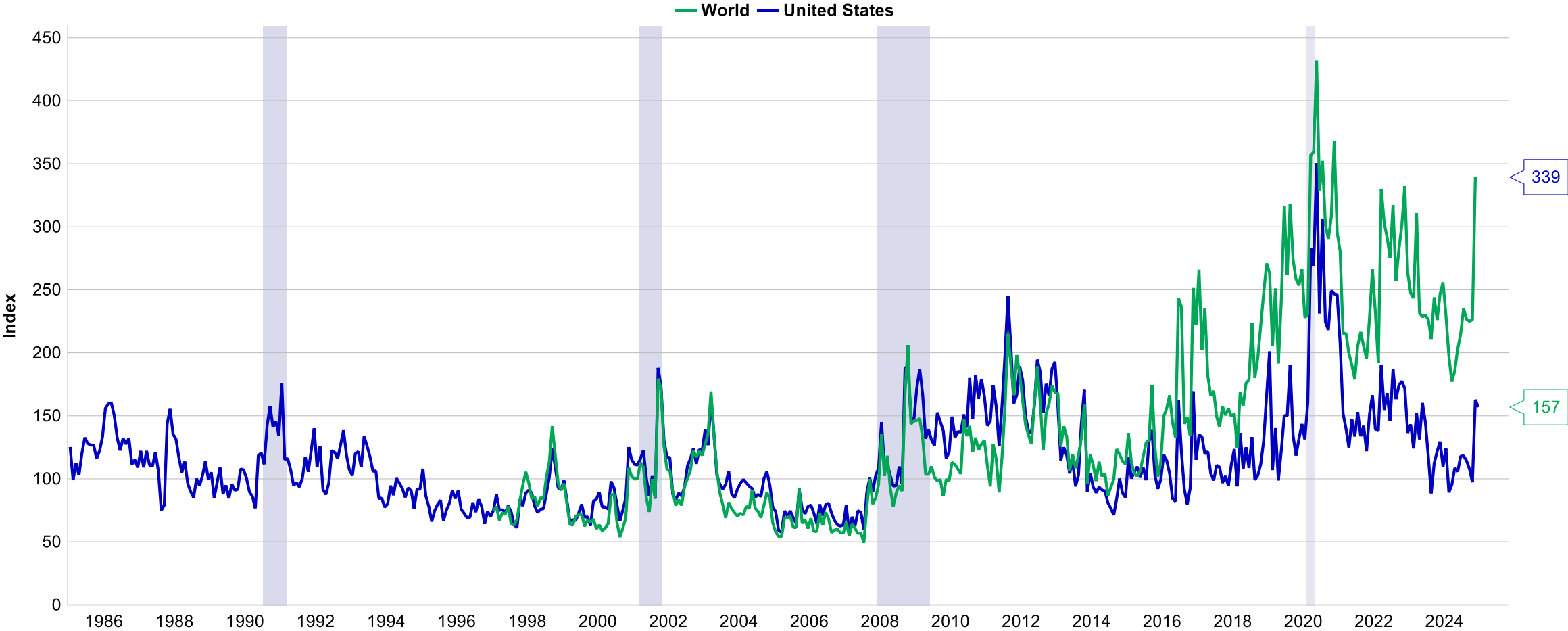
# Global services showing mixed messages

	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24
JPMorgan Global PMI	48.0	50.0	52.5	54.3	55.3	55.3	53.8	52.6	51.0	50.7	50.4	50.6	51.6	52.3	52.4	52.4	52.7	54.0	53.1	53.3	53.8	52.9	53.1	53.1	53.8
European Union	49.8	50.8	52.7	55.0	56.2	55.1	52.0	50.9	47.9	48.7	47.8	48.7	48.8	48.4	50.2	51.5	53.3	53.2	52.8	51.9	52.9	51.4	51.6	49.5	51.6
United States	44.7	46.8	50.6	52.6	53.6	54.9	54.4	52.3	50.5	50.1	50.6	50.8	51.4	52.5	52.3	51.7	51.3	54.8	55.3	55.0	55.7	55.2	55.0	56.1	56.8
Canada	47.9	47.7	49.5	50.1	51.3	50.8	49.7	48.5	47.2	47.8	46.6	44.5	44.6	45.8	46.6	46.4	49.3	51.1	47.1	47.3	47.8	46.4	50.4	51.2	48.2
China	48.0	52.9	55.0	57.8	56.4	57.1	53.9	54.1	51.8	50.2	50.4	51.5	52.9	52.7	52.5	52.7	52.5	54.0	51.2	52.1	51.6	50.3	52.0	51.5	52.2
Japan	51.1	52.3	54.0	55.0	55.4	55.9	54.0	53.8	54.3	53.8	51.6	50.8	51.5	53.1	52.9	54.1	54.3	53.8	49.4	53.7	53.7	53.1	49.7	50.5	50.9
Germany	49.2	50.7	50.9	53.7	56.0	57.2	54.1	52.3	47.3	50.3	48.2	49.6	49.3	47.7	48.3	50.1	53.2	54.2	53.1	52.5	51.2	50.6	51.6	49.3	51.2
France	49.5	49.4	53.1	53.9	54.6	52.5	48.0	47.1	46.0	44.4	45.2	45.4	45.7	45.4	48.4	48.3	51.3	49.3	49.6	50.1	55.0	49.6	49.2	46.9	49.3
UK	49.9	48.7	53.5	52.9	55.9	55.2	53.7	51.5	49.5	49.3	49.5	50.9	53.4	54.3	53.8	53.1	55.0	52.9	52.1	52.5	53.7	52.4	52.0	50.8	51.1
India	58.5	57.2	59.4	57.8	62.0	61.2	58.5	62.3	60.1	61.0	58.4	56.9	59.0	61.8	60.6	61.2	60.8	60.2	60.5	60.3	60.9	57.7	58.5	58.4	59.3
Brazil	51.0	50.7	49.8	51.8	54.5	54.1	53.3	50.2	50.6	48.7	51.0	51.2	50.5	53.1	54.6	54.8	53.7	55.3	54.8	56.4	54.2	55.8	56.2	53.6	51.6
Italy	49.9	51.2	51.6	55.7	57.6	54.0	52.2	51.5	49.8	49.9	47.7	49.5	49.8	51.2	52.2	54.6	54.3	54.2	53.7	51.7	51.4	50.5	52.4	49.2	50.7
Russia	45.9	48.7	53.1	58.1	55.9	54.3	56.8	54.0	57.6	55.4	53.6	52.2	56.2	55.8	51.1	51.4	50.5	49.8	47.6	51.1	52.3	50.5	51.6	53.2	51.2
Spain	51.6	52.7	56.7	59.4	57.9	56.7	53.4	52.8	49.3	50.5	51.1	51.0	51.5	52.1	54.7	56.1	56.2	56.9	56.8	53.9	54.6	57.0	54.9	53.1	57.3
Australia	47.3	48.6	50.7	48.6	53.7	52.1	50.3	47.9	47.8	51.8	47.9	46.0	47.1	49.1	53.1	54.4	53.6	52.5	51.2	50.4	52.5	50.5	51.0	50.5	50.8

■ High  
■ Neutral  
■ Low

# An increase in global economic uncertainty leads to market volatility

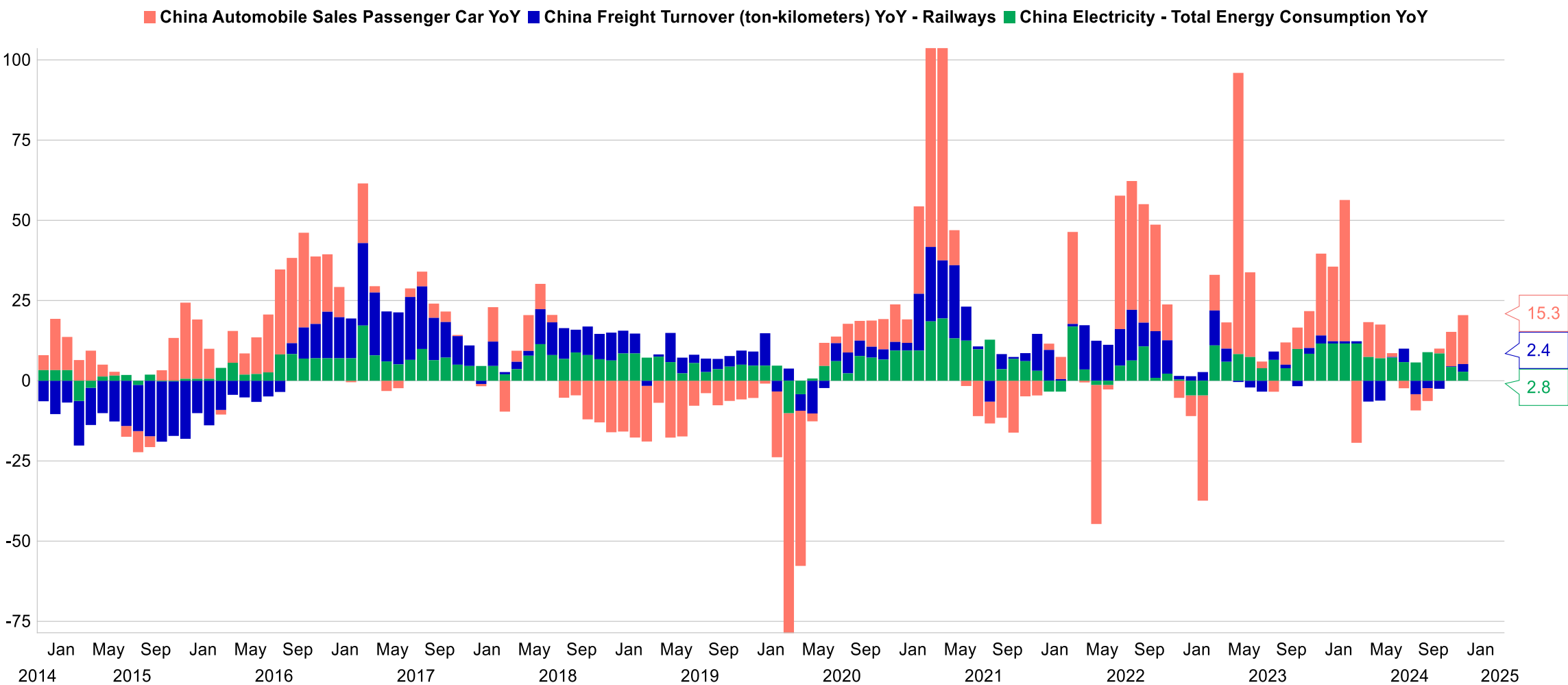
Economic Policy Uncertainty Index



Source: Macrobond, Economic Policy Uncertainty, Manulife Investment Management, as of 1/6/2025.



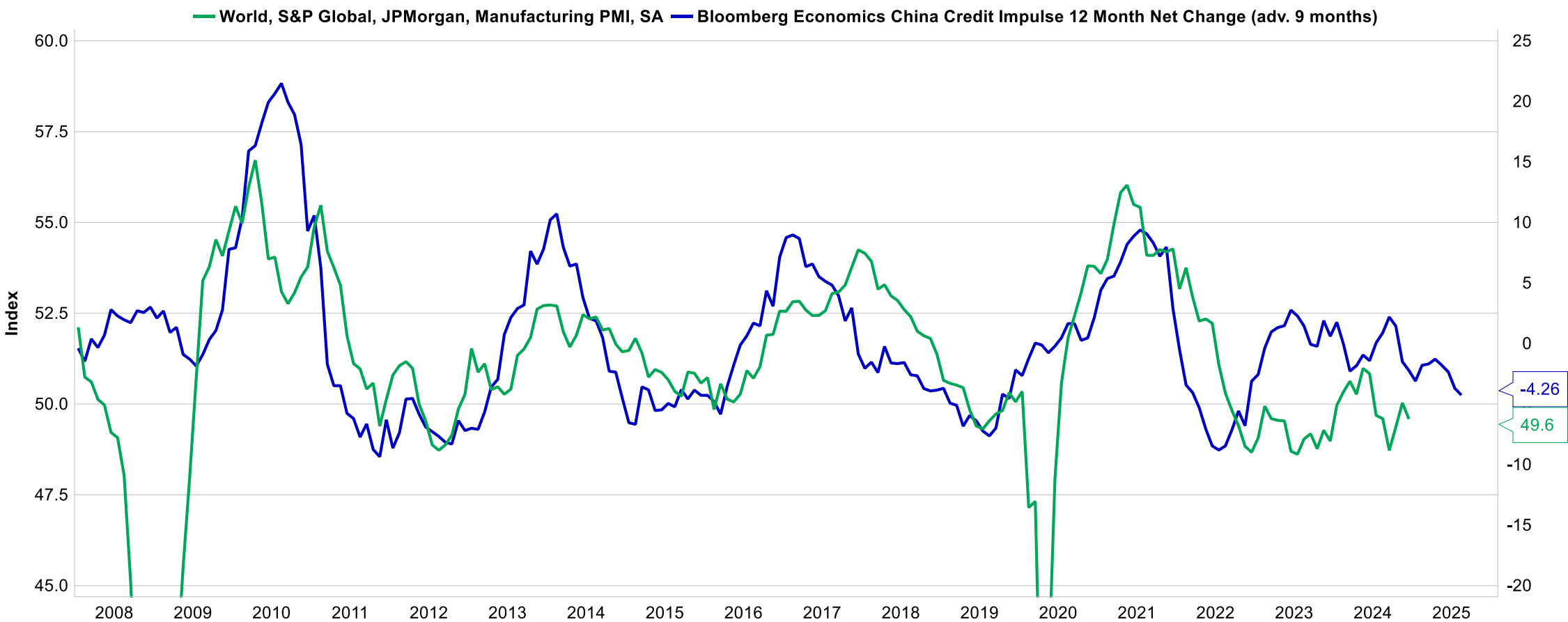
# Chinese economic data is improving



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 11/2024.

# Could China help stimulate?

An increase in Chinese stimulus could be positive for global manufacturing



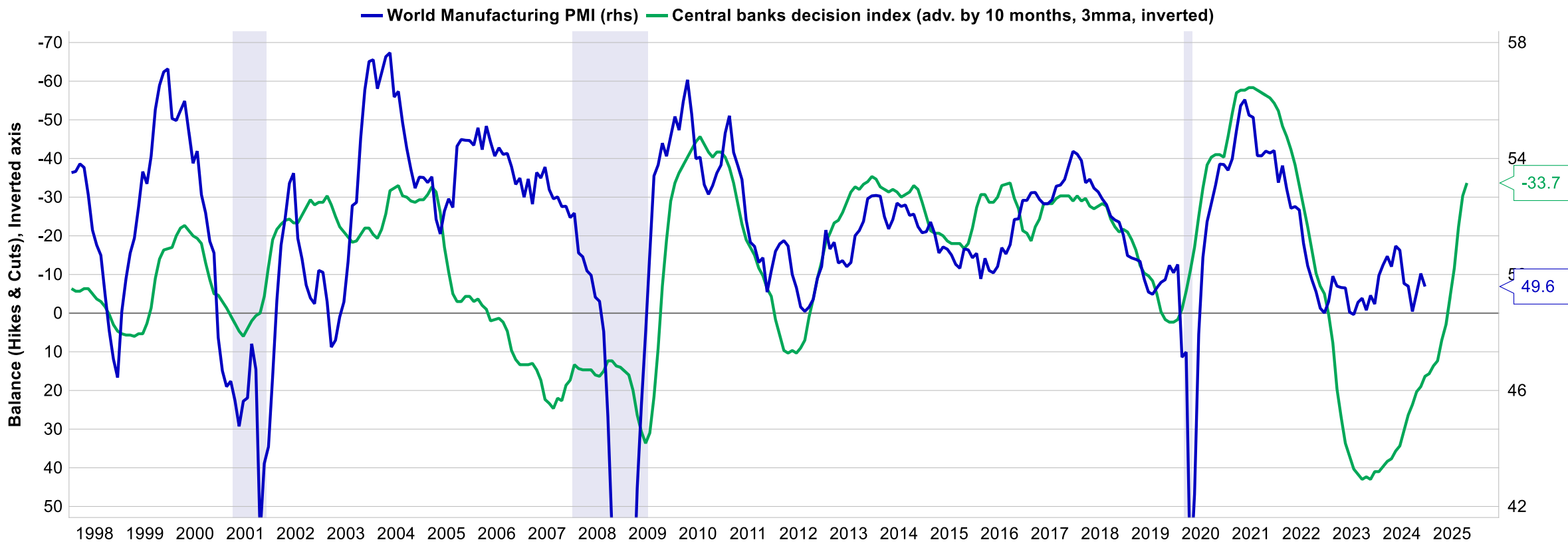
Source: Bloomberg, MacrobondS&P Global, Macrobond, Manulife Investment Management, as of 1/6/2025.



# Looser monetary policy may lead to manufacturing strength

## Changes in global central banks policy rates lead manufacturing activity

Last decision from 65 central banks: Hike (+1), Cut (-1)

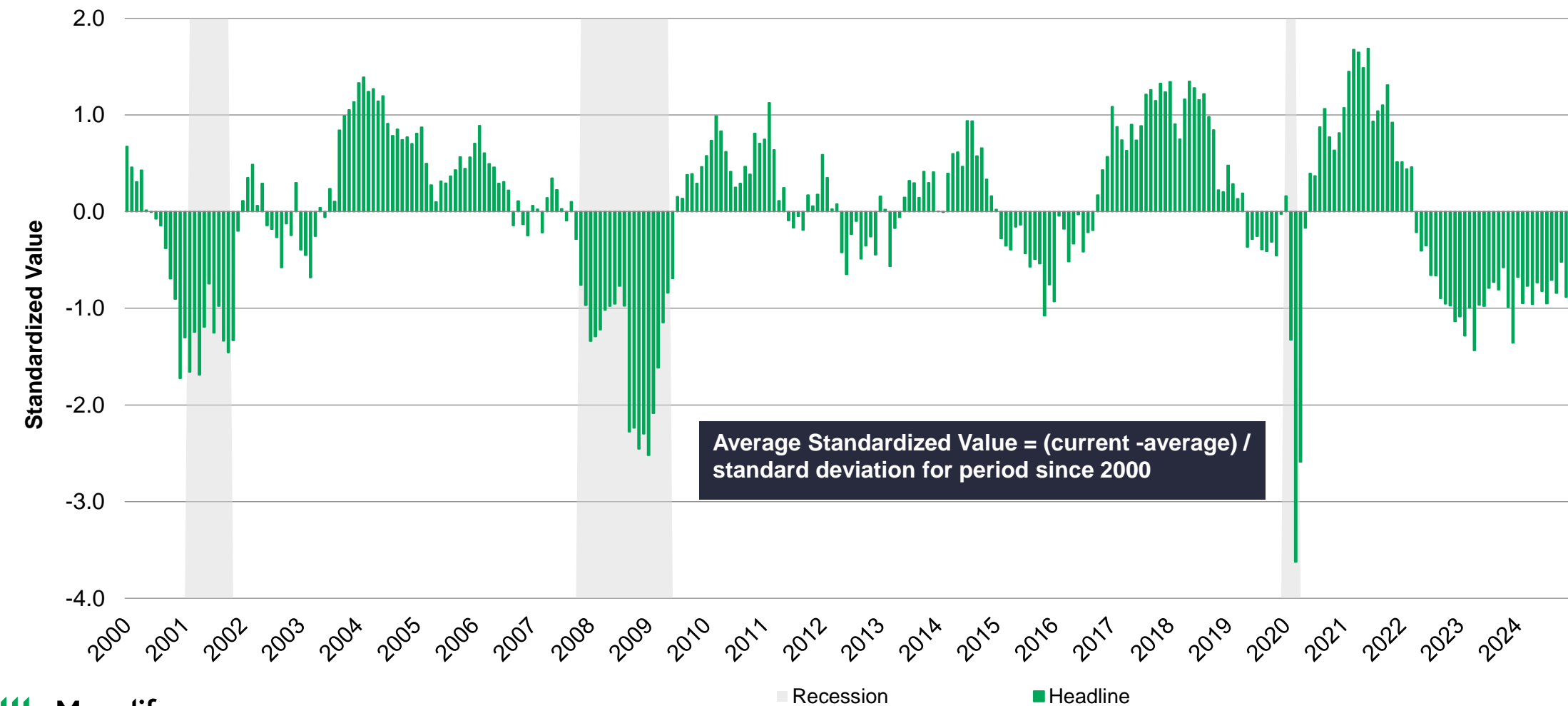


Source: MacrobondBEA, BNA, BCRA, RBA, CBAR, BB, National Bank of Republic of Belarus, BCB, BNB, BoC, Central Bank of Chile, PBoC, Central Bank of Colombia, BCCR, CNB, Central Bank of Denmark (Danmarks Nationalbank), BCRD, BCE, CBE, NBE, ECB, BOG, Central Bank of Guatemala, HKMA, MNB, RBI, BI, Central Bank of Iraq, Bank of Israel, BOJ, NBK, CBK, Central Bank of Kuwait, BNM, BANXICO, Central Bank of Morocco (Bank Al-Maghrib), RBNZ, CBN, Bank of Norway (Norges Bank), CBO, SBP, BCP, BCRP, BSP, NBP, QCB, BNR, CBRE, SAMA, NBS, MAS, SARB, BOK, Riksbanken, SNB, Central Bank of Taiwan, BOT, TCMB, NBU, BoE, Fed, Central Bank of the Republic of Uzbekistan, BCV, State Bank of Vietnam, S&P Global, Macrobond, Manulife Investment Management, as of 1/6/2025.

# U.S. Manufacturing continues to point to a likely recession

U.S. manufacturing activity avg. standardized values: ISM (National, Chicago, Cincinnati)

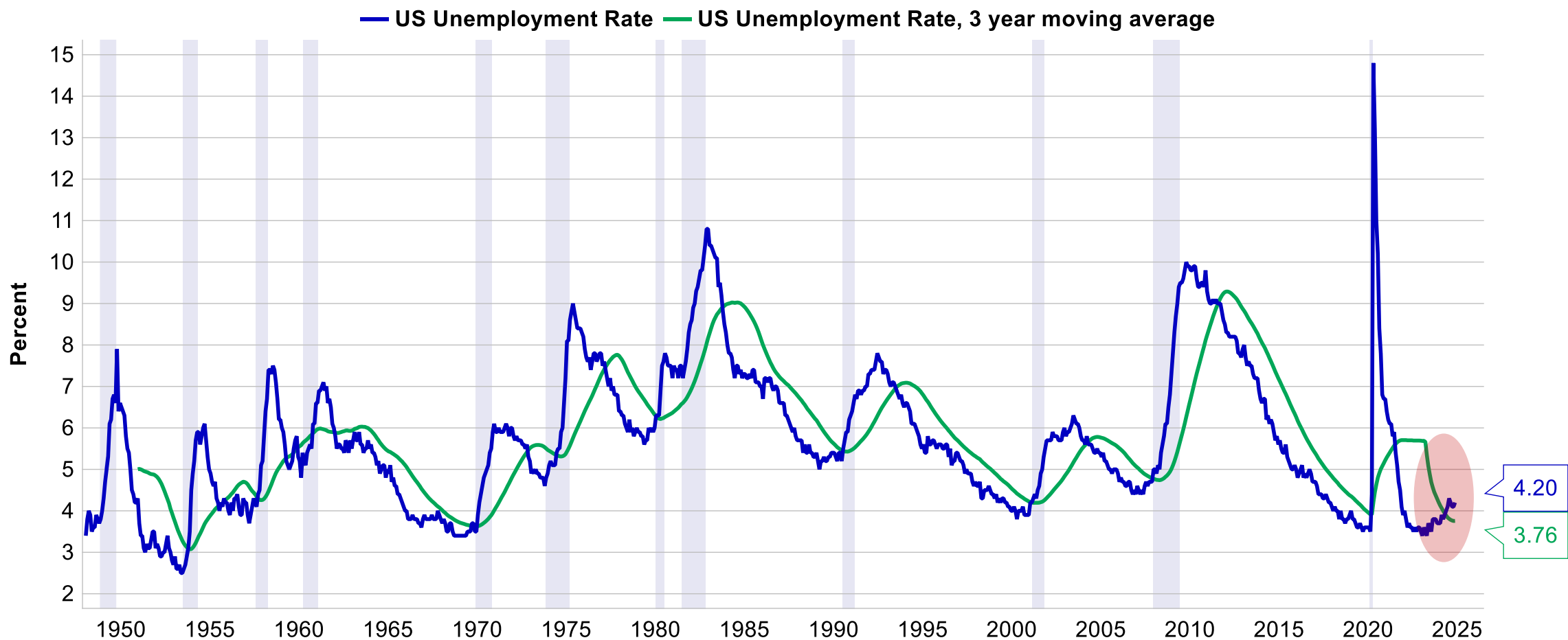
Fed manufacturing (Empire, Philadelphia, Richmond, Dallas) indices





# U.S. unemployment has crossed a material level

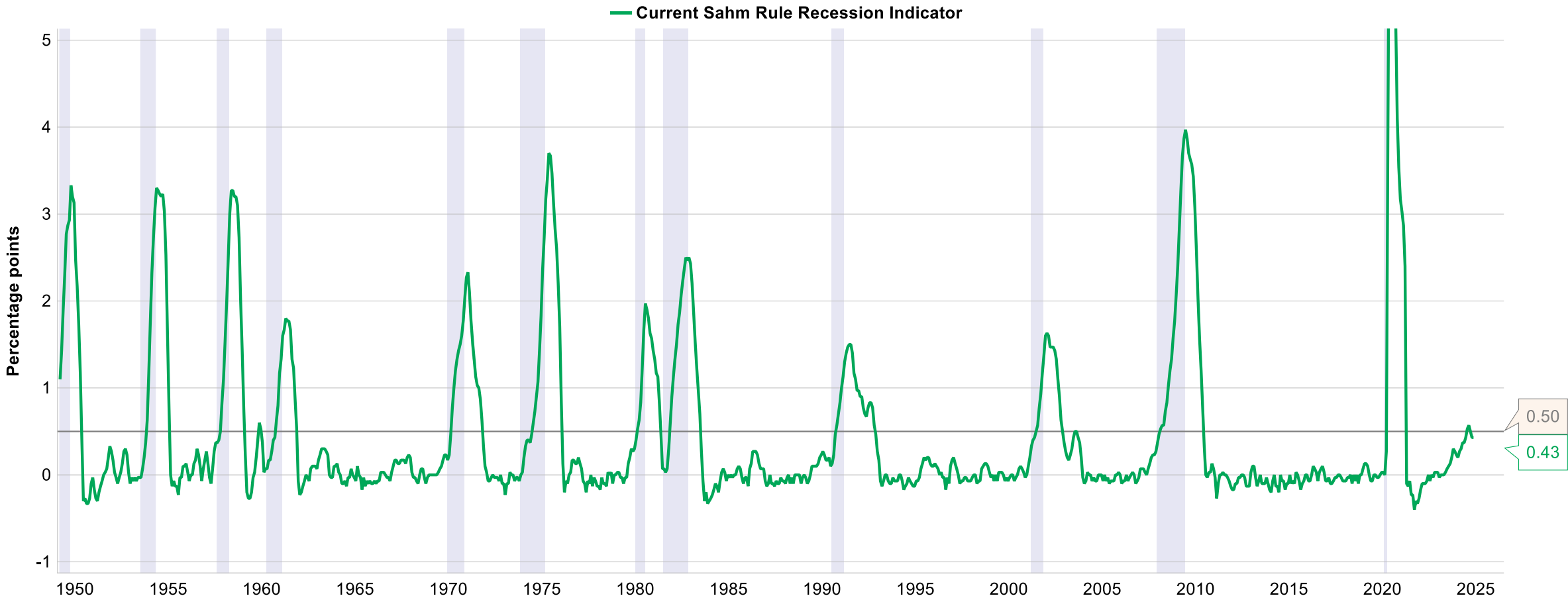
## Recession Indicator - US Unemployment



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# The Sahm Rule has reverted back

U.S. unemployment 3-month moving average relative to 12-month low



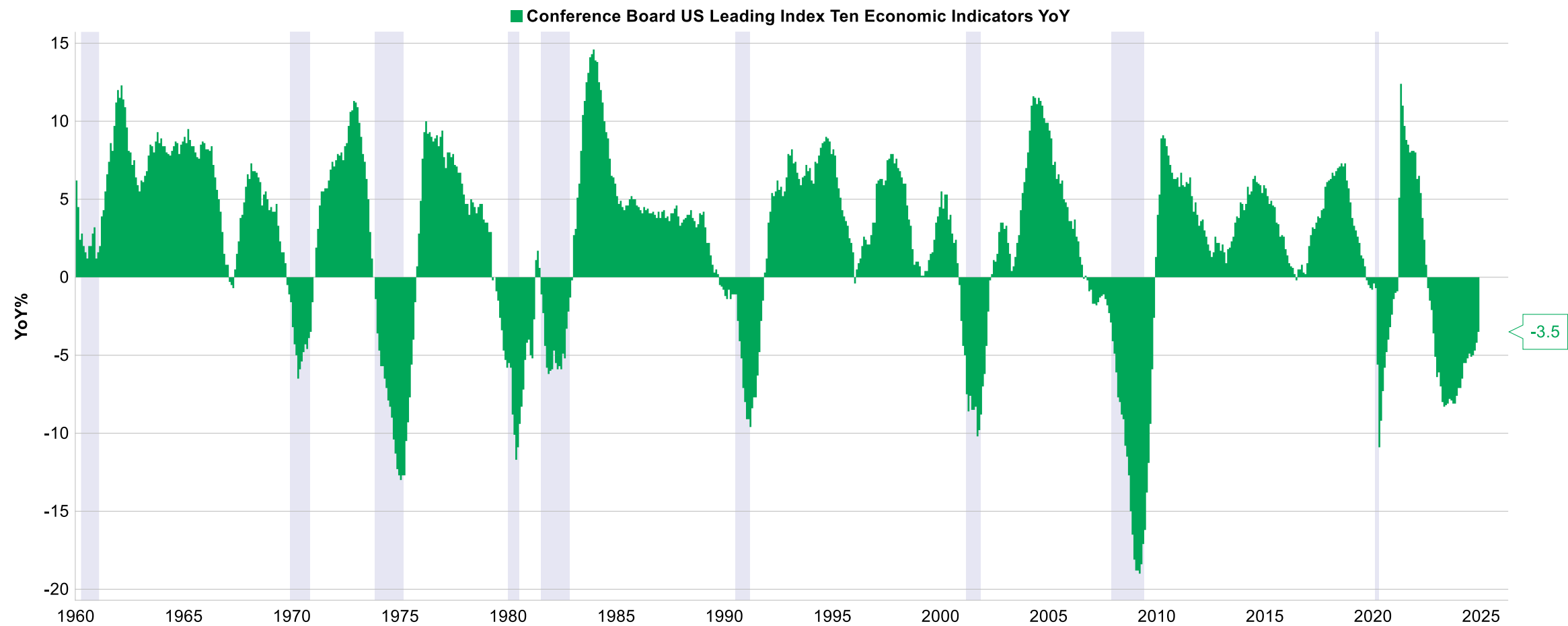
Source: Macrobond, St. Louis Fed, Manulife Investment Management, as of 1/7/2025.

The Sahm Rule identifies signals related to the start of a recession when the three-month moving average of the national unemployment rate (U3) rises by 0.50 percentage points or more relative to its low during the previous 12 months.



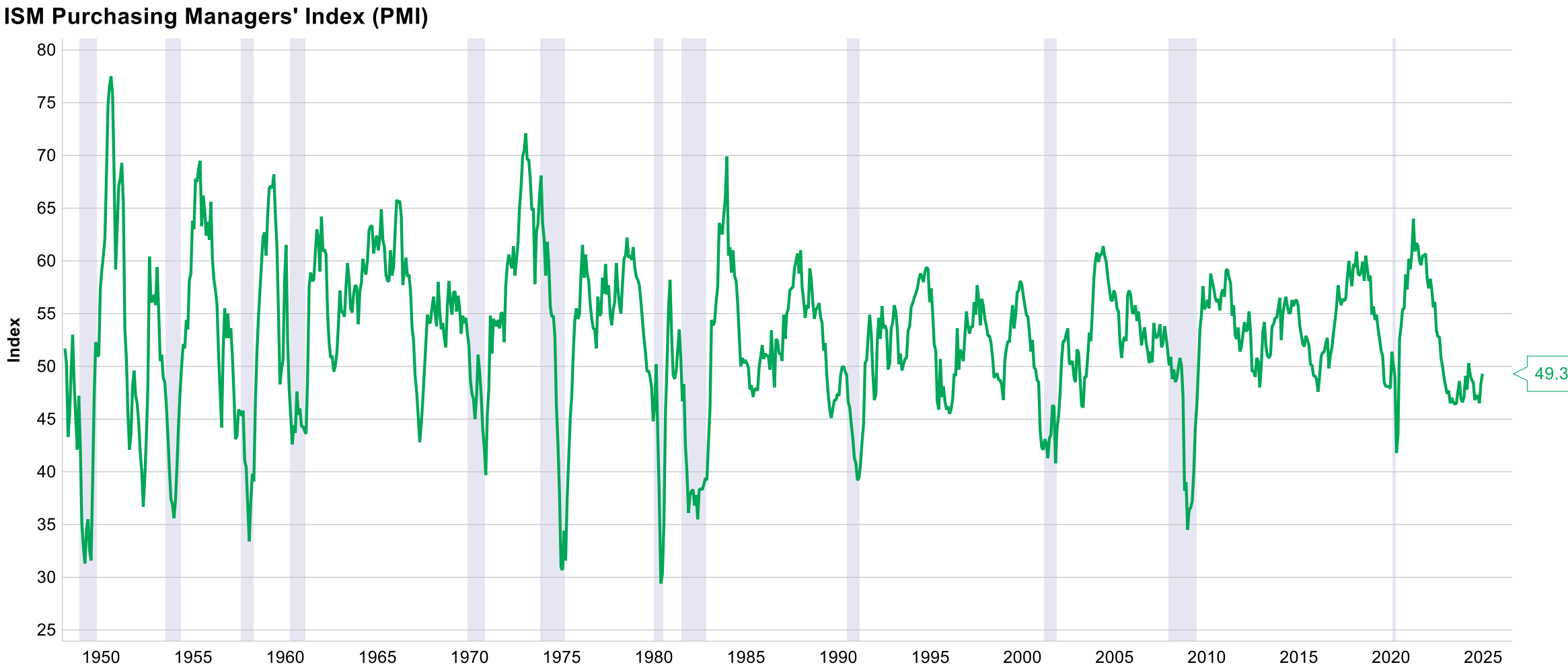
# Leading economic indicators improving but still negative

Conference Board US Leading Economic Indicators (YoY%)



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# PMI rebounding but still points to economic weakness



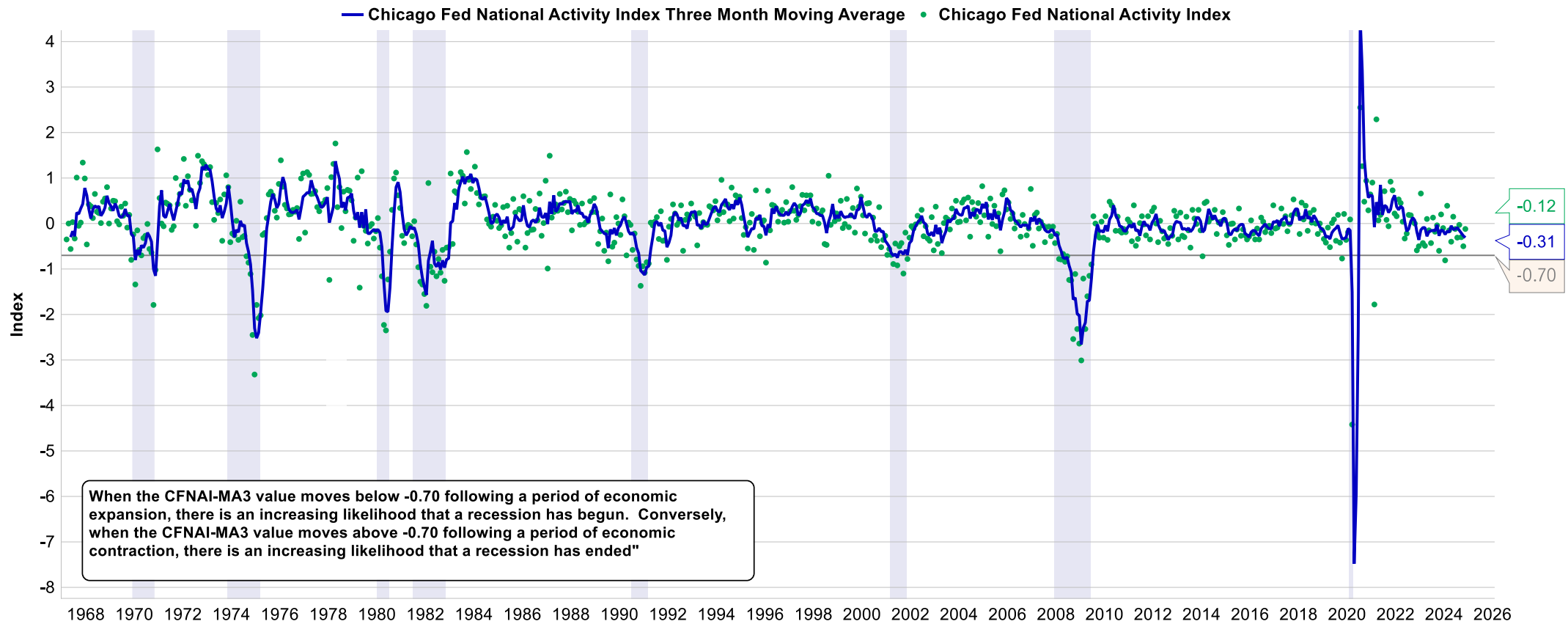
Source: Macrobond, ISM, Manulife Investment Management, as of 1/7/2025.



# A preferred Fed measure of the economy remains resilient

When the CFNAI 3mma value moves below **-0.70** following a period of economic expansion, there is an increasing likelihood that a recession has begun. Conversely, when the CFNAI 3mma value moves above **-0.70** following a period of economic contraction, there is an increasing likelihood that a recession has ended

## Chicago Fed National Activity Index (CFNAI)

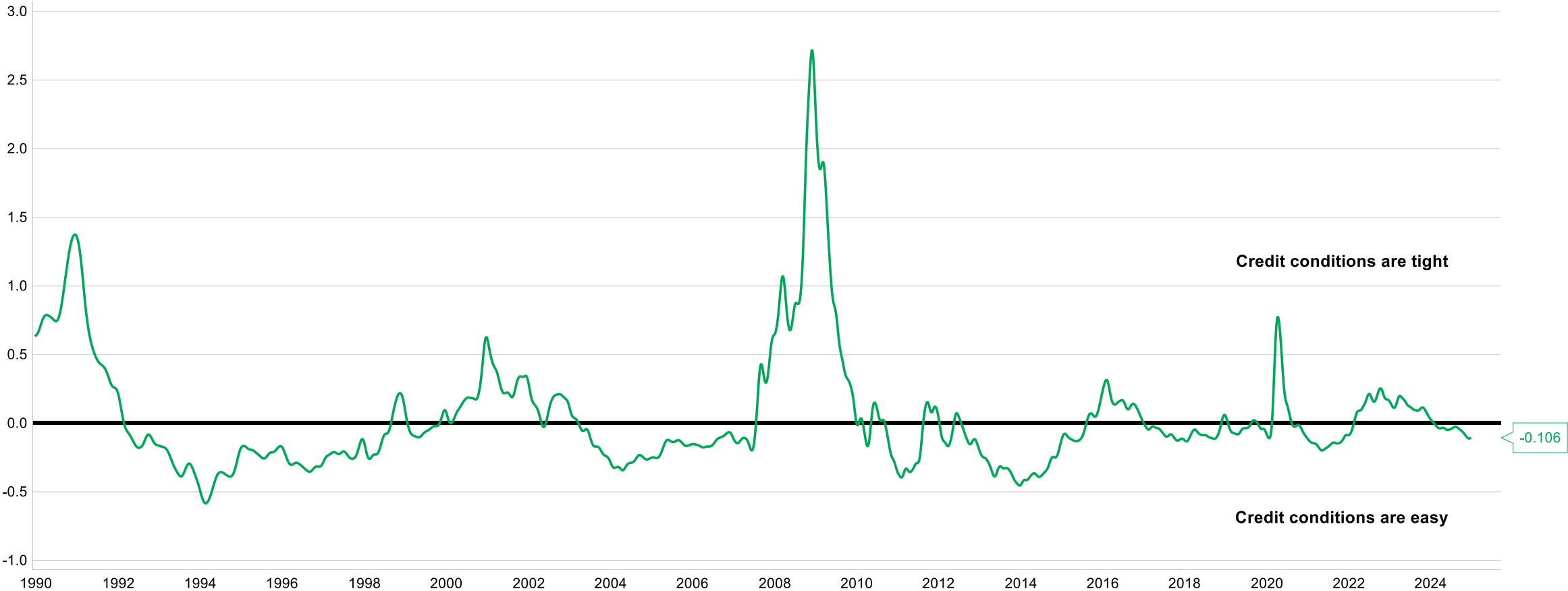


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Financial conditions remain loose despite Fed rate hikes

The Chicago Fed's provides a weekly measure on the U.S. financial conditions in money markets, debt, and equity markets within the traditional and shadow banking system. The credit sub-index measures household and non-financial business credit conditions.

Chicago Fed National Financial Conditions Credit Subindex

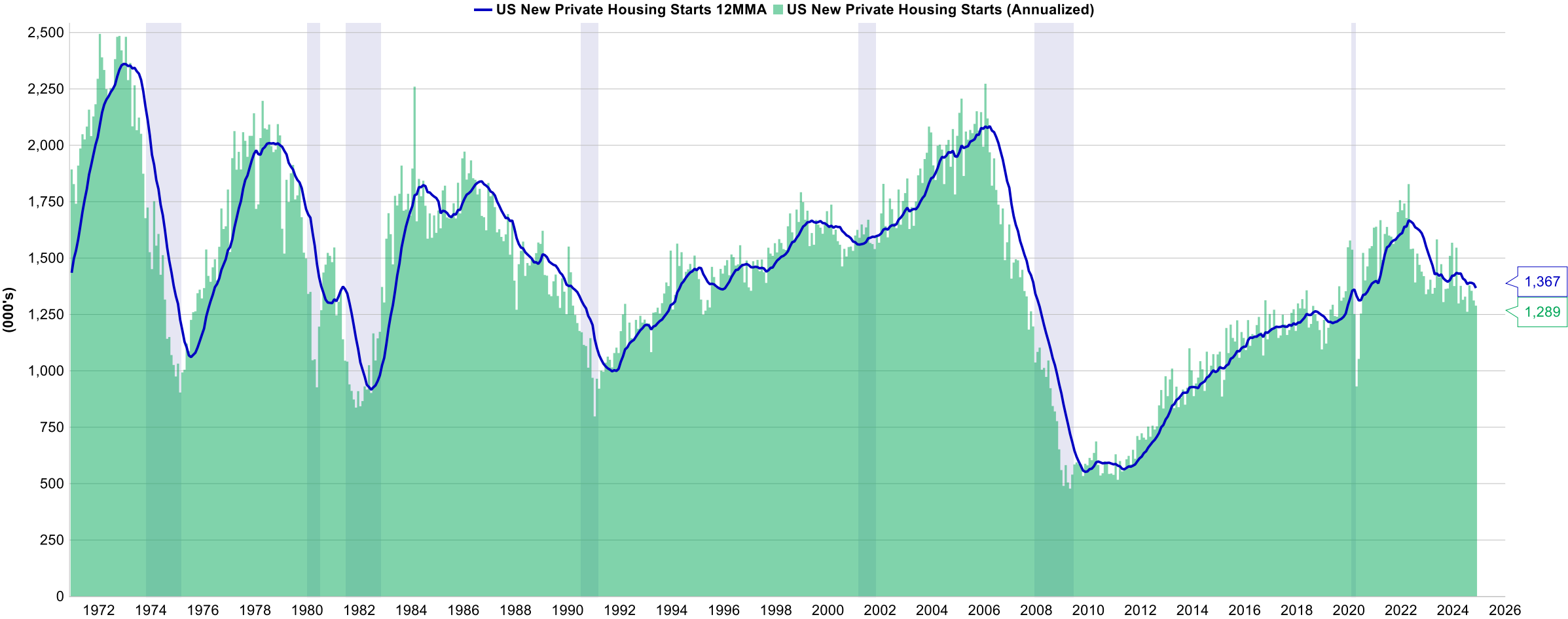


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.



