



Ivanhoe Office

119 W Saxon St | Ivanhoe, MN 56142
(507) 694-1750

Follow us:

 @Pankainurance
www.pankainsuranceagency.com

Canby Office

130 1st St W, Suite 101 | Canby, MN 56220
(507) 223-5527

Congratulations!



Our Canby Account Manager, Erin Cornell and her husband Dallas are proud to announce that big brother Beau has a baby sister!

Annastasia Susan Cornell was born on November 4th, 2020!

Congratulations to Erin, Dallas and Beau!

**Coronavirus and Your Life Insurance:
A Practical Guide**

As a result of the COVID-19 pandemic, the uncertainty and brevity of life has been called back into focus. Many people are considering life insurance or rethinking their current policy all together. The life insurance industry is one of several industries that's facing a large surge in demand in the shadow of the novel coronavirus, suggesting that health care professionals and general consumers are currently thinking about their finances in case of death.

For example, New York Life Insurance reports online searches for "life insurance and coronavirus" have risen more than 250% since early March based on data collected by Google Trends.

**Do I need more life insurance
coverage because of COVID-19?**

Kevin Brayton, head of sales and distribution for Prudential's Individual Life Insurance Group, recommends life insurance be considered for adults of all ages, particularly when you have financial debts that would not be covered if you pass away.

Life insurance can be a way of securing that your debts are paid off after death, such as student debt, a mortgage, or even loans associated with a business.

Source:

<https://thesimpledollar.com/insurance/life/how-coronavirus-affects-your-life-insurance>

To learn more about Panka Insurance Agency, and the many lines of insurance that we can assist you with, check out our new website!
www.pankainsuranceagency.com



- Home
- Life
- Auto
- Farm
- Crop
- Hail
- Health
- Personal
- Retirement
- Commercial



Panka Insurance Agency during COVID-19

As always, our client's health and safety are important to us.

Our Ivanhoe and Canby offices remain open during regular office hours while we follow Minnesota's mandates and recommendations regarding the use of face masks.



Client Spotlight: Johnson Trenching

Johnson Trenching, a locally owned and operated team, has been in business for more than 35 years. We provide complete farm drainage, septic system installation, and other excavation services at affordable prices.

Our services include:

- Tile installation and repair
- Mapping for farm drainage
- Septic system design, installation, & maintenance
- Dozer and excavation for property cleanup
- Installation and repair of water systems

Visit our website to learn more about our services at www.johnsontrenching.com.



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We Reward You When You Refer Your Friends & Family!

Your referrals mean the world to us. We work hard to earn each referral with great service and appreciation for your business. We also love supporting the charitable efforts in our communities, so we've tied referrals and charitable giving together. *Here's how it works:*

- A referral is when we get a request for a quote from someone saying you referred them to us, and we complete a proposal.
- For each referral we receive, we will **donate \$15** to our charity of choice: **The Connection**.
- We will draw one name from the list of people who referred someone to us each quarter, and the winner will receive a \$100 gift card! The person you referred does not need to purchase insurance from us for you to qualify for the gift card!
- **3rd Quarter update** – We had 5 more referrals in the 3rd quarter, which means our total annual donation is up to \$435 to be donated to **The Connection**! Congratulations to our 3rd quarter winner, **Karen Keifer**! Enjoy your \$100 gift certificate to **Bee and Dees Honey Butter**! And a huge **THANK YOU** to everyone who gave us a referral! We love referrals, so please keep sending your friends and family to us!



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(507) 223-5559 | <https://the-connection-mn-4.hub.biz/>

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