

ALEXA ROSE MULLER

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EDUCATION

Harvard College

Bachelor of Arts in Social Studies, Secondary in Economics

Cambridge, MA

Expected May 2028

- **Scores:** GPA: 3.7/4.0
- **Activities:** Harvard Undergraduate Sports Lab, Harvard Undergraduate Women in Business, Harvard Institute of Politics, Harvard Athlete Ally Liaison, Early Leader at Tomorrow's Women Today, Athlete to Athlete Youth Mentor

EXPERIENCE

Sage Corps International Internship Program – ASE Athletics

Sales, Business Development & Marketing Intern

Madrid, Spain

June 2026 – August 2026

- Research prospective sponsors, strategic partners, and growth opportunities to support business development initiatives; analyze target audiences and marketing platforms to recommend campaign and engagement strategies
- Support the design and expansion of ASE Athletics' Female Mentorship program through research on organizations promoting women's sports in Africa, partnership mapping, and organizational planning

Make A Play Foundation x Wells Fargo

Corporate Banking & Strategy Summer Fellow

Remote

June 2026 – August 2026

- Selected as 1 of 100 NCAA athletes nationwide (15% acceptance rate from 650+ applicants) for MAP's Summer D-League Fellowship sponsored by Wells Fargo, focused on consumer banking strategy, credit analysis, and financial services consulting
- Participate in a live case competition with 4 other interns to evaluate a high-growth consumer lending platform, fintech-enabled business, or financial services company as a potential strategic investment, acquisition, or partnership opportunity for Wells Fargo

Philadelphia Phillies

Partnership Marketing Associate Intern

Philadelphia, PA

July 2025 – August 2025

- Supported 25+ sponsor activations by coordinating first pitches, signage operations, and marketing logistics; developed a digital platform for signage buyers and redesigned the Left Field Wall in Photoshop for the 2026 All-Star Game
- Analyzed partnership revenue data in Excel and benchmarked sponsorship performance against Major League Baseball stadiums; supported insurance compliance and sponsorship agreements for 100+ corporate partners for event collaborations

Student ACES (Athletics, Community, and Education)

Curriculum Advisor and Development Research Intern

West Palm Beach, FL

December 2023 – August 2024

- Designed and led leadership development programs for 75+ high school students by creating ethics- and character-based curriculum materials; supported grant proposals through research and program development, contributing to nearly \$1M annually in grants
- Facilitated workshops with coordinators and students to strengthen engagement with ACES core values, driving increased student interest, participation, and retention across 8 organizational initiatives throughout the year

LEADERSHIP

I.C. Corporation (Harvard Women's Leadership Corporation)

Morale Coordinator

Cambridge, MA

February 2026 – Present

- Partnered with executive leadership to manage a \$65K budget across supplies, logistics, retreats, and shared-space operations; coordinated resource allocation and operational planning to improve execution efficiency across all club initiatives

Harvard Undergraduate Negotiations Club

Communications Junior Chair

Cambridge, MA

August 2025 – Present

- Managed social media and email communications for 127 club members, increasing engagement and supporting outreach efforts

Harvard Undergraduate Law Review

Marketing and Tech Director

Cambridge, MA

June 2025 – Present

- Published articles, including *The Legal Debate Over Student-Athlete or Athlete-Student* and *Reforming Legal Accountability for Human Rights Violations in Global Sports*, in the Spring 2025 issue of the Law Review, reaching 1.1K readers
- Dedicated 15 hours weekly to managing the Harvard Undergraduate Law Review website and designing promotional content in Canva; increased website visits by 115% across 3 digital platforms by promoting events, publications, and submission deadlines

Harvard Varsity Softball

Student Athlete

Cambridge, MA

August 2024 – Present

- Earned Ivy League Rookie of the Year and All-Ivy First Team honors as 1 of 2 freshmen selected league-wide; led team in batting average and on-base percentage, while helping secure a 26–13 record and 2nd-place Ivy League finish in 2025