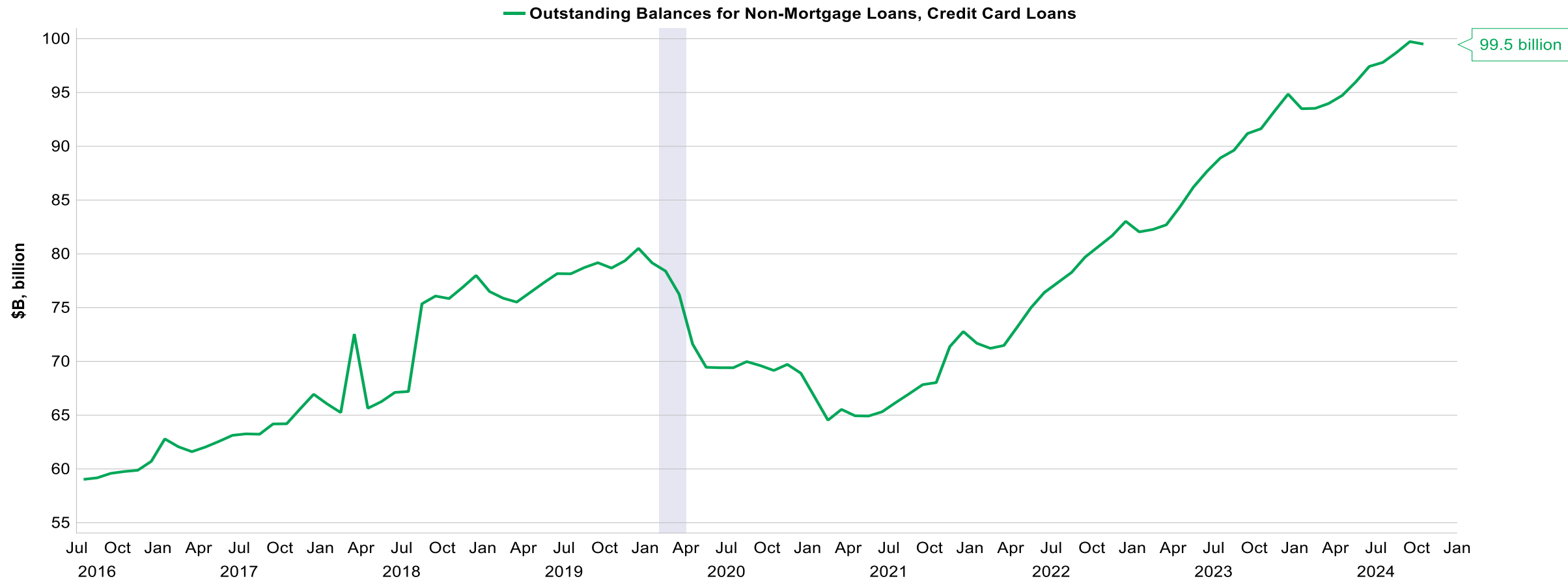
# U.S. housing is beginning to soften

## U.S. New Private Housing Starts vs. Recessions



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

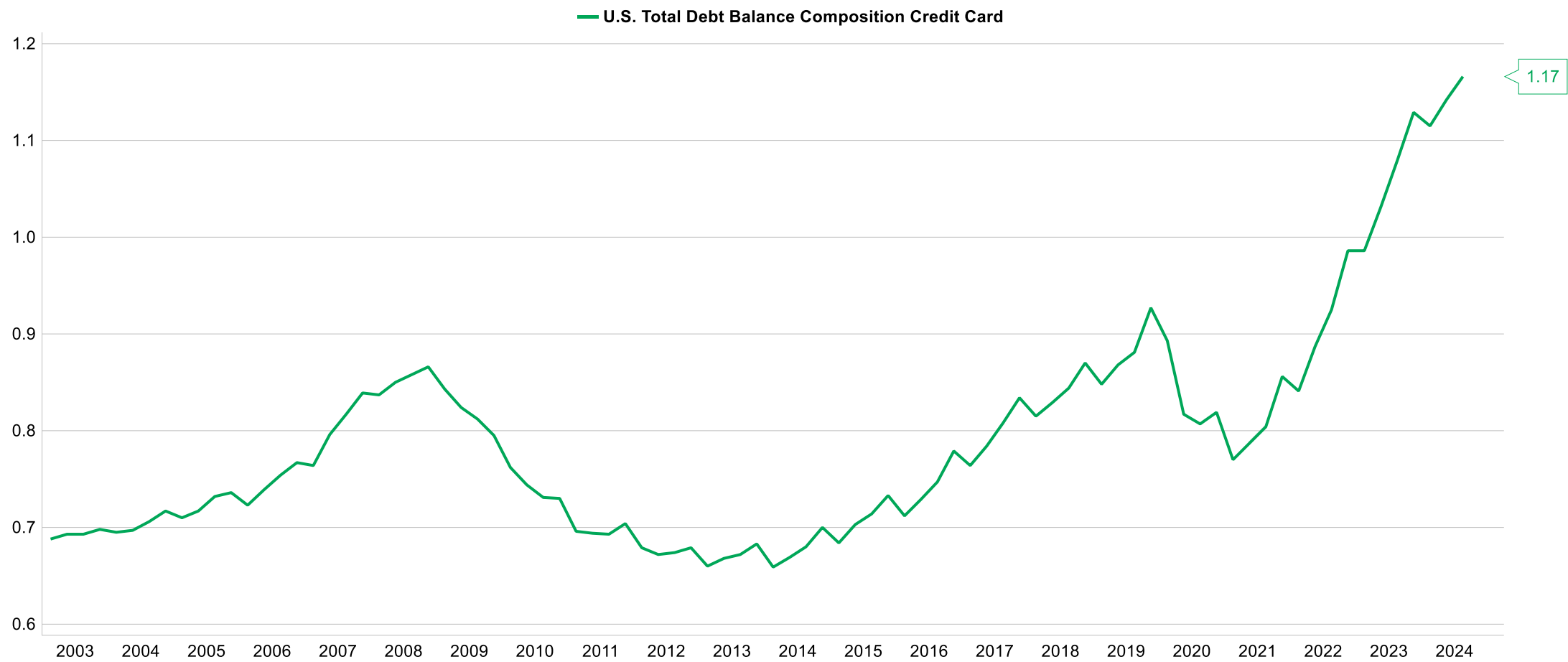
# Canadian credit card debt reaches record



Source: Macrobond, BoC, Manulife Investment Management, as of 1/7/2025.



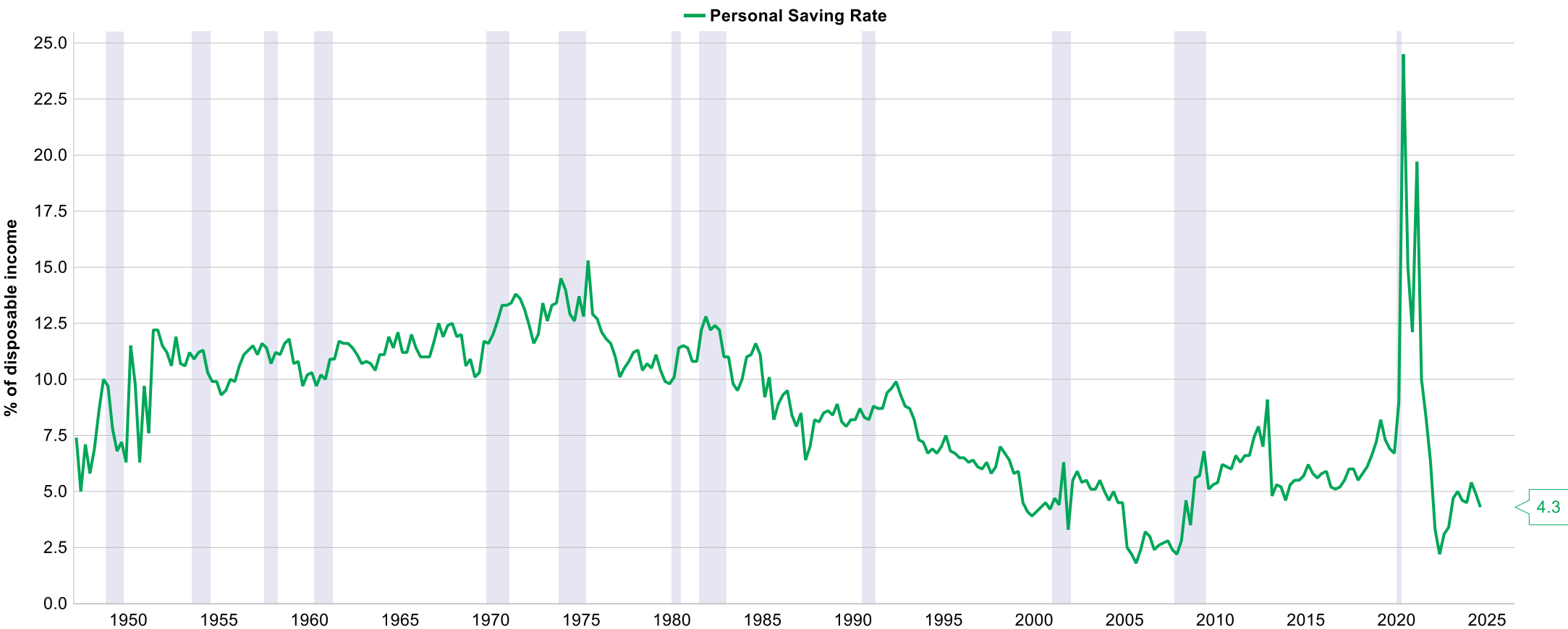
# And so has the U.S.



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# While savings rates remain below pre-pandemic levels

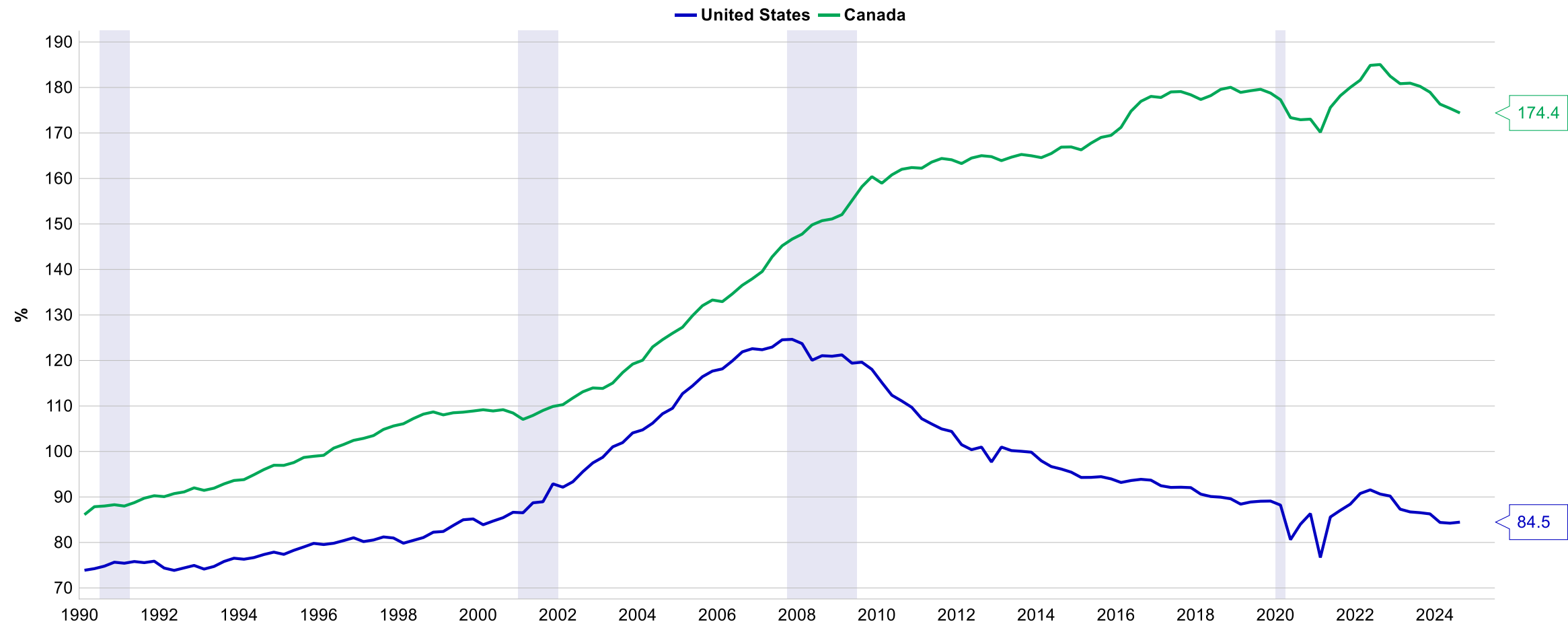
Household personal savings rate (U.S.)



Source: Macrobond, BEA, Manulife Investment Management, as of 1/7/2025.

# Household indebtedness

Household Debt-to-Income Ratio

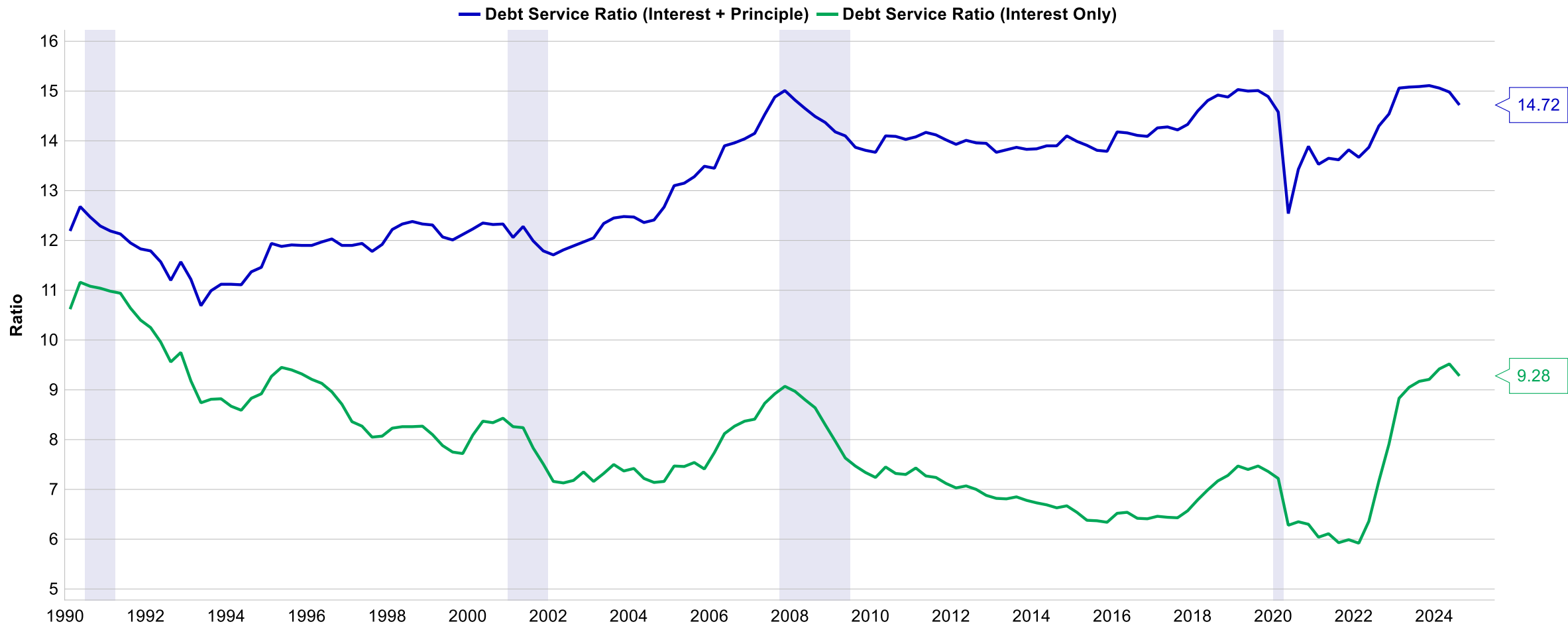


Source: Macrobond, StatCan, Fed, Manulife Investment Management, as of 1/7/2025.



# Canadian household indebtedness

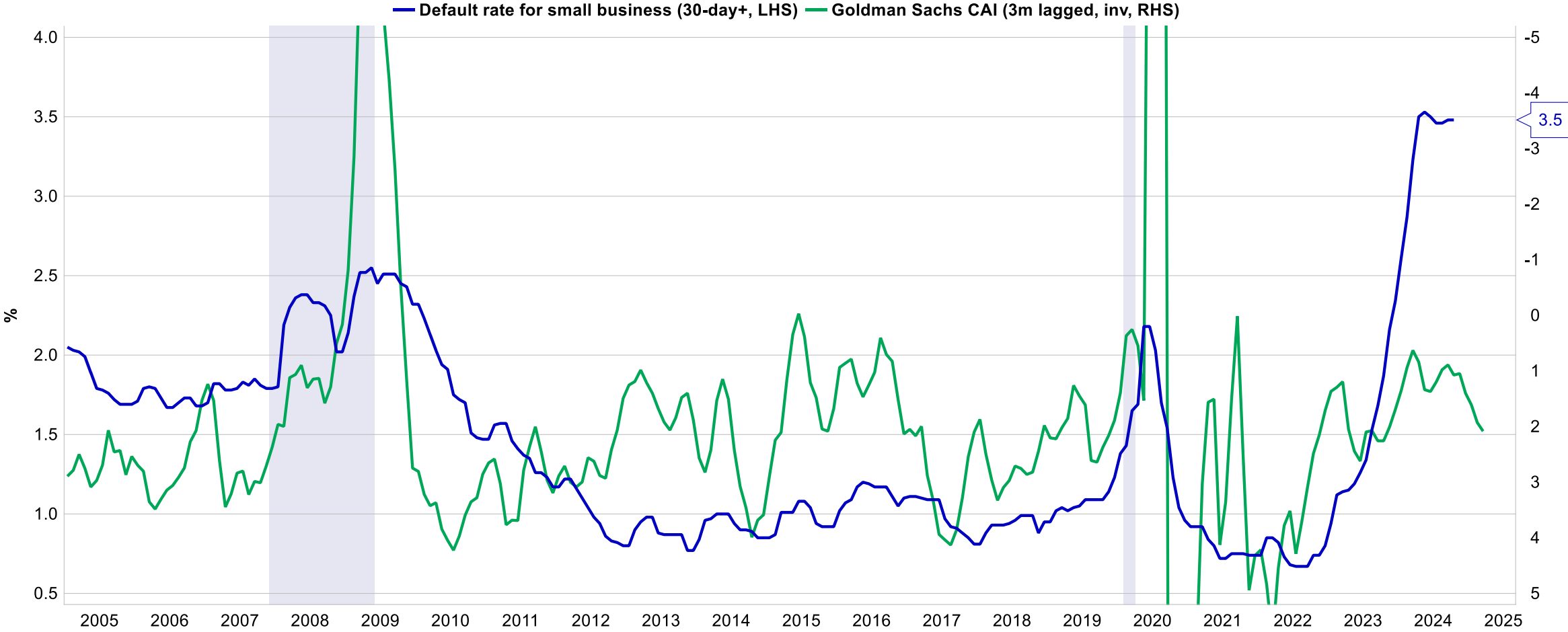
Canada Debt Service Ratio



Source: Macrobond, StatCan, Manulife Investment Management, as of 1/7/2025.

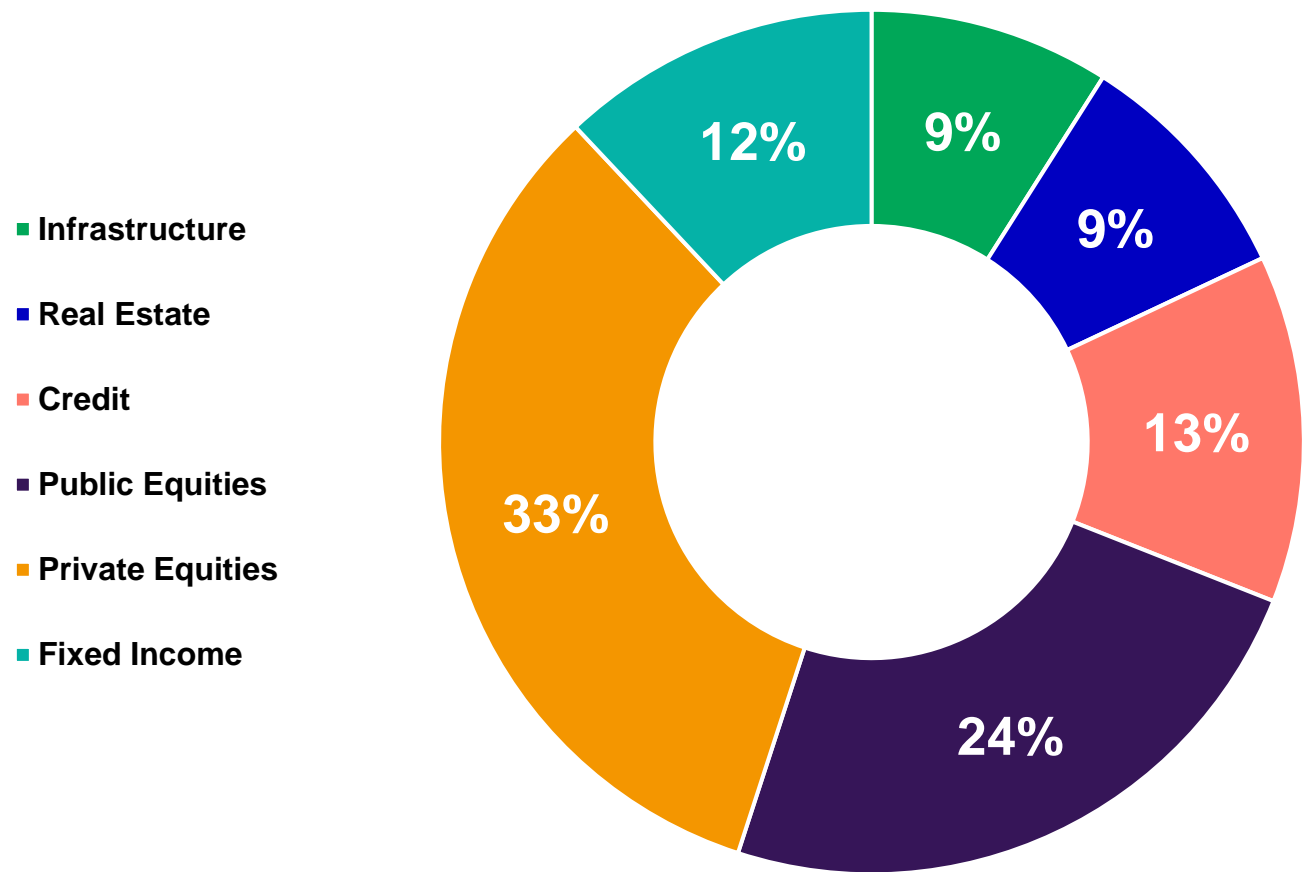
# Could Canadian small business defaults be a sign of things to come?

Default rate for small businesses



Source: Bloomberg, MacrobondPayNet, BoC, Macrobond, Manulife Investment Management, as of 1/6/2025.

# Canada Pension Plan (CPP) Asset Class Composition

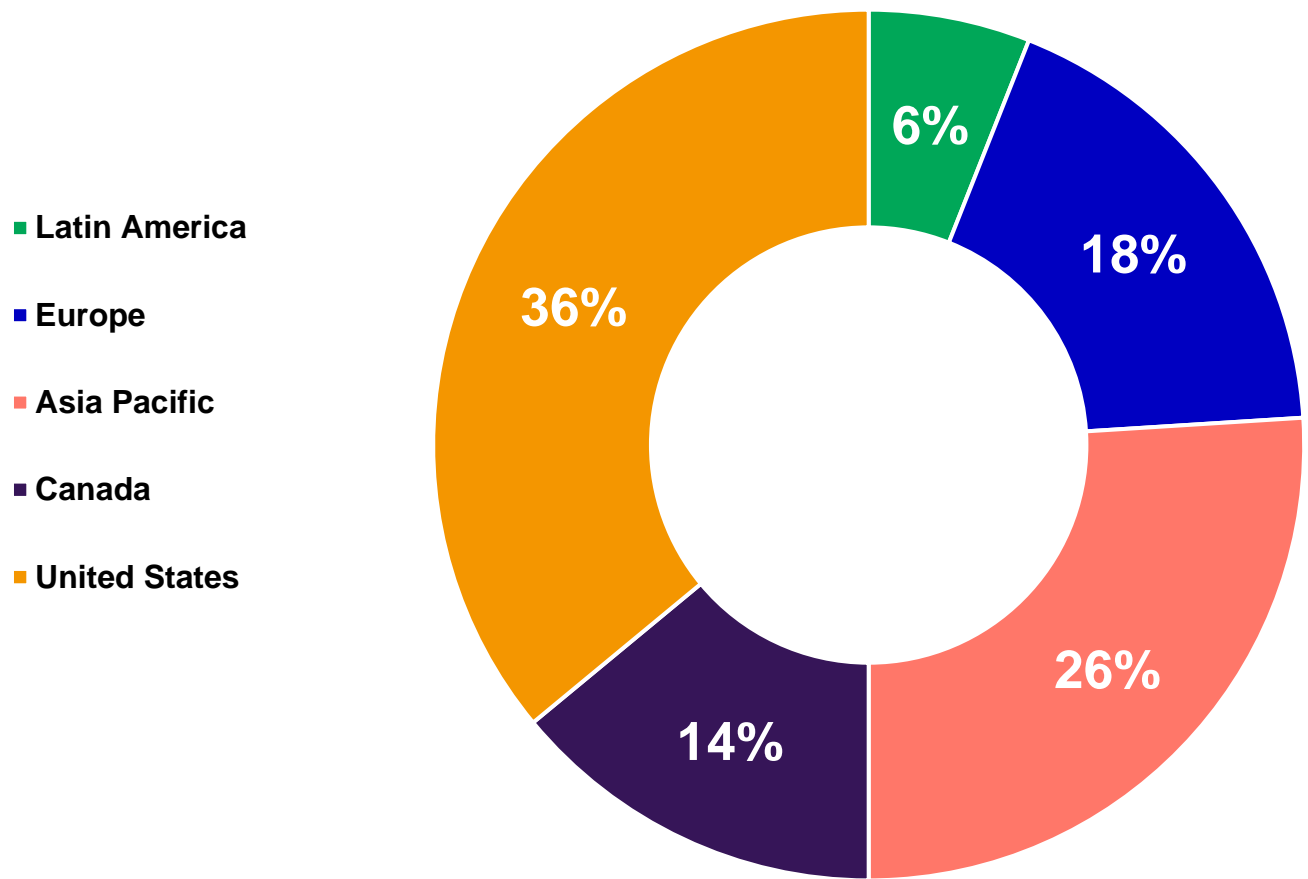


Source: CPP Annual Report 2023

For information and illustrative purpose only. The information and/or analysis contained may not necessarily reflect the views of Manulife Investment Management and should not be construed as a recommendation. Diversification or asset allocation does not guarantee a profit or protect against the risk of a loss in any market



# Canada Pension Plan (CPP) Geographic Composition



Source: CPP Annual Report 2023

For information and illustrative purpose only. The information and/or analysis contained may not necessarily reflect the views of Manulife Investment Management and should not be construed as a recommendation. Diversification or asset allocation does not guarantee a profit or protect against the risk of a loss in any market



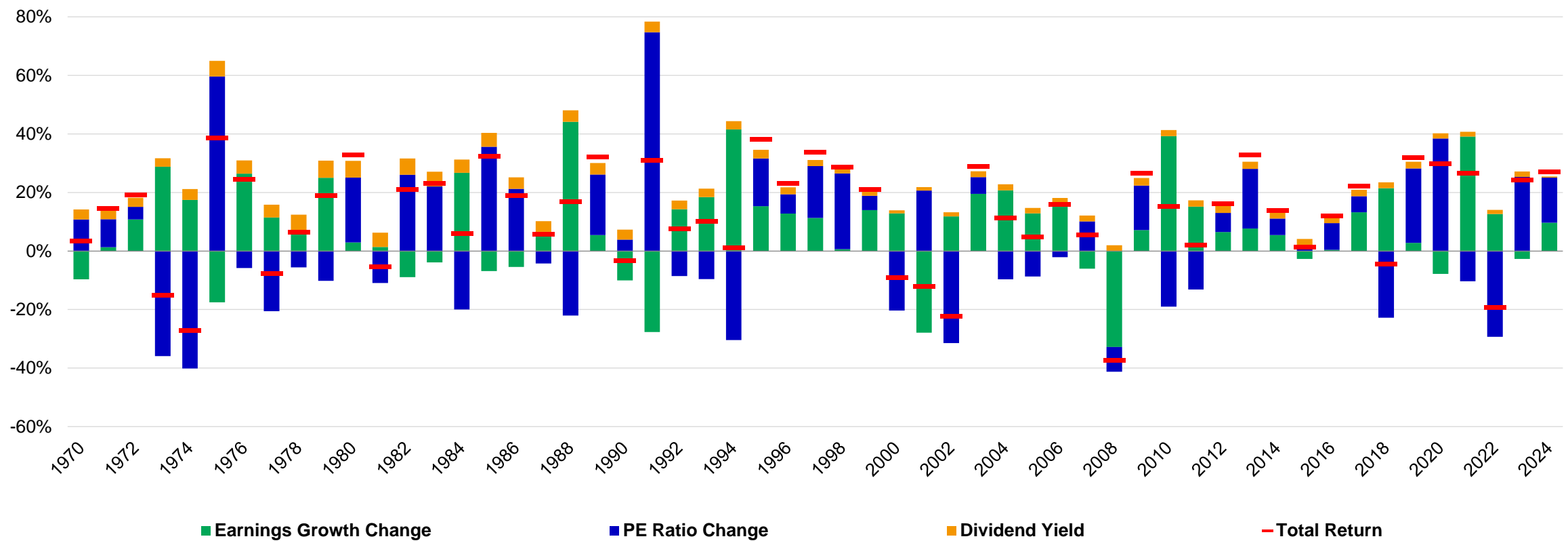
# Equities



# 2024 returns were a combination of earnings growth and PE expansion

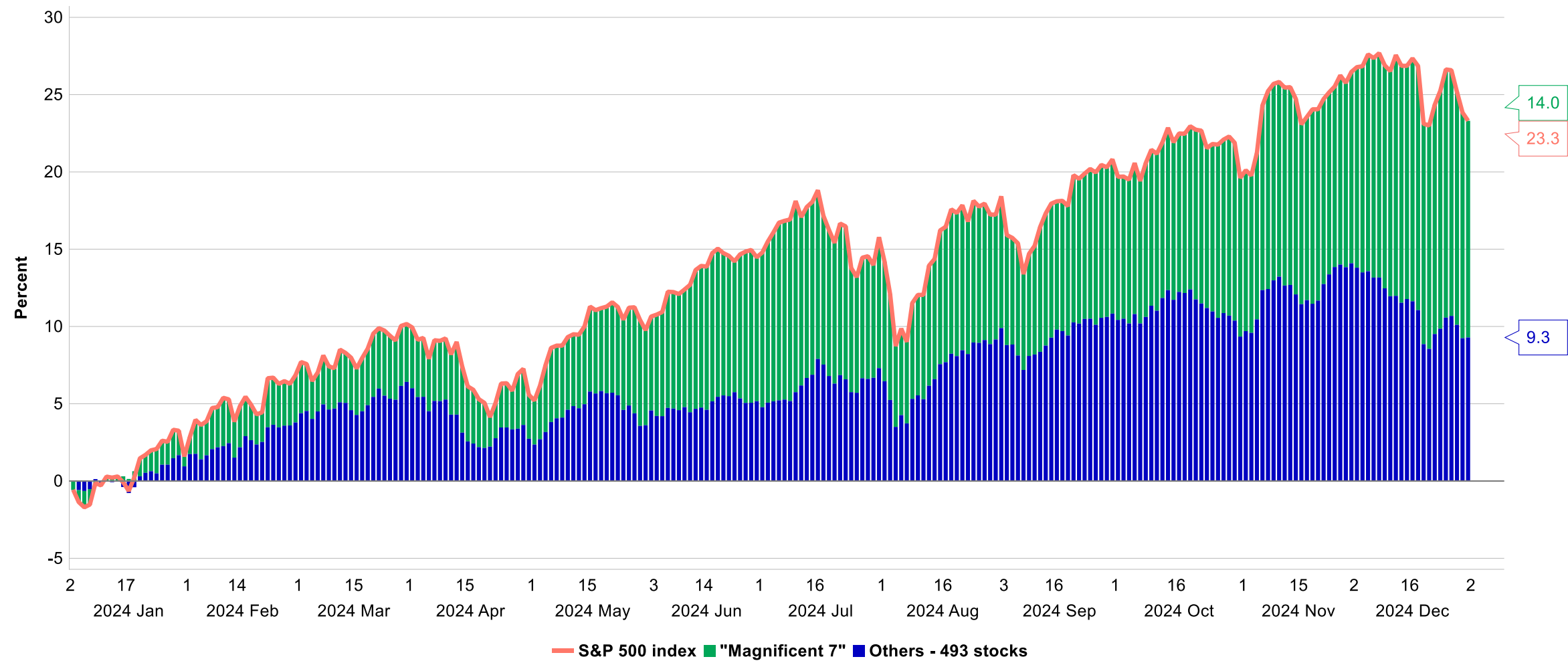
In any given year, the returns for the S&P 500 Index can be broken down by earnings growth, change in valuation and dividends. Year-by-year however, the composition of returns can vary widely. We note the best years tend to be driven by a valuation expansion while years driven by earnings tend to be more average.

Contribution to return by Earnings Growth, PE Ratio and Dividends (1970 – Current)



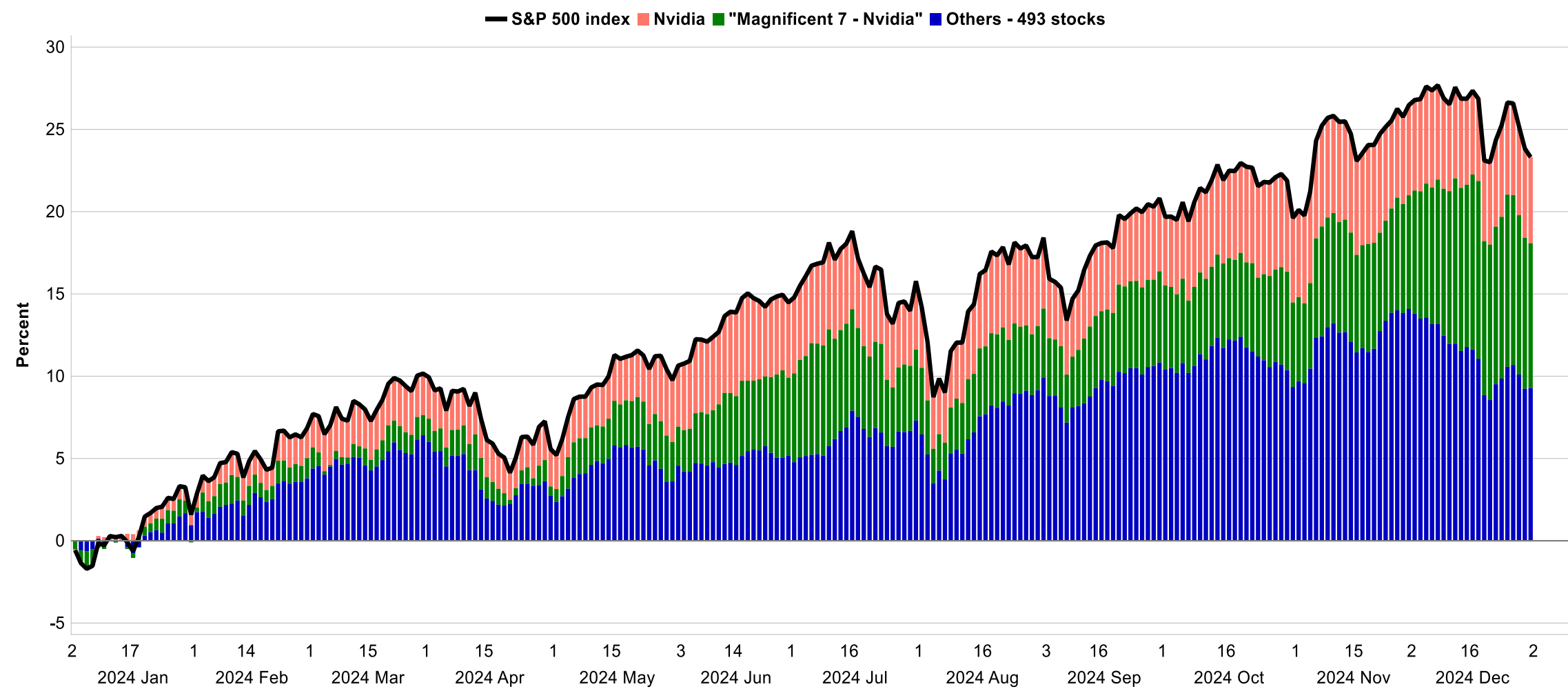


# S&P 500 breadth improved in 2024, but largest companies still dominated



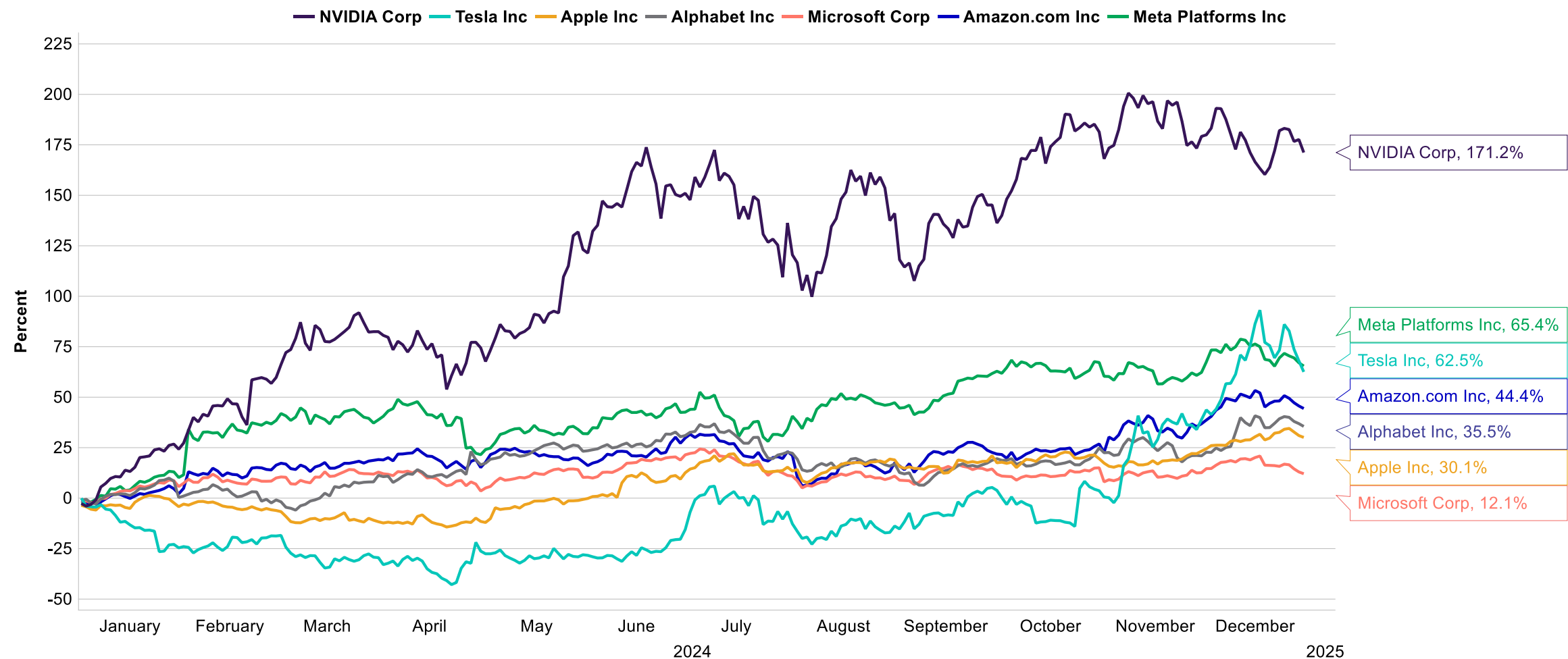
Source: Macrobond, S&P Global, Manulife Investment Management, as of 1/6/2025.

# Investors' focus has been on a handful of stocks



Source: Macrobond, S&P Global, Manulife Investment Management, as of 1/7/2025.

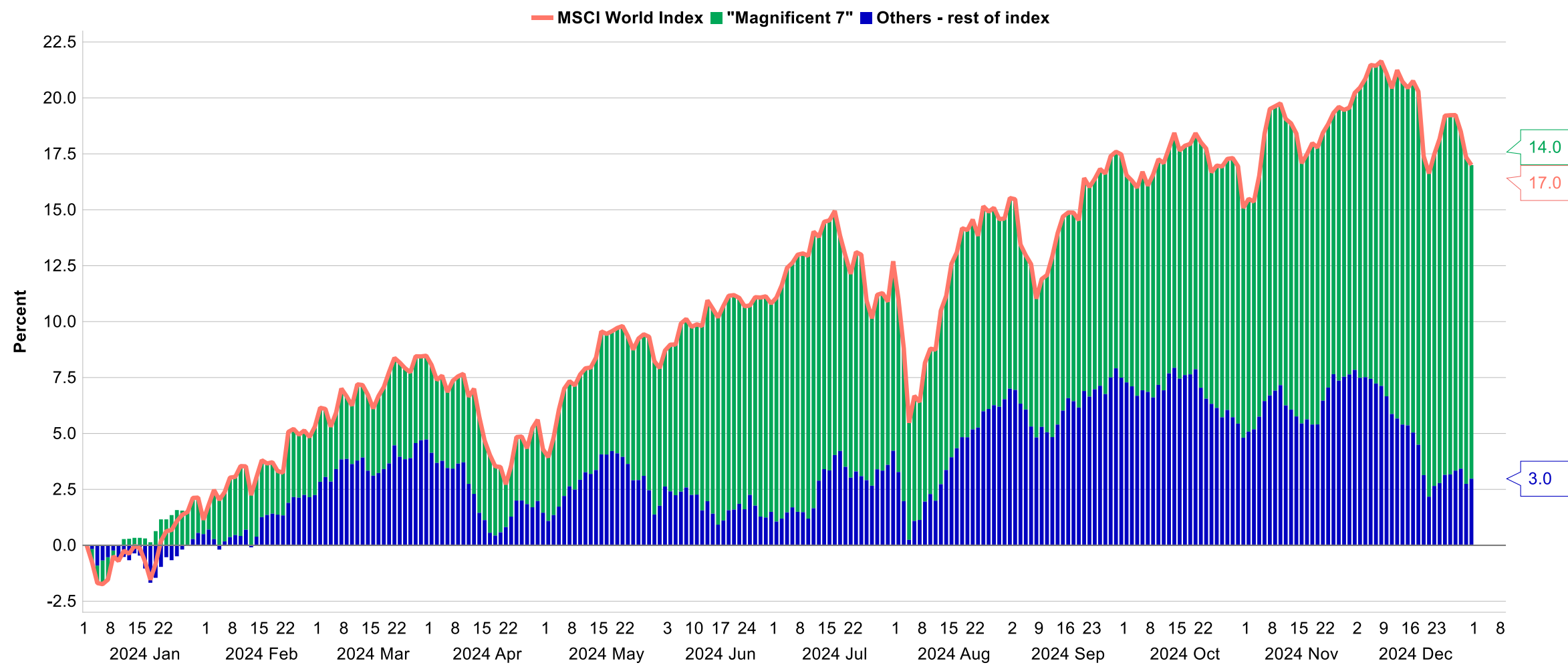
# It's Nvidia's world, we just live in it



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 12/31/2024.



