


**Ivanhoe Office**

119 W Saxon St | Ivanhoe, MN 56142  
(507) 694-1750

**Follow us:**

 @PankalInsurance Agency  
www.pankainsuranceagency.com

**Canby Office**

130 1st St W, Suite 101 | Canby, MN 56220  
(507) 223-5527

## Meet Our Newest Member



### Meet Emily

Emily grew up on a farm just west of Ivanhoe, Minnesota. She graduated from Minneota High School in 2020 and continued her education in Brookings at South Dakota State University. Emily graduated from SDSU with a B.S. in Business Economics with a minor in marketing. She became a licensed insurance agent in October of 2023 and brings a wealth of knowledge to our team!

In her free time, Emily enjoys following Minneota sports and cheering on the Minnesota Vikings. She loves to travel and has on her bucket list to visit all fifty states and all the National Parks. In her spare time, Emily can be found hanging out with her family and friends, playing yard games, and spending time at the lake. Emily will be one of our licensed account managers at the Ivanhoe office. Please join us in welcoming Emily to our family!

## 2025 Referral Program Recipient

### Canby Blue & Gold Foundation

For nearly 40 years the Canby Blue and Gold Foundation has been providing scholarships for every Canby High School graduate furthering their education. "By making a gift to Blue & Gold, you are really making a commitment to Canby, the place that you call home. You are ensuring that our school and our community will continue to thrive so that future generations will find educational opportunities here and beyond, and so that they might one day decide to make Canby their home as well." To find out more about the Blue & Gold Foundation, find them on Facebook or at their website [www.canbyblueandgold.org](http://www.canbyblueandgold.org)



## 2024 Referral Program Results

Thank you to everyone who referred a friend or family member to Panka Insurance Agency last year, because of you we are able to make a donation of **\$705** to **The Ivanhoe Ambulance!**

Our referral program rewards you AND a local charity when you refer friends and family to our agency!

How our referral program works:

- To qualify as a "referral", a friend or family member requests a quote from us because of your recommendation, then we present a proposal. That's it! **No strings attached**; the person you refer does not have to purchase a policy from us for your referral to count!
- For each referral, we will donate \$15 to the local charity of the year.
- Each quarter, we will draw one name from the list of people who referred someone to us, and the winner will receive a \$100 gift card! Each referral equals ONE entry into our quarterly drawing.

Congratulations to our 2024 quarterly winners, Janel Tol, Patrick Kunz, Adam Steffes, and Tim Steinbach! Thank you for your referrals!

We are excited to announce the **Canby Blue & Gold Foundation** will be our 2025 referral program recipient!



## Client Spotlight: **Skewes Jewelry Inc.**

Located in Marshall, Minnesota, Skewes Jewelry Inc. is your local, family owned, full service fine jewelry store. For 3 generations Skewes Jewelry Inc. has had the honor of serving southwest Minnesota. They offer a wide variety of services including custom pieces, cleaning & inspecting, repairs, and more!

For more information follow them on Facebook at Skewes Jewelry Inc., visit their website [skewesjewelry.com](http://skewesjewelry.com) or give them a call at 507-532-6231!

### **Skewes Jewelry Inc.**

1300 Susan Dr, Marshall, MN 56258



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## **We Reward You When You Refer Your Friends & Family!**

Your referrals mean the world to us. We work hard to earn each referral with great service and appreciation for your business. We also love supporting the charitable efforts in our communities, so we've tied referrals and charitable giving together. *Here's how it works:*

- A referral is when we get a request for a quote from someone saying you referred them to us, and we complete a proposal.
- For each referral we receive, we will **donate \$15** to our charity of choice: **The Ivanhoe Ambulance**.
- We will draw one name from the list of people who referred someone to us each quarter, and the winner will receive a \$100 gift card! The person you referred does not need to purchase insurance from us for you to qualify for the gift card!
- **4th Quarter update** – We had **9** referrals which means we will donate \$135 to **The Ivanhoe Ambulance!** Congratulations to our 4<sup>th</sup> quarter winner, **Tim Steinbach!** Enjoy your \$100 gift certificate to **Ivanhoe Liquor Store** in Ivanhoe! And a huge **THANK YOU** to everyone who gave us a referral! We love referrals, so please keep sending your friends and family to us!



Facebook Group: Ivanhoe Ambulance

[www.pankainsuranceagency.com](http://www.pankainsuranceagency.com)

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