Student Athlete Leadership Committee

October 2024 – May 2025

- Served as Freshman class representative for the softball team by acting as liaison between student-athletes, captains, and coaching staff and communicating team feedback during monthly leadership meetings to support program improvements and team alignment

ADDITIONAL INFORMATION

- **Technical Skills:** Excel, PowerPoint, R, Canva, Social Media, Google Workspace Suites
- **Interests:** Golf, skiing, live music, collegiate sports (NIL), fitness, golden retrievers, traveling, jeeps, and daily WHOOP scores

Alima O. Kassim

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EDUCATION

Vanderbilt University

Bachelor of Arts in Political Science

Nashville, TN

Expected Graduation: May 2028

- **Cumulative GPA:** 3.83/4.0
- **Honors/Awards:** Vanderbilt University Chancellors Scholar - Merit-Based Full-Tuition Scholarship granted to > 1% of Students
- **Relevant Courses:** HOD 1250 - Applied Human Development

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow & Team Captain

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1 of 31 NCAA athletes from 594 participants (top 5.2%) to lead a 5-person consulting team as Captain through 6 weekly workstreams, designing a next-generation consumer banking strategy for NCAA student-athletes navigating NIL income
 - Developed a comprehensive customer persona by evaluating 5+ income sources, banking behaviors, financial pain points, and post-graduation risks, establishing the foundation that guided all 6 phases of the team's consumer banking and lending strategy
 - Synthesized insights from 4 industry reports and a detailed customer journey to identify 5+ priority banking opportunities, recommending Fargo® AI, credit-building, savings, and responsible lending solutions to strengthen customer financial wellness

Brentwood Country Club

Server (Seasonal)

Nashville, TN

May 2021 – Present

- Delivered personalized dining service to 500+ club members by anticipating guest needs, resolving requests proactively, and coordinating with staff, strengthening customer relationships, improving service consistency & enhancing overall member experience
- Coordinated service operations with 10+ teammates during high-volume dining periods by prioritizing guest requests, adapting to shifting demands, and maintaining quality standards, improving operational efficiency/response times, and supporting service delivery

Morgan Stanley

Black Professional Forum Fellow

Remote

Nov 2025 – Feb 2026

- Selected as 1 of 10 Black students nationwide for a competitive financial services development program, completing market-focused workshops, technical instruction & mentorship that strengthened professional communication for client-facing business environments
- Applied market analysis across 10+ trading simulations by evaluating macroeconomic events, market movements, and investment scenarios alongside industry professionals, strengthening data-driven decision-making, risk assessment & strategic thinking for finance

LEADERSHIP & COMMUNITY DEVELOPMENT

Vanderbilt University | Varsity Track & Field

NCAA Division I Student-Athlete

Nashville, TN

Aug 2024 – Present

- Commit 20+ hours weekly to Division I training, travel, competition, and team development while balancing a rigorous academic schedule, strengthening time management skills & execution under competing priorities in fast-paced, high-performance environments
- Apply coaching feedback across 50+ practices and competitions by evaluating performance trends, adapting training strategies, and maintaining consistent execution, improving overall decision-making, performance consistency, and achieving results under pressure

Vanderbilt Black Business Student Association

Committee Chair

Nashville, TN

Aug 2025 – Present

- Built relationships with 50+ alumni and peers by participating in professional development, networking, and collaborative leadership initiatives, expanding mentorship opportunities while strengthening communication, teamwork & preparation for post-playing career
- Collaborated with 25+ members through career-focused workshops, peer mentorship, and professional programming, exchanging industry insights & best practices that strengthened interpersonal effectiveness, professional judgment + cross-functional collaboration

Vanderbilt Alpha Kappa Psi Professional Fraternity | Omega Nu Chapter

Member

Nashville, TN

Mar 2025 – Present

- Expanded career access for 40+ members by coordinating employer partnerships, professional development initiatives, and mentorship programming, strengthening recruiting readiness, expanding industry exposure & improving long-term career preparation
- Led internship preparation and career development programming for 40+ members by organizing workshops, facilitating mentorship, and delivering professional resources, strengthening interview readiness, communication skills, and confidence for finance recruiting