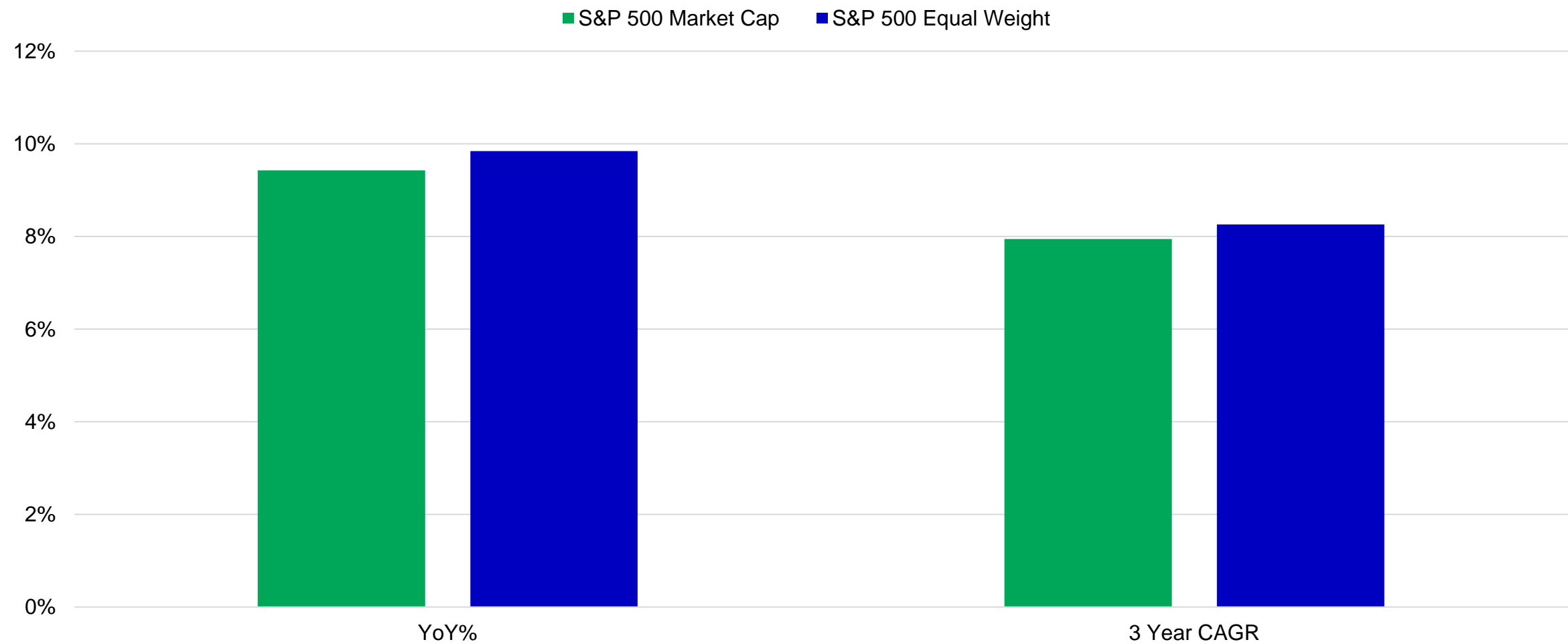
# The “magnificent 7” is not just a U.S. equity phenomenon



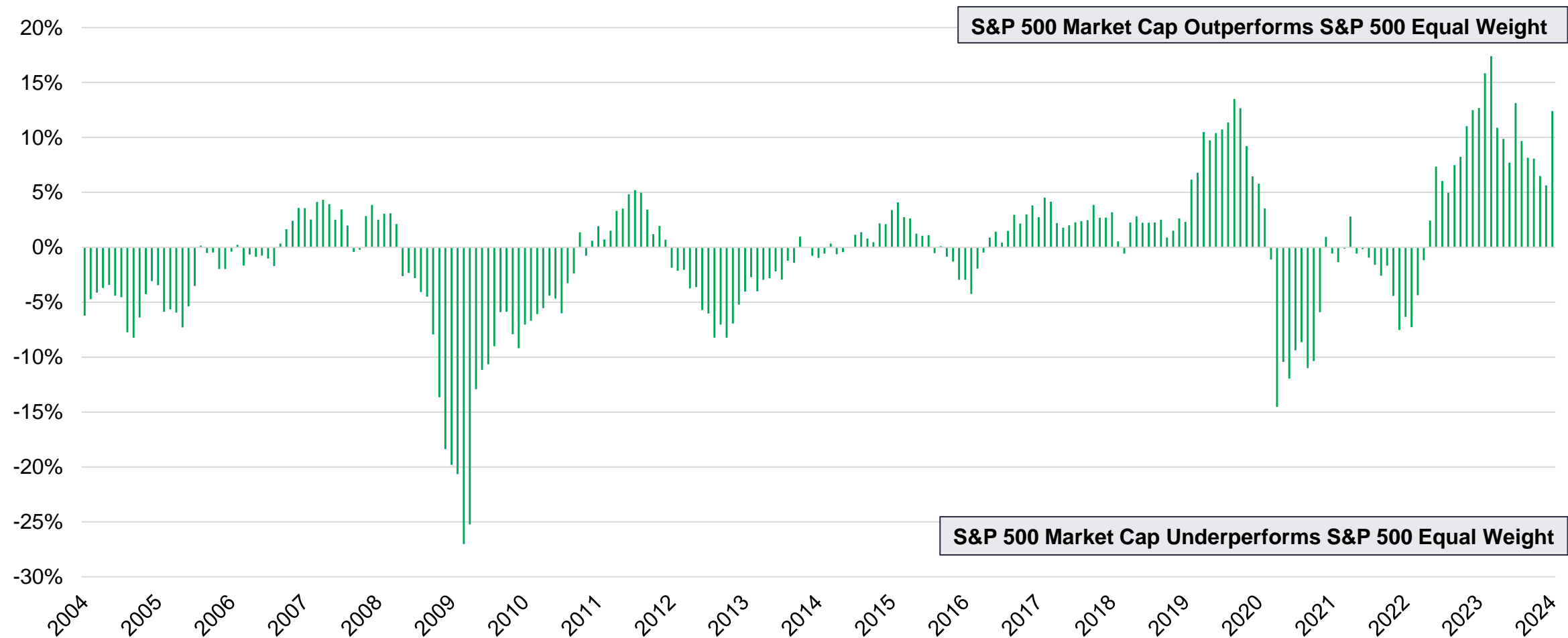
Source: Macrobond, Bloomberg, S&P Global, Manulife Investment Management, as of 1/6/2025.

# Average Performance

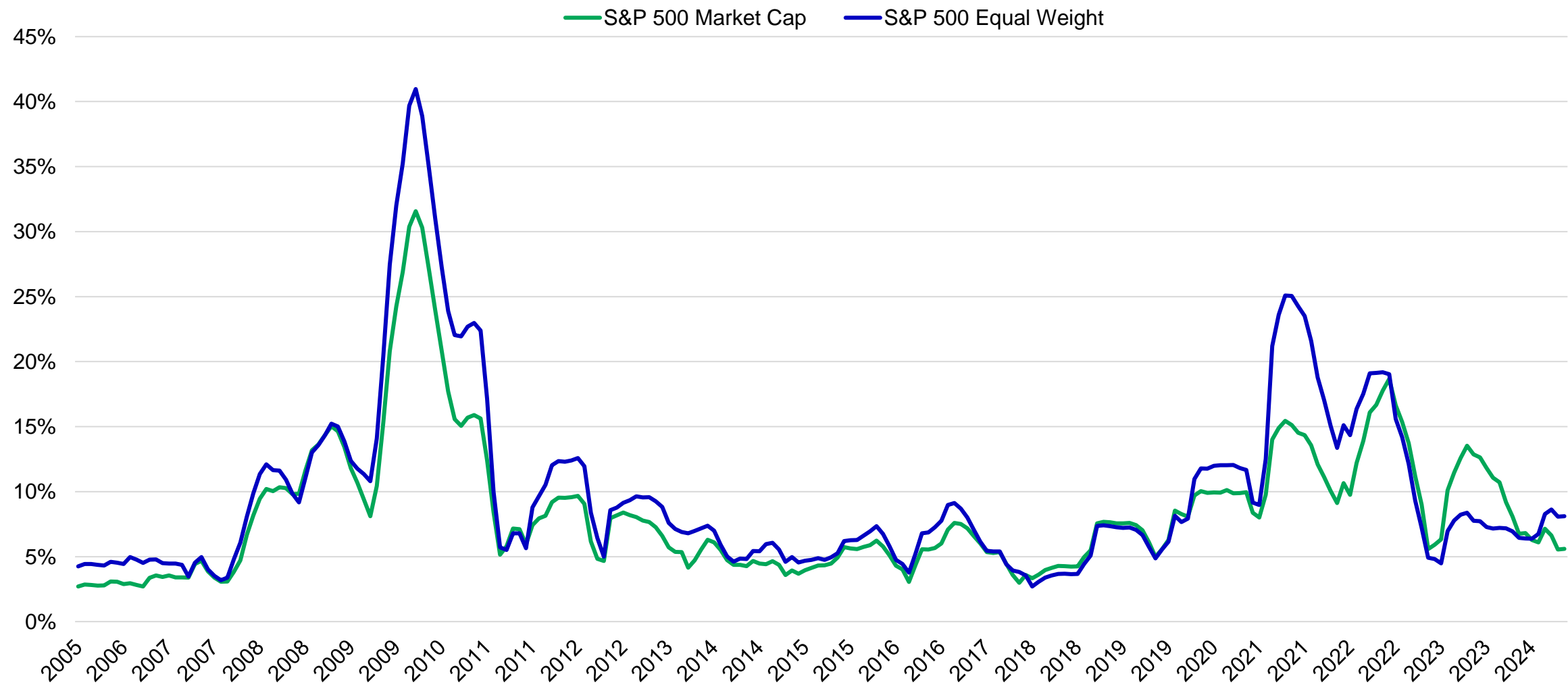
## S&P 500 Market Cap Weighted Index vs. S&P 500 Equal Weight Index



# Relative YoY performance of S&P 500 Market Cap Weighted Index vs. S&P 500 Equal Weight Index



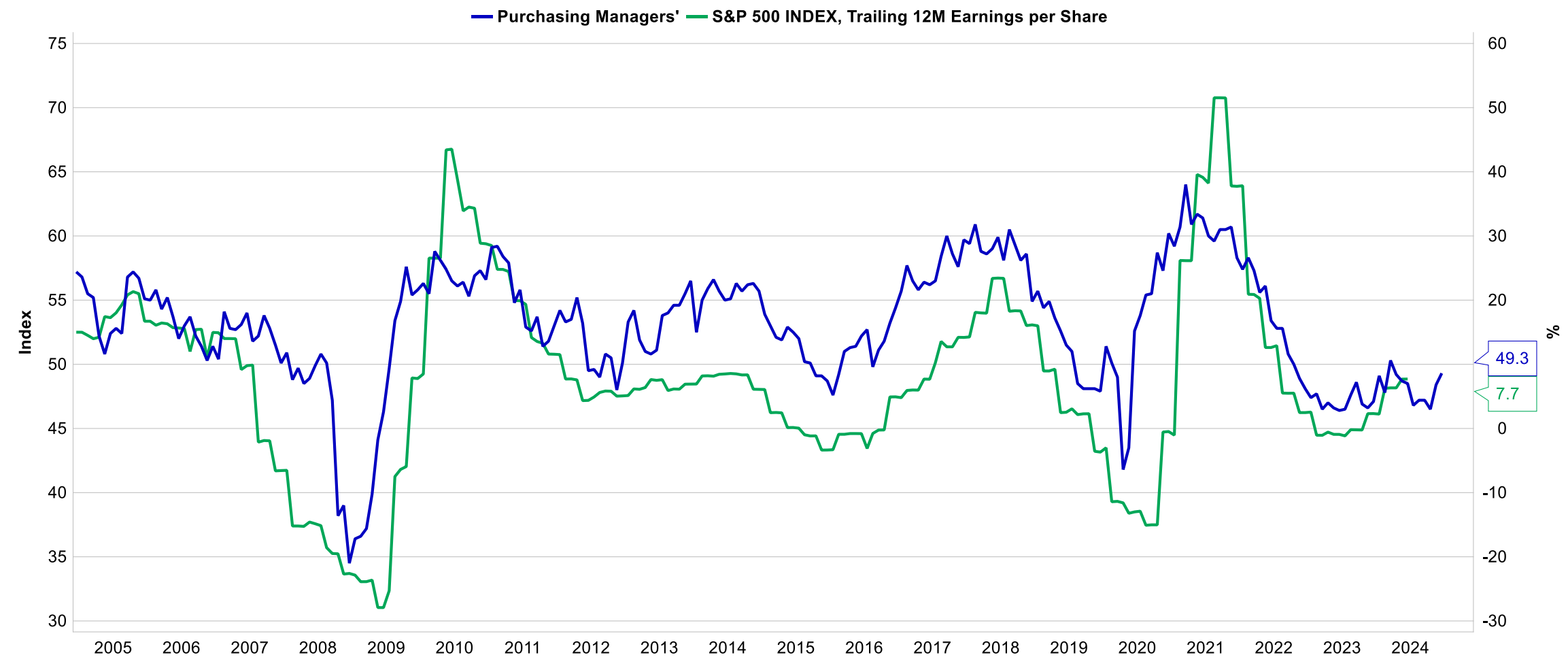
# Volatility measured by 1-year standard deviation, YoY%





# Earnings growth may begin to improve but will be choppy

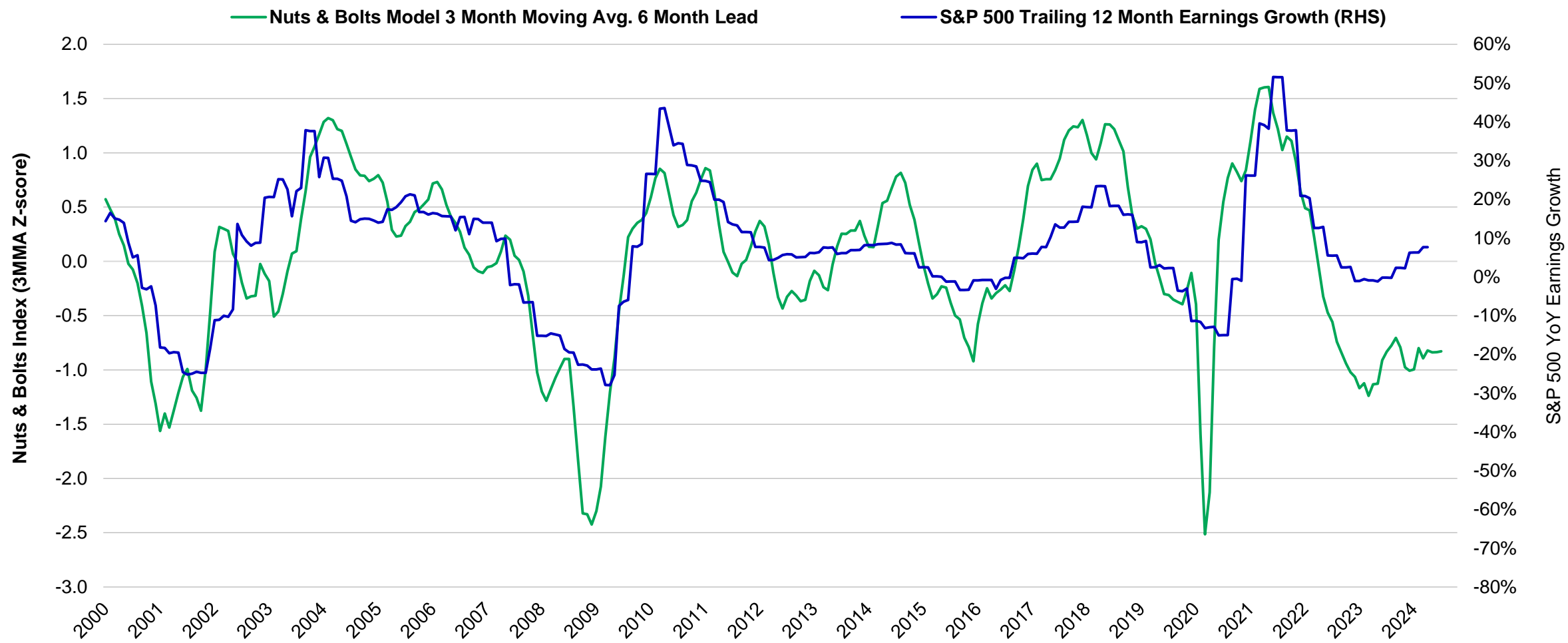
US Manufacturing PMI vs S&P 500 Trailing 12 months YoY earnings growth (advanced 6 months)



Source: Bloomberg, Macrobond, ISM, Manulife Investment Management, as of 1/7/2025.

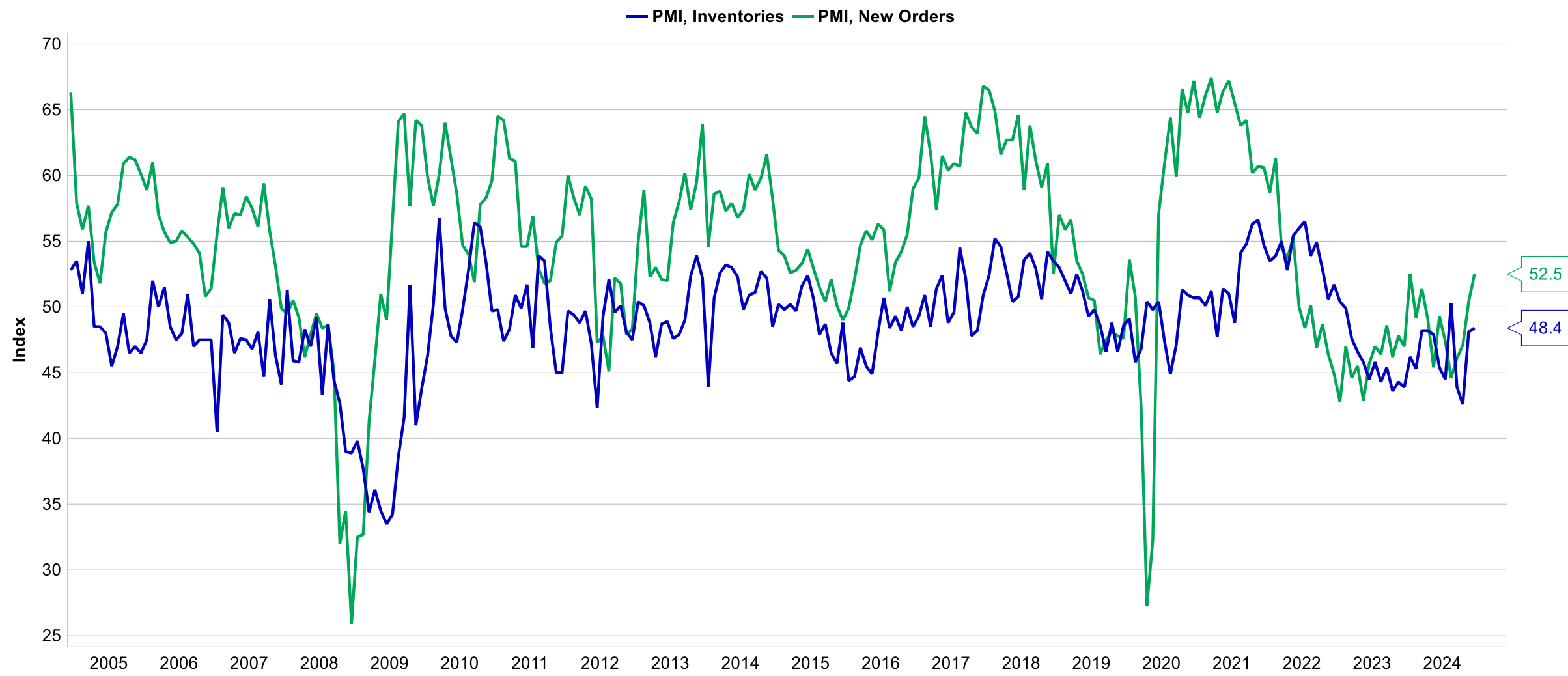
# Manufacturing pointing to mixed earnings environment

## Nuts & Bolts Index vs. S&P 500 Trailing 12-Month Earnings Growth



Source: Bloomberg, Manulife Investment Management, Capital Markets Strategy, as of December 31, 2024. The Nuts & Bolts Model is a propriety model that tries to forecast S&P 500 Index earnings growth (four months out) by comparing its relationship to the three-month moving average of the average z-score of the regional U.S. Federal Reserve regions.

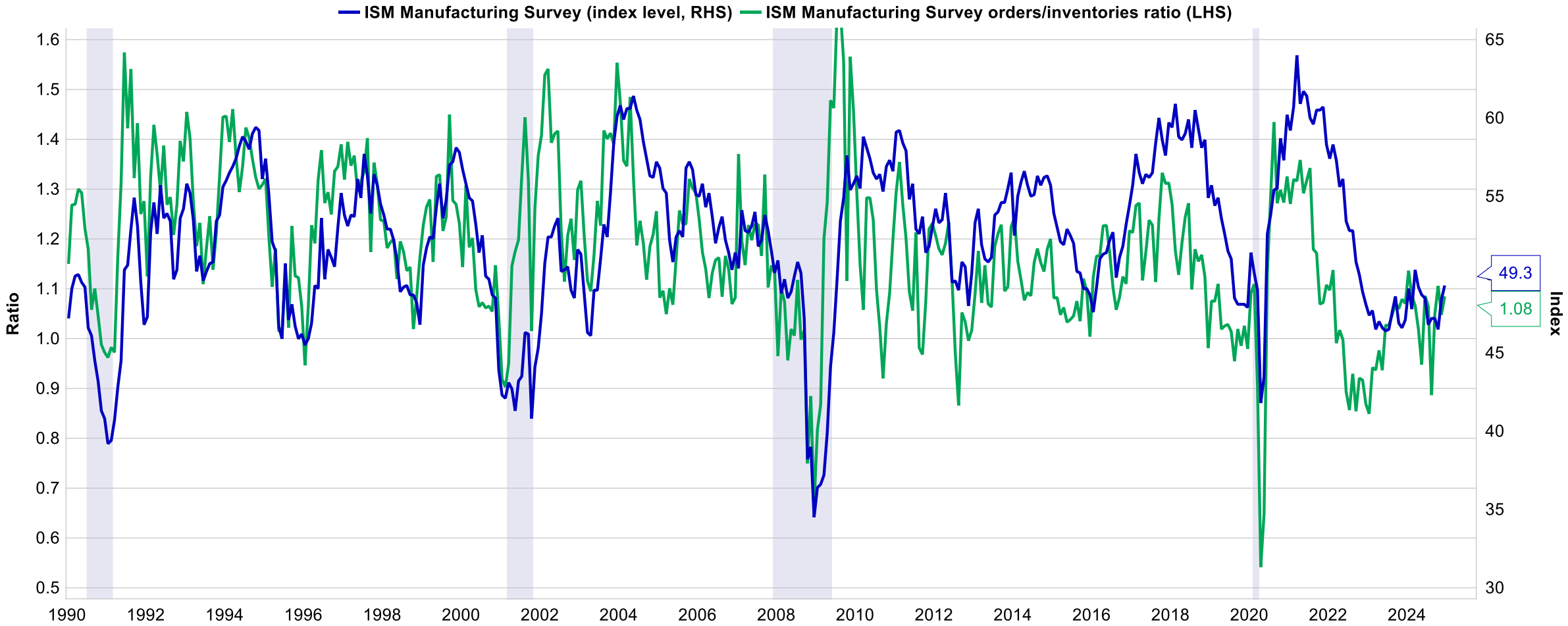
# New orders improving while inventories are weaker



Source: Macrobond, ISM, Manulife Investment Management, as of 1/7/2025.

# Manufacturing has improved from trough but remains below 50

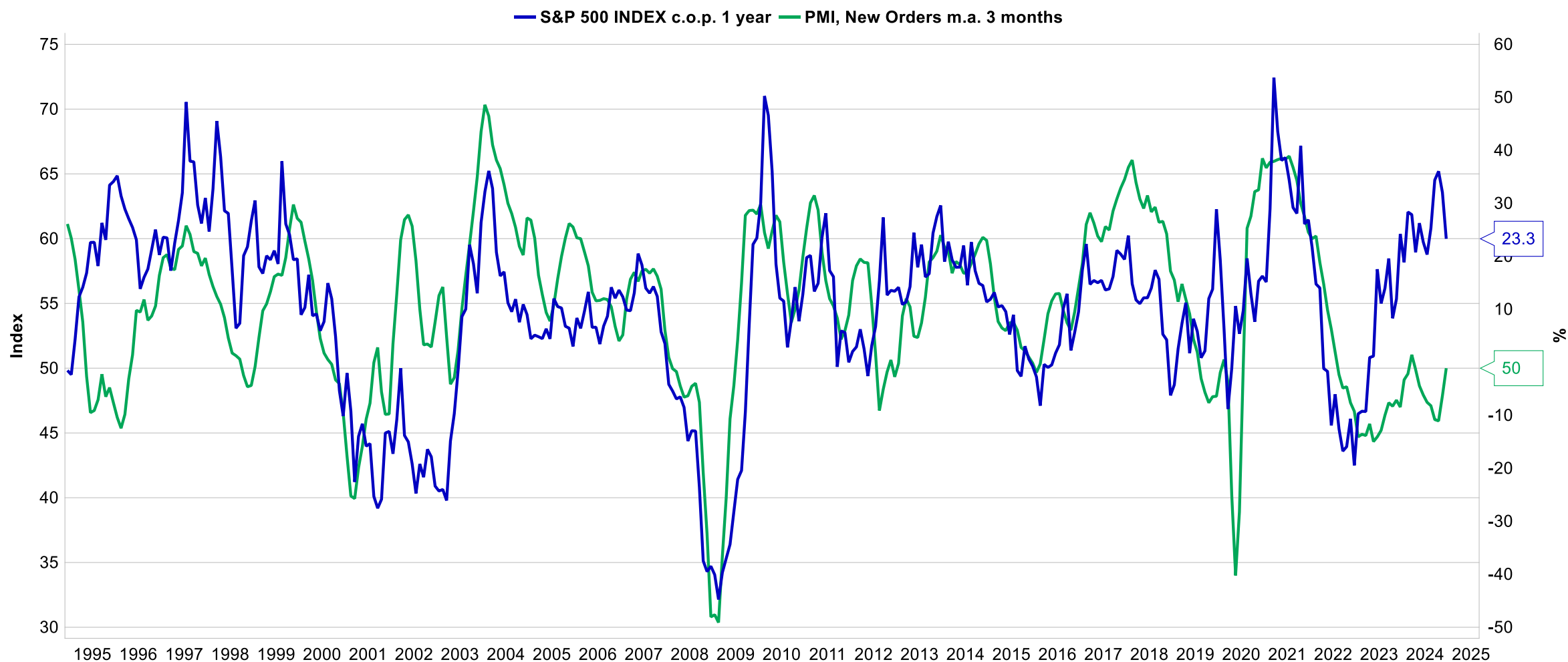
ISM Manufacturing Survey vs. orders/inventories ratio



Source: Macrobond, ISM, Fed, BEA, Manulife Investment Management, as of 1/7/2025.



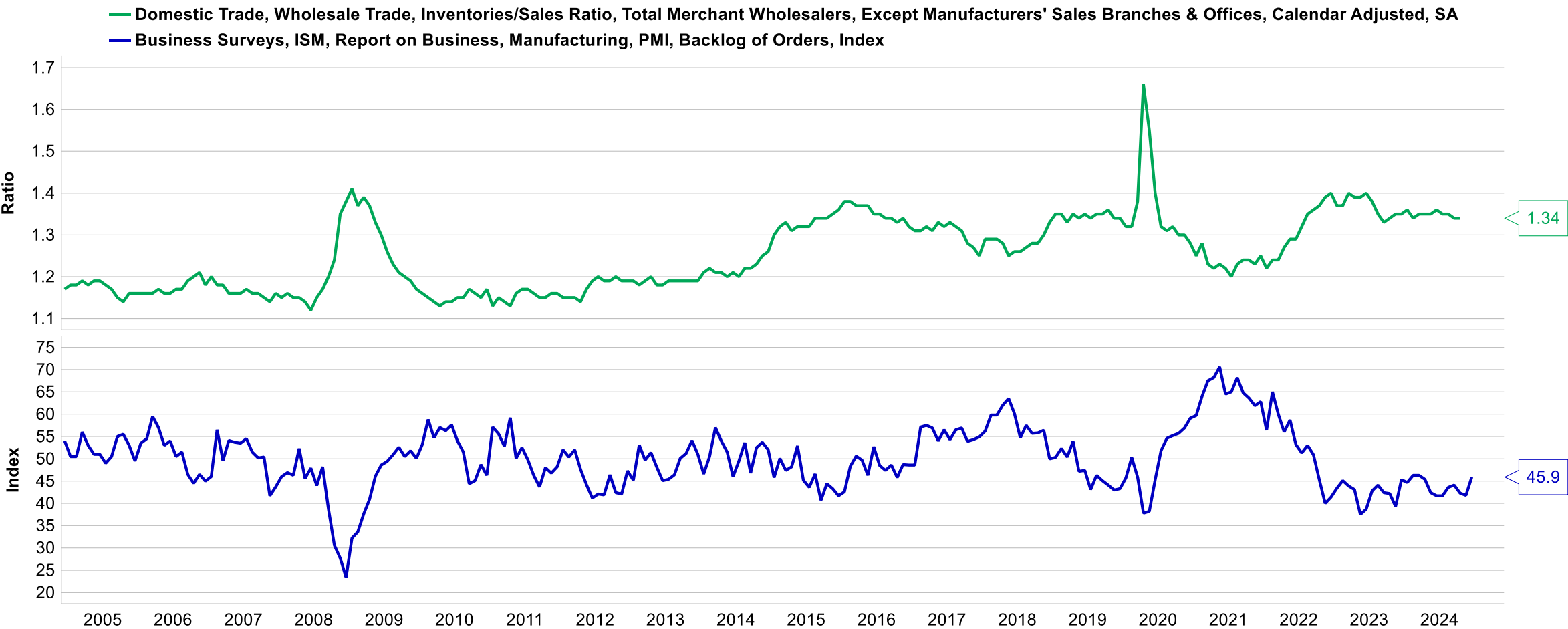
# S&P 500 and Manufacturing New Orders moving in opposite directions



Source: Macrobond, Bloomberg, ISM, Manulife Investment Management, as of 1/7/2025.

# The backlog of new orders and inventories have stabilized

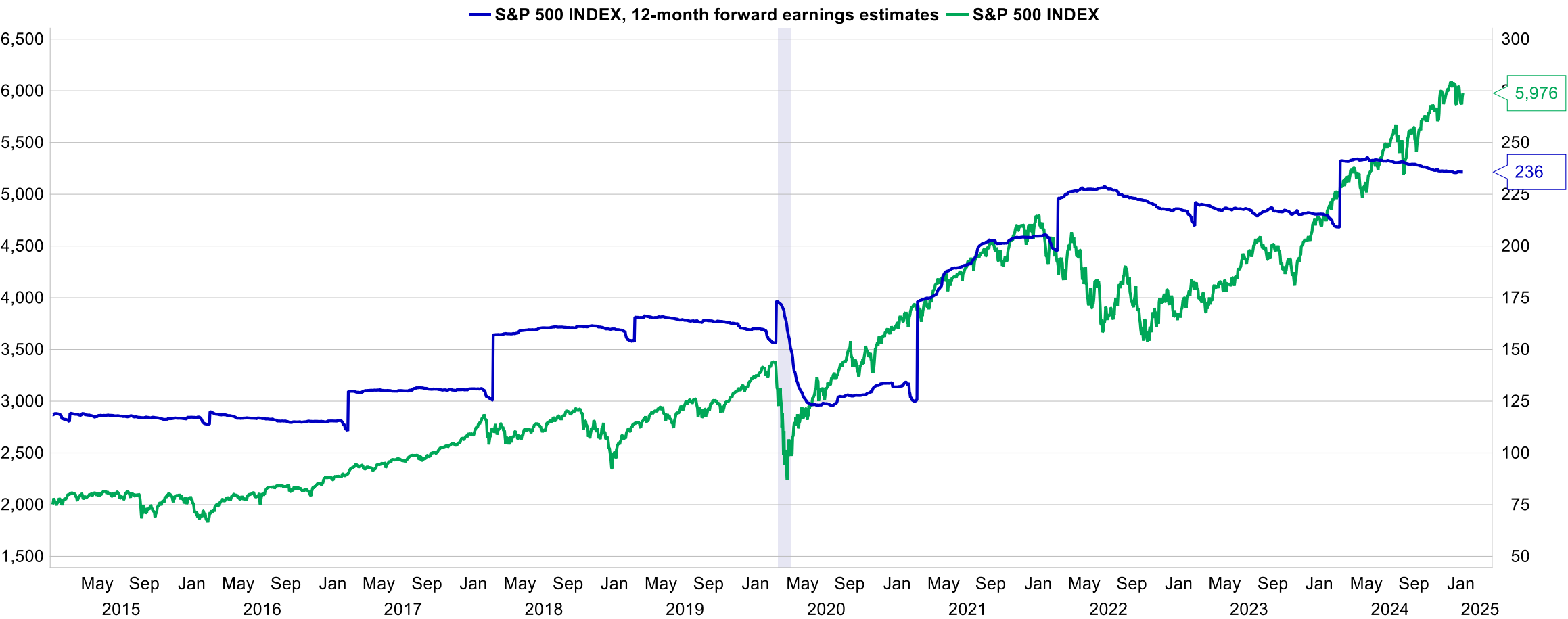
## United States



Source: Macrobond, USCB, ISM, Manulife Investment Management, as of 1/7/2025.

# Weaker earnings could lead to fall in S&P 500

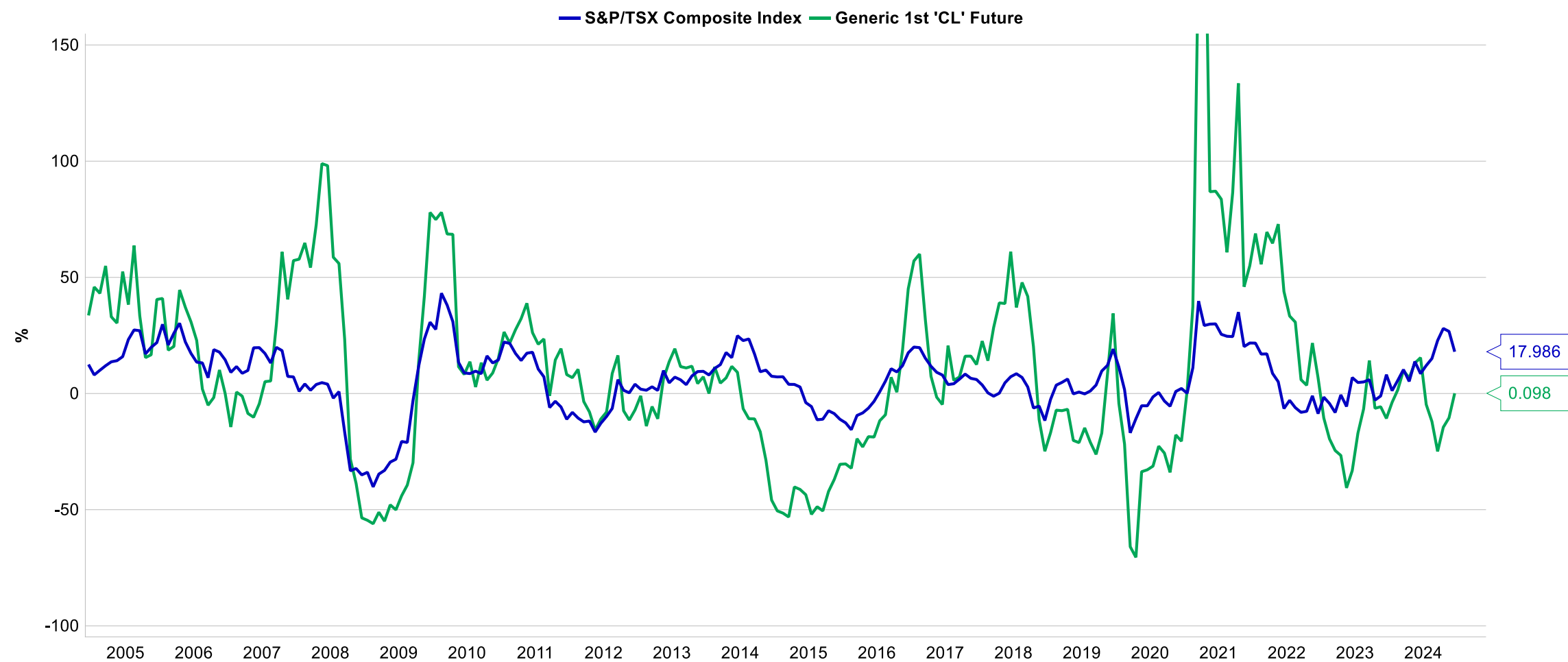
S&P 500 Index vs 12-month forward estimated EPS



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

# Increase in oil prices is supportive for the S&P/TSX in the near term

## YoY Change in WTI (USD) vs. change in S&P/TSX

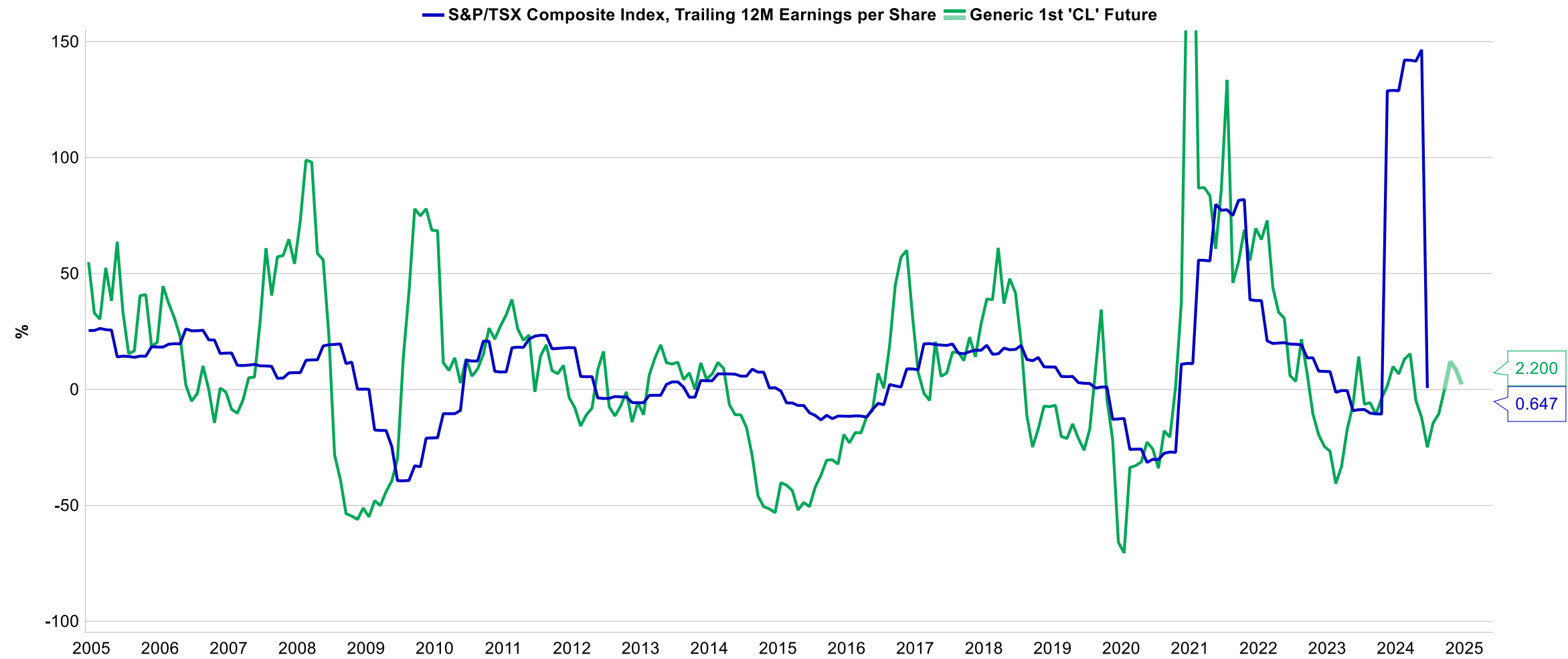


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.



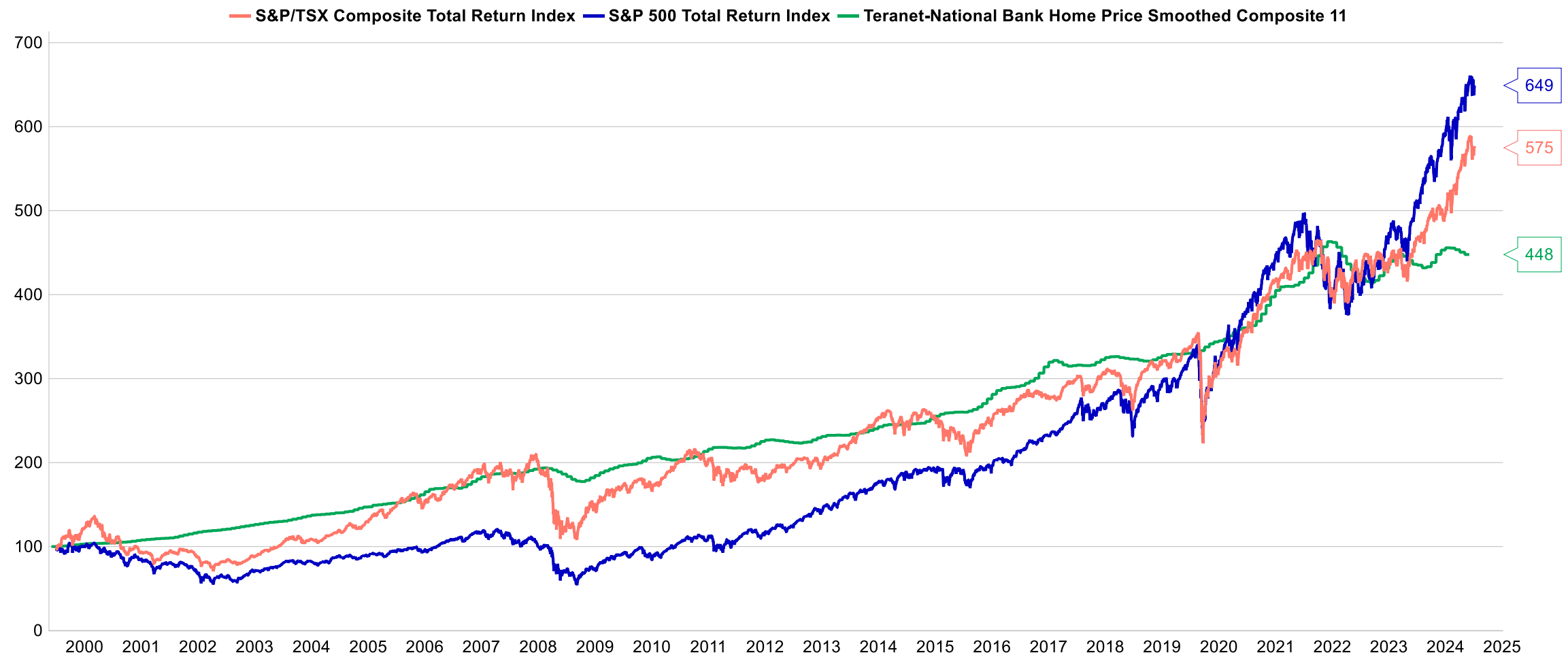
# Earnings are likely to be choppy for the S&P/TSX

Forecast for WTI is \$80/bbl



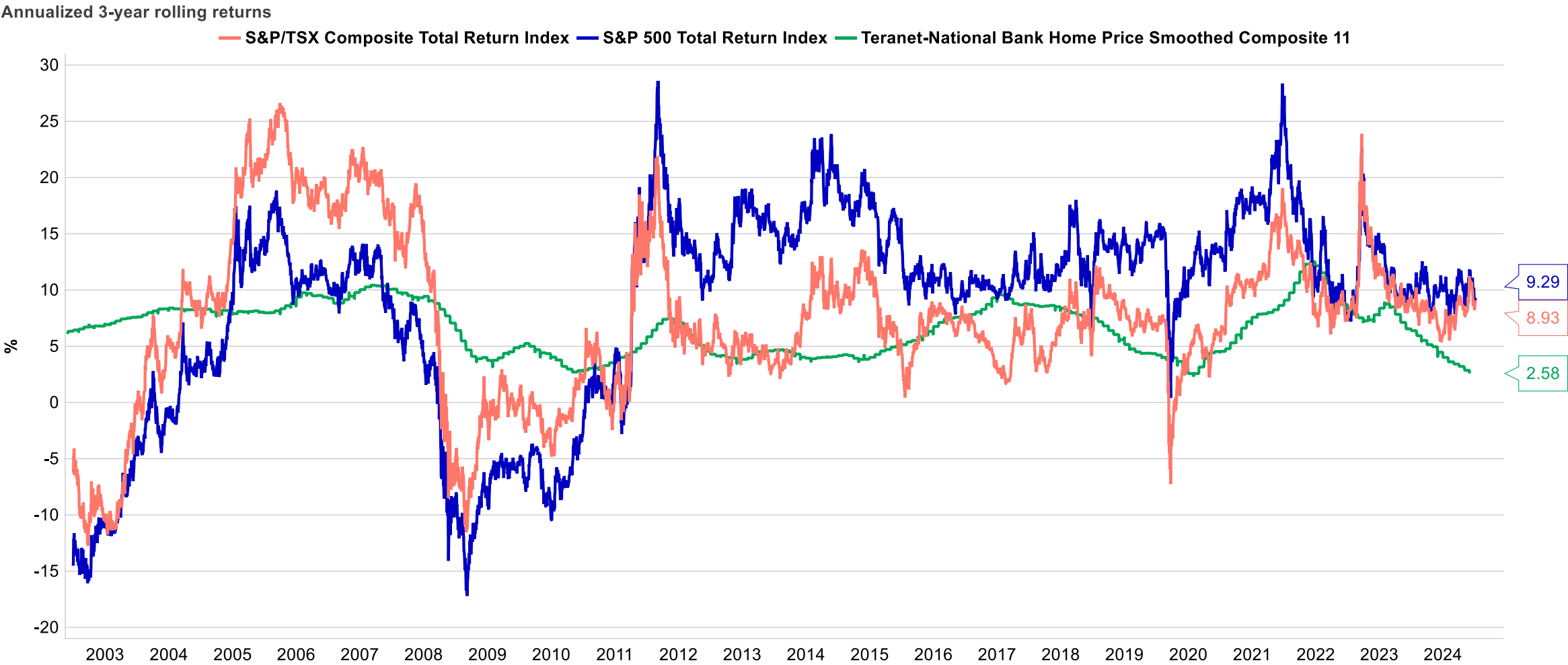
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Housing and equity markets have both historically added value



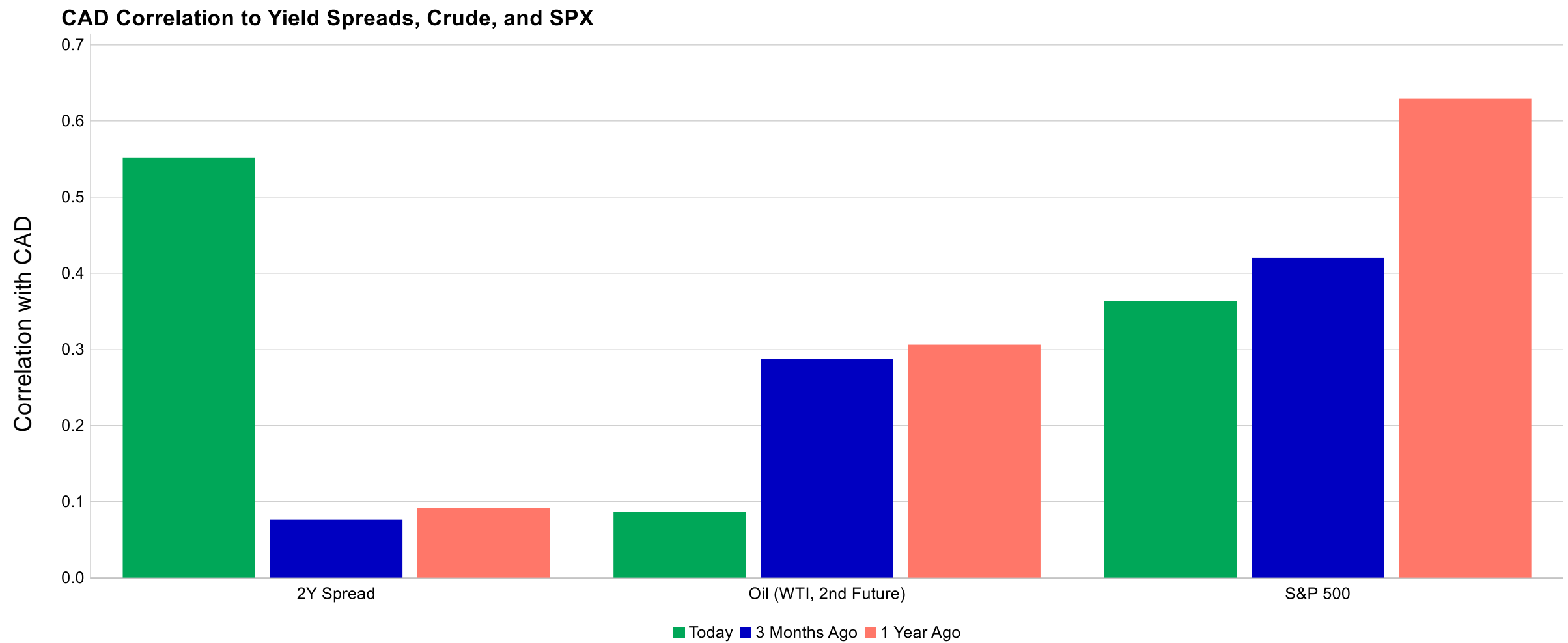
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Equities tend to outperform Canadian home prices but are more volatile



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

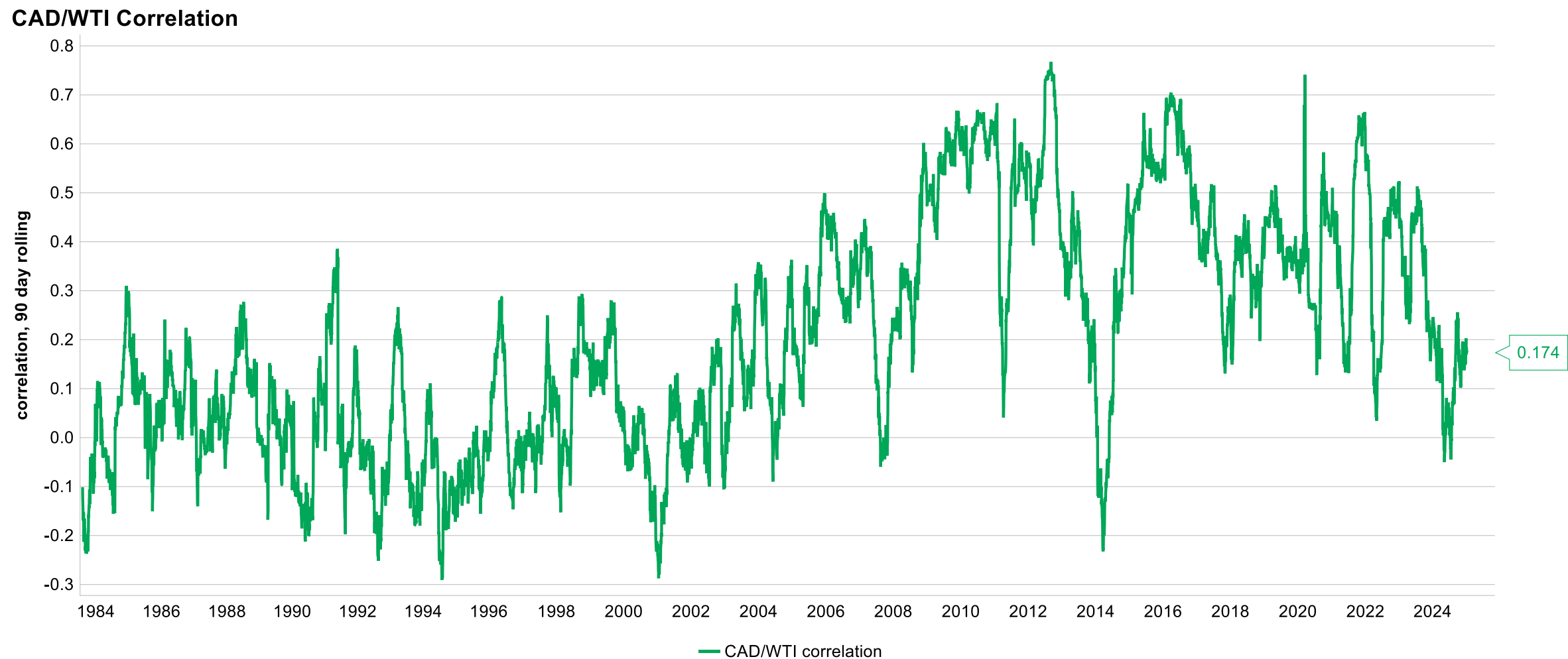
# CAD correlation to yield spreads, crude and S&P 500



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.



