


Ivanhoe Office

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 @PankalInsurance Agency
www.pankainsuranceagency.com

Canby Office

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(507) 223-5527

IMT Insurance Community Contest Winners!



We had an amazing quarter supporting VFW Post #2980 through the IMT Insurance Community Contest! Our entry to the IMT Insurance Community Contest included information about VFW Post #2980's hard work and dedication to our community and their goal of

raising money to build a VFW Veterans Memorial Park in Ivanhoe, MN. This Memorial Park will include a separate monument for every branch of the military and a tribute of the names of all Lincoln County Veterans that were killed in action. We were so excited our entry was chosen for the first level prize of \$500, which we were able to match, giving VFW Post #2980 \$1,000 for their Veterans Memorial Park!

But wait, there's more! We were even more excited to hear our entry was chosen as a top finalist for the IMT Insurance Community Contest, meaning IMT Insurance was able to donate another \$2,500 to VFW Post #2980! We had so much fun on Giving Tuesday surprising members of VFW Post #2980 with a second contribution to build the Veterans Memorial Park!

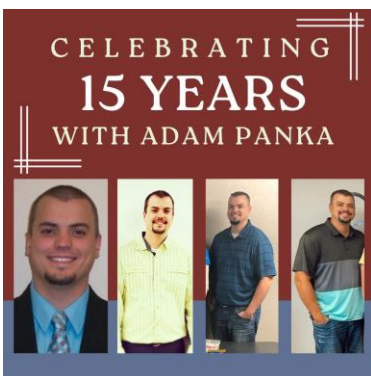
 #GIVINGTUESDAY



Lincoln County VFW Post 2980
\$2,500 Recipient

In Other News from Panka Insurance Agency

This quarter we celebrated Adam Panka's 15th year at Panka Insurance Agency! We are so grateful to have Adam's expertise on our staff! We also added our newest member of the Panka Insurance family! Jenny and her husband, Alex, welcomed their first child, McKinley Kay, in early December!



Our Referral Program!

Thank you to everyone who referred a friend or family member to Panka Insurance Agency last year! We love supporting nonprofit and charitable organizations in our communities and your referrals make that possible!

Our referral program rewards you AND a local charity when you refer friends and family to our agency!

How our referral program works:

- To qualify as a "referral", someone requests a quote because of your recommendation, then we present a proposal. That's it! No strings attached; the people you refer do not have to purchase a policy from us for your referral to count!
- For each referral, we will donate \$15 to the local charity of the year.
- Each quarter, we will draw one name from the list of people who referred someone to us, and the winner will receive a \$100 gift card! Each referral equals ONE entry into our quarterly drawing.

Thank you to all who made those referrals possible because of those referrals we were able to make a donation of **\$750 to Minneota Dollars for SCHOLARS!**

We are excited to announce that our 2024 referral program recipient will be **The Ivanhoe Ambulance!**



Client Spotlight: Western Print Group

Western Print Group is located in Marshall, Minnesota and specializes in creating and producing high quality, cost effective, and on time marketing solutions that exceed clients printing and business needs. They have a variety of services including signs and banners, printing, screen printing, and embroidery. Western Print Group has your business needs covered from holiday cards to business apparel. Visit www.western-printing.com or give them a call at 507-537-1557 today!



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Western Print Group

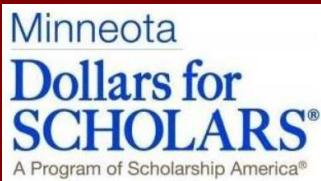
305 West College Drive Marshall, MN 56258



We Reward You When You Refer Your Friends & Family!

Your referrals mean the world to us. We work hard to earn each referral with great service and appreciation for your business. We also love supporting the charitable efforts in our communities, so we've tied referrals and charitable giving together. *Here's how it works:*

- A referral is when we get a request for a quote from someone saying you referred them to us, and we complete a proposal.
- For each referral we receive, we will **donate \$15** to our charity of choice: **Minneota Dollars for SCHOLARS**.
- We will draw one name from the list of people who referred someone to us each quarter, and the winner will receive a \$100 gift card! The person you referred does not need to purchase insurance from us for you to qualify for the gift card!
- **4th Quarter update** – We had **18** referrals which means we will donate \$270 to **Minneota Dollars for SCHOLARS!** Congratulations to our 4th quarter winner, **Janel Tol!** Enjoy your \$100 gift certificate to **Independent Oil** in Canby! And a huge **THANK YOU** to everyone who gave us a referral! We love referrals, so please keep sending your friends and family to us!



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