

# The Market Place

The cost of a 4-Hor FFA animal project is higher than that of a commercial stockman because of the individual attention given to that animal's development. This is the market place that 4-H, FFA and independent members sell their animals raised from "learn by doing" livestock projects that teach them to select and care for animals. These are also commercial ventures to gain experience in the business world.

## Custom Versus Resale

**Steer** (1350 lb steer = approx. 500 lb packaged meat)  
 1350 pounds at \$5.25per pound...\$7087.50  
 Processing Charge..... +\$937.00  
 Approximate Custom Cost..... \$8024.50  
 Approximate Resale Cost.....\$5737.50  
 (\$7087.50 less market value of \$1350.00)

**Lamb** (140 lb lamb = approx. 70 lb packaged meat)  
 140 pounds at \$16.00 per pound ....\$2240.00  
 Processing Charge .....+\$154.00  
 Approximate Custom Cost..... \$2394.00  
 Approximate Resale Cost.....\$1904.00  
 (\$2240.00 less market value of \$336.00)

**Hog** (230 lb hog = approx. 140 lb packaged meat)  
 250 pounds at \$15.00 per pound .... \$3450.0  
 Processing Charge ..... \$186.20  
 Approximate Custom Cost..... \$3636.20

*Above figures are examples only!*

**Resale:** The animal will be automatically resold for you at the current market price. You will not take possession of the meat and are responsible only for paying the difference between your bid and the resale price.

**Custom:** The animal will be processed for you by the service of your choice, after which you will take possession of the meat.

**Buyer takes possession of live animal:** The animal will be ready for pick up after the auction.

**Rabbit and poultry purchases Buyer needs to make arrangements with the Exhibitor for Processing:** You must take the animal home and have it processed or arranged with the seller to have it processed on your behalf.

## The many uses for your purchase

**Resell The Animal Back** • Receive the best possible benefit of a tax deduction for price paid above market value.

**For Individuals** • Put the quality wrapped meat in your freezer to enjoy year-around.

**For Businesses** • Present packaged meat to your customers, host a BBQ for employees, etc.

**For Service Clubs** • Host a BBQ, donate the meat, or auction off to boost the club's treasury, or consider donating animals to the PIG (PORK Is GREAT)!

## How to Participate

- Come and bid in person or purchase by proxy. Proxy due June 17, 2025 in person. **If you need assistance, please call Chad Souza (559) 904-0762.**
- By mail Proxy Buyers: Postmark this form on or before Friday, June 13, 2025.
- **THIS IS A CASH ONLY SALE!** All purchases and add-on contributions (\$50 minimum) **must be paid for at the time of purchase.** Check, Cash & Credit Cards accepted.

**Buyer Registration online at [thekingsfair.com](http://thekingsfair.com)**  
**For further information call (559) 559-584-3318**  
 801 S. 10th Ave  
 Hanford, CA 93230  
**Mailing Address**  
 P.O. Box 14, Hanford, CA 93232



## Proxy Purchase Form

*\*Please also complete the Buyer Pre-Registration on reverse side.\**  
**The below information is only necessary if you or your representative is unable to attend the auction and wish to purchase by proxy.** Buyer pre-registration form on reverse must be filled out in addition to the information below.

**What would you like to purchase? Check all that apply...**

Lamb  Hog  Beef  Goat  
 Poultry  Rabbit  Dairy

**How would you like your purchase processed?**

Custom  Resale  Buyer Pick Up  
 PIG (Pork Is Great)

**If custom, please select a Cut & Wrap Shop to process your order...**

JC Meats, Corcoran  
 Westside Locker, Hanford  
 Lemoore Locker

**How much would you like to pay?**

\$ \_\_\_\_\_ per pound, not to exceed \$ \_\_\_\_\_ total

\_\_\_\_\_  
Showman's First and Last Name and FFA Chapter or 4-H Club (If name is not listed we will purchase)

**Pay by Credit Card (optional)**

*Cardholder's name/address must match billing name/address on reverse*

Visa  Master Card

Number -----

Expiration Date \_\_\_\_/\_\_\_\_ Security Code \_\_\_\_\_

**THIS IS A CASH ONLY SALE! All purchases and add-on contributions (\$50 minimum) must be paid for at the time of purchase. Check, Cash & Credit Cards accepted.**

New Pre-Registered Buyers:

Mail in your completed Buyer Pre-Registration form to the address below or present completed form at the buyers' registration table on day of auction.

Online Buyer Registration: [www.thekingsfair.com](http://www.thekingsfair.com)

\*NOTE: You will NOT be able to register online as a buyer until after June 3, 2025.

Proxy Buyers: Postmark this form on or before Friday, June 13th.

# Buyer Pre-Registration/Add-On's

Please print or type clearly!

To pre-register as a buyer please fill out information below and return to Kings Fair. If you are unable to attend the auction and wish to buy by proxy please fill out both sides of this form!

New Buyer  Returning Buyer  Add-On

Buyer's / Company Name (Please print or type clearly!)

Contact Person, if Company Purchase Buyer's Address

City, State and Zip

Buyer's Phone

Buyer's Email (mandatory)

In bidding on an animal and accepting the bid I will be responsible for the payment of the animal even if I am acting as an agent for another person or company.

Add-On Recipient 4-H or FFA Club

Species of Animal \_\_\_\_\_ Recipient's Phone \_\_\_\_\_

\*Add-Ons will only be provided if exhibitor is eligible to sell.

Add-On amount \$ \_\_\_\_\_ (\$50 min.)

Payment Form:  Check Enclosed  Visa  Master Card

Number \_\_\_\_\_

Expiration Date \_\_\_\_/\_\_\_\_ Security Code \_\_\_\_\_

Signature of Buyer \_\_\_\_\_ Date \_\_\_\_\_

Printed Name of Buyer \_\_\_\_\_

**For further information call (559) 584-3318**



*We appreciate our buyers!*

**Kings Fair  
Junior Livestock Auction**  
P.O. Box 14  
Hanford, CA 93232  
(559) 584-3318

**Friday, June 20th @ Noon  
Dairy Heifer Replacement and  
Yearling Sale**  
**@ A&M Livestock Auction**  
**Lunch & Social @ 12:00pm**  
**Sale to Follow**



**OVERLAND**  
**STOCK YARD**  
10565 9th Avenue  
Hanford, CA 93230  
www.OverlandStockYard.com  
Phone: (559) 582-0404 Fax: (559) 582-6261

**Saturday, June 21st @  
10:00am Junior Livestock  
Auction @ Kings Fairgrounds**  
**Hogs, Goats, Sheep, Steers, Beef  
Replacement Heifers, Poultry &  
Rabbits**  
**8:00am Buyer Registration Opens**  
**10:00 am Sale**  
**All Supreme Champions Sell at 12:00pm**