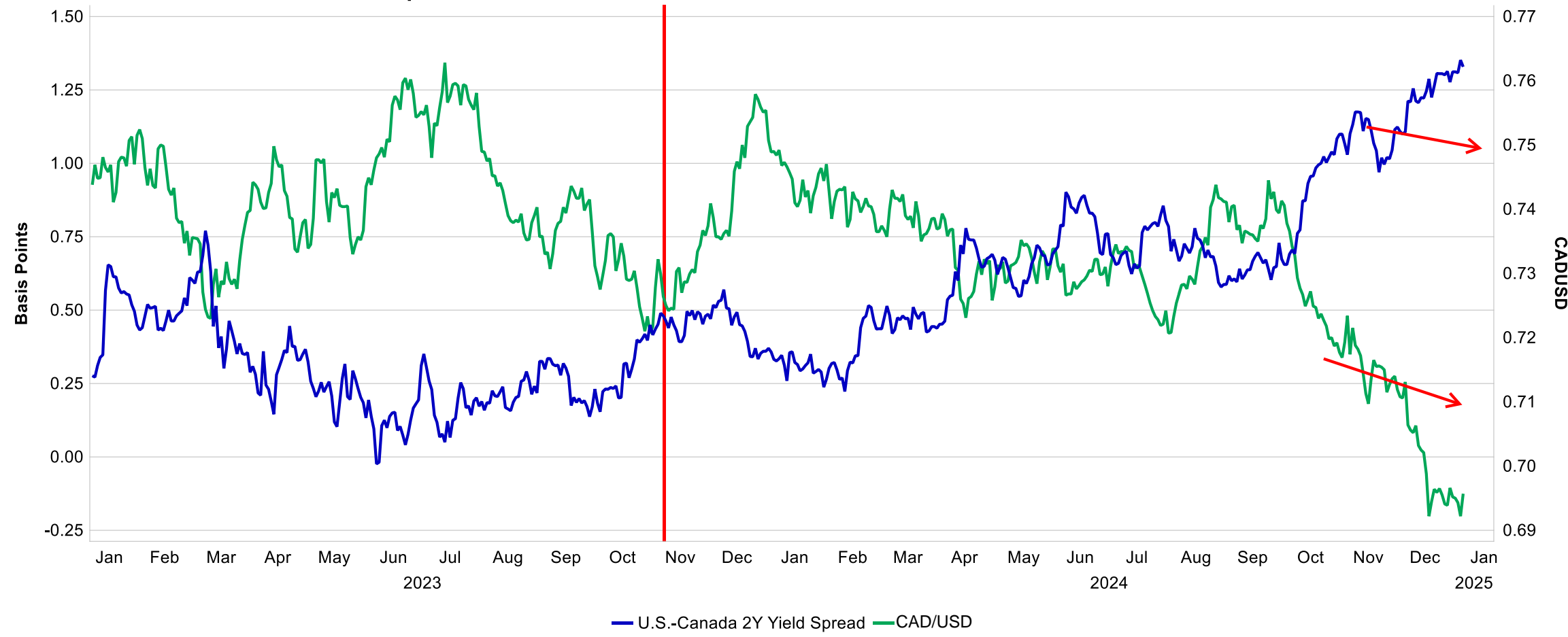
# Canadian dollar correlation to oil prices hasn't been as strong recently



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

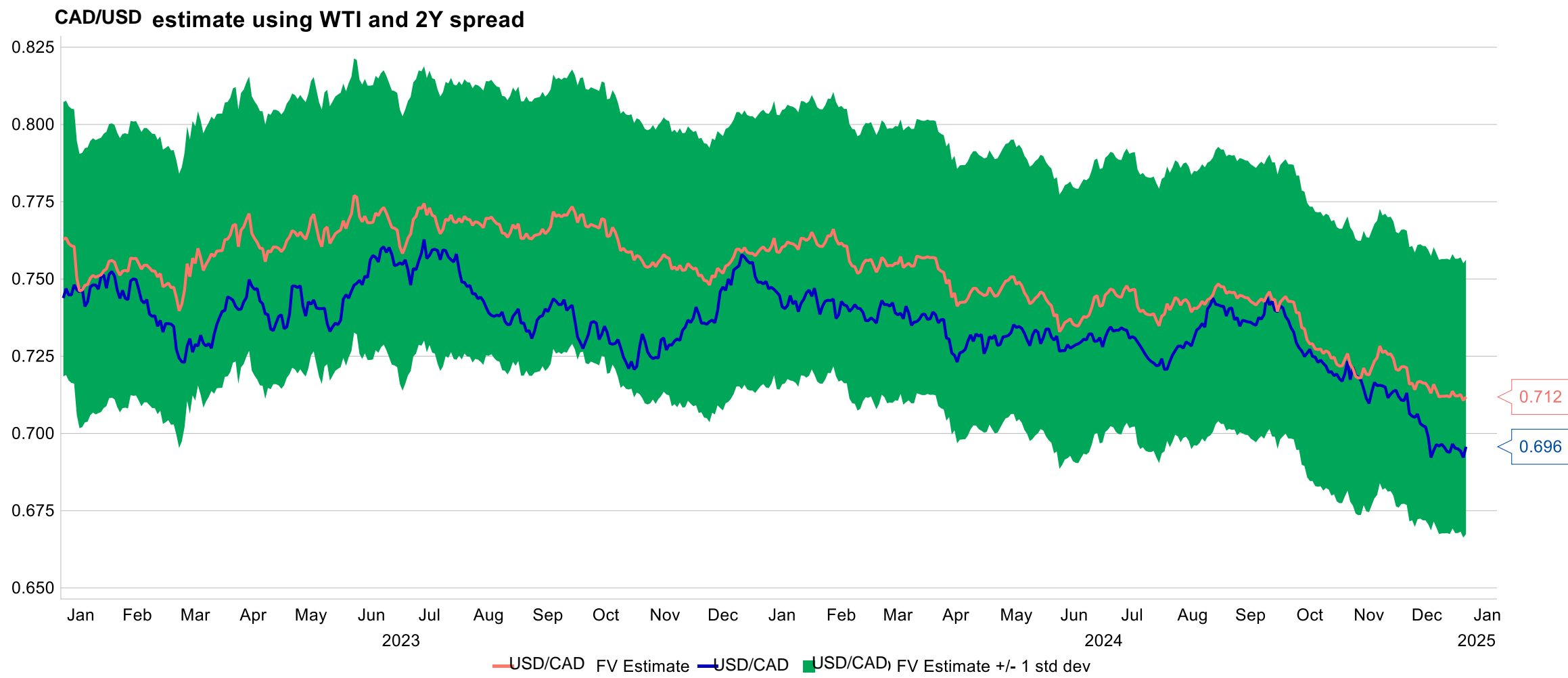
# Flattening 2-yr differential has put upside pressure on CAD/USD

CAD/USD vs. U.S.-Canada 2Y Yield Spread



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

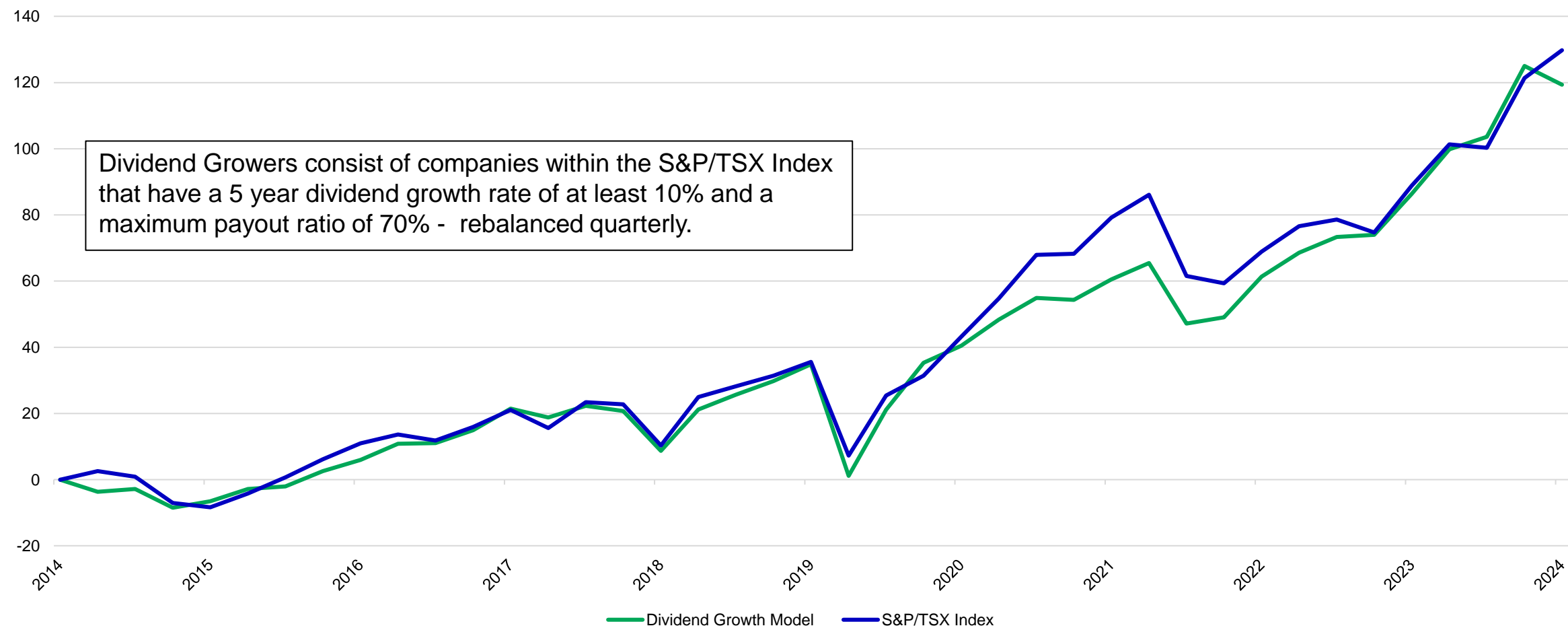
# Loonie is trading near fair value



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

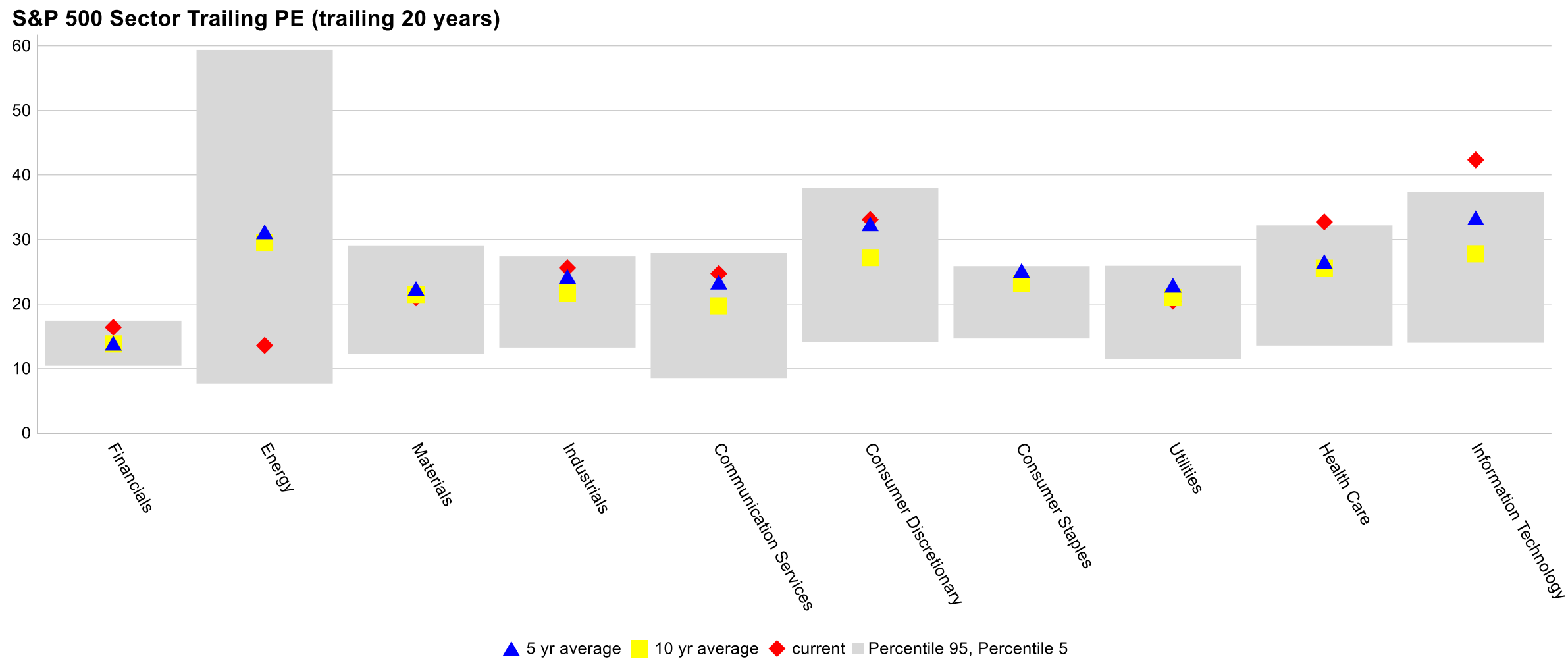
# Dividend growers historically have outperformed the S&P/TSX Index except recently

Capital Markets Strategy Dividend Growth Model vs. S&P/TSX Composite Index  
Cumulative Return (Last 10 years)



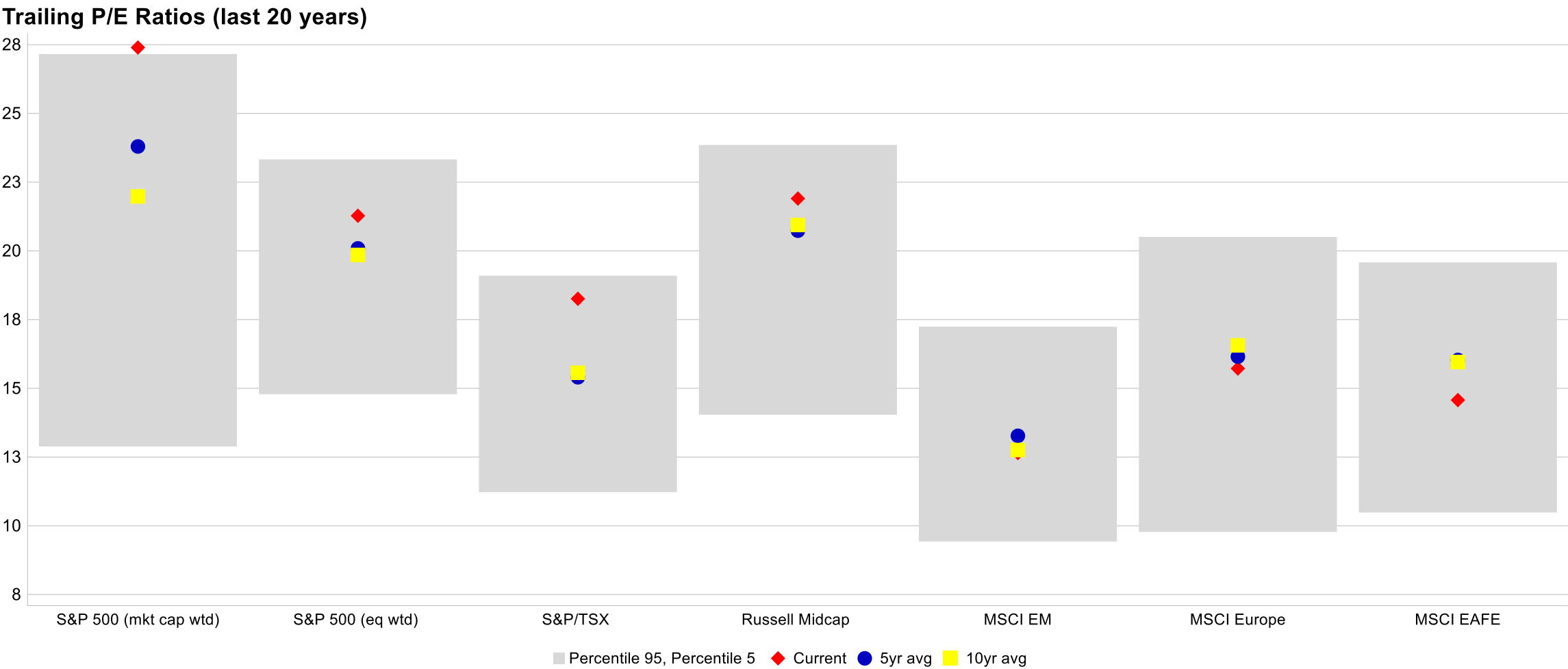


# Valuation varies materially across sectors



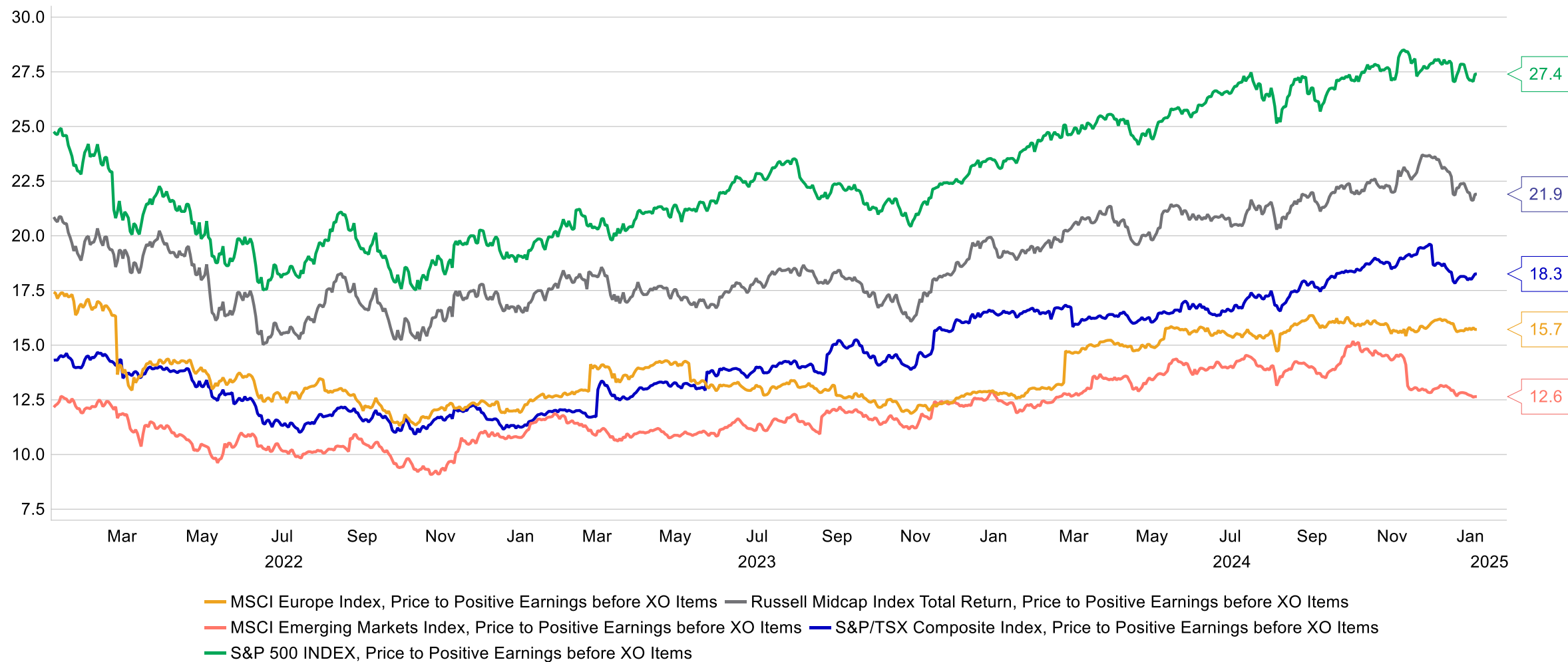
Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

# Valuations are fair to full across the globe



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

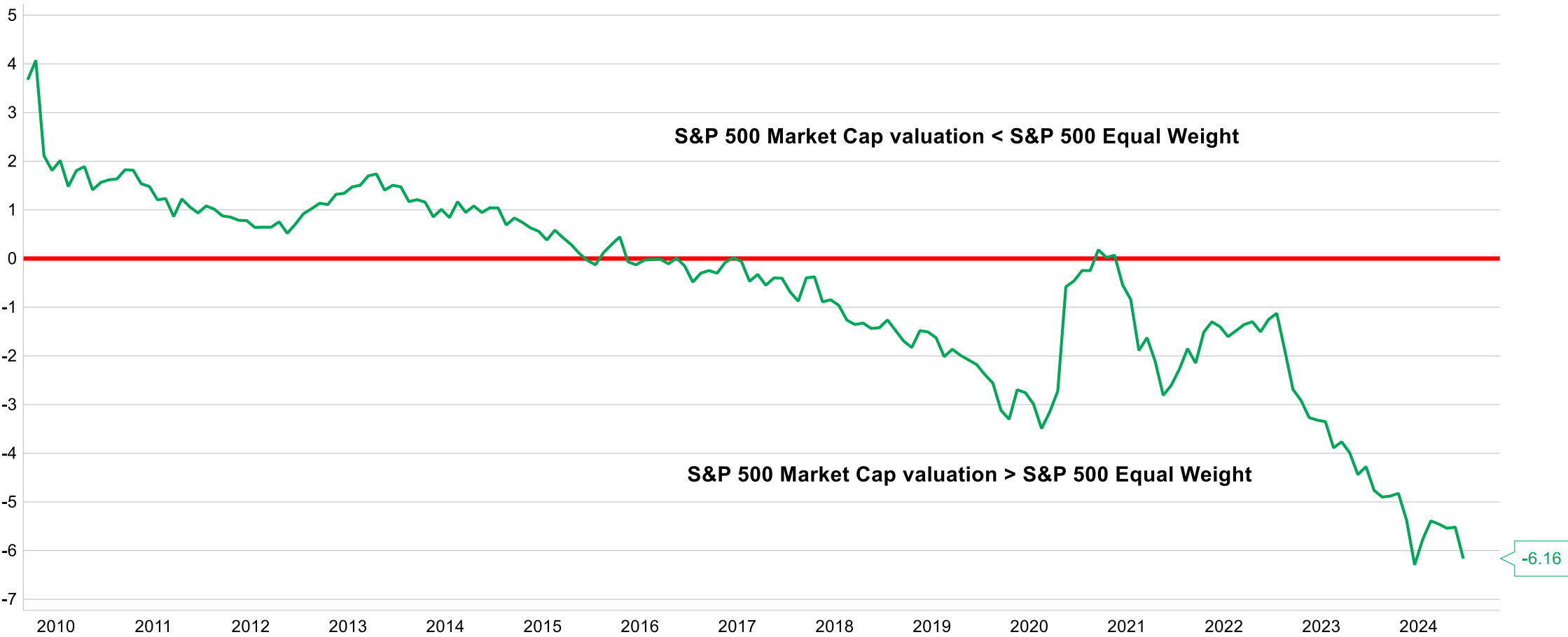
# Markets are trading above historical averages



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

# Valuation supports active management

Relative valuation : S&P 500 market cap weight PE vs S&P 500 equal weight PE

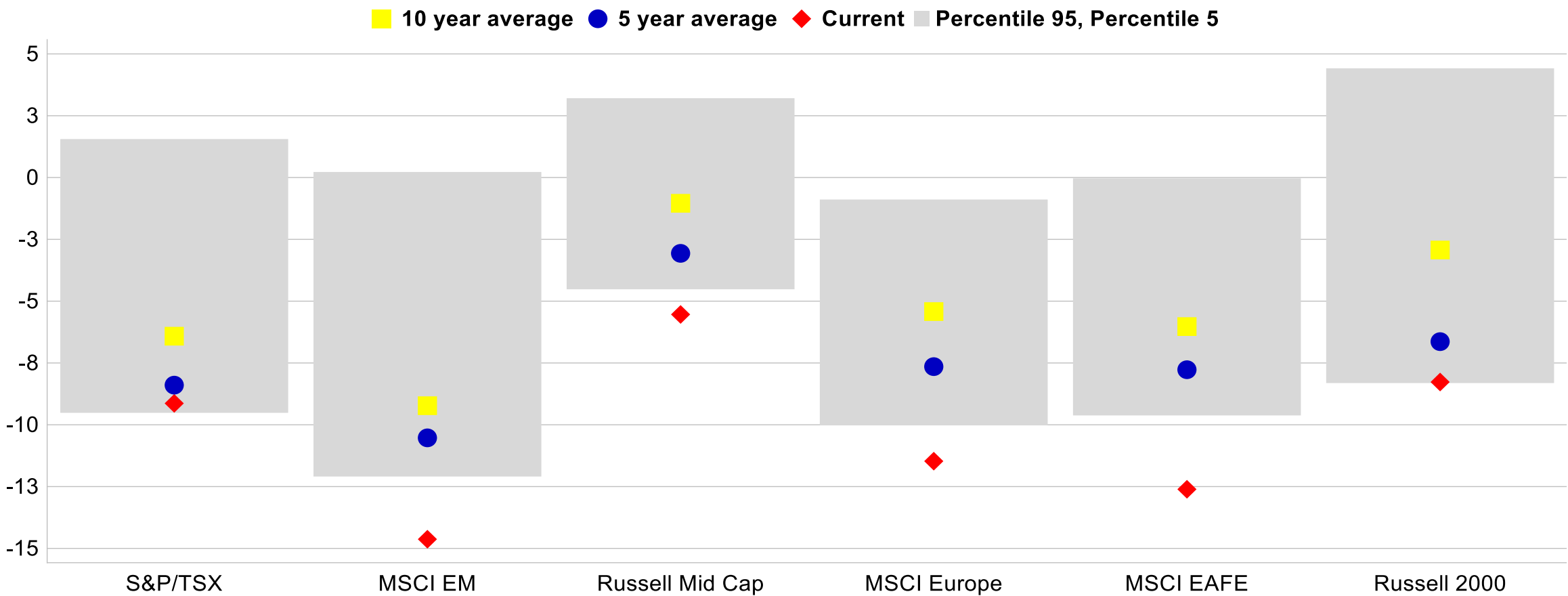


Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.



# Relative valuations do not necessarily reflect the near-term investment opportunity

Relative value of global indices to the S&P 500 trailing 12-month P/E ratios (adjusted for + earnings)  
(last 20 years)

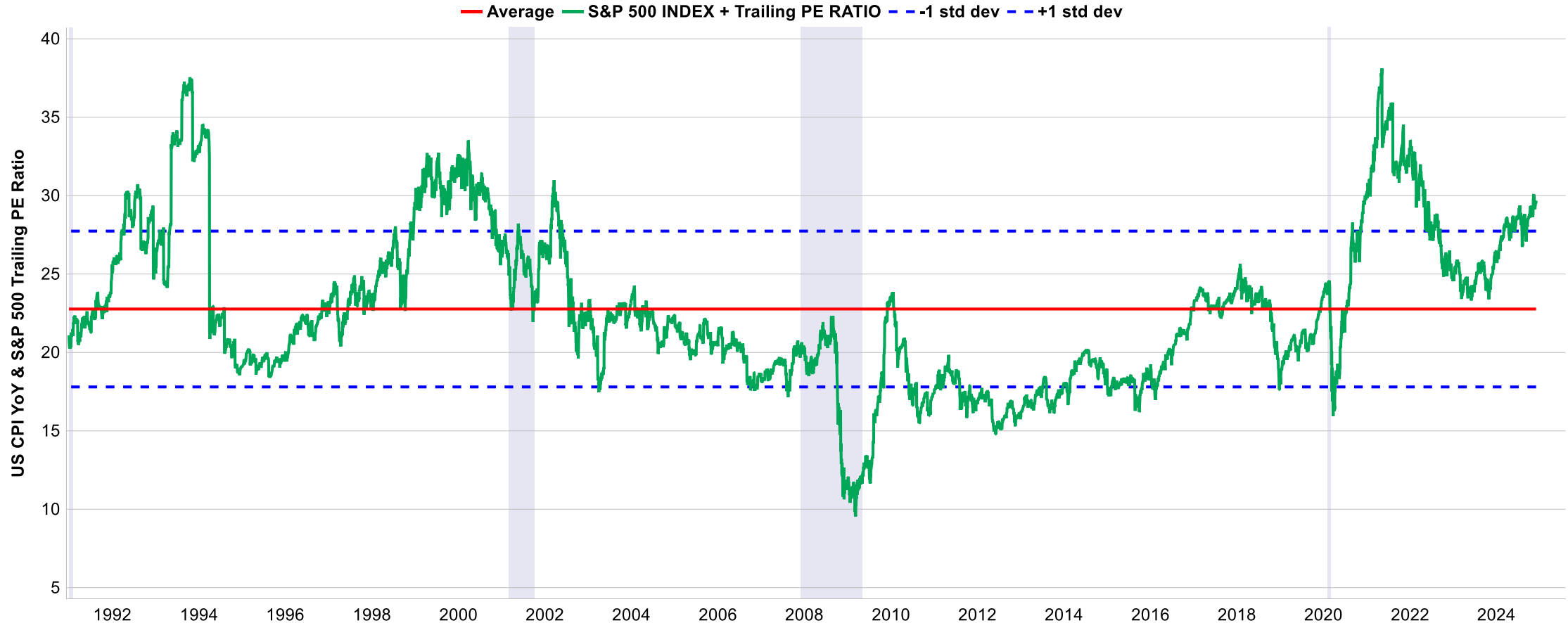


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# U.S. equity valuations relative to inflation are just above fair value territory

The Rule of 20 states that the stock market is valued when the sum of the average price-earnings ratio and the rate of inflation is equal to 20.

## US CPI YoY & S&P 500 Trailing PE Ratio

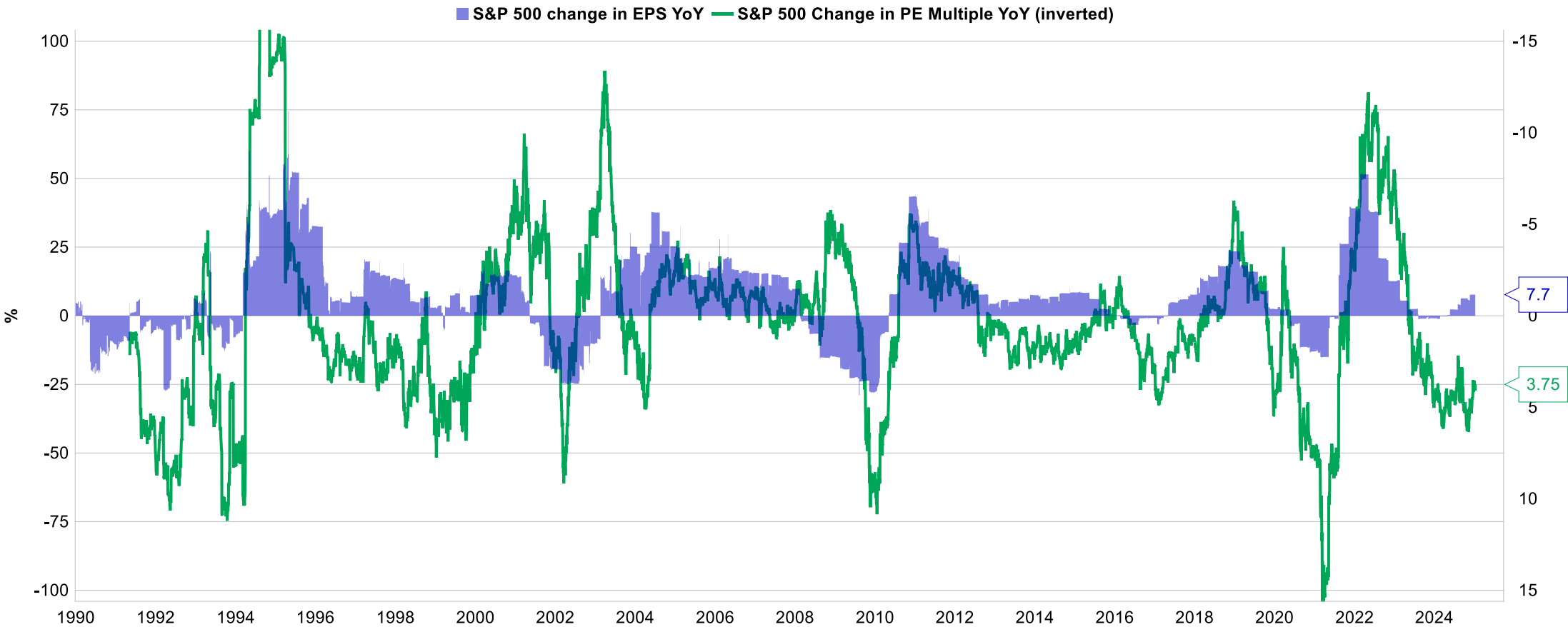


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Slight multiple contraction is possible in a flat earnings environment

During periods when earnings growth is between 0% and 10% on a year-over-year basis (as we believe it will be over the next 12 months), the average PE contraction is 1 multiple point, and the average 12-month returns for the S&P 500 Index is 12.0%.

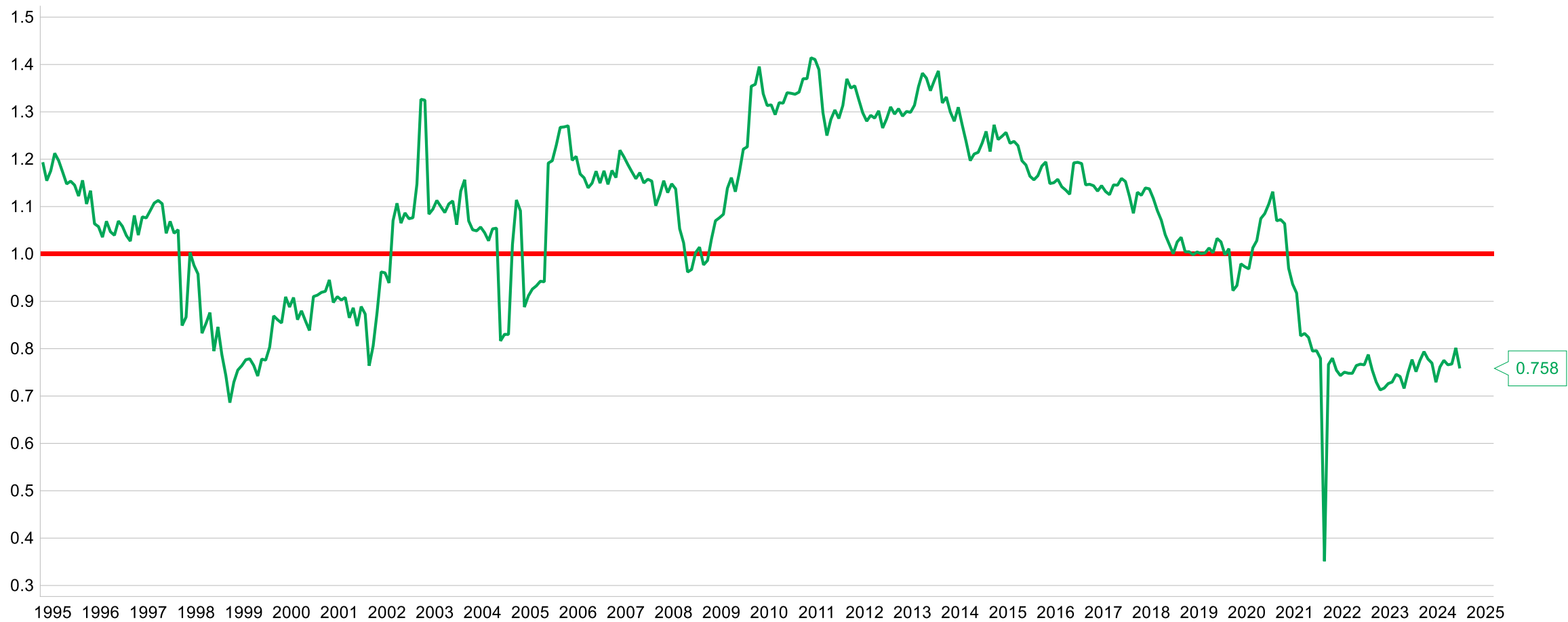
S&P 500 EPS vs. change in PE multiple YoY



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

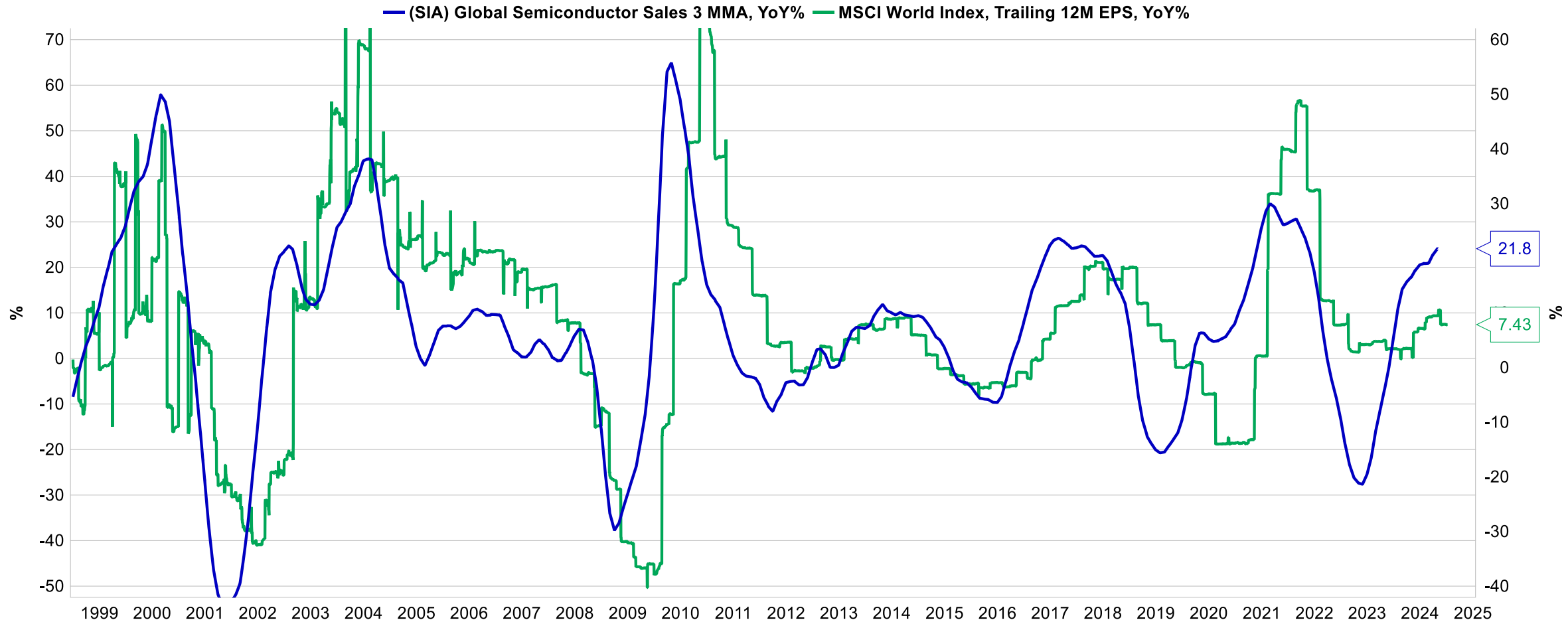
# U.S. Mid caps offer some valuation diversification

S&P Midcap 400 Index PE relative to S&P 500 PE



Source: Bloomberg, Macrobond, Manulife Investment Management, as of 1/6/2025.