Citi

2025 D1 Athlete Development Program Extern

Remote

May 2025 – Aug 2026

- Completed a 3-month professional development program through biweekly mentorship, technical instruction, and behavioral coaching, applying structured feedback to strengthen executive communication, analytical thinking + preparation for client-facing roles
- Established measurable career goals through 6+ mentorship sessions by incorporating personalized feedback, tracking professional progress/refining technical competencies, strengthening continuous development, accountability + long-term workplace performance

NON-TECHNICAL SKILLS & INTERESTS

Skills and Language(s): Spanish (Intermediate), Leadership, Public speaking

Interests: Restorative justice, journaling, Black female literature, Black cinematography, food reviewing, Letterboxd

Daniil Kaban

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EDUCATION

Howard University

Bachelor of Business Administration in Finance & Computer Information Systems

Washington, DC

Expected Graduation: May 2028

- **Cumulative GPA:** 3.92/4.0 | **SAT:** 1330
- **Honors & Awards:** NCAA Division I Student-Athlete (Men's Varsity Soccer), Men's Soccer "2024-2025 Newcomer of the Year" and "2025-2026 MVP of the Year" | Northeast Conference 2024 Men's Soccer All-Rookie Team and 2025 Second Team | Elected School of Business Honors Program Participant | Elected Project ACCLAIM Participant | MAP x Wells Fargo Captain
- **Relevant Courses:** Accounting Principles | Finance Principles | Principles of Economics | Statistics - Business & Economics Financial Management | Capital Markets | International Financial Management | Financial Modelling & Analysis

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow & Team Captain

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1/31 athletes from 594 participants (top 5.2%) to lead a 5-person consulting team as Captain through 6 weekly workstreams, designing a next-generation consumer banking strategy for NCAA athletes navigating early-career banking needs
 - Leading customer research and product strategy across 6 project phases by developing a student-athlete banking persona, evaluating customer journeys, identifying service pain points, and recommending digital banking, Fargo® AI + lending solutions
 - Delivering a live strategic recommendation with a 5-member team to Wells Fargo professionals on Aug. 17, 2026, synthesizing 6 weeks of customer research, operational analysis, and 5 lending recommendations into a concise 12-page executive presentation

Microsoft Airband Initiative

Researcher

Washington, DC

Jun 2025 – Oct 2025

- Evaluated digital inclusion outcomes across 4 U.S. states by assessing broadband accessibility, workforce development initiatives, and regional implementation strategies, producing evidence-based recommendations that informed decision-making & expanded visibility
- Analyzed 53 policy reports by identifying workforce development gaps, evaluating implementation challenges, and synthesizing findings into actionable recommendations, enabling leadership to prioritize high-impact initiatives + allocate resources more effectively
- Led a 6-member research team by coordinating project milestones, synthesizing multi-state findings, and delivering 100% of assigned deliverables on schedule, ensuring reliable project execution while reinforcing collaborative accountability across the entire engagement

Q4Q at Howard University

Undergraduate Research Fellow

Washington, DC

May 2025 – Jun 2025

- Synthesized evidence from 28 historical sources examining German-Swiss gold trade flows between 1938–1945, evaluating wartime financial networks and neutral intermediaries to generate research conclusions that advanced faculty understanding of global markets
- Developed 14 Tableau dashboards translating complex archival and financial datasets into executive-level visualizations, enabling faculty to evaluate historical trade activity through clear, data-driven insights that improved research accessibility & clear interpretation
- Completed a 50-hour-per-week quantitative research bootcamp by applying archival analysis, legacy data evaluation, and economic reasoning to historical financial records, producing rigorous analytical work that strengthened research quality + overall methodology

