



#### ACCESS TO EXPERTISE

We have broad experience across industries and companies. Our external perspective aids in making informed decisions, identifying new opportunities, and mergers and acquisitions (M&A). We help you stay current with emerging technologies such as cloud, artificial intelligence (AI) and machine learning (ML).

#### COST EFFECTIVENESS

We provide IT leadership and strategic guidance at a lower cost than an in-house CIO. We make expertise accessible to small to medium-sized businesses (SMBs) that don't have an executive budget.

#### STRATEGIC ALIGNMENT

We ensure your technology strategy is aligned with your business goals. We create IT roadmaps that support growth, improve efficiency, and drive innovation. We help your organization make best use of existing resources, and decide when to leverage outside capabilities.

#### PROACTIVE APPROACH

We take a proactive approach to IT strategy, management, growth, and short and long-range planning. We anticipate risks especially in cybersecurity and business continuity.

#### FLEXIBILITY AND SCALABILITY

You can engage a virtual CIO on a part-time, project-based, or hourly basis, when searching for a new CIO, or scaling services up or down as your needs change.

#### FOCUS ON CORE BUSINESS

By outsourcing IT strategy to a vCIO, you focus on core competencies and key business operations, knowing your technology is managed and guided by an expert.

## Virtual CIO (vCIO) Services

We are your trusted IT partner. We have extensive experience working with Fortune 100 CIOs, and providing Virtual CIO services.

We provide executive level guidance and strategic vision necessary to effectively utilize the latest technologies, drive business growth, and realize business objectives without the cost of a full-time CIO. We partner with your leadership, translating IT services and challenges into clear, actionable programs and value-driven roadmaps.

**Our Results** – We helped the largest company in the world reorganize their IT organization and develop a global operations methodology, immediately saving \$200M on an existing Managed Services contract and saving an additional \$110M yearly. After assessing a Fortune 40 company IT organization, the CIO asked us to help with a global reorganization. We have influenced corporate boards and CEOs on strategy, mergers and acquisitions (M&A), financial reporting, PMO and program management.

We quickly evaluate your IT organization and provide expert direction on strategy, organization structure, technical capabilities, IT services, operations and management, policies and documentation, and other improvement opportunities.

Our services go beyond advice – We deliver and execute:

- Strategic Leadership – creating and aligning IT Strategy and Vision, Digital Transformation, Cloud, AI/ML, and Innovation Management
- Operational Oversight – IT Operations Management (often with significant cost reductions), Application Portfolios, and IT Service Delivery
- Risk & Governance – Cybersecurity, IT Governance, and Compliance
- Financial Management – Budgeting & Cost Control, Vendor Management, and Investment Planning
- Talent & Culture – Team Leadership, Change Management, Enterprise Communications, Stakeholder Engagement
- Performance & Metrics – KPIs & Dashboards, and Continuous Improvement
- Executive Insight – Providing industry leading expertise based on our experience with small businesses, Fortune 100 companies, and federal agencies