# Semiconductor sales may lead to better MSCI World earnings

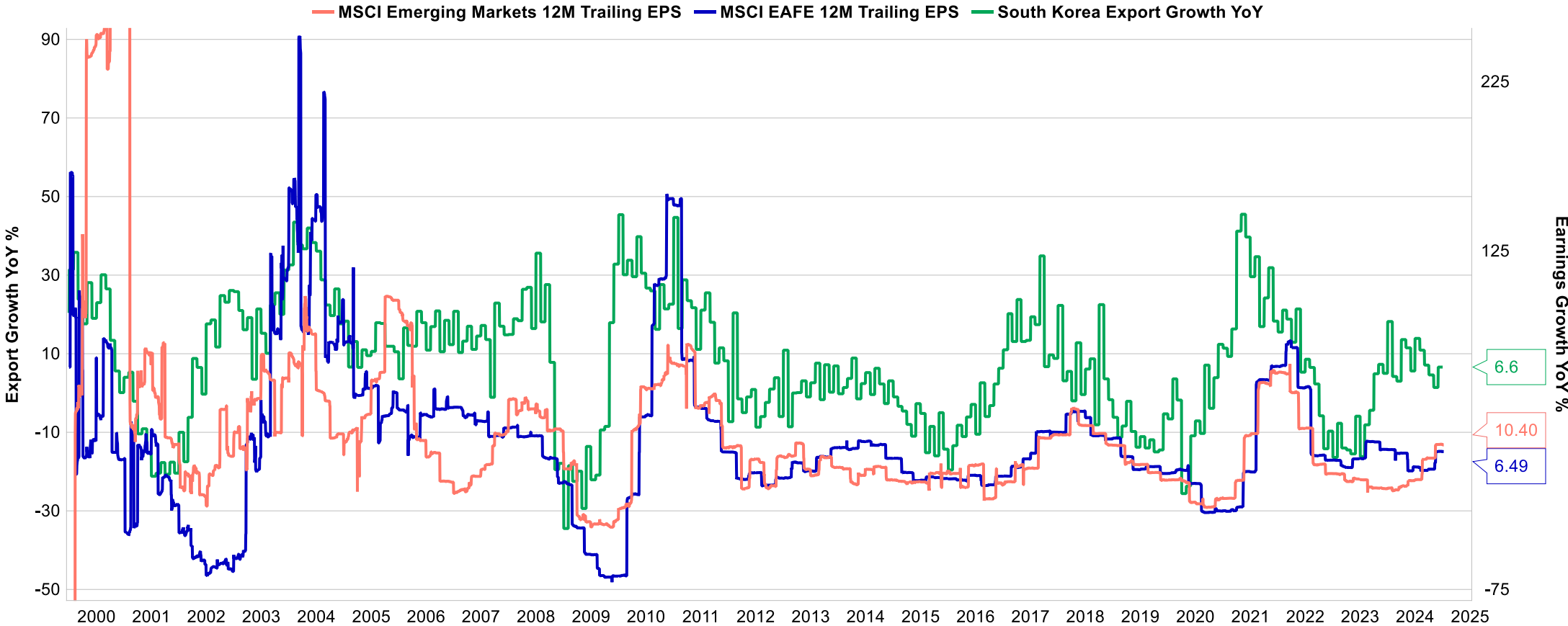


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# South Korean export growth indicates a recovering earnings growth environment

South Korean export growth has historically led earnings growth for the developed and emerging markets. The improvements in South Korean exports may signal a bottoming in earnings growth weakness.

South Korean Exports YoY vs. MSCI EM and MS EAFE 12M Trailing Earnings



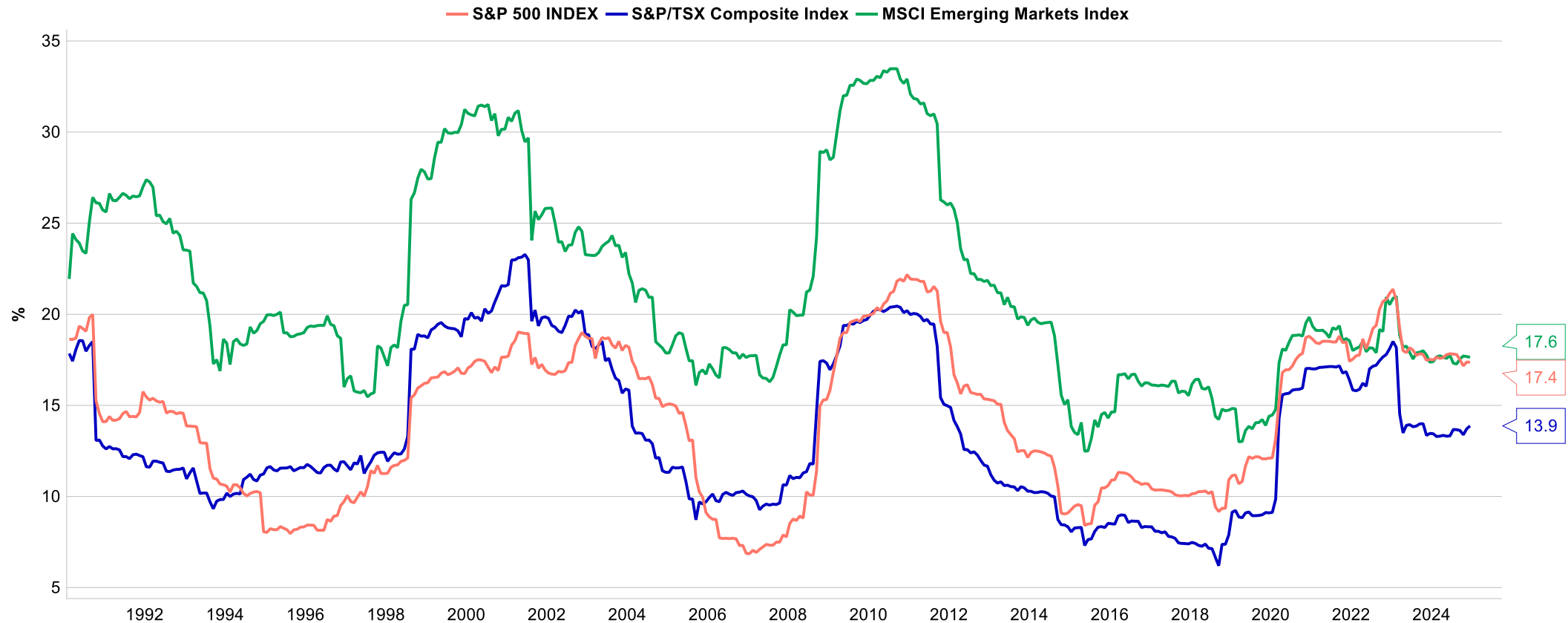
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.



# Emerging Market volatility similar to North America

Historically, emerging market equities have exhibited higher volatility (measured as 3-year annualized standard deviation of returns) than U.S. or Canadian equities. However, what we have noticed over the last couple of years is that overall volatility has been more like the S&P 500 and S&P/TSX Indices.

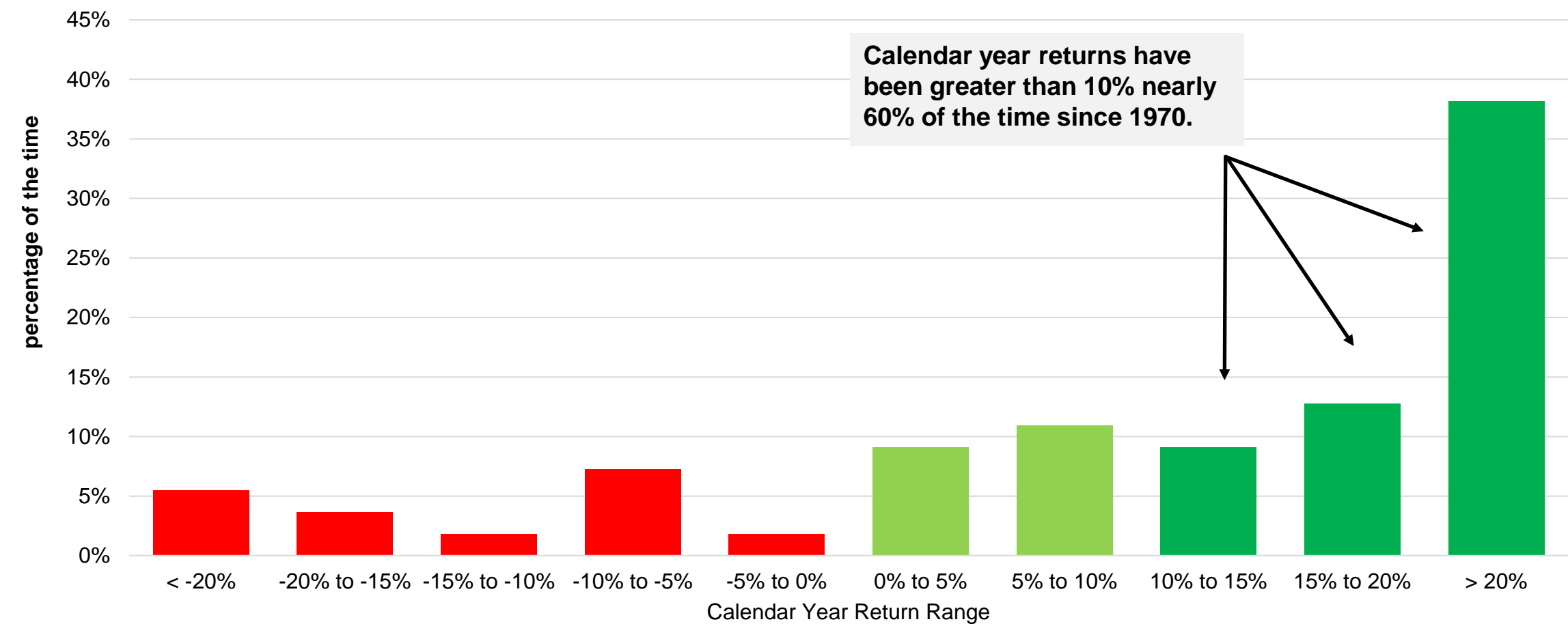
## Annualized Three-year Rolling Standard Deviation



Source: Bloomberg, Manulife Investment Management, as of 1/7/2025.

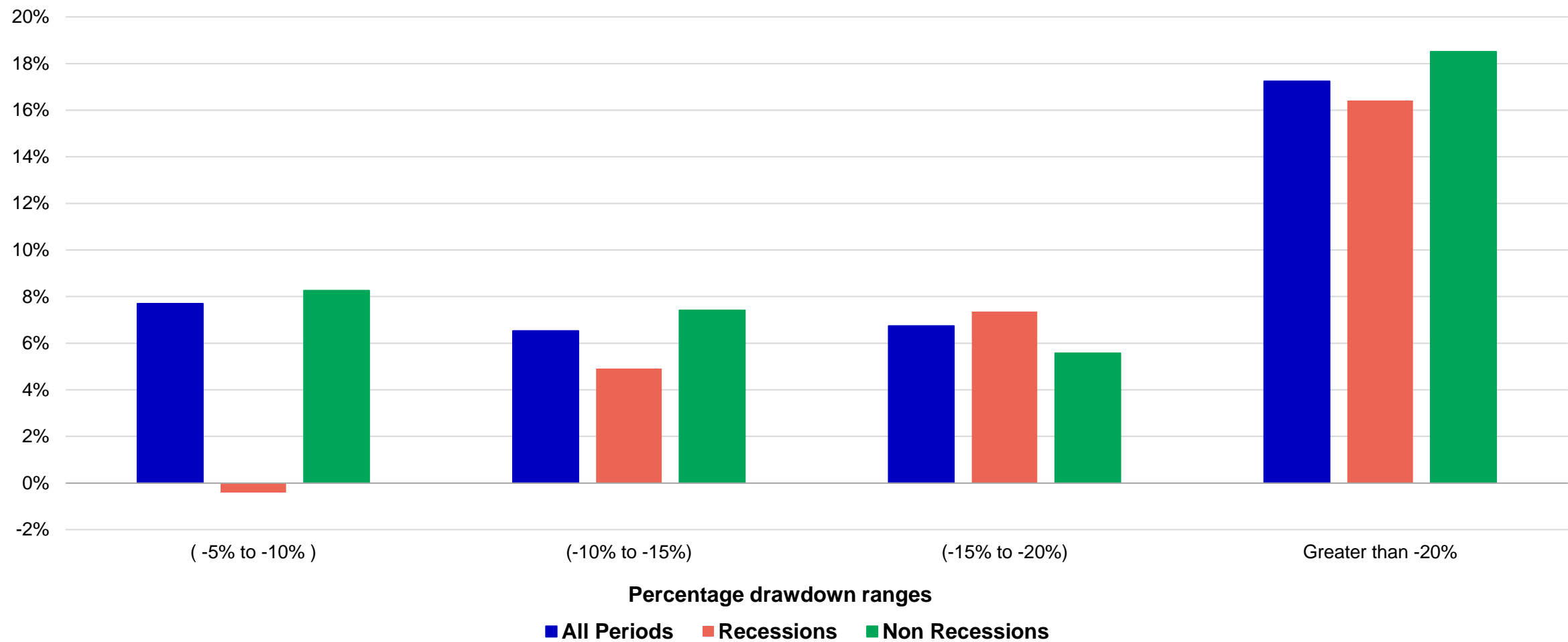
# The market tends to produce above average returns

S&P 500 Index - Frequency of Calendar Year Price Returns  
1970 - 2024



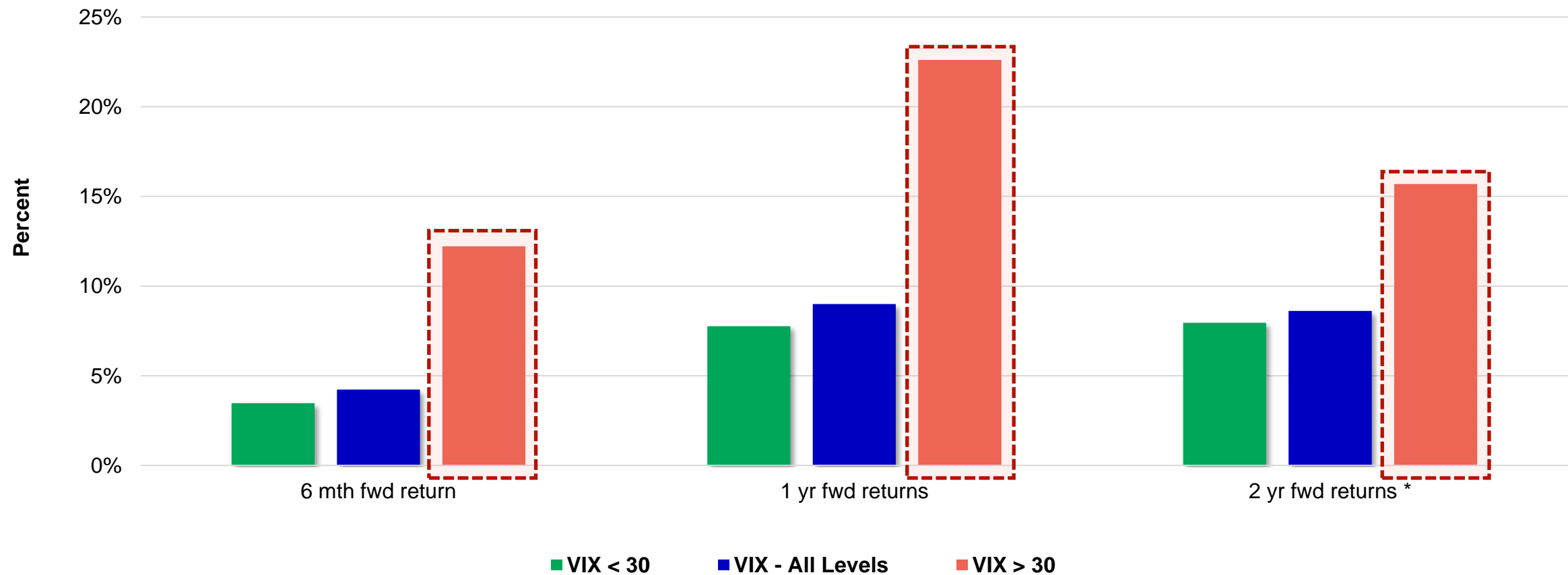
# Investors are rewarded by buying when the market sells off

S&P 500 Price Index 1-year forward returns after selloffs from 52-week peak (1970 - current)



# When others are fearful...what should you do?

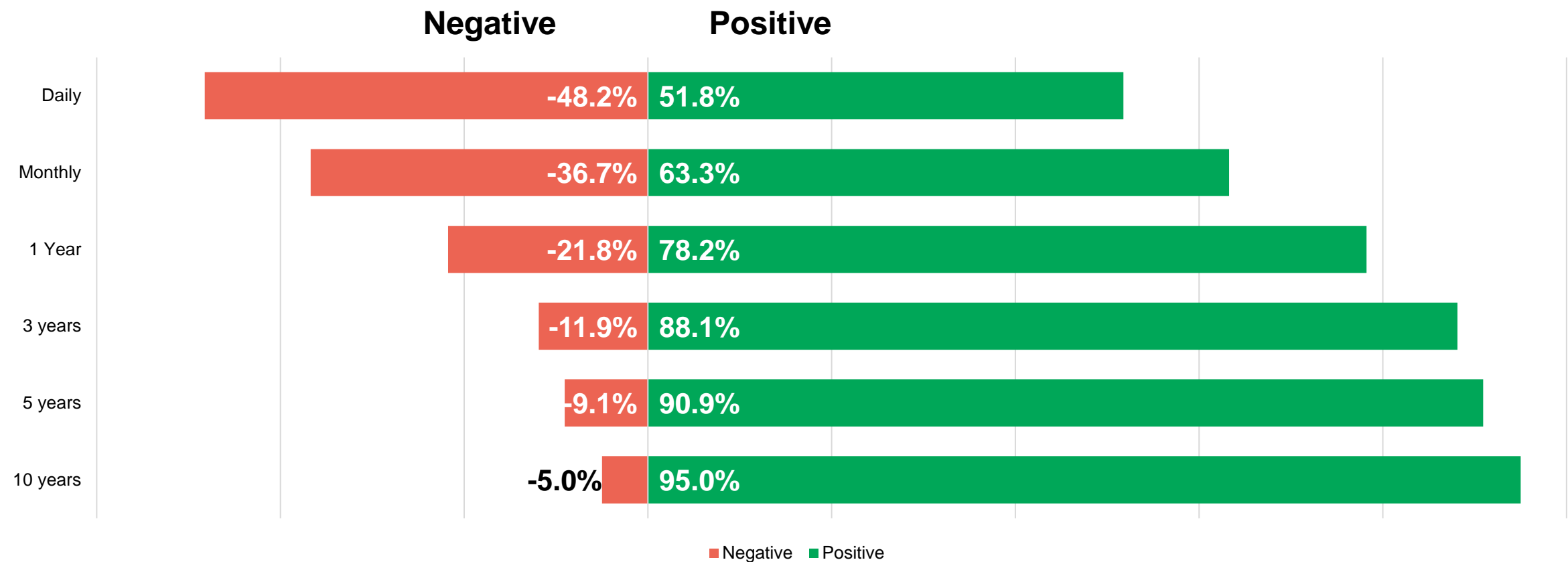
S&P 500 Index – 6 months, 1 year and 2 years (CAGR) forward returns (1990 – Current)



# Markets are positive more often than negative

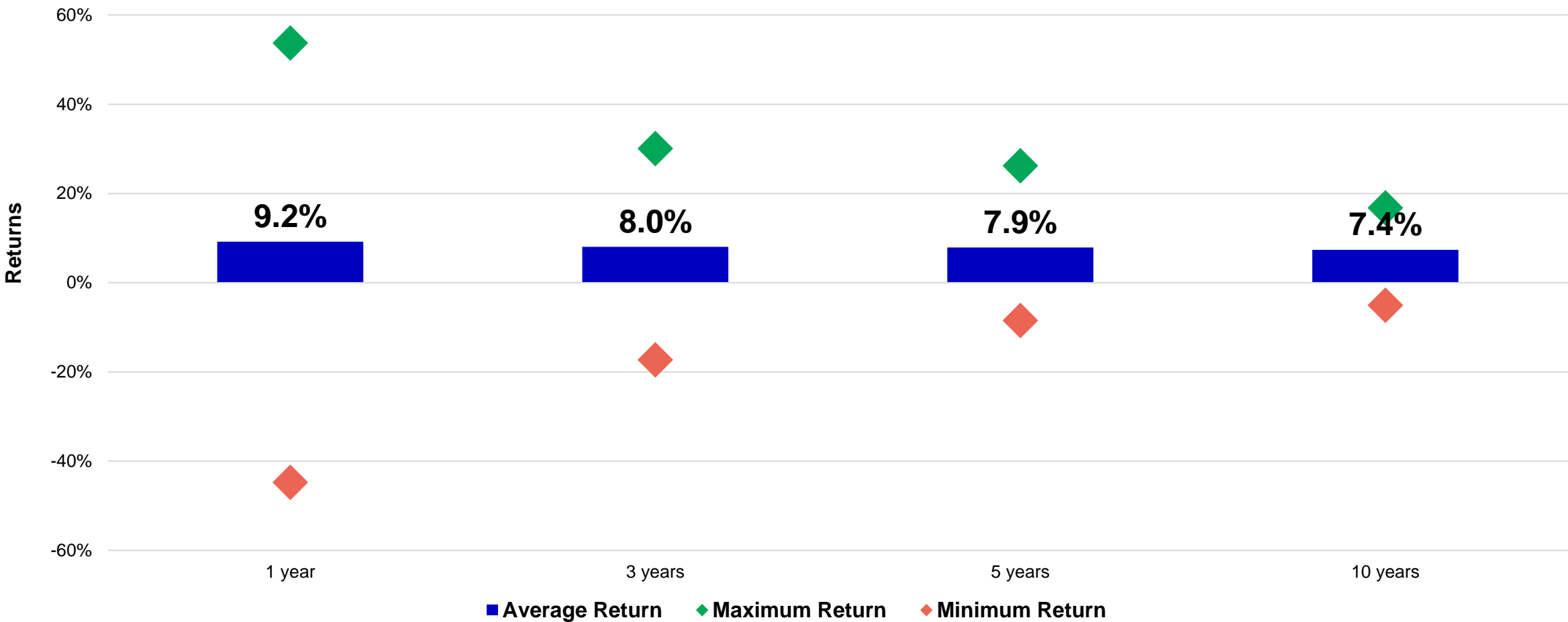
Although it comes down to a coin flip daily, over the long term, the S&P 500 generates positive returns more often than negative ones. When it comes to investing in equities, it is more about time in the market than timing the market.

## S&P 500 Returns\* last 50 years



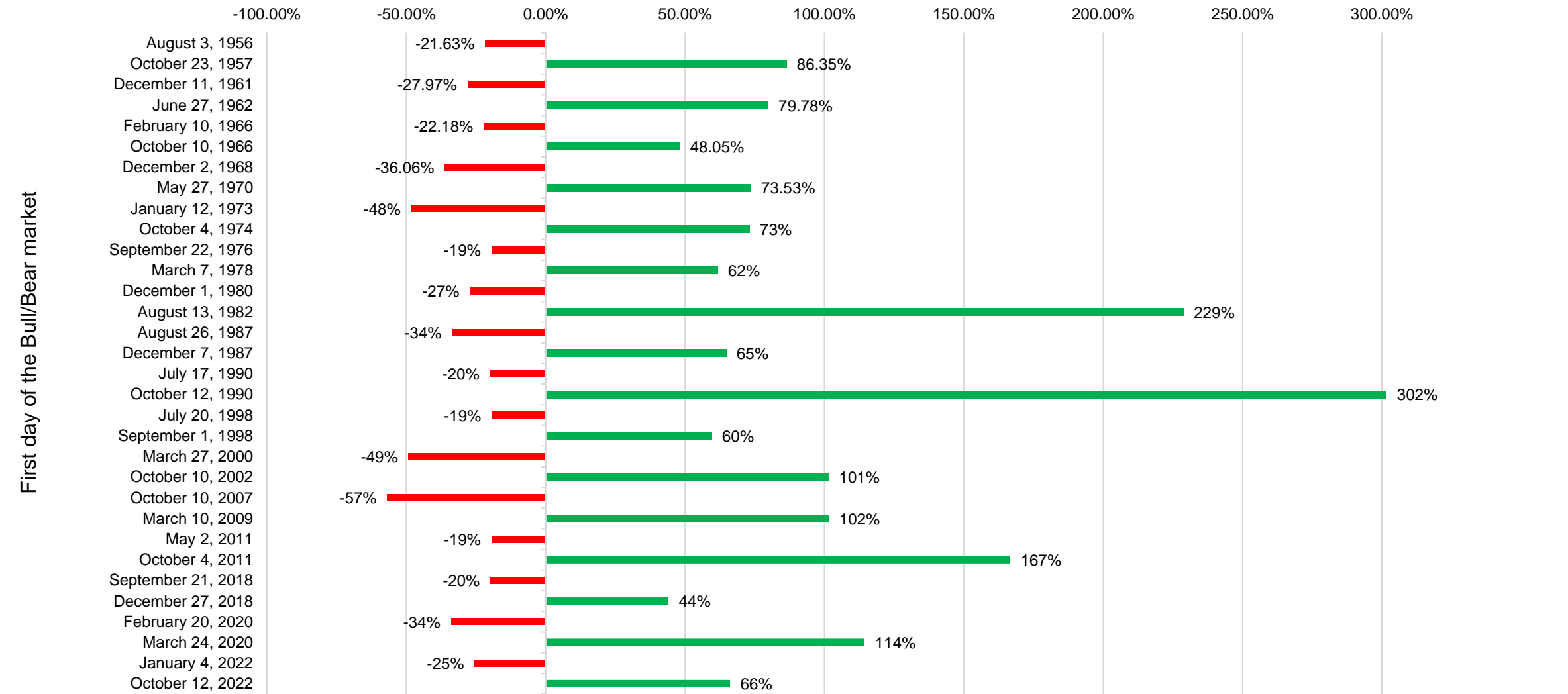
# Longer time frame leads to less variability in returns

S&P 500 Index – 6 months, 1 year, and 2 years (CAGR) forward returns (since 1950)





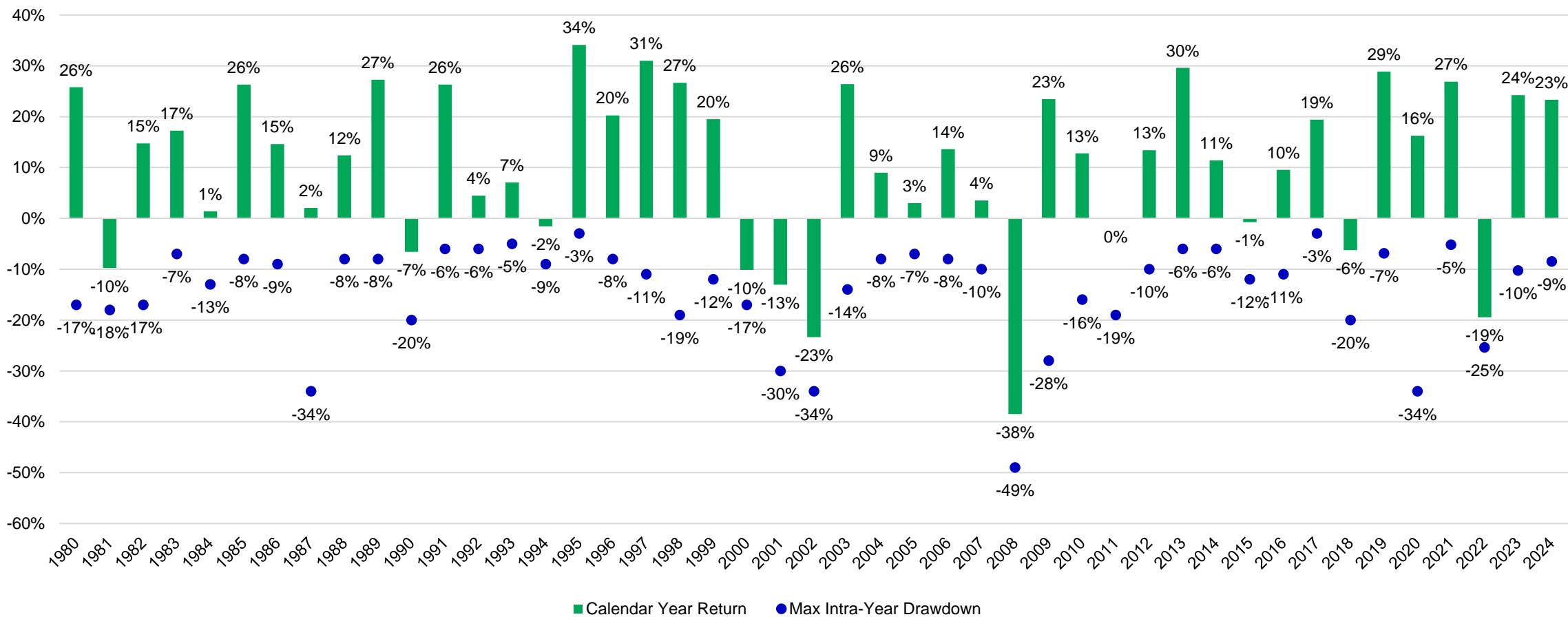
# S&P 500 Index Price Returns Bull and Bear Markets (1956 – current)



# Corrections are normal

Stock market corrections are very common and very difficult to predict. Since 1980, the S&P 500 index has fallen an average of ~14.0% in any given calendar year but is positive 75% of the time with an average return of ~10.0%.

S&P 500 Index - Calendar Year and Max Intra - Year Returns (1980 - current)

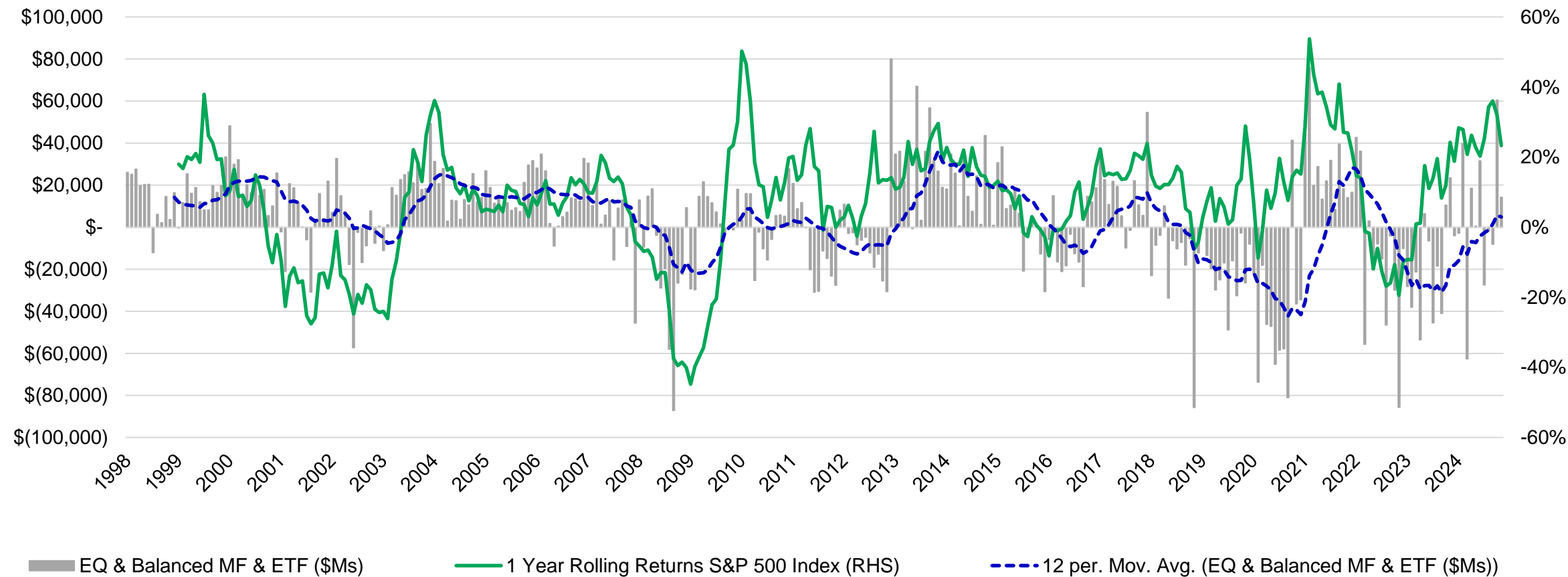


## Table of returns in recession, pre and post since 1970

	S&P 500	US Gov't Bonds	US IG Bonds	US High Yield Bonds*	CADUSD
Recession - 24 months**	8.3%	6.1%	3.2%	4.6%	0.8%
Recession - 12 months	5.5%	6.3%	2.6%	1.7%	1.2%
Recession Period	-7.7%	12.5%	11.0%	0.6%	-3.1%
Equity Peak to Trough	-36.4%	13.3%	6.9%	-16.7%	-6.4%
Trough + 1 Yr	44.1%	9.1%	17.1%	45.8%	7.6%
Recession + 12 months	8.8%	6.9%	9.0%	17.3%	0.5%
Recession + 24 months **	6.2%	8.5%	10.8%	17.9%	1.0%

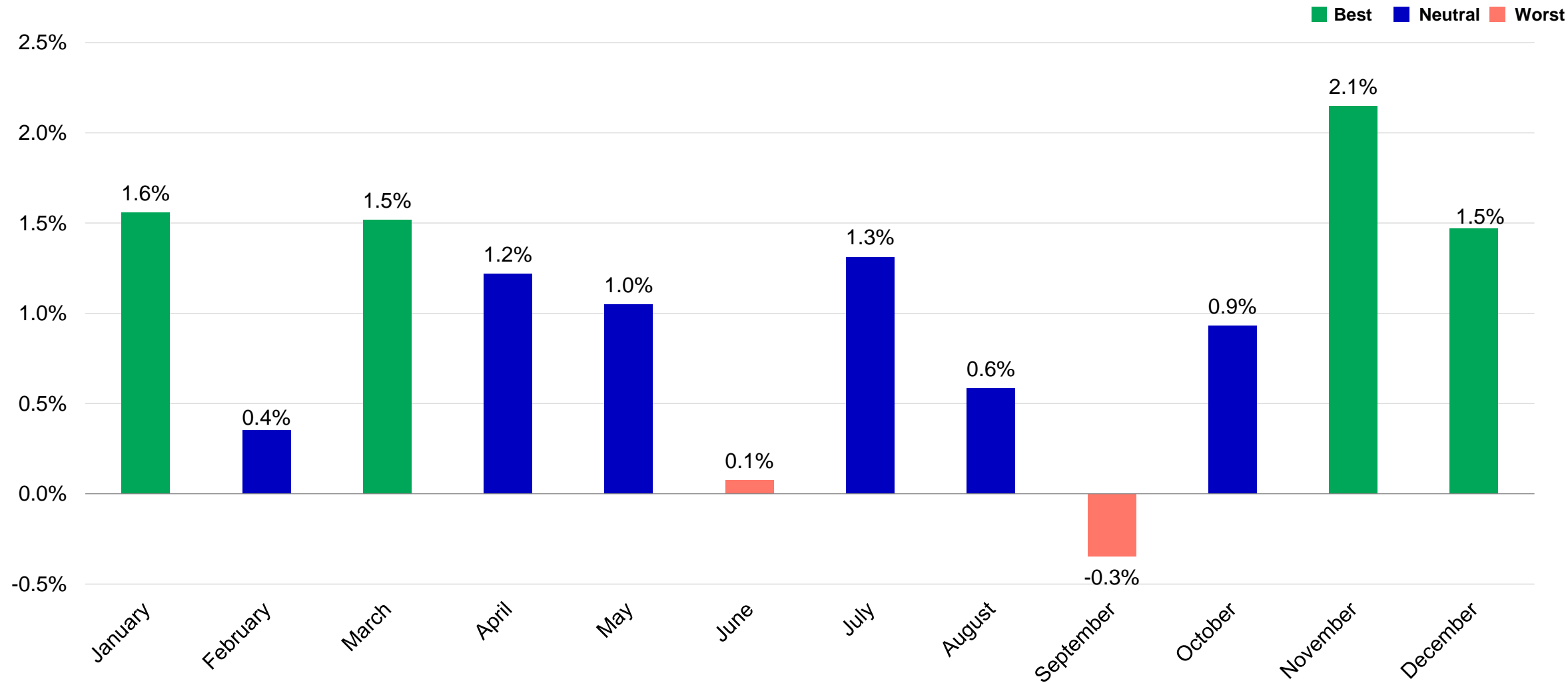
# Retail investors are following same old habits, buying after the rally

Net Mutual Fund and ETF Flows vs 1-Year S&P 500 Return



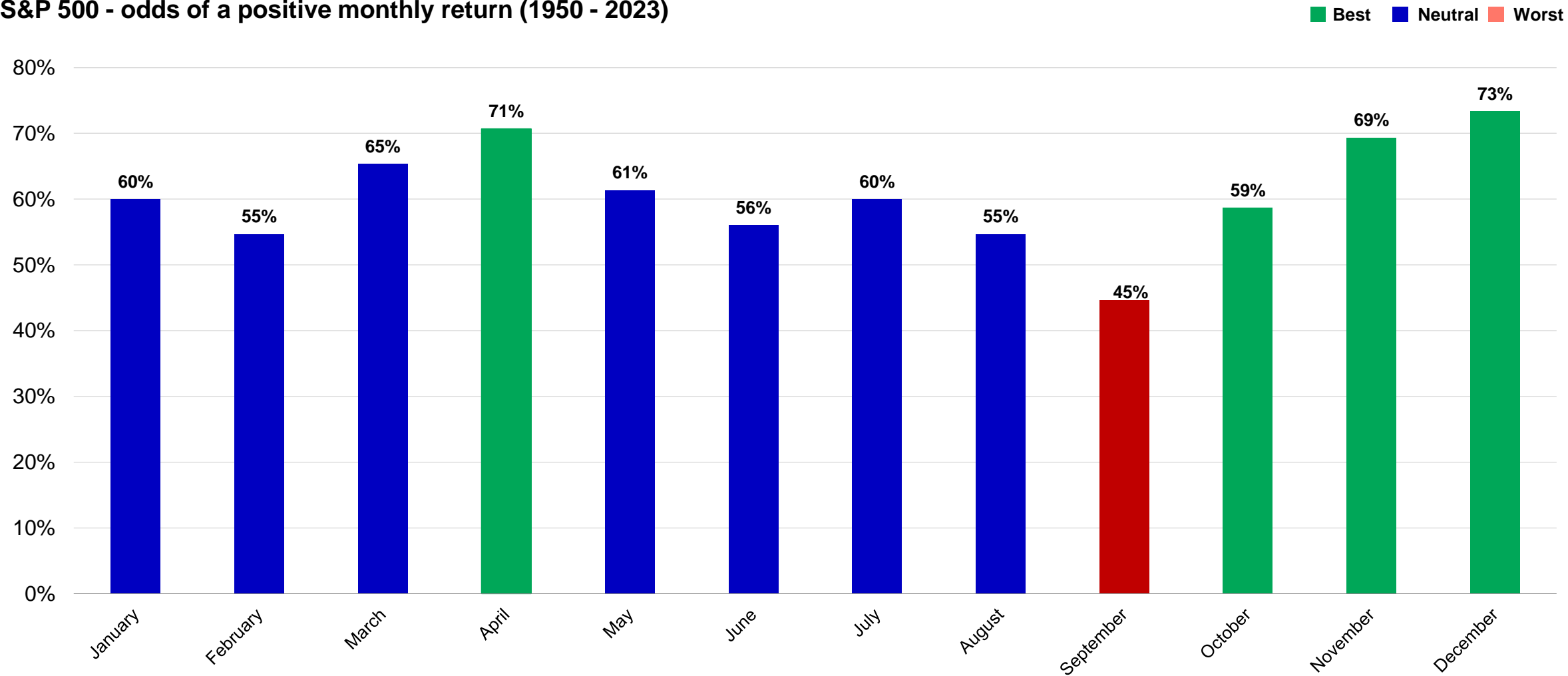
# We are in a historically positive period for S&P 500 returns

S&P 500 - Median Monthly Returns (1950 - 2024)



# We are in a historically positive period for S&P 500 returns

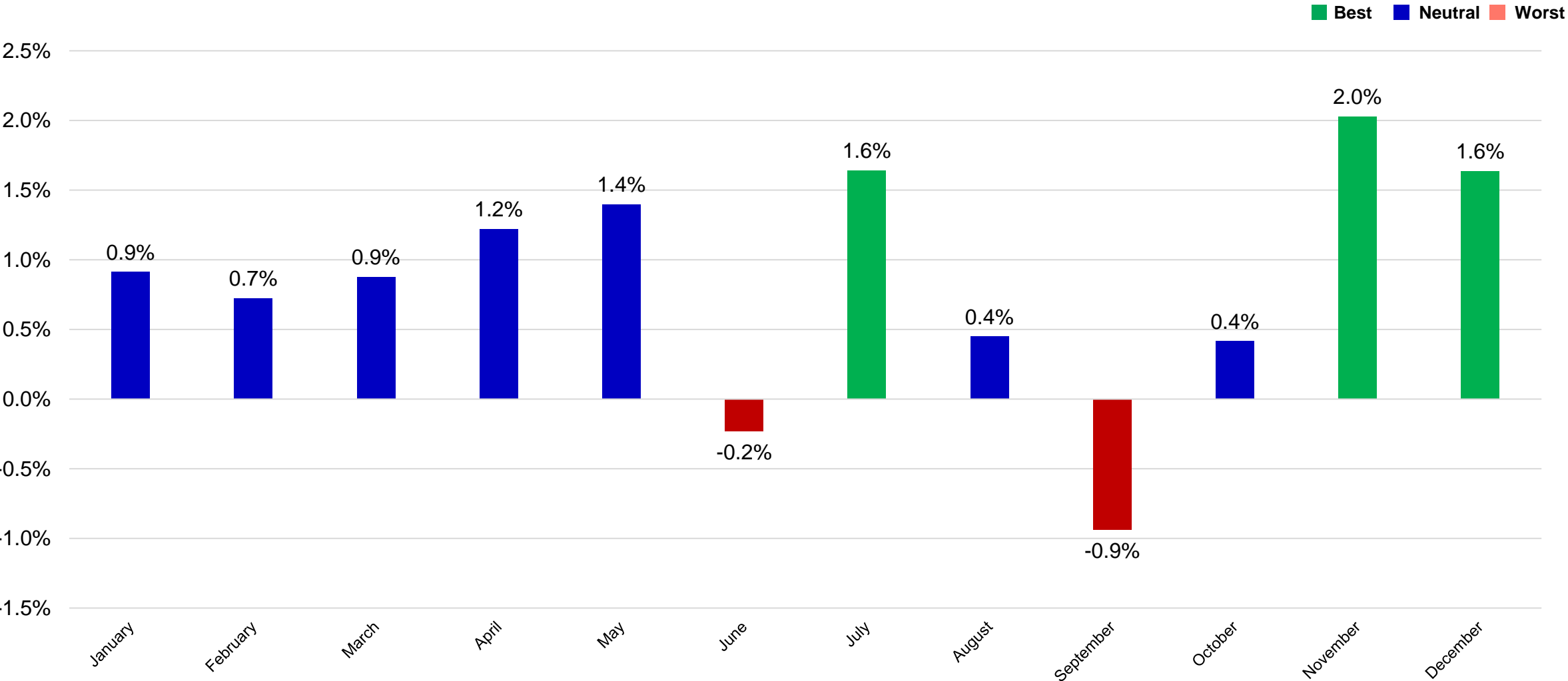
S&P 500 - odds of a positive monthly return (1950 - 2023)