LEADERSHIP & COMMUNITY DEVELOPMENT

Howard University | NCAA Division I Men's Soccer Team

NCAA Division I Student-Athlete

Washington, DC

Aug 2024 – Present

- Compete as a Division I forward by balancing 30+ weekly hours of training, competition, and travel while recording 20 career points across 33 matches, consistently translating preparation into impactful offensive production and sustained team success for 2+ seasons
- Represent the university as the sole participant at the 2025 NCAA Leadership Forum while earning Newcomer of the Year, MVP, and All-Rookie honors, demonstrating leadership and competitive excellence that elevate the program's visibility on the field + off the field

School of Business Executive Leadership Program (SBEL)

Elected Participant

Washington, DC

Aug 2025 – Present

- Participate in a selective executive leadership program after being chosen from 103 applicants, collaborating with faculty and corporate partners to develop business acumen while expanding executive communication + leadership capabilities through experiential learning
- Serve as the elected Team Delegate by representing the SBEL program during community service initiatives in Chicago while earning top analytical performance commendations, reinforcing trusted leadership and strengthening relationships with corporate stakeholders

NON-TECHNICAL SKILLS & INTERESTS

Skills: Valuation, M&A, and LBO modeling.

Languages: English, Spanish, German, Ukrainian, and Russian.

Interests: Soccer, Artificial Intelligence, Travel (lived in 4 countries), 20th-Century History.

Programs: Howard University Division I Men's Soccer Program, School of Business Executive Leadership Program, Project ACCLAIM

Gabrielle G. Yamoah

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EDUCATION

Carnegie Mellon University

Bachelor of Science in Chemistry | Bachelor of Arts in Business Administration

Pittsburgh, PA

Expected Graduation: May 2028

- **Cumulative GPA:** 3.0/4.0
- **Relevant Courses:** Chemistry I & II, Introduction to Chemical Engineering, Reasoning with Data, Introduction to Chemical Analysis, Organic Chemistry I, Differential and Integral Calculus

TECHNICAL SKILLS

- **Laboratory:** HPLC, Atomic Absorption, Ultraviolet Visible Spectroscopy, Gravimetric Analysis
- **Software & Programs:** Python, Microsoft Office Suite (Excel, PowerPoint, Word), Google Workspace, Canva

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Designing a next-generation banking experience by developing 5+ customer-facing solutions spanning digital banking, Fargo® AI, consumer lending, financial wellness & relationship banking, aligning product innovation with Gen Z student-athlete needs
 - Consolidating product strategy, customer experience enhancements, and implementation recommendations into 2 slides incorporated into the team's final 10-page consumer banking strategy presentation delivered live to Wells Fargo on August 18th

Playtex Baby

Clinical Innovation & Market Intern

Remote

Jun 2026 – Present

- Conduct polymer stability and material composition research across 10+ infant feeding system components by evaluating safety characteristics and product performance, generating technical insights that inform early-stage product development + design decisions
- Analyze DME reimbursement pathways alongside 5+ AI-driven biomechanical tracking concepts to evaluate clinical feasibility, commercial potential, and market adoption, delivering strategic recommendations that guide innovation planning & commercialization

Carnegie Mellon University

Chemistry Researcher

Pittsburgh, PA

Sep 2025 – Dec 2025

- Designed and executed an analytical protocol within a 4-person research team by applying HPLC, GC, and UV-Vis spectroscopy to identify Red 40 in food samples, producing reliable experimental findings that increased overall confidence level in analytical validation
- Interpreted experimental results across 50+ sample analyses by refining laboratory procedures, validating instrument performance, and optimizing testing workflows, improving the full analytical precision process while reducing variability throughout the research process

Chemical Engineering Team Member

Jan 2025 – Apr 2025

- Engineered a prototype water filtration system within a 4-person engineering team by evaluating contaminant removal methods and refining design parameters, producing a scalable solution that enhanced the overall effectiveness of filtration & prototype performance
- Tested 10+ design iterations by analyzing filtration efficiency, monitoring system performance, and incorporating experimental findings, enabling data-driven engineering improvements that increased design feasibility and guided the rest of the downstream work

Independent Data Analysis Projects

Analyst

Pittsburgh, PA

Mar 2025 – Apr 2025

- Performed regression analysis, hypothesis testing, and data visualization across 5+ public health and socioeconomic datasets, identifying statistically significant relationships that informed evidence-based conclusions & strengthened quantitative decision-making
- Produced 5+ research-style analytical reports by synthesizing statistical findings into clear visualizations and actionable insights, translating complex datasets into compelling recommendations that improved communication with technical & nontechnical audiences

LEADERSHIP & COMMUNITY DEVELOPMENT

Carnegie Mellon University | NCAA Division III Softball

NCAA Division III Student-Athlete

Pittsburgh, PA

Aug 2024 – Present

- Balance 30+ weekly hours of NCAA Division III training, travel, film review, and competition alongside a full academic course load, demonstrating disciplined execution across competing priorities while cultivating resilience, leadership, and consistent performances

Black and Latinx Athlete Coalition

President

Pittsburgh, PA

May 2025 – Present

- Revitalize the Black and Latinx Athlete Coalition by establishing an executive board, implementing leadership systems, and coordinating 10+ campus collaborations/professional development initiatives, expanding member engagement while building the org.

Carnegie Mellon Plaidvocate

Peer Health and Wellness Advocate

Pittsburgh, PA

May 2025 – Present

- Support student-athlete wellness by organizing 10+ mental health, community engagement, and peer support initiatives, fostering meaningful campus connections while promoting a healthier, more inclusive environment for the Carnegie Mellon athletic community

NON-TECHNICAL SKILLS & INTERESTS

Interests: Chemistry, Business, biomechanics, healthcare innovation, product development, entrepreneurship, sports medicine, AI

Gesaria M. Motwani

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EDUCATION

Boston College | Carroll School of Management

Bachelor of Arts in Finance & Accounting

Chestnut Hill, MA

Expected Graduation: May 2028

- **Cumulative GPA:** 3.6/4.0
- **Honors/Awards:** Student-Athlete (Varsity Cheer)
- **Relevant Courses:** Financial Accounting, Finance, Business Statistics, Economics, Organization Behavior, Marketing

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1 of 150 NCAA athletes out of 594 (top 25%) to lead the Control Phase workstream end-to-end, developing the measurement framework across 6 project phases that evaluated customer, product, and business outcomes for a 5-person team
 - Designing a business impact scorecard by defining customer experience KPIs, product adoption metrics, financial wellness outcomes, and responsible risk governance measures, enabling data-driven evaluation of Fargo® AI, and digital banking efforts
 - Consolidating performance measurement frameworks, executive dashboards, and KPI recommendations into 2 slides incorporated into the team's final 10-page consumer banking strategy presentation delivered live to Wells Fargo on August 18th

D1 Athlete Boston College Cheerleading

Athlete and Social Media Chair

Chestnut Hill, MA

Aug 2024 – Present

- Manage Boston College Cheerleading's social media presence across platforms reaching 36,000+ followers by producing strategic content, short-form videos, and engagement campaigns, expanding brand visibility while increasing audience interaction & recognition
- Develop digital marketing campaigns promoting athletics, team culture, and community initiatives by analyzing 10+ engagement metrics and audience trends, optimizing content strategy to drive sustained follower growth + stronger overall community engagement
- Balance 25+ weekly hours of Division I cheerleading, travel, performances, and leadership responsibilities alongside a full academic schedule, demonstrating disciplined execution while contributing to a highly collaborative and high-performance team environment

Phoenix Energy One

Intern

Fort Lauderdale, FL

Jun 2025 – Aug 2025

- Supported business operations by researching 20+ energy investment opportunities, analyzing oil and gas market trends, and organizing financial information, producing market intelligence that informed investment discussions & business development efforts
- Conducted financial analysis and market research across 10+ client-facing projects by evaluating industry data, preparing investment materials, and collaborating with cross-functional teams, enabling more informed strategic planning initiatives & investment evaluation
- Collaborated with professionals across 3 business functions by supporting sales, operations, and investment initiatives, gaining practical exposure to corporate finance while delivering analytical support to the company that accelerated project execution/team productivity