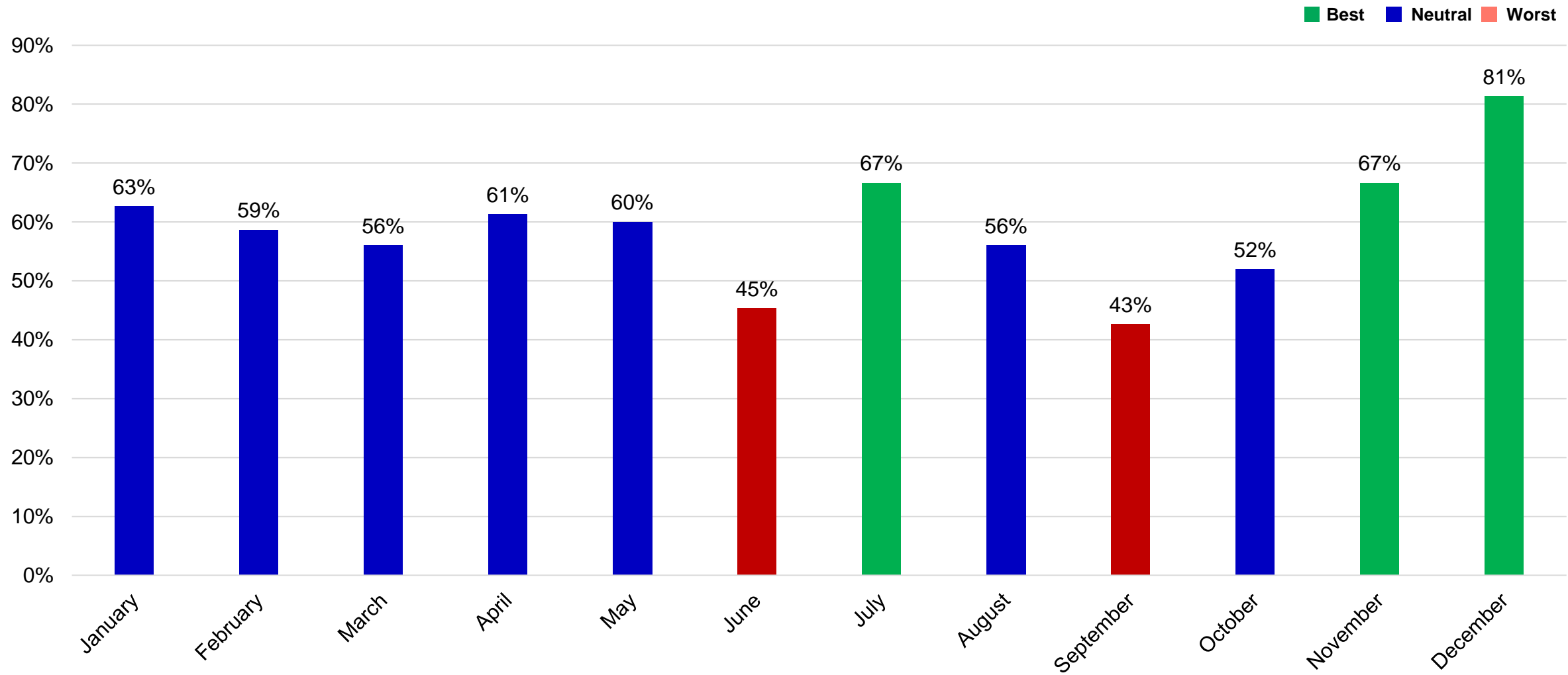
# We are in a historically positive period for S&P/TSX returns

S&P/TSX - Median Monthly Returns (1950 - 2024)



# We are in a historically positive period for S&P/TSX returns

S&P/TSX - odds of a positive monthly return (1950 - 2024)



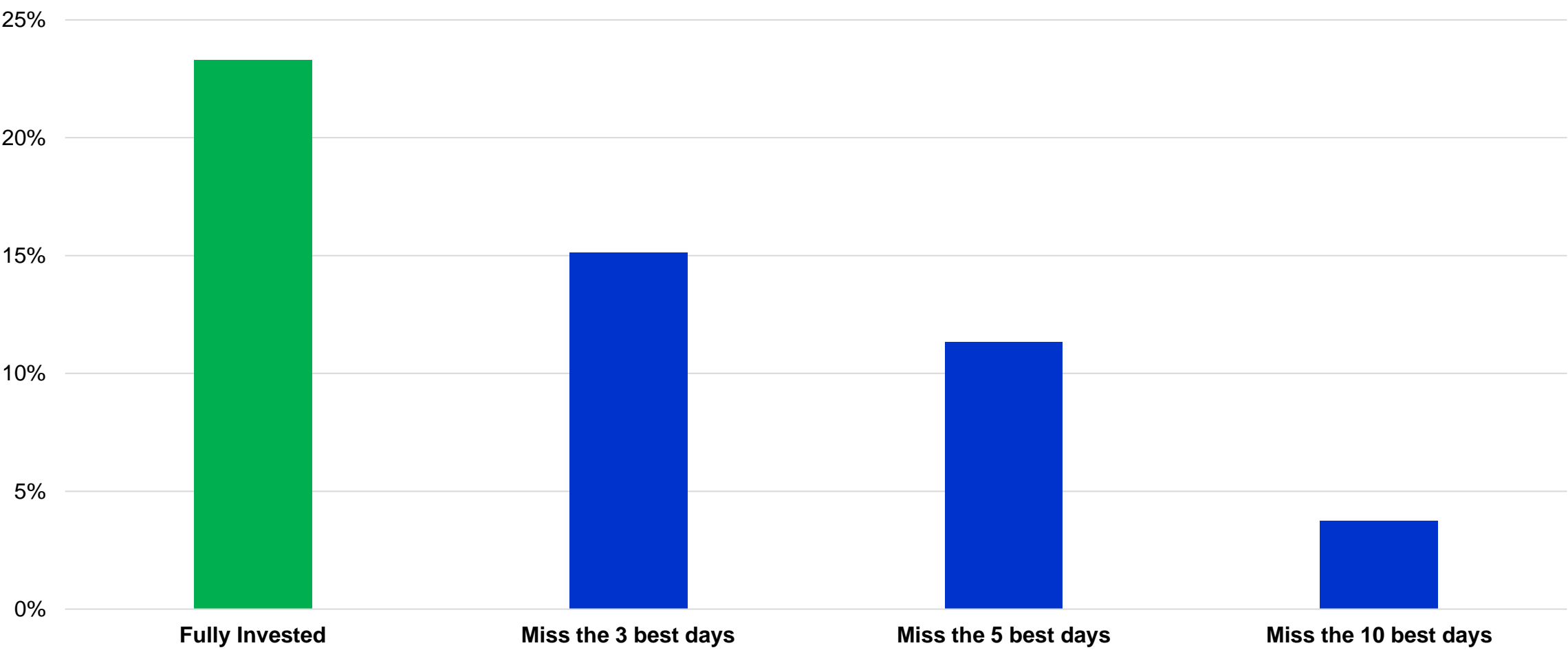
## Various equity indices annual returns by calendar year

2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
9.1%	45.0%	38.7%	-1.6%	35.2%	43.6%	55.0%	6.7%	43.4%	28.6%
5.7%	19.5%	28.2%	-3.9%	34.5%	25.1%	27.2%	-0.3%	28.2%	27.2%
5.5%	17.5%	21.8%	-4.7%	28.9%	22.5%	26.9%	-3.7%	24.2%	23.3%
0.1%	9.5%	19.1%	-6.2%	23.7%	18.4%	22.4%	-8.7%	15.1%	19.2%
-0.7%	8.2%	19.4%	-11.6%	23.1%	16.3%	21.7%	-9.4%	15.0%	18.0%
-3.3%	8.1%	15.6%	-12.1%	22.2%	16.0%	21.4%	-11.9%	13.1%	10.5%
-5.7%	7.5%	13.5%	-12.2%	21.8%	5.4%	13.7%	-16.8%	12.7%	10.0%
-10.4%	5.0%	13.1%	-13.1%	19.1%	2.2%	8.8%	-19.4%	10.9%	9.7%
-11.1%	2.9%	12.5%	-13.2%	18.4%	-5.4%	8.4%	-21.5%	8.1%	5.8%
-11.3%	0.4%	11.4%	-16.1%	18.3%	-8.2%	4.9%	-21.6%	3.6%	1.1%
-14.6%	-0.5%	7.3%	-16.4%	18.2%	-8.7%	-3.6%	-24.4%	2.5%	0.1%
-30.5%	-1.9%	6.0%	-24.8%	15.4%	-20.5%	-6.4%	-33.1%	-10.7%	2.0%

S&P 500	Nasdaq	Russell 2000
S&P TSX	MSCI Europe	MSCI EAFE
MSCI Asia x Japan	Oil Commodity	Gold Commodity
Nikkei	FTSE Global Developed REIT	S&P Global Infrastructure

# 2024 S&P 500 Price Index

Fully Invested vs. missing the best days

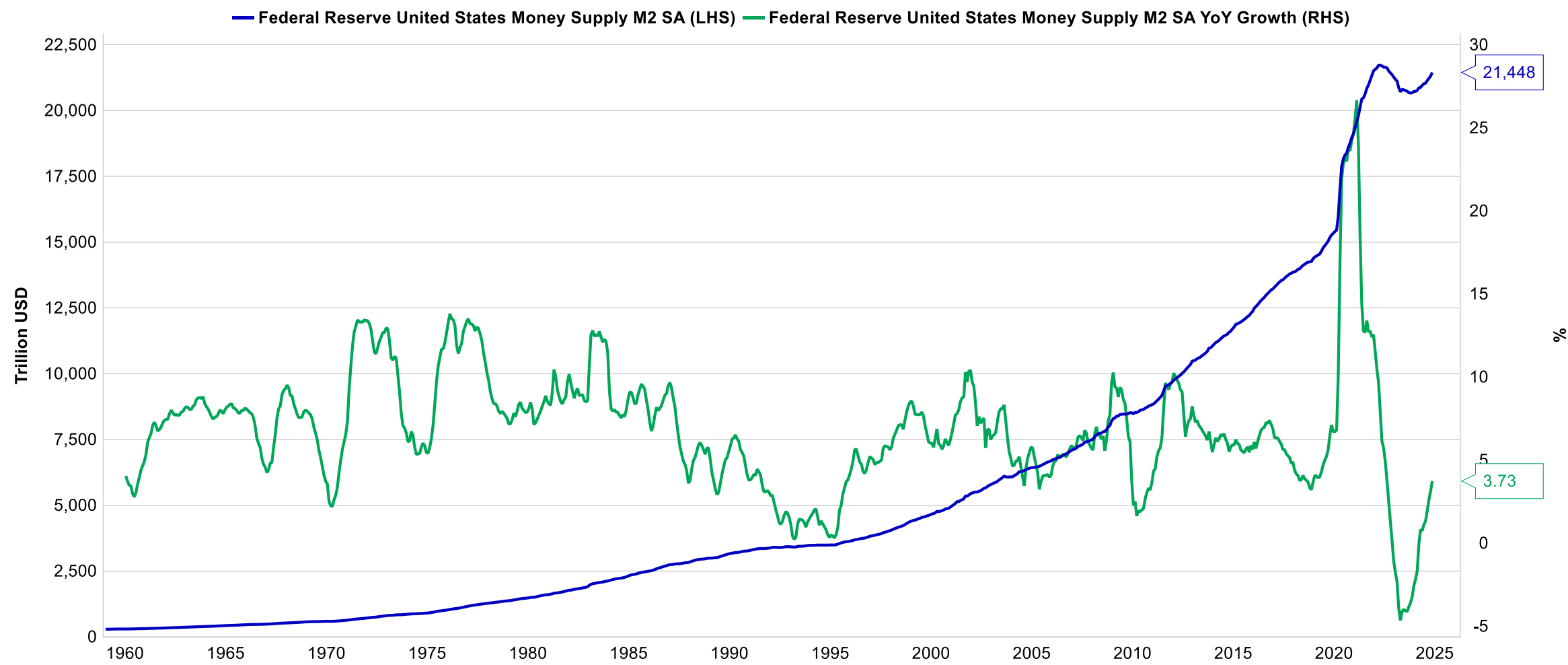




# Fixed Income

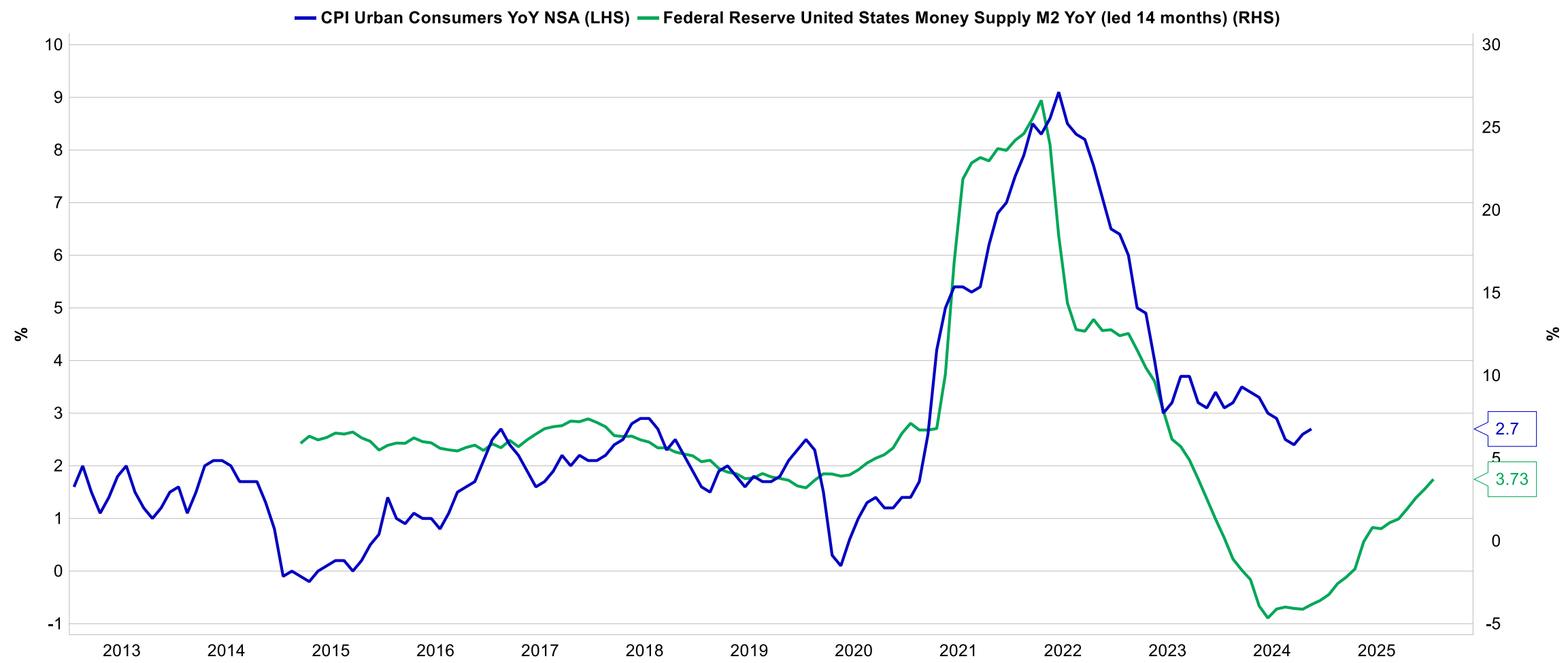


# M2 Money supply growth is picking back up



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Money supply growth could indicate a floor in inflation

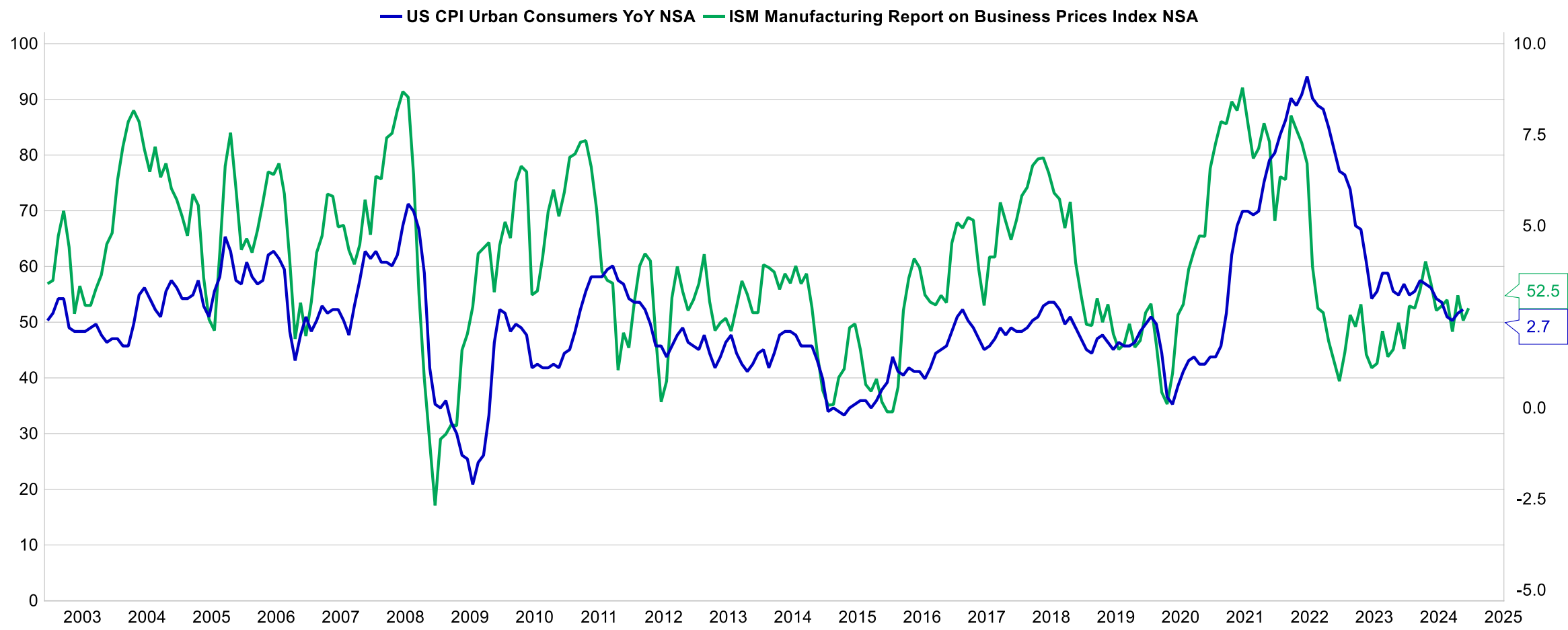


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.



# Input costs inline with current inflation levels

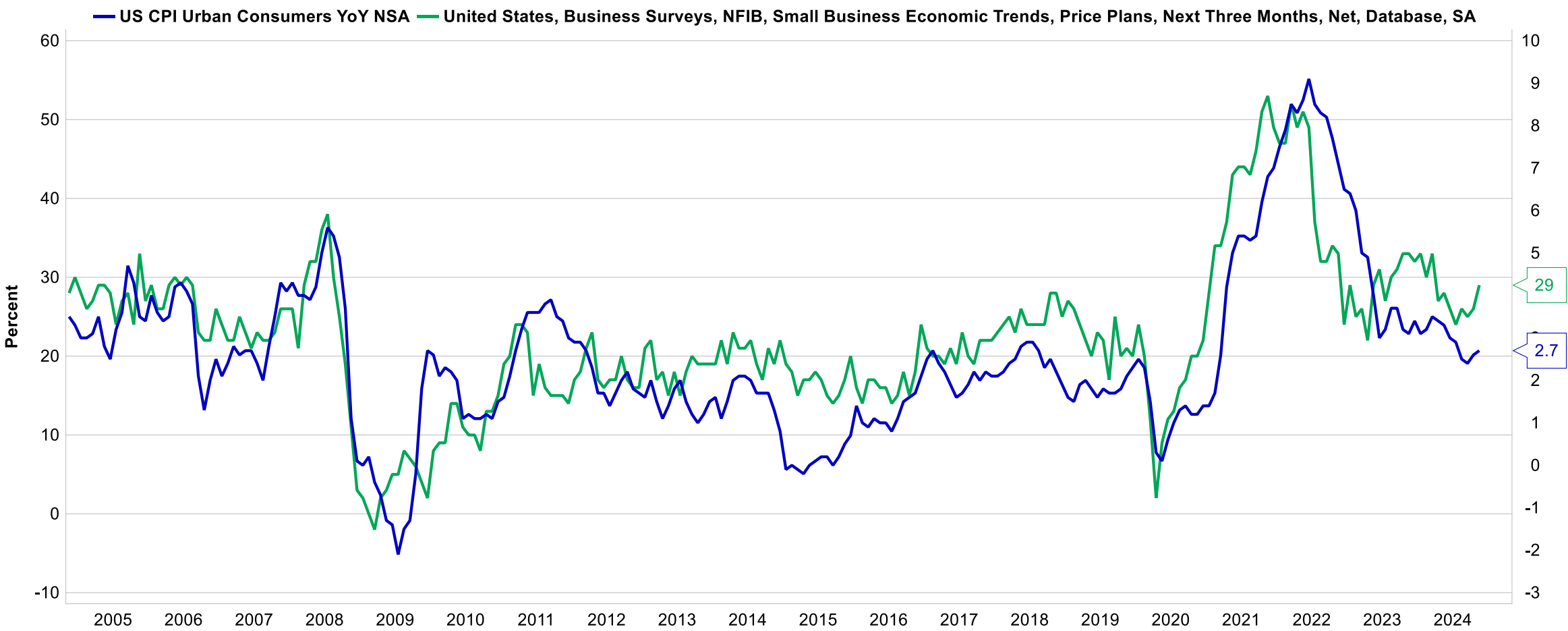
US ISM Manufacturing Prices Paid Index vs. US CPI YoY



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Businesses are changing their views on price increases

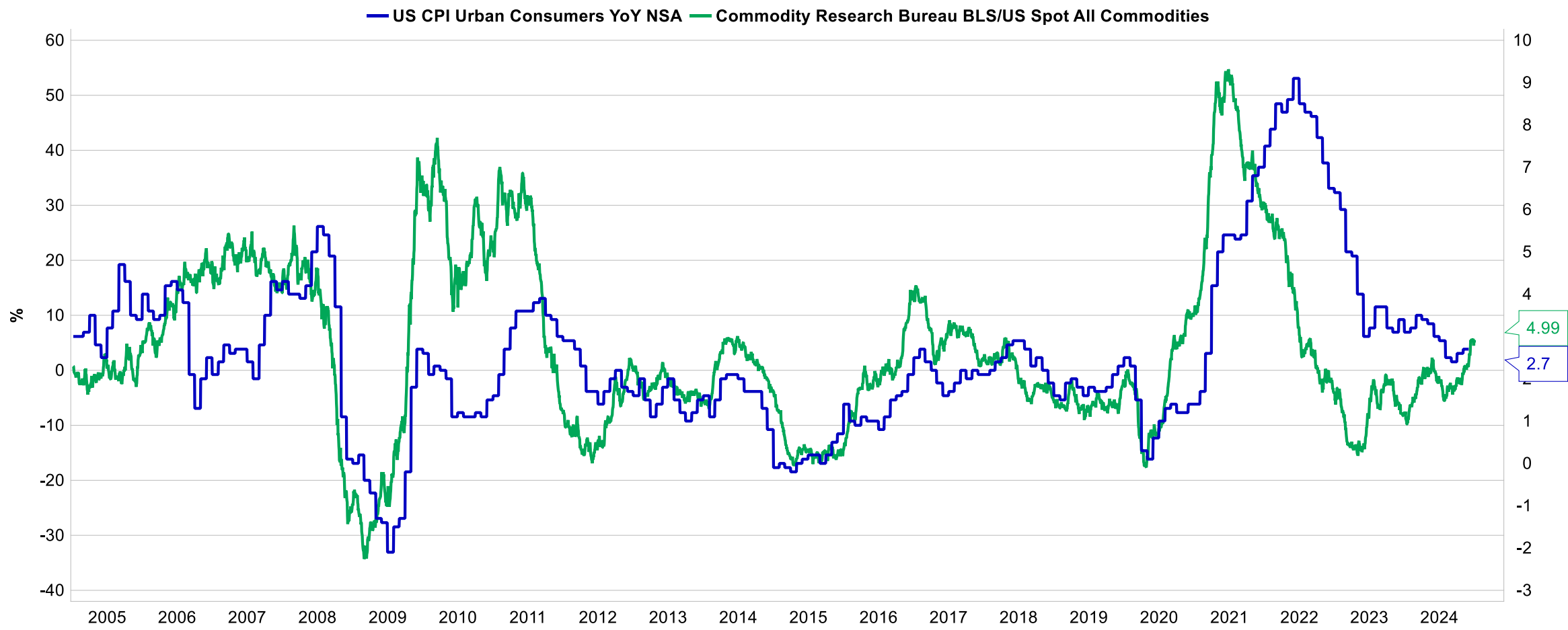
NFIB Small Business Raising Prices vs. US CPI YoY



Source: Macrobond, Bloomberg, NFIB, Manulife Investment Management, as of 1/7/2025.

# Commodity prices could add to inflation

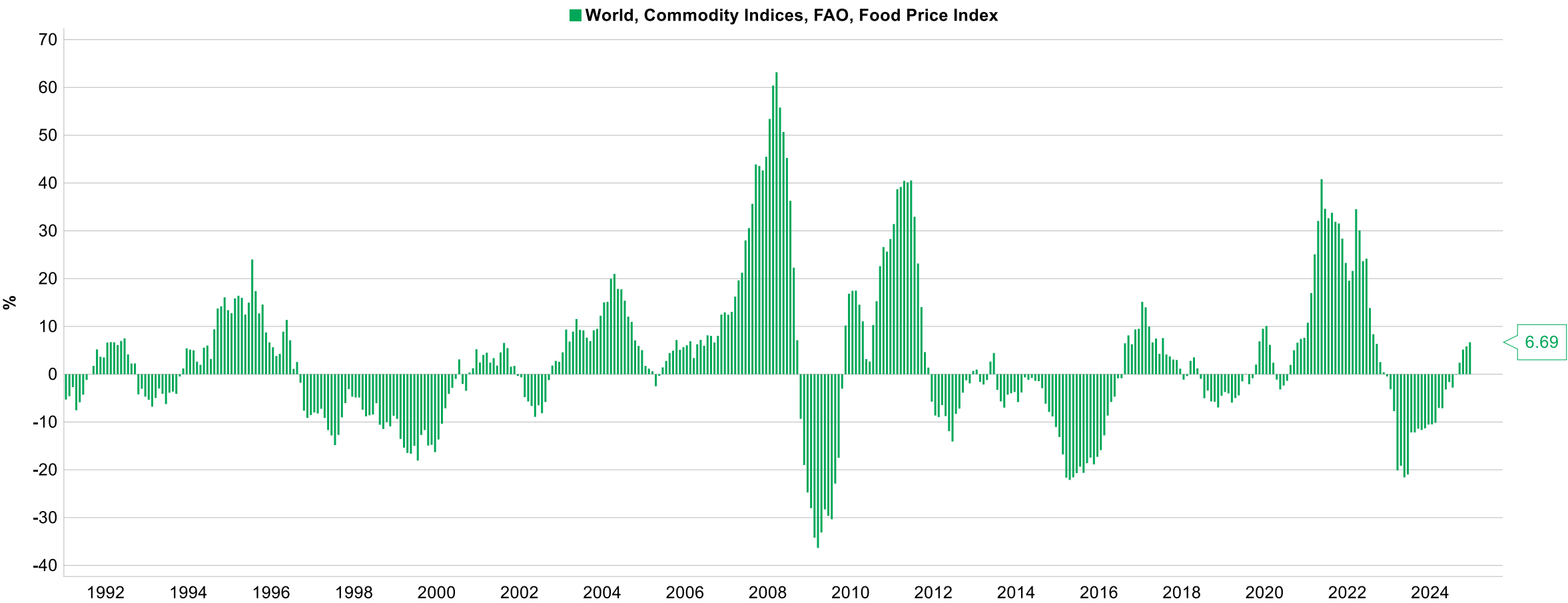
Commodity Price Change YoY vs. US CPI YoY



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Food price inflation is a possibility again

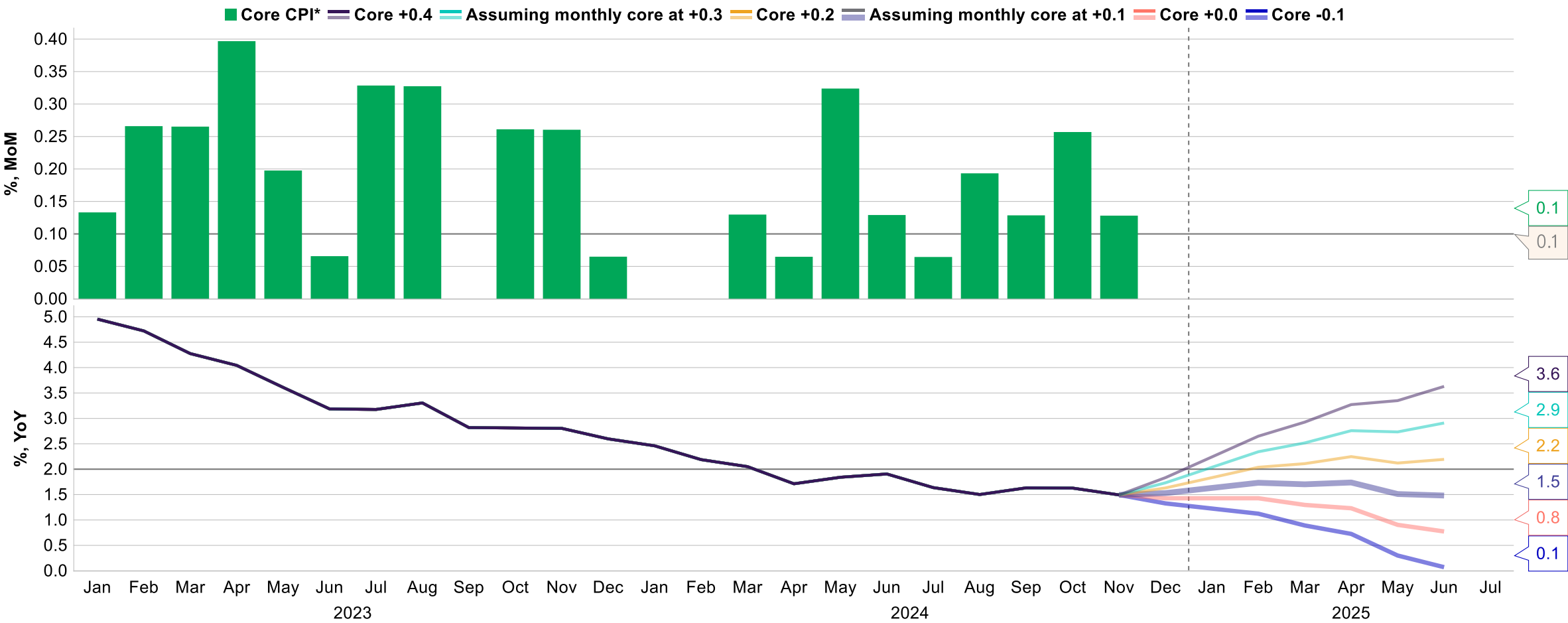
## UN World Food Price Index



Source: Macrobond, FAO, Manulife Investment Management, as of 1/7/2025.

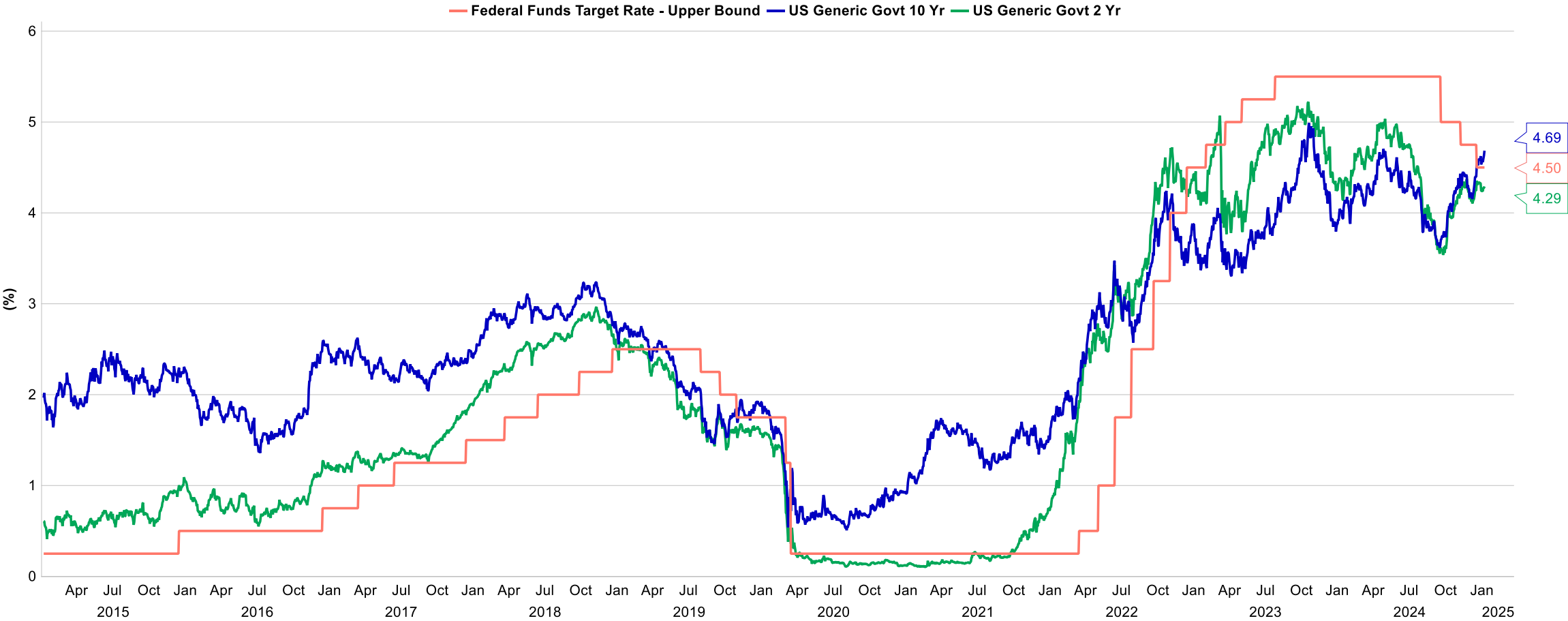
# Canada's Core CPI backdrop supportive of continued Bank of Canada easing

Canada Core CPI Scenarios



Source: Macrobond, StatCan, Manulife Investment Management, as of 1/6/2025.

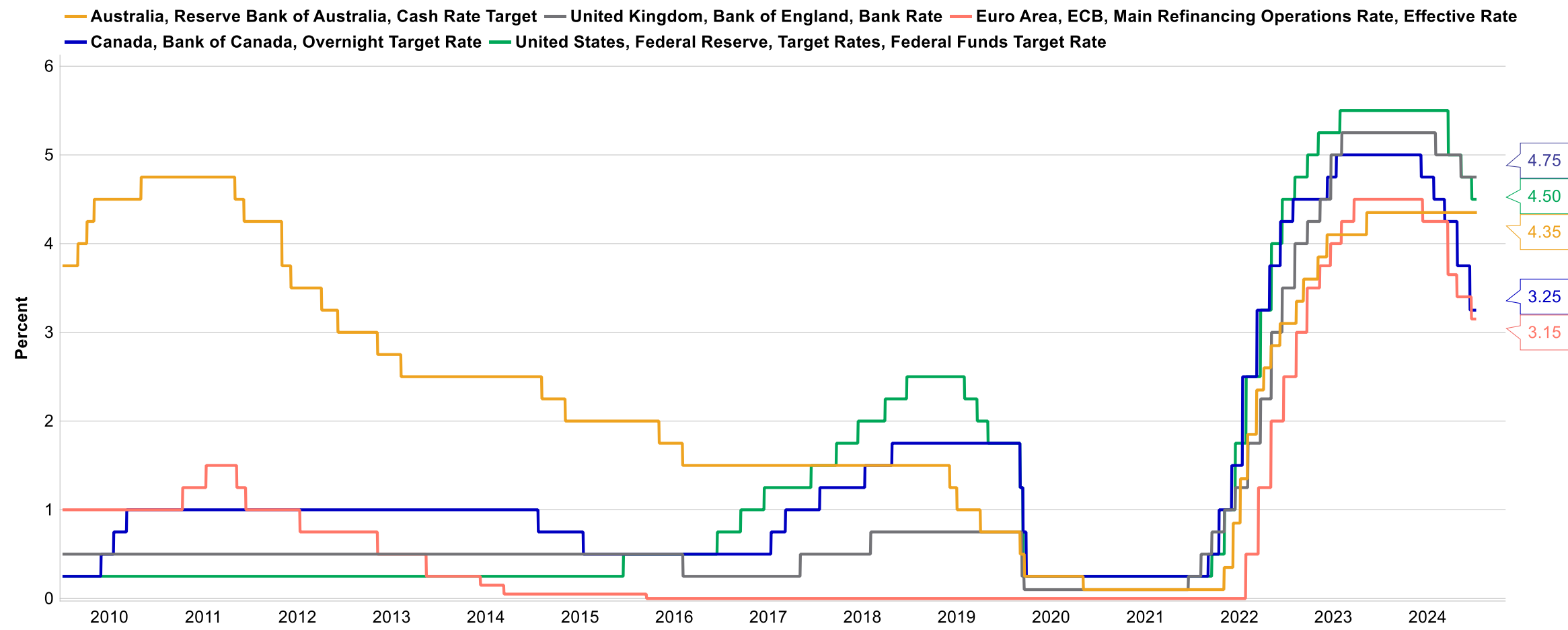
# Bond market is pricing in an end to Fed rate cuts



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Fed is less likely to follow other central banks with rate cuts

## Central bank main policy rates

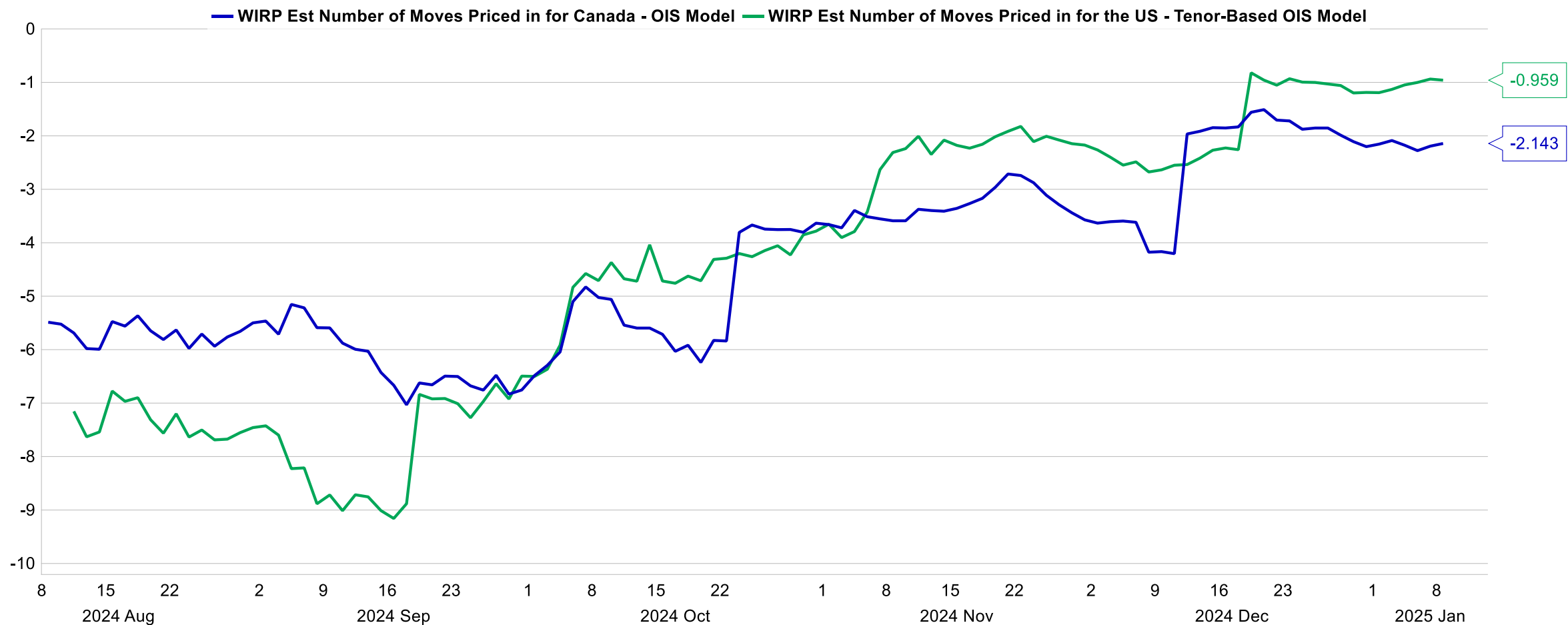


Source: Macrobond, Fed, BoC, ECB, BOJ, BoE, RBA, Riksbanken, Manulife Investment Management, as of 1/7/2025.



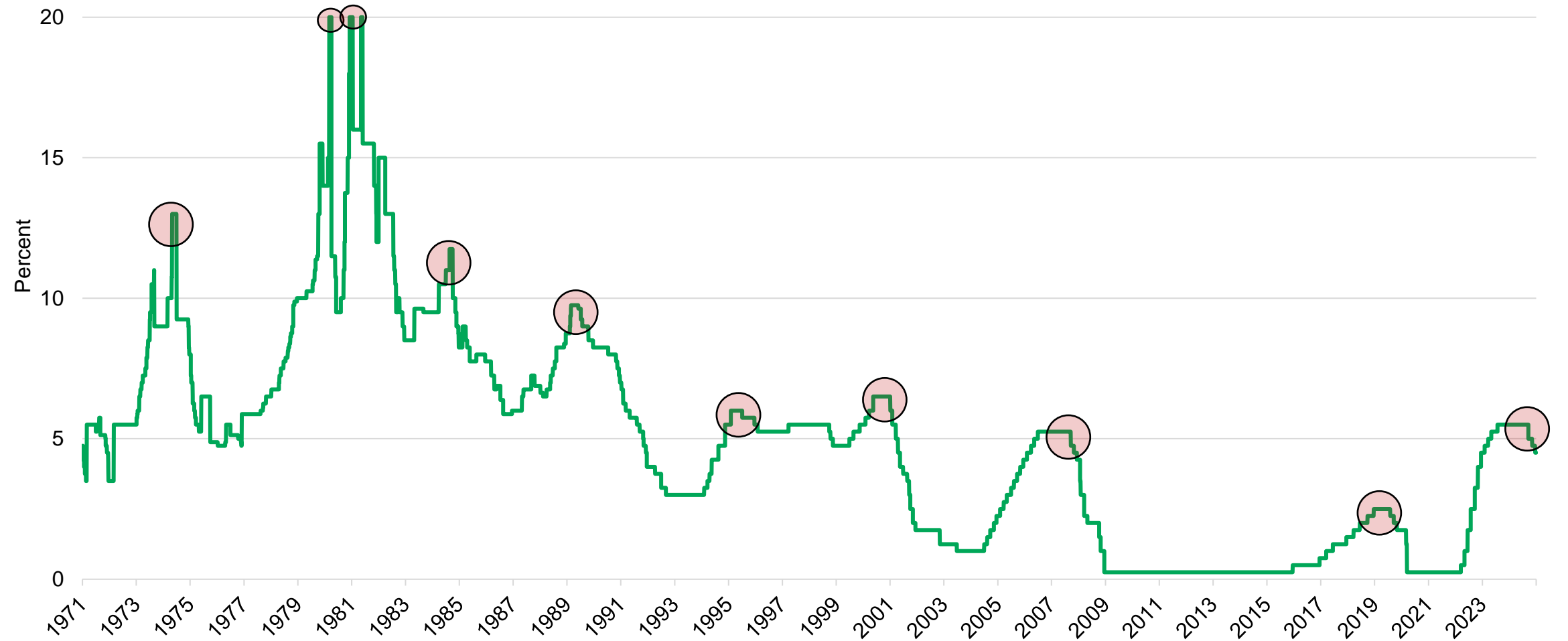
# Market expectations have changed materially

Market implied rate cuts by June 2025



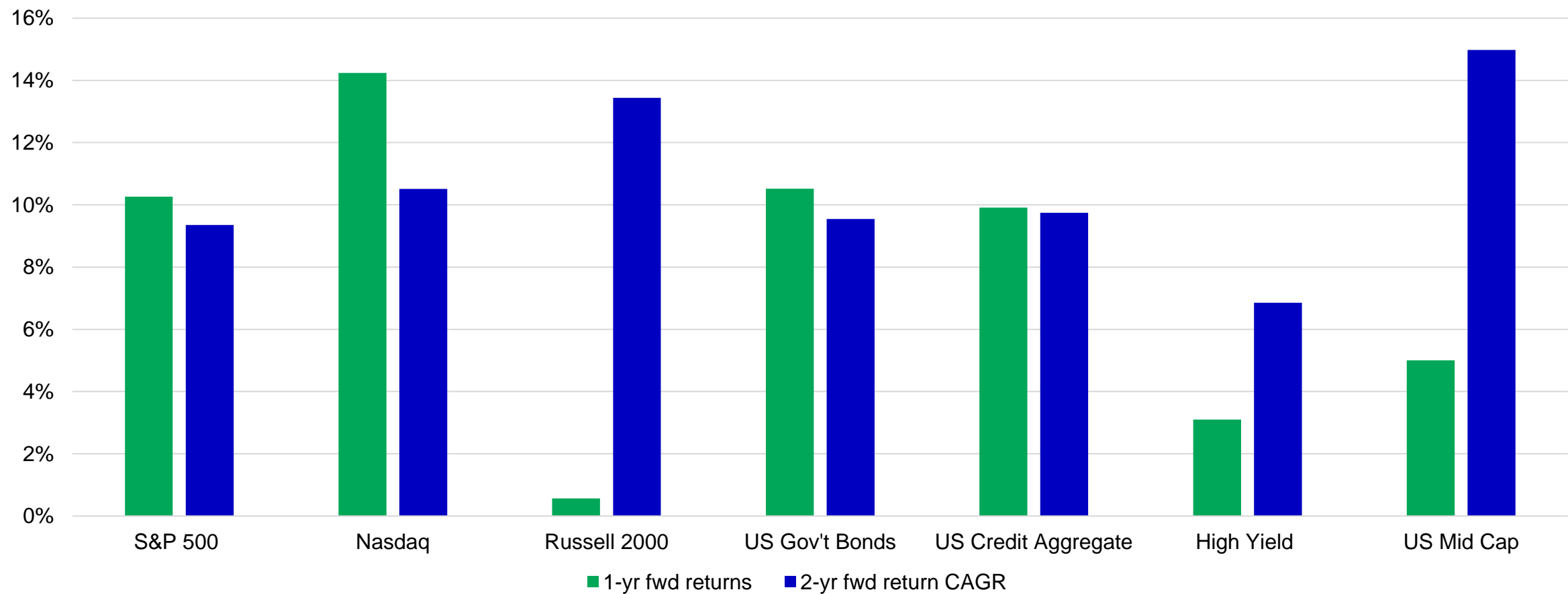
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# U.S. Federal Reserve overnight rate (%)



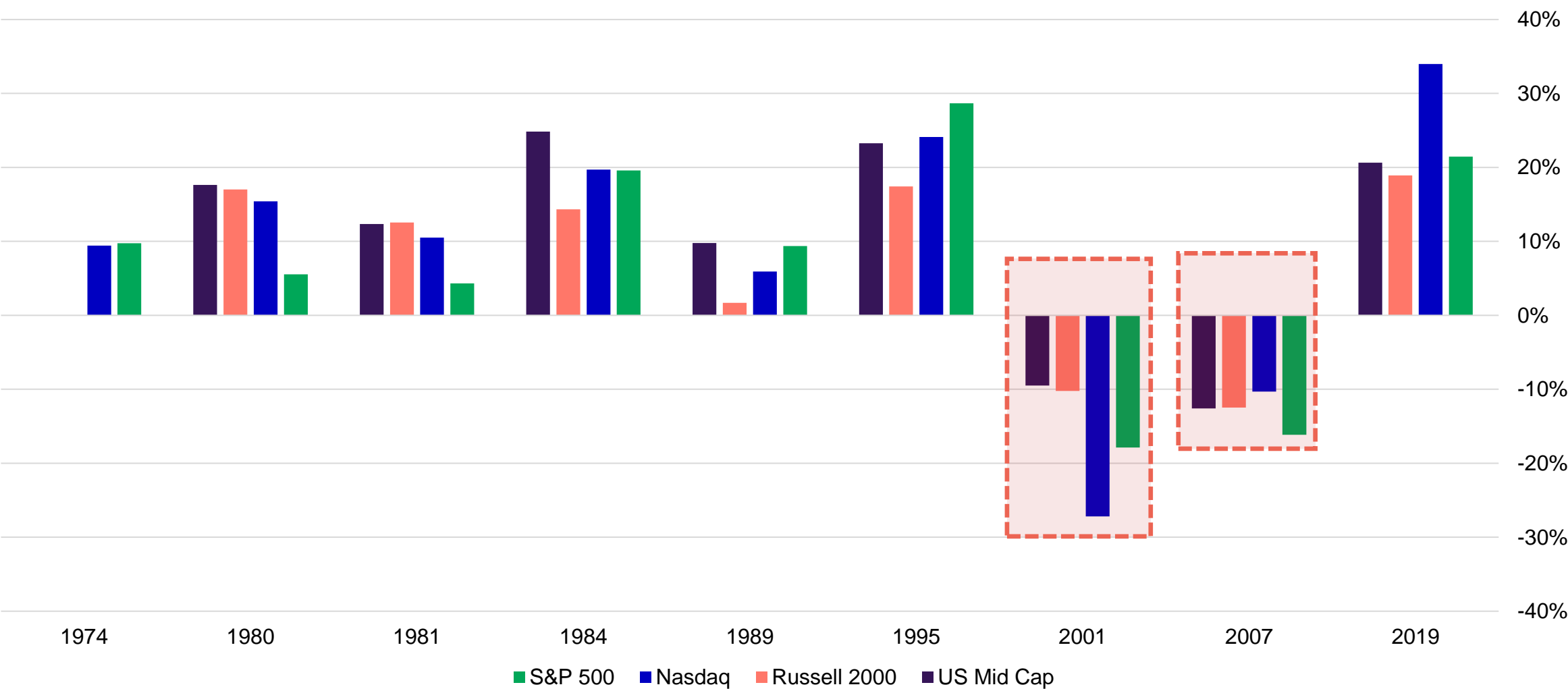
# 1-yr and 2-yr median CAGR forward returns once the Fed has started cutting rates

Previous 9 easing cycles - since 1970



Source: Bloomberg, Manulife Investment Management, as of February 29, 2024. U.S. High Yield does not include the '74, '80, '81, and '84 rate-cut cycles. U.S. Mid Cap and Russell 2000 don't include the '74 rate-cut cycle. CAGR refers to compound annual growth rate.

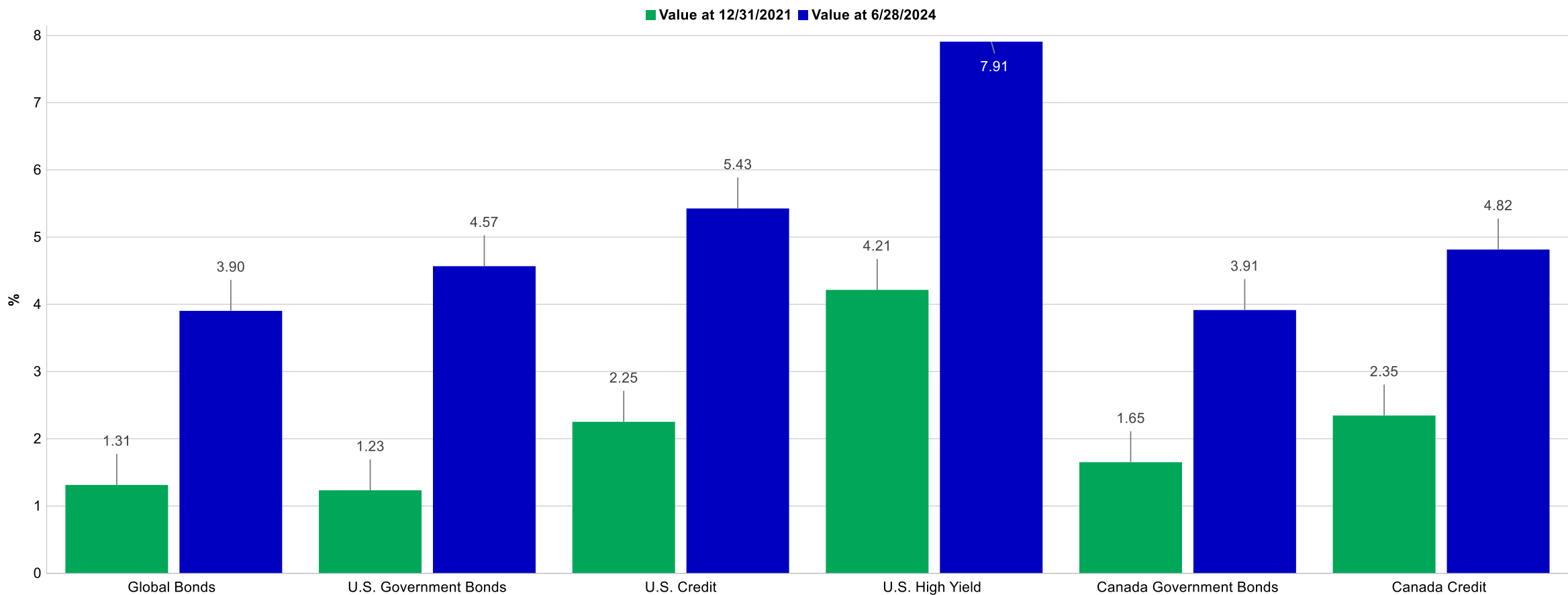
# 2-yr CAGR forward return after the Fed begins its easing cycle



Source: Bloomberg, Manulife Investment Management, as of February 29, 2024. U.S. High Yield does not include the '74, '80, '81, and '84 rate-cut cycles. U.S. Mid Cap and Russell 2000 don't include the '74 rate-cut cycle. CAGR refers to compound annual growth rate.

# Bond yields are more attractive than they were at the beginning of 2022

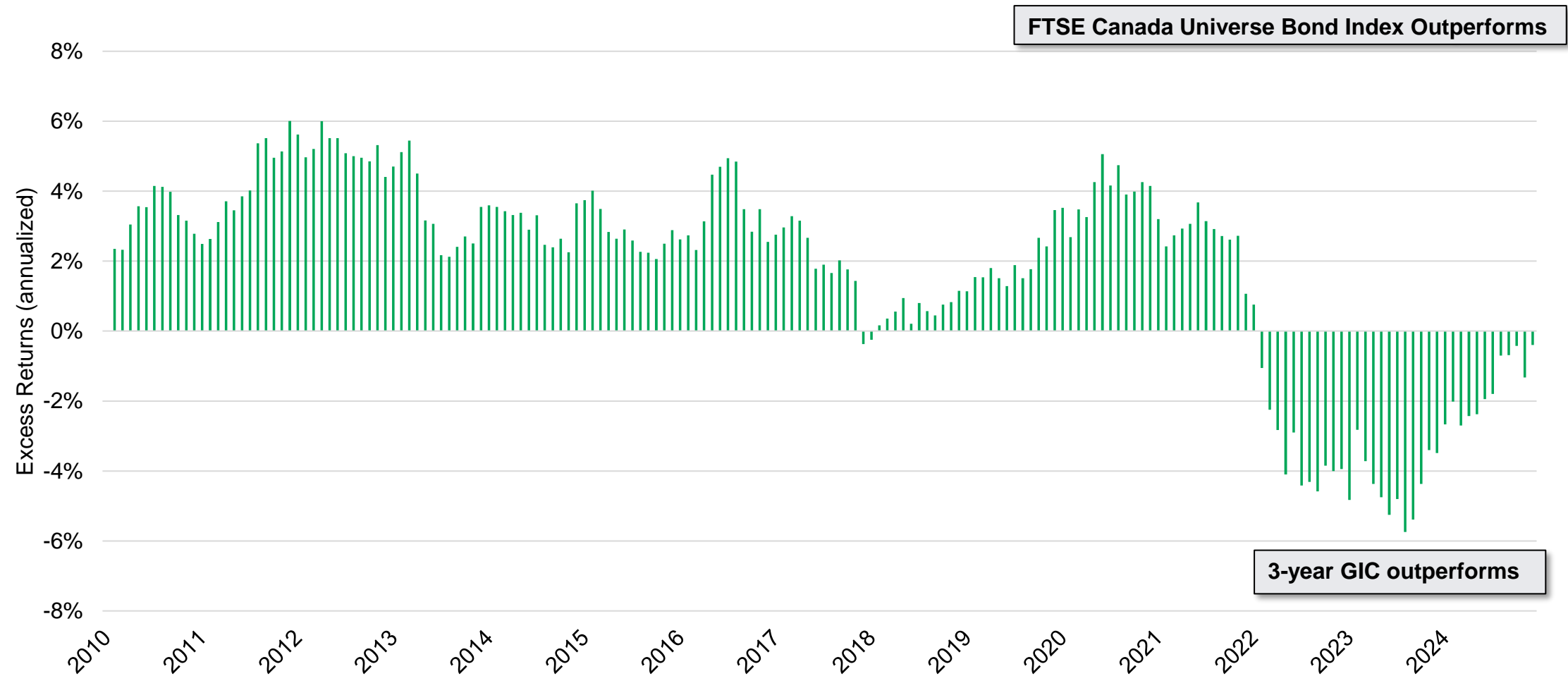
## Global Fixed Income Indices - Yield-to-worst



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Bonds outperform GICs nearly 80% percent of the time

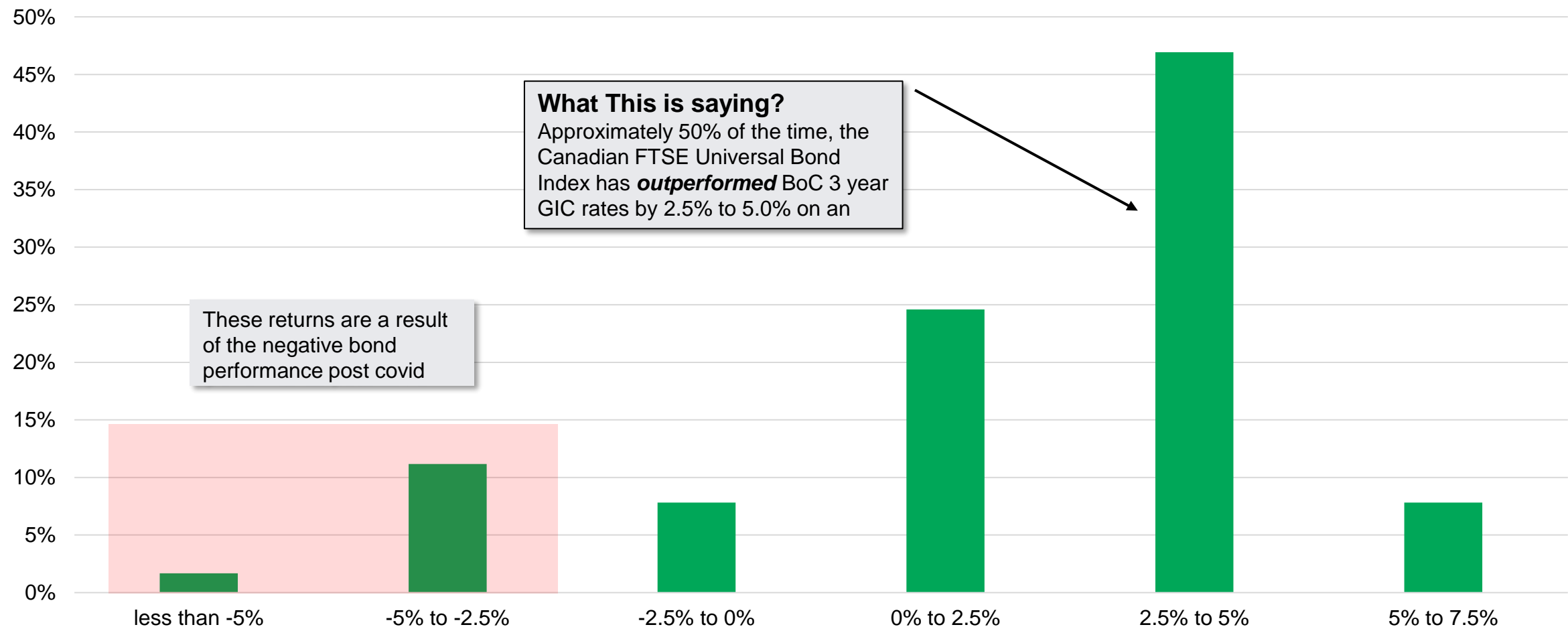
Relative outperformance of 3-year annualized returns for Canadian FTSE Universal Bond Index vs. Bank of Canada 3-year GIC rates



Source: Bloomberg, Manulife Investment Management, Capital Markets Strategy, as of December 31, 2024  
The FTSE 3 Year Rollings returns have been lagged to illustrate the GIC rate at that time. Indices are unmanaged and cannot be purchased directly by investors. Past performance is not indicative of future results.

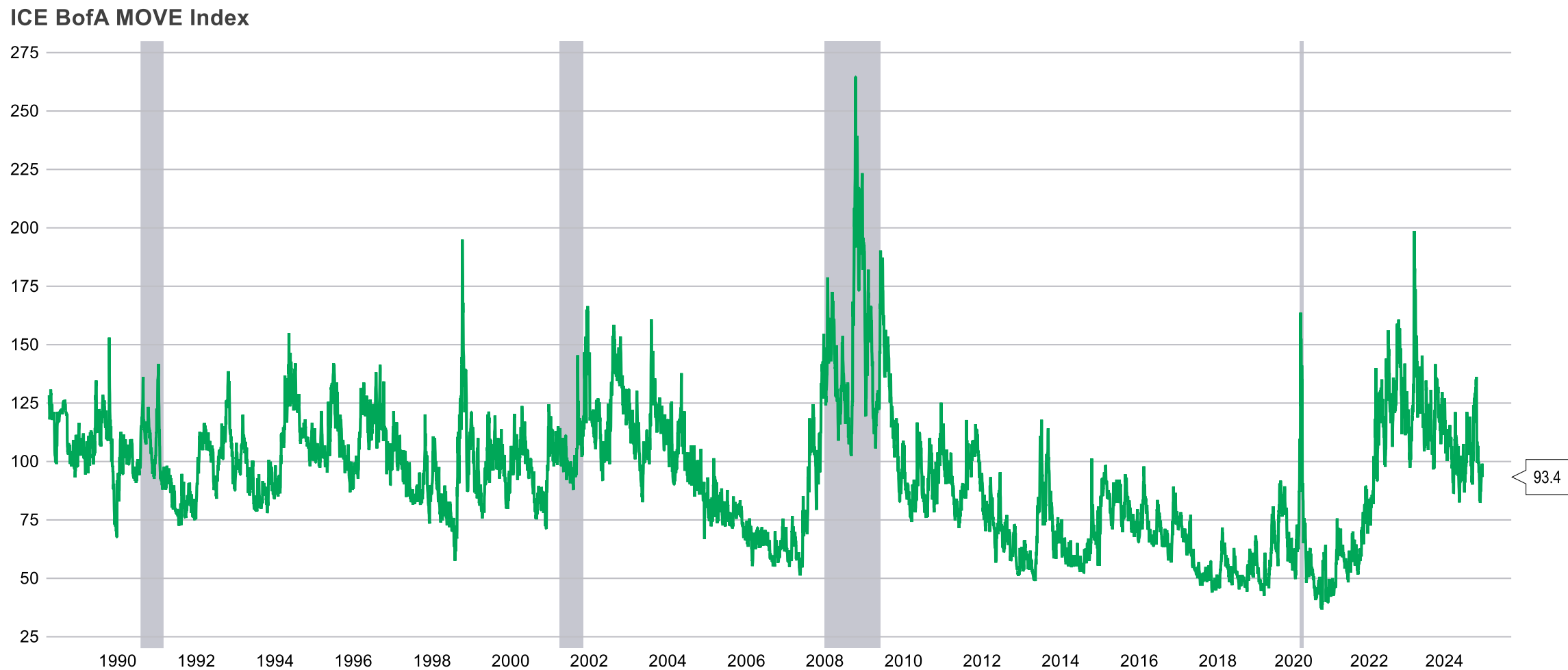
# The FTSE Universe Bond Index can provide outperformance vs. GICs

Relative outperformance of 3-year annualized returns of Canadian FTSE Universal Bond Index vs. Bank of Canada 3-year GIC rates



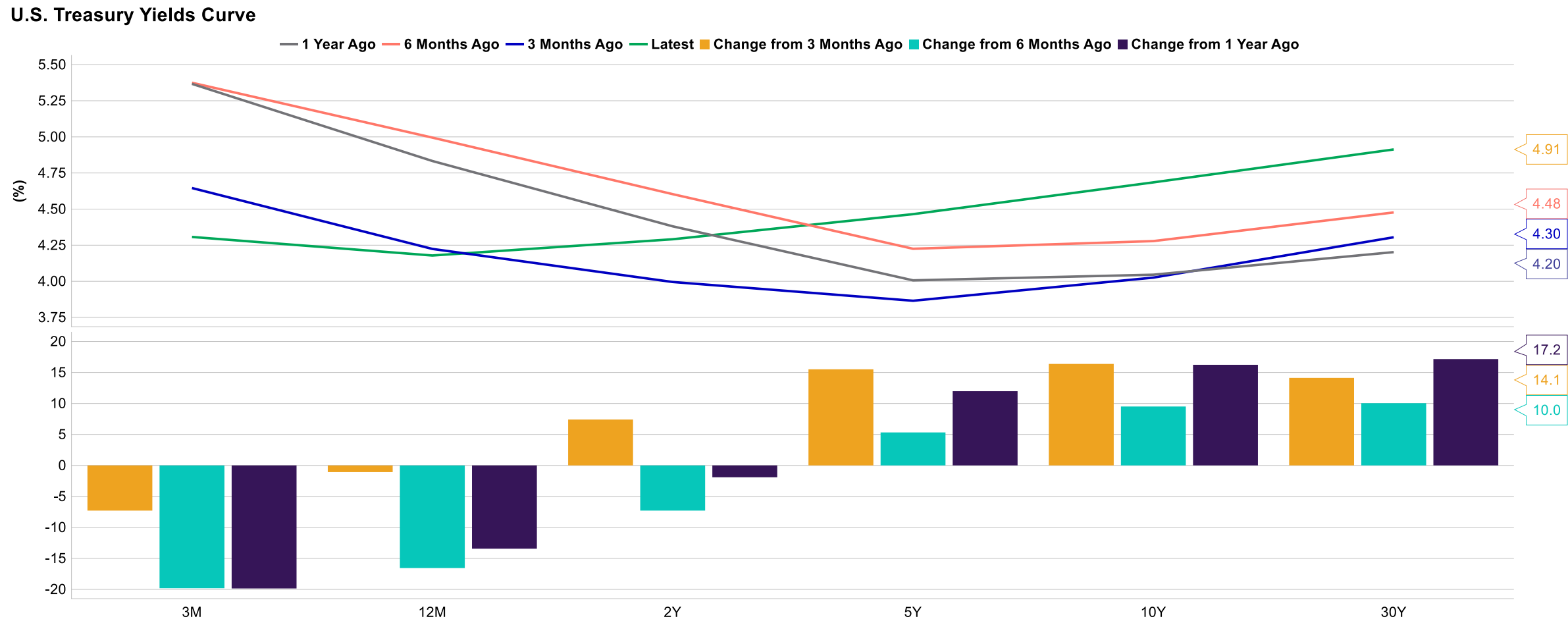


# Bond volatility has fallen but remains elevated



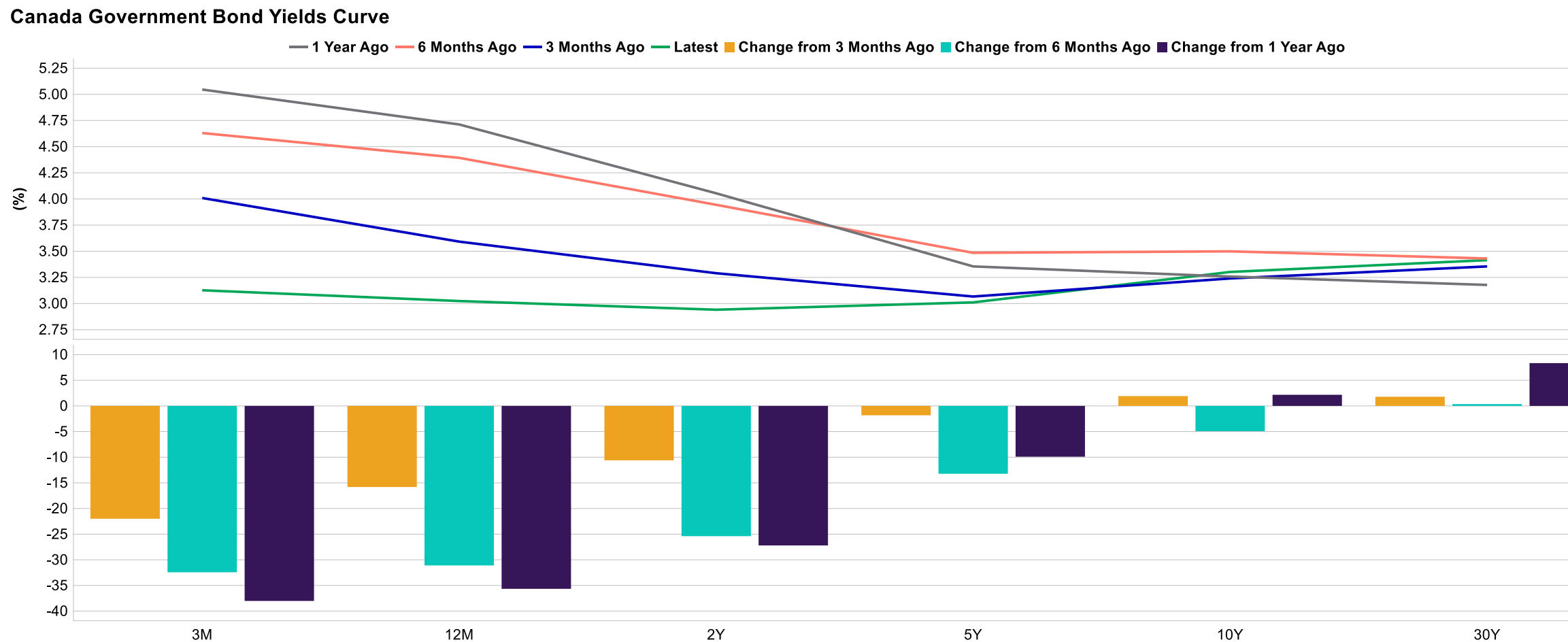
Source: Macrobond, Manulife Investment Management, as of Monday, January 6, 2025. The grey areas represent recession.

# The mid to long end of the yield curve has likely peaked



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

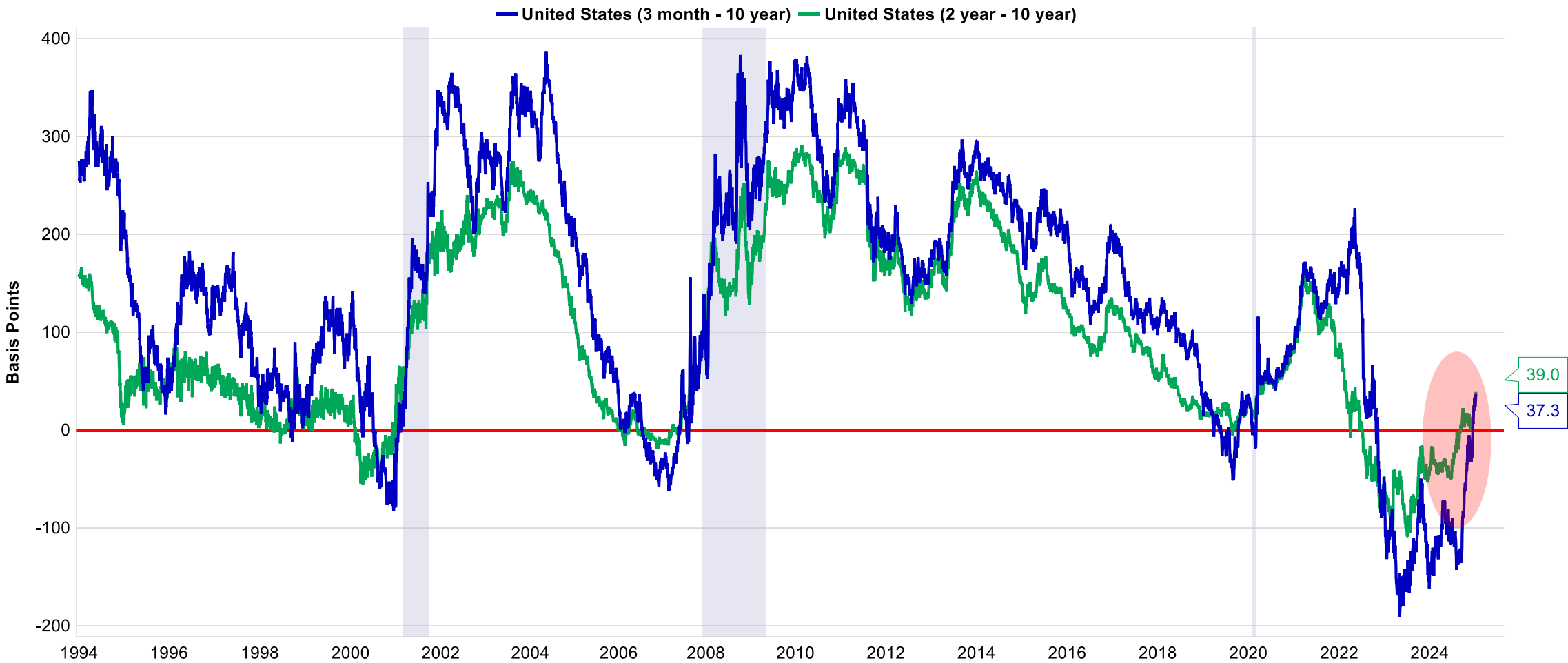
# Canadian yields across the curve have likely peaked



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Shape of yield curve will be important to watch

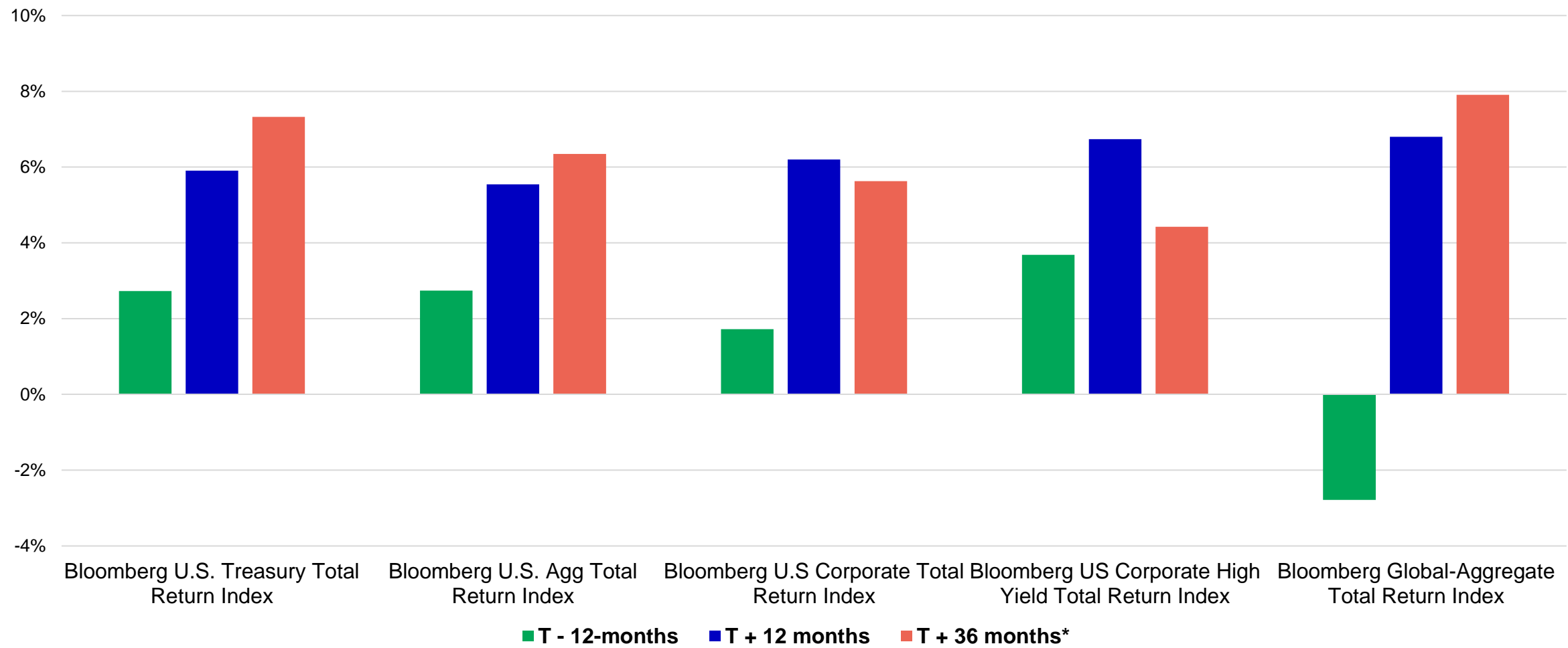
The yield curve tends to de-invert just prior to recession



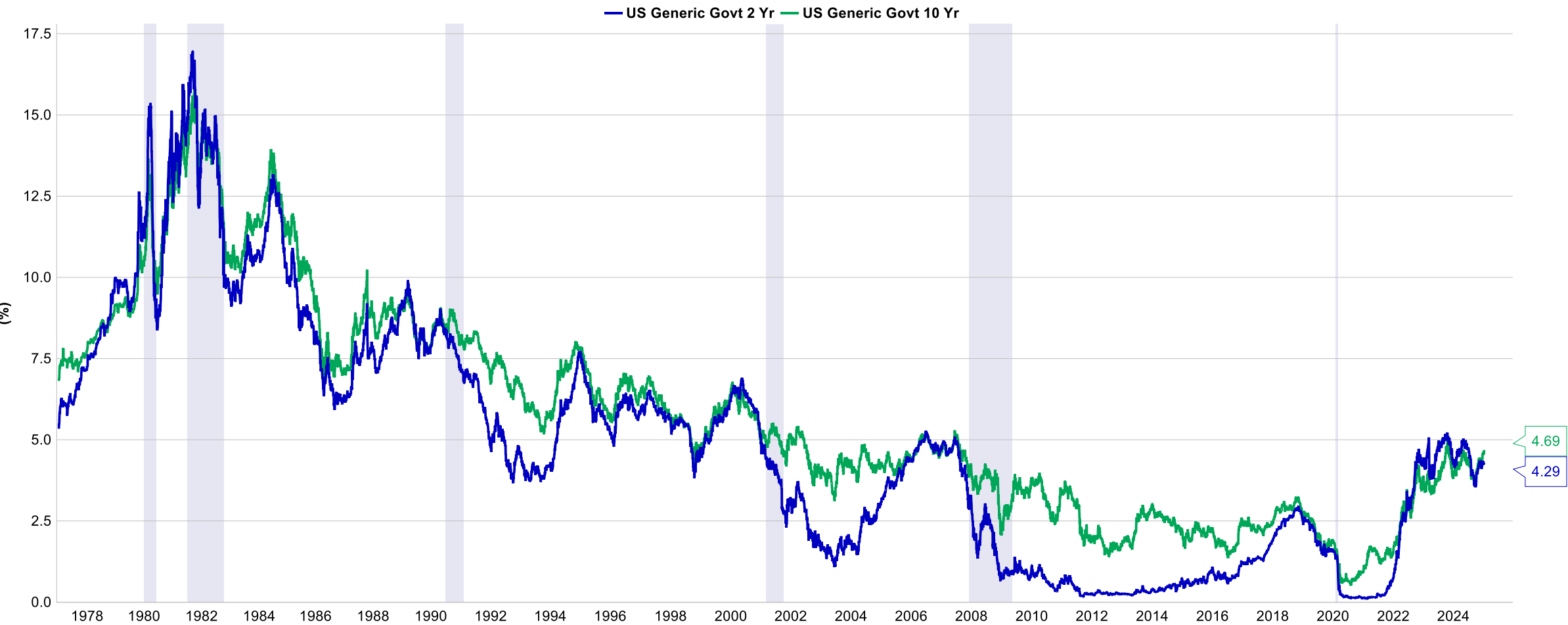
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Bonds typically perform better after yield curve inversion

Fixed Income Returns Pre and Post Yield Curve Inversion



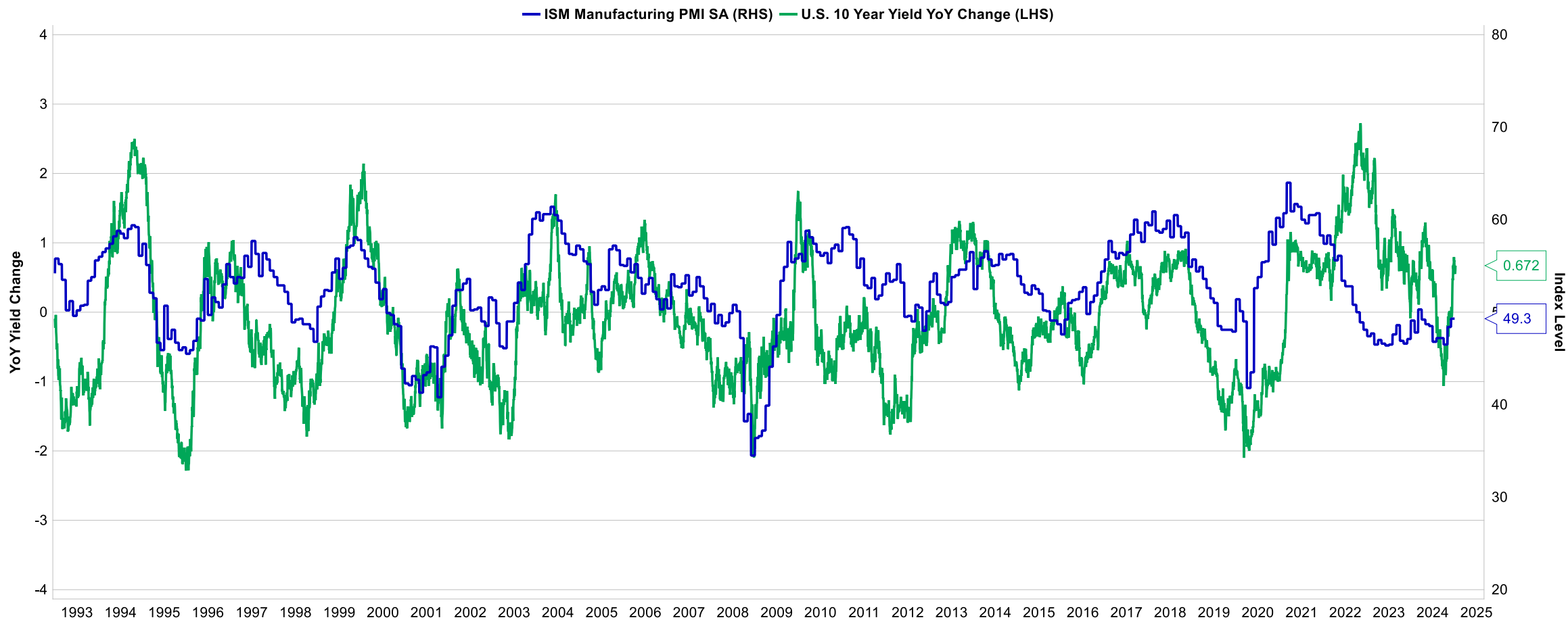
# Government bond yields tend to fall during recessions



Source: Bloomberg , Manulife Investment Management, as of 1/7/2025.

# Dislocation between manufacturing and 10-year yields

Manufacturing strength has historically had a strong relationship with the move in 10-year-yields. With the ISM PMI now below 50, the 10-year Treasury yields should be falling.

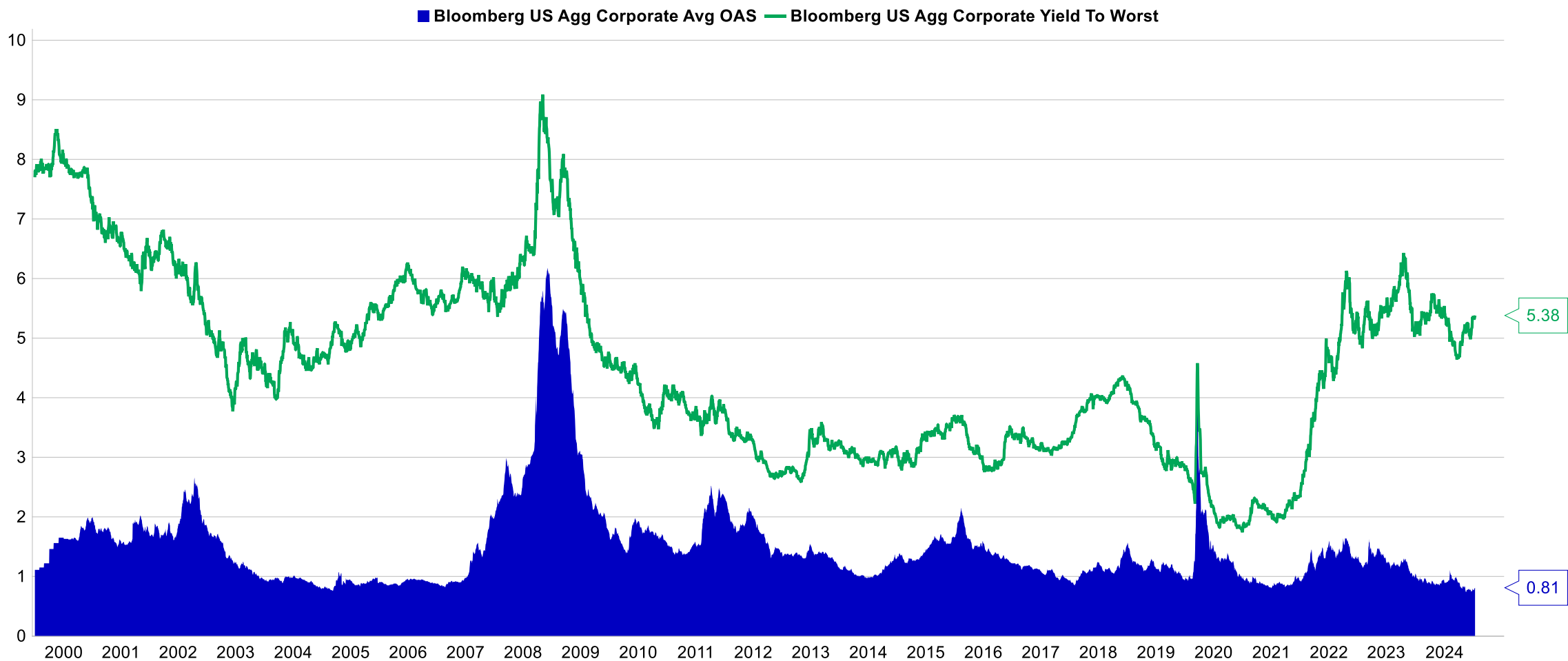


Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.



# Investment grade spread below long term average, while yield is higher

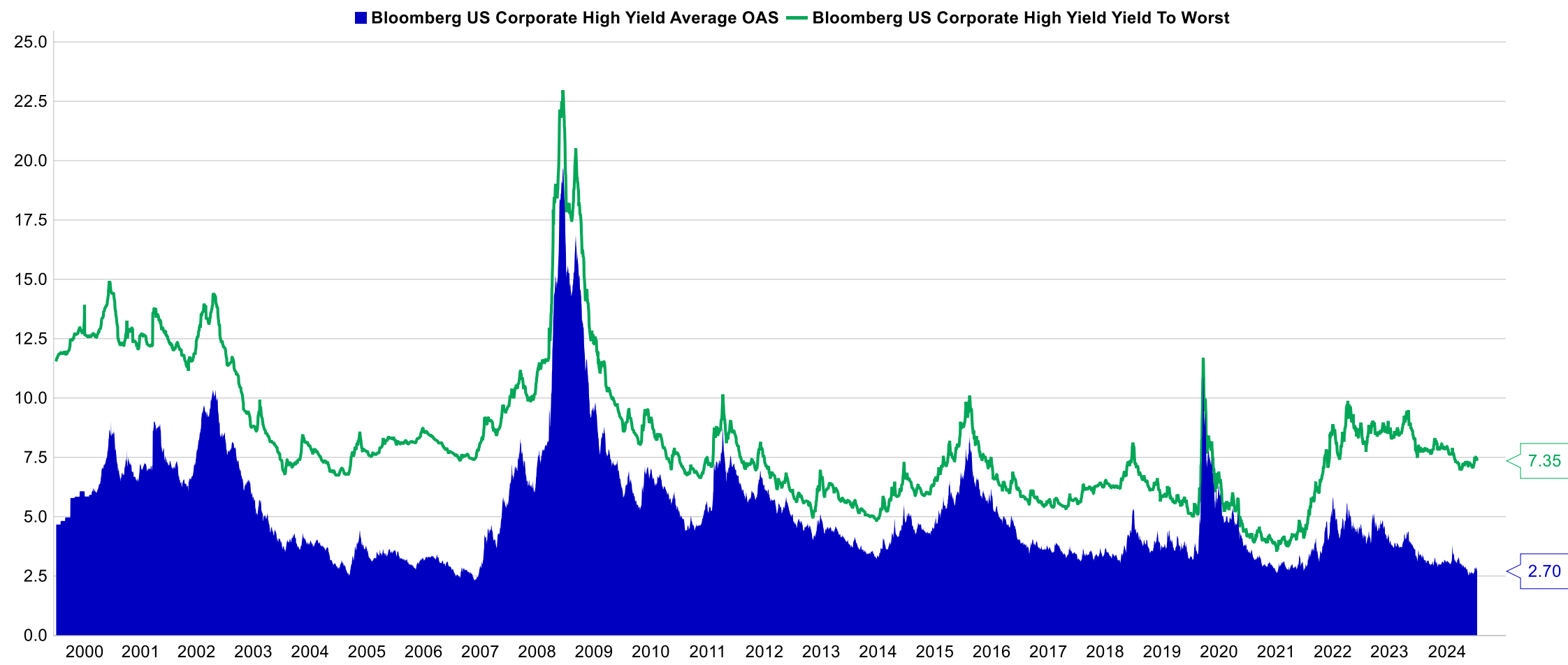
## U.S. Investment Grade Corporate Bonds, spreads (OAS) and yield



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# High yield spreads not reflecting recession risk

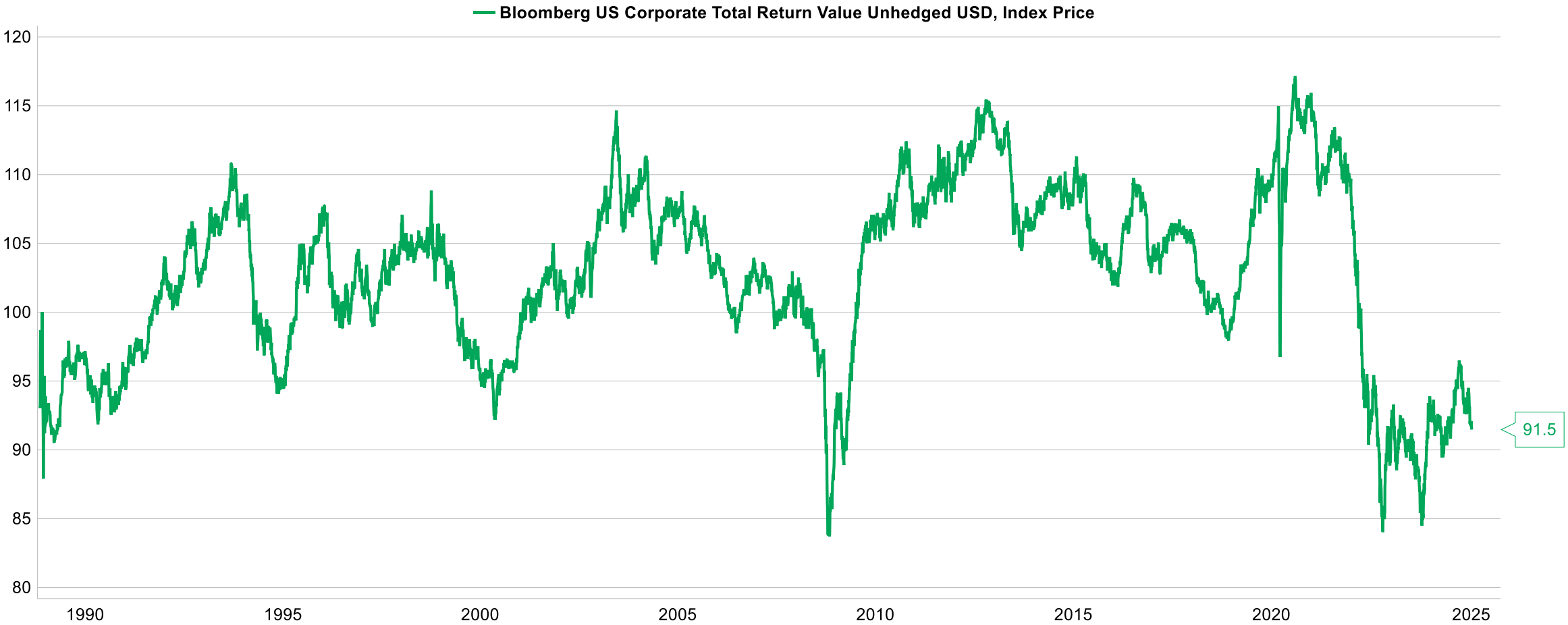
## U.S. High Yield, spreads (OAS) and yield



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

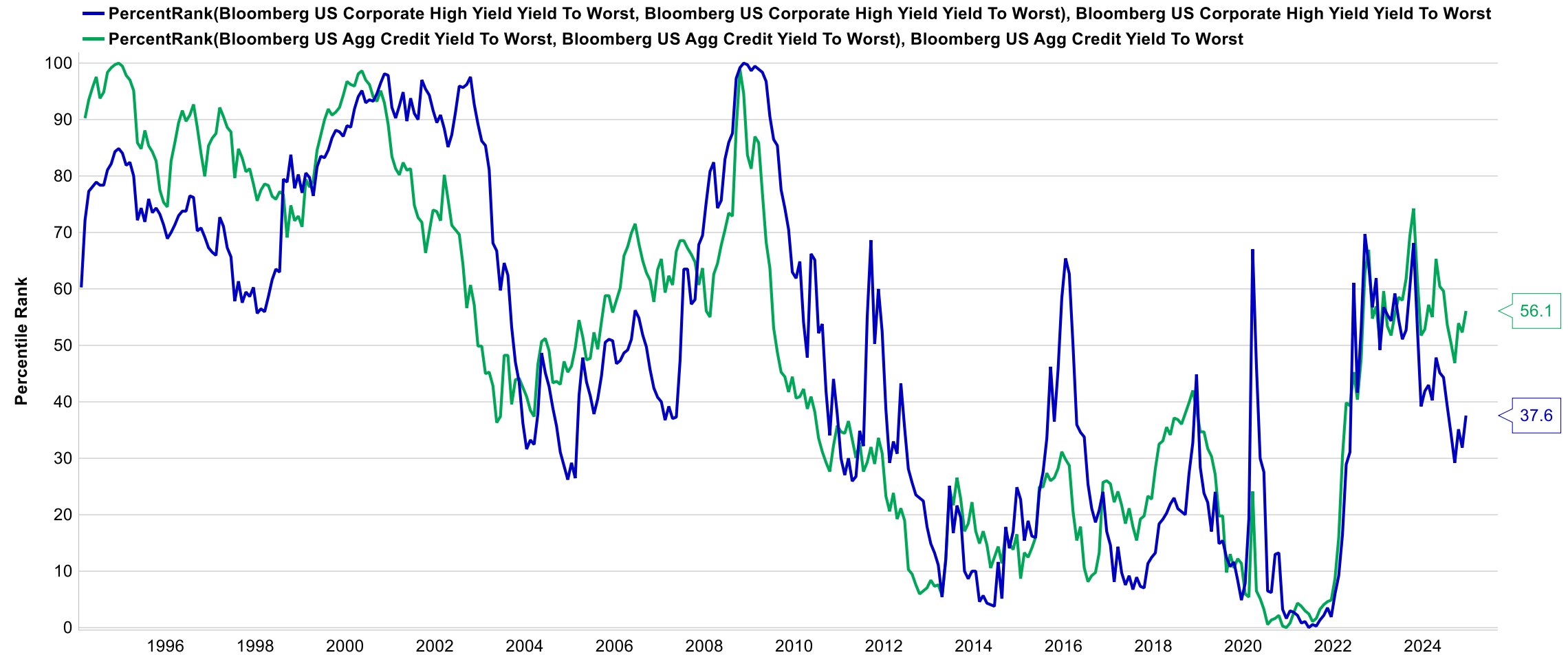
# U.S. investment grade corporate credit prices still below par

Average Price for U.S. Investment Grade Bonds



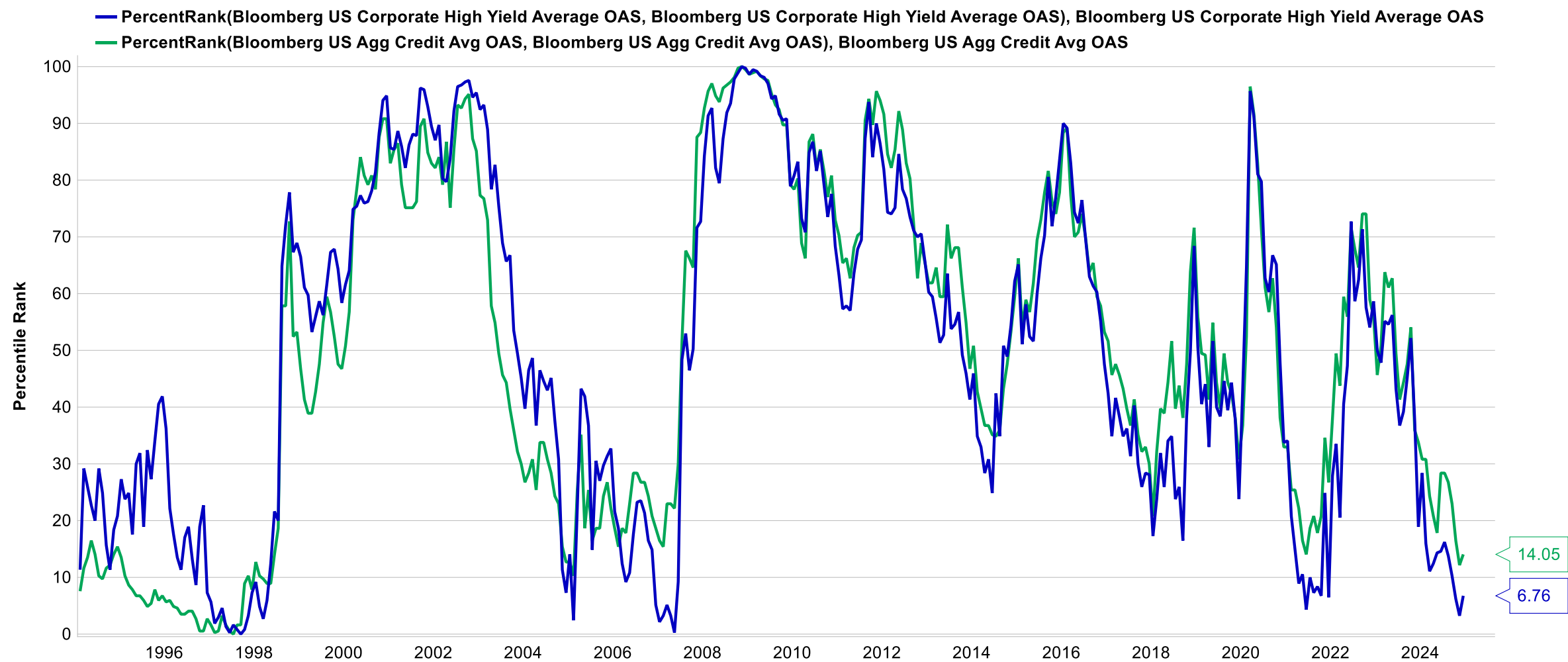
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Credit yields remain selectively attractive



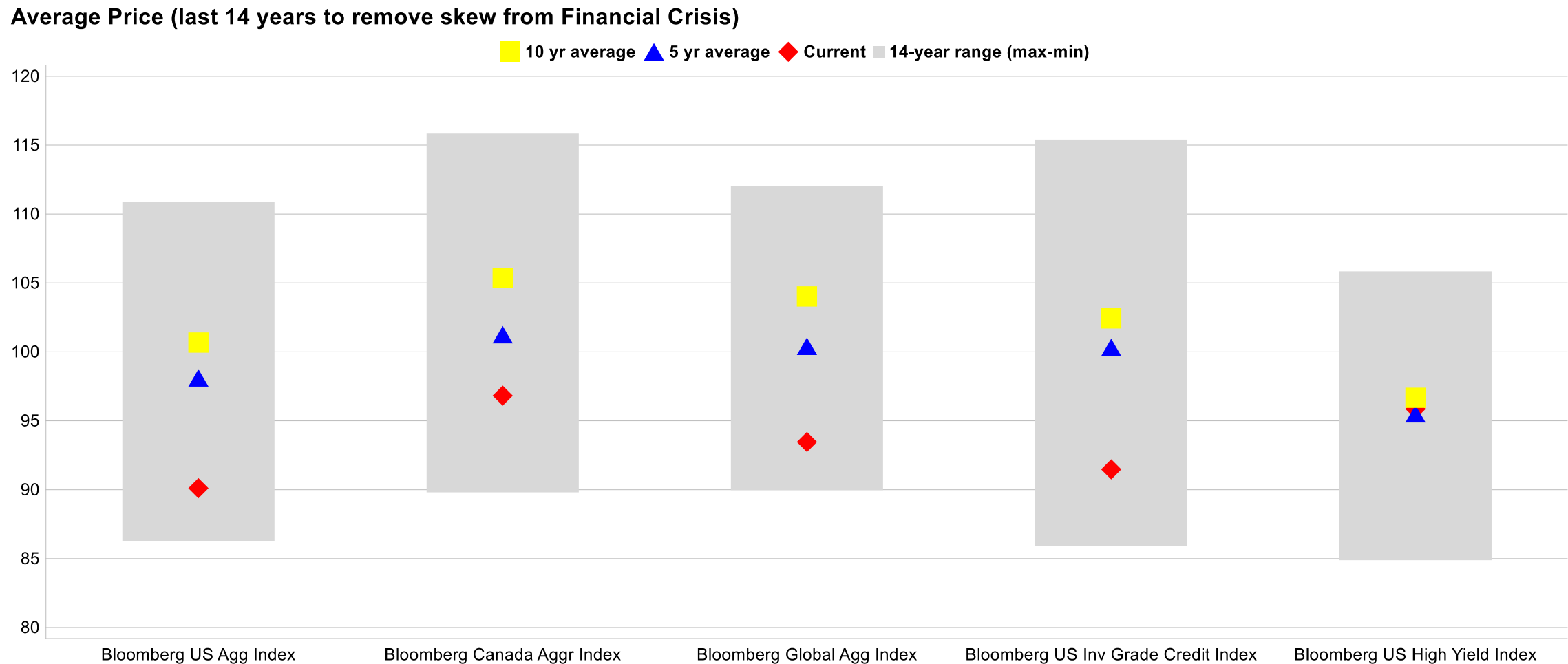
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# HY Credit spreads are not pricing recession risks



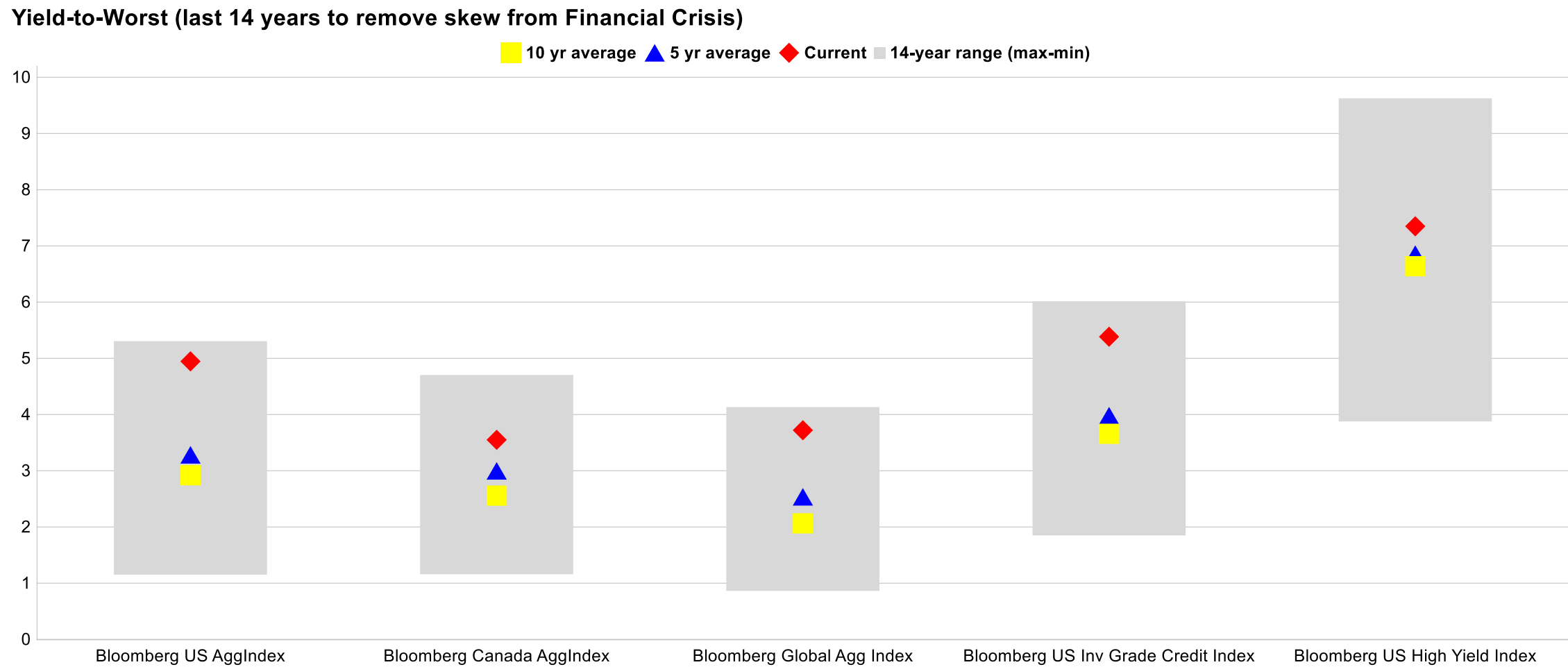
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Bond prices remain below their historical averages



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

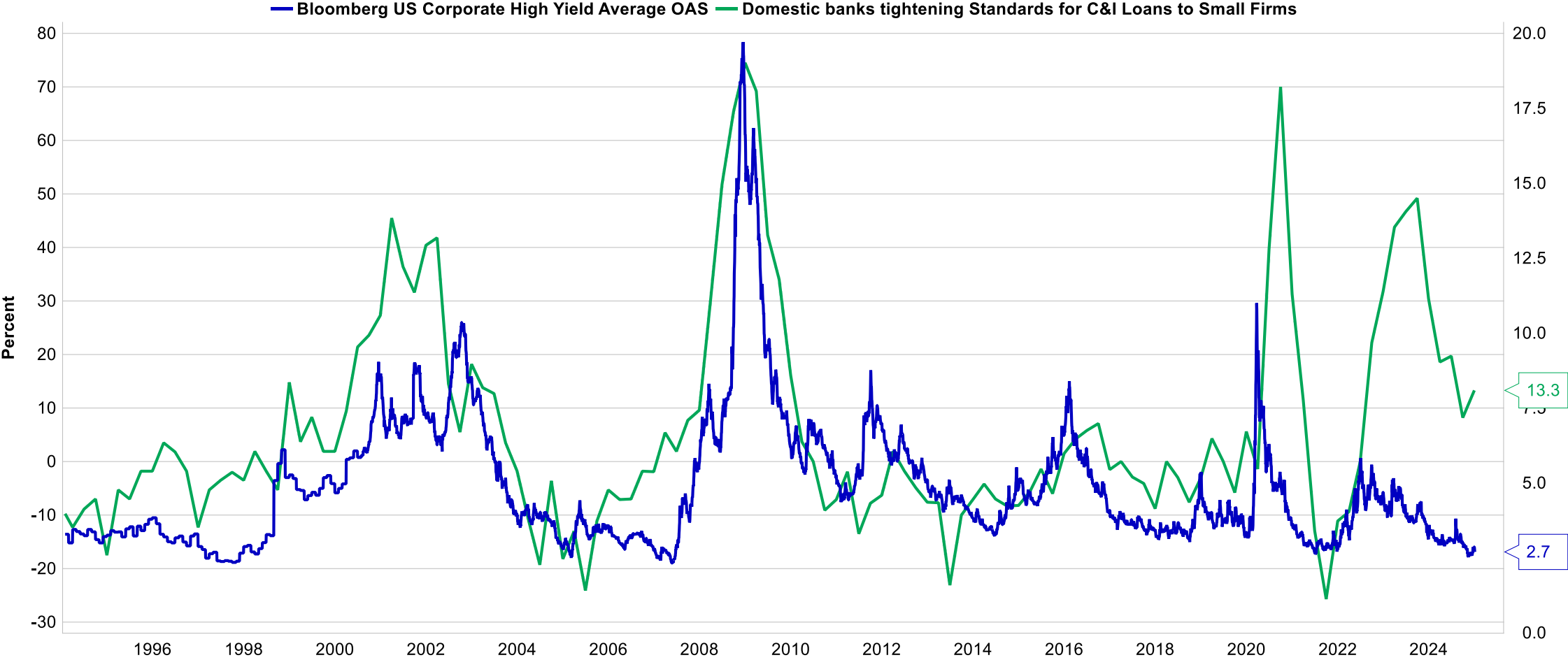
# Yields are above their historical averages



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

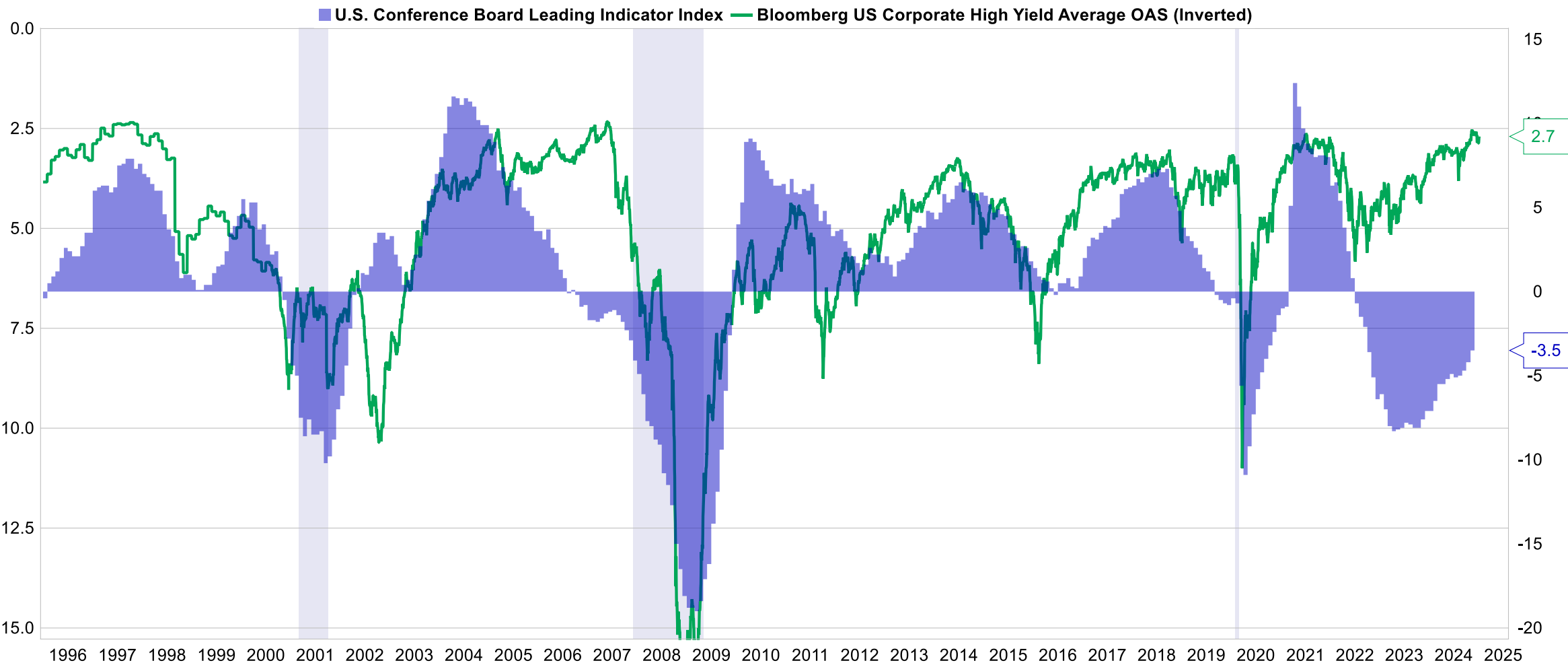


# Tightening standard for C&I loans historically leads to jump in HY spreads



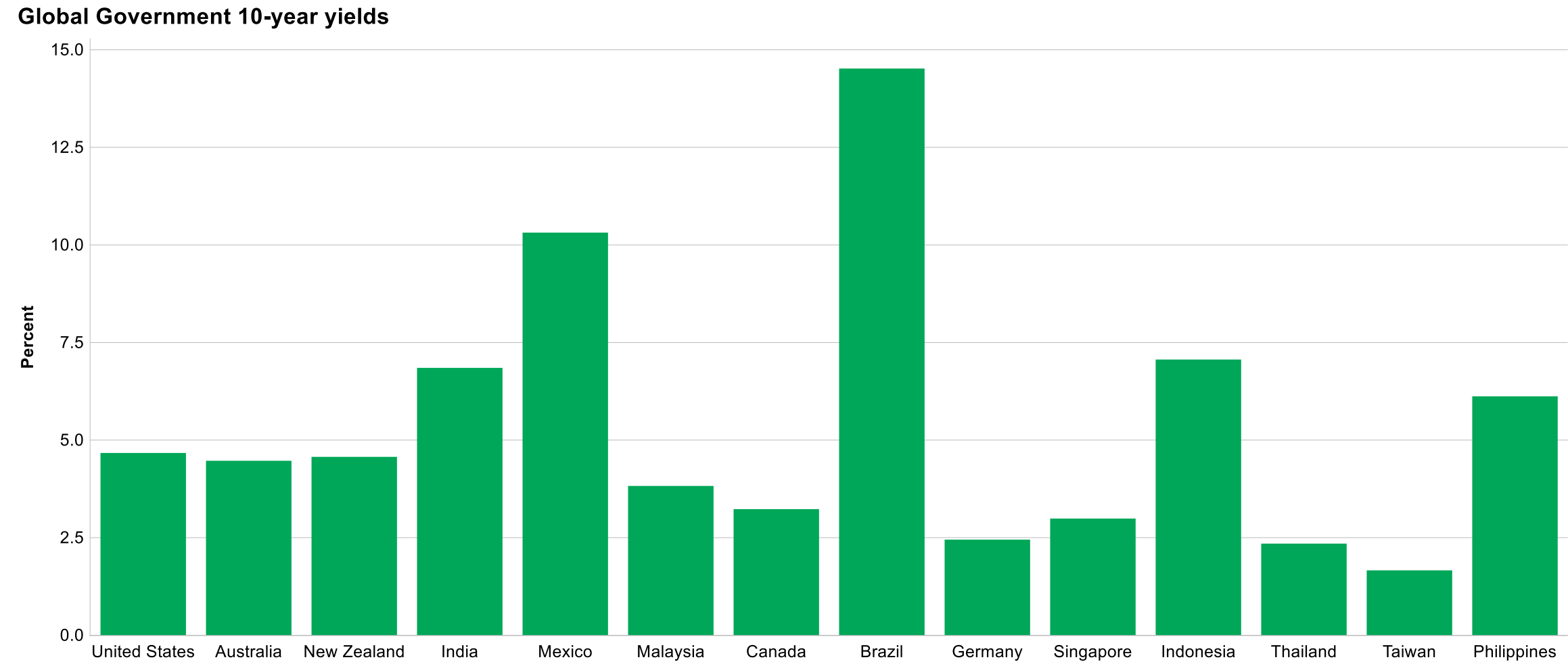
Source: Macrobond, Bloomberg, Fed, Manulife Investment Management, as of 1/7/2025.

# Weaker economic data could lead to wider high yield spreads



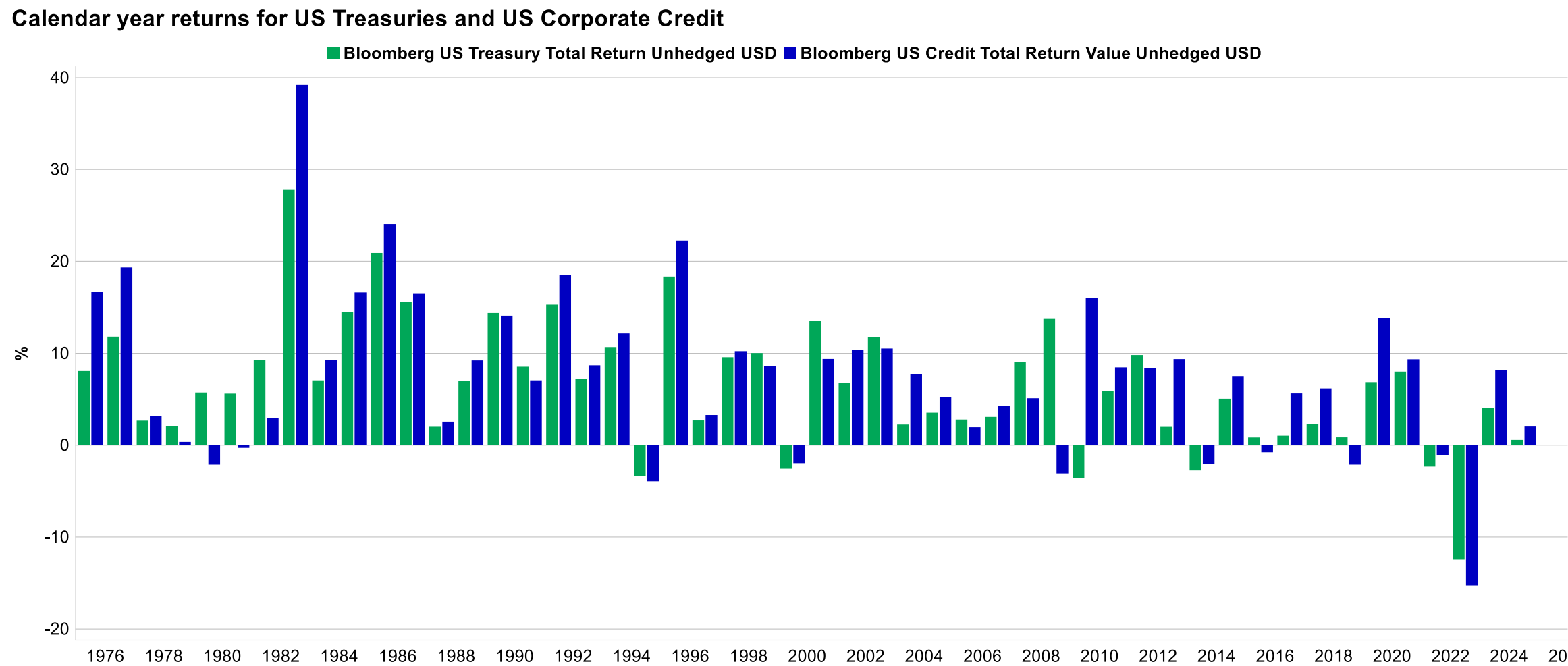
Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Sovereign bond yields are selectively attractive



Source: Macrobond, U.S. Treasury, Macrobond, RBNZ, MAS, IDX, Thai Bond Market Association, GTSM, Philippine Dealing & Exchange Corp., Manulife Investment Management, as of 1/7/2025.

# It's rare to have 2 consecutive years of negative returns for bonds



Source: Bloomberg, , Manulife Investment Management, as of 1/7/2025.

# Various Fixed Income Asset Class Annual Yearly Returns

## Fixed Income Asset Classes

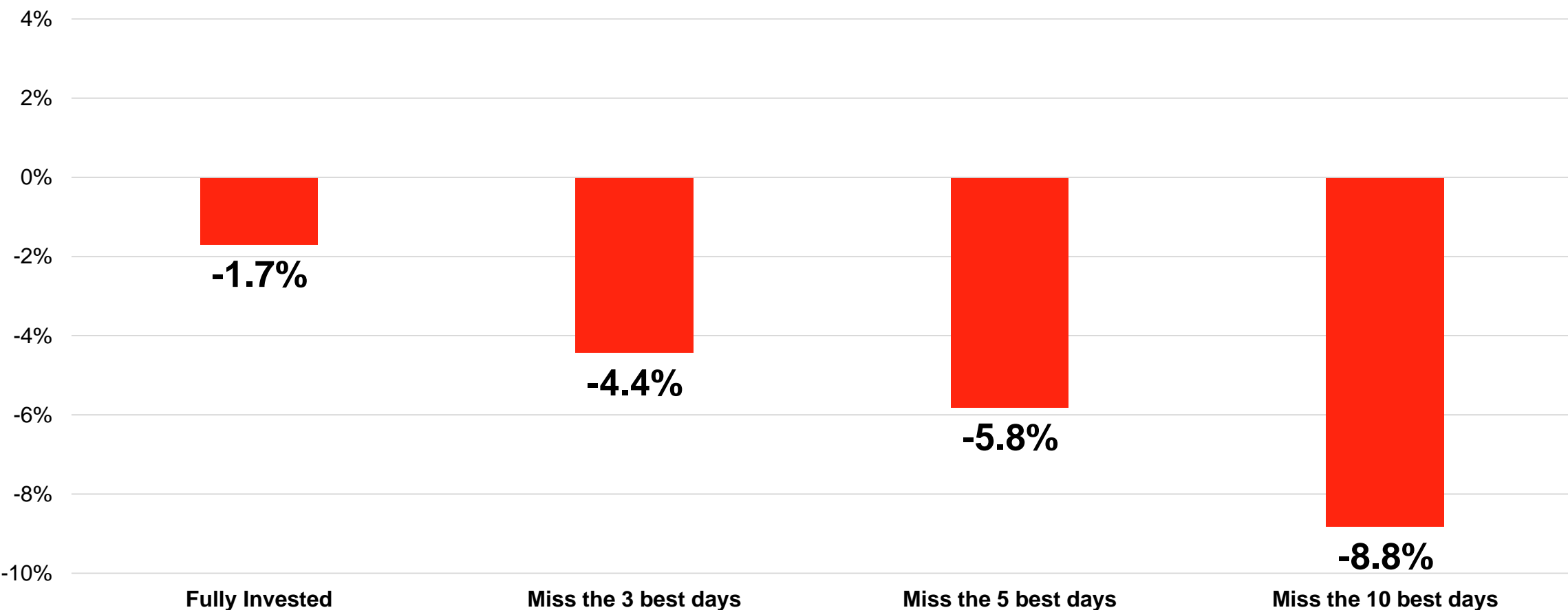
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
11.9%	9.5%	13.7%	58.2%	15.1%	9.8%	18.5%	7.4%	8.8%	3.7%	17.1%	9.3%	2.4%	14.4%	9.4%	5.3%	-0.6%	13.5%	9.0%
9.9%	9.0%	11.5%	51.6%	12.0%	9.7%	15.8%	5.3%	7.6%	3.5%	10.2%	7.5%	1.9%	14.3%	9.2%	5.2%	-4.0%	13.3%	8.2%
6.7%	7.0%	8.6%	28.2%	10.1%	8.5%	9.7%	1.7%	7.5%	2.7%	10.2%	7.4%	1.4%	13.8%	8.7%	-0.9%	-9.3%	10.4%	7.0%
6.6%	6.3%	6.4%	16.3%	8.5%	8.4%	9.4%	0.8%	6.9%	2.6%	5.6%	6.2%	1.1%	8.7%	8.7%	-1.1%	-9.9%	8.4%	5.7%
4.4%	5.1%	5.2%	16.0%	7.3%	8.4%	6.2%	-1.2%	6.0%	1.2%	3.7%	4.1%	0.9%	8.6%	8.0%	-1.3%	-11.2%	8.2%	5.7%
4.3%	4.6%	4.8%	6.9%	6.7%	8.2%	4.3%	-1.5%	5.5%	0.8%	2.6%	3.5%	0.4%	8.1%	7.5%	-1.5%	-11.7%	6.7%	4.2%
4.3%	4.1%	0.2%	5.9%	6.5%	7.8%	4.2%	-2.0%	5.1%	0.5%	2.1%	3.4%	0.0%	6.9%	7.3%	-1.5%	-12.5%	5.7%	3.5%
4.1%	3.7%	-3.1%	5.4%	5.9%	5.6%	3.6%	-2.0%	3.1%	-0.7%	1.7%	2.5%	-1.2%	6.9%	7.1%	-2.3%	-13.0%	5.5%	2.0%
4.0%	2.1%	-10.9%	4.5%	5.5%	4.7%	2.1%	-2.6%	2.5%	-0.8%	1.0%	2.3%	-2.1%	6.8%	5.9%	-2.5%	-15.3%	5.0%	1.25%
3.6%	1.9%	-26.2%	-0.2%	5.4%	5.0%	2.0%	-2.7%	1.6%	-3.2%	1.0%	0.1%	-2.1%	3.7%	5.3%	-2.6%	-16.2%	5.0%	0.6%
3.1%	1.8%	-29.1%	-3.6%	3.6%	1.5%	2.0%	-6.6%	0.6%	-4.5%	0.0%	0.1%	-4.6%	3.1%	3.1%	-4.7%	-16.5%	4.1%	-1.7%

Fixed Income Asset Classes			
Global Bonds	US Aggregate	US Treasury	US Credit
US High Yield Bonds	US Floating Rate	Canadian Bond Universe	Canadian Government Bonds
Canadian Corporate Bond	Canadian Short Term Bonds	Emerging Market Debt	

Source: As of December 31, 2024. Floating Rate (S&P/LSTA Leveraged Loan Index), Canada Bond Universe (DEX Universe Bond), Canada Inv. Corporate Bonds (DEX Corporate Bond), Canadian Government Bond (DEX Federal Universe Bond), Canadian Short Term Bonds (DEX Short Term Bond), Global Bonds (Barclays Global Aggregate), US High Yield (Bloomberg US High Yield Index), Emerging Market Debt (JPM EMBI)

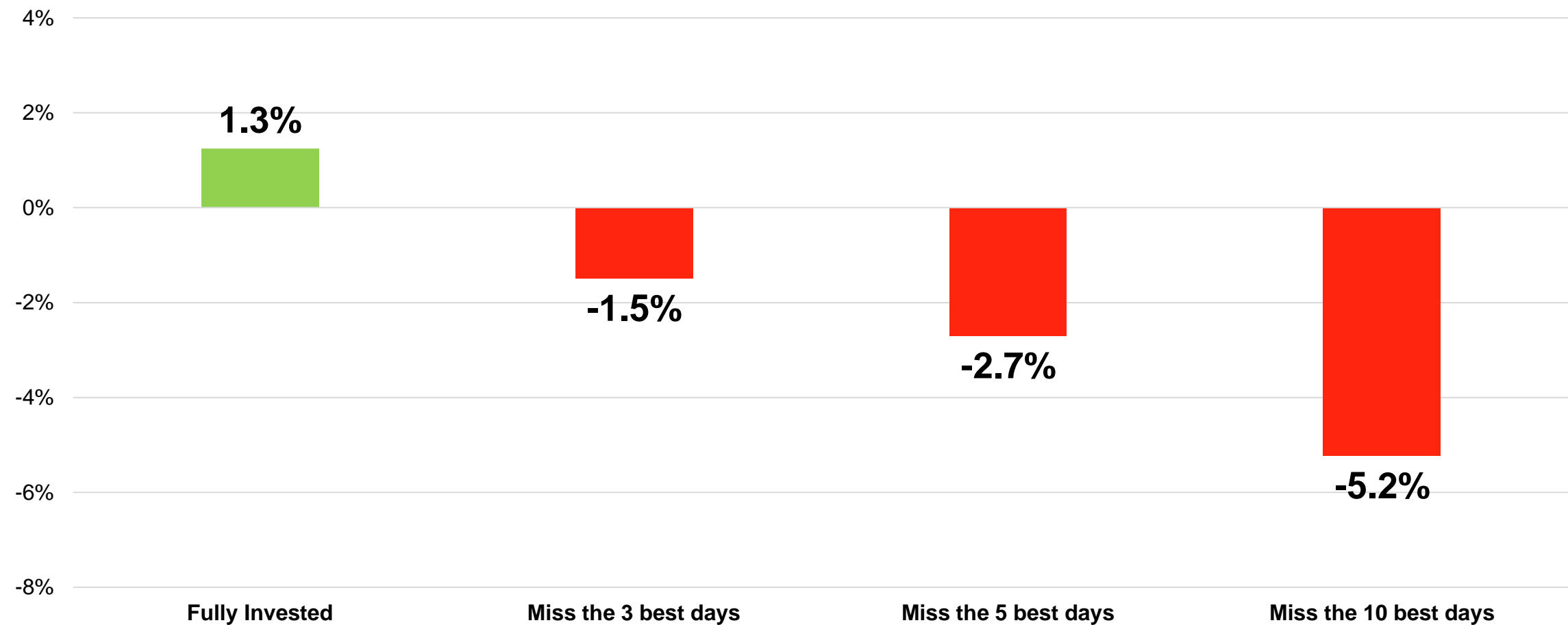
# 2024 Global Bond Index

Fully Invested vs. missing the best days



# 2024 U.S. Bond Index

Fully Invested vs. missing the best days





# 2024 Canada Bond Index

Fully Invested vs. missing the best days



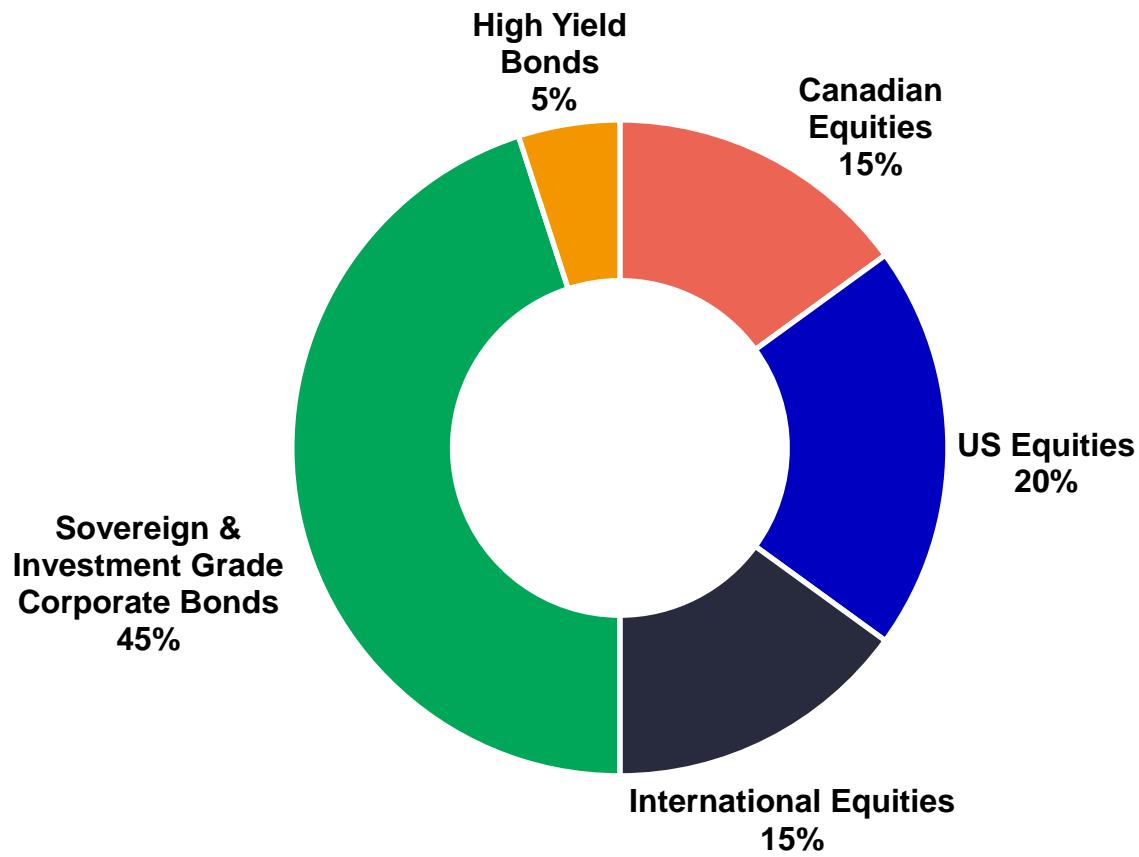


# Capital Markets Strategy Illustrative Portfolio

The Capital Markets Strategy Illustrative Portfolios (the “Illustrative Portfolios”) are hypothetical portfolios comprised of various asset classes and Manulife Investment Management's funds. They are designed to illustrate an approach in general terms and are not for specific investors. The Illustrative Portfolios and the related information do not constitute and are not to be construed as, investment advice. Any investment or allocation decisions by an investor should be made with the advice of a qualified investment professional with respect to individual circumstances, preferences, risk tolerance, and after reading the relevant fund facts and prospectuses.

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# Capital Market Strategy Illustrative Asset Mix



In our view, despite the strong rally in equities, the relative risk/return between equities and fixed income hasn't yet shifted enough to warrant a change in the asset allocation of the Illustrative Portfolio. Given the continued uncertain macroeconomic and geopolitical environment and elevated valuation in many equity indexes around the world, we favour taking a balanced approach to portfolio construction. We believe the focus should be on security selection in both equity and fixed income rather than on broad index allocation.

As of December 31, 2024, the Illustrative Portfolio reflects a defensive posture with an equal weight between equities and fixed income; the portfolio is well balanced across equity geographies. Throughout the past couple of years, we've been advocating rebalancing portfolios to target asset allocations and dollar cost averaging into this market. We continue to emphasize that approach today.

# Important Information

Investing involves risks, including the potential loss of principal. Financial markets are volatile and can fluctuate significantly in response to company, industry, political, regulatory, market, or economic developments. These risks are magnified for investments made in emerging markets. Currency risk is the risk that fluctuations in exchange rates may adversely affect the value of a portfolio's investments.

The information provided does not take into account the suitability, investment objectives, financial situation, or particular needs of any specific person.

You should consider the suitability of any type of investment for your circumstances and, if necessary, seek professional advice.

The views expressed are those of Manulife Investment Management as of December 31, 2024, and are subject to change based on market and other conditions.

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The Capital Markets Strategy team has a range of responsibilities, from market and economic analysis to investor education. The team analyzes and interprets the economy and markets on behalf of Manulife Investment Management. They work with the portfolio management teams to provide clients and investment intermediaries with commentary on strategies and asset allocation weightings. Their expertise spans across multiple asset classes and geographic regions. The output of the team's work is via written reports, audio and video recordings, conference calls, and webcasts. The team regularly contributes to Manulife Investment Management publications. Team members often speak at industry conferences, are frequent guests on BNN and are regularly quoted in the press.

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Investment Management