Cambria Hotel Fort Lauderdale Beach

Sales Coordinator

Fort Lauderdale, FL

Jun 2022 – Aug 2024

- Supported hotel operations across 3 consecutive summers by coordinating front desk activities, hospitality services, sales initiatives, and administrative workflows, delivering quality guest experiences on a daily basis while improving day-to-day operations at the hotel
- Coordinated marketing campaigns, catering logistics, and corporate client relationships by assisting 10+ business partnerships, including JetBlue, expanding revenue opportunities while reinforcing premium hospitality service standards specific to Fort Lauderdale
- Contributed to sales, accounting, and client relations initiatives by maintaining operational accuracy and supporting Choice Hotels brand standards, earning Choice Certified recognition while enhancing organizational performance and overall customer satisfaction

LEADERSHIP & COMMUNITY DEVELOPMENT

D1 Athlete Boston College Cheerleading

Varsity Athlete

Chestnut Hill, MA

Aug 2024 – Present

- Commit 20+ hours weekly to Division I cheerleading through practices, strength training, game-day performances, community appearances & travel while balancing a rigorous academic schedule, thereby contributing to a championship-caliber team culture at BC
- Perform at 20+ athletic events and university functions by executing synchronized routines, representing Boston College at campus and community engagements, and collaborating with teammates to elevate school spirit while serving as an ambassador for BC's brand

Best Buddies & Team IMPACT

Volunteer

Chestnut Hill, MA

Aug 2024 – Present

- Support individuals with intellectual, developmental, and physical disabilities through Best Buddies and Team IMPACT by participating in 20+ mentorship, athletic, and community engagement activities, fostering meaningful relationships community-wide
- Build lasting connections with 20+ children, students, and healthcare professionals by creating inclusive team experiences and donating excess wellness products to local hospitals, strengthening community partnerships while advancing service-driven leadership

NON-TECHNICAL SKILLS & INTERESTS

Computer: R Programming, Python | **Language:** English (Native) | **Other Experiences:** Boston College Stock Talk, Boston College Women in Business, Dueflow internship summer 2026 | **Interests:** Social Media, Marketing, Entrepreneurship, Leadership, Investing

Jack M. Stevens

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EDUCATION

University of Virginia

Bachelor of Arts in Economics | Minor in Data Science

Charlottesville, VA

Expected Graduation: May 2028

- **Cumulative GPA:** 3.3/4.0 | **SAT:** 1450
- **Honors/Awards:** NCAA Division I Athlete (Football), Division 4AA State Champion (2022), 2x League Champion (2022-2023)
- **Relevant Courses:** Intermediate Microeconomics, Macroeconomics, American Economic History, Statistical Analysis, Calculus I

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1/150 NCAA athletes out of 594 (top 25%) to lead the Planning Phase workstream end-to-end, evaluating customer needs across 6 phases + establishing the strategic product priorities driving a team of 5's consumer banking recommendations
 - Designing a customer needs assessment by evaluating ~5 stages of the student-athlete banking journey, 5 priority financial needs, banking product usage & competitive offerings, identifying data-driven opportunities across Fargo® AI & digital banking
 - Consolidating customer research, competitive benchmarking, and prioritized product opportunities into 2 executive-ready slides incorporated into the team's final 10-page consumer banking strategy presentation delivered live to Wells Fargo on August 18th

Decathlon Sports Club

Counselor

Woodside, CA

Jun 2025 – Aug 2025

- Organized 6 hour-long activities each day for a dedicated group of 20 youth athletes throughout a 4-week sports program by delivering instruction, reinforcing safety standard & adapting activities to participant needs, creating an environment that sustained participation
- Managed equipment logistics and field setup across 6 daily activity rotations by coordinating junior counselors, preparing sports equipment, and maintaining organized operations, enabling seamless program execution while maximizing staff efficiency throughout
- Resolved behavioral challenges involving 20+ campers through proactive communication, conflict mediation, and individualized support, fostering an inclusive group culture that strengthened camper relationships/maintained a safe, positive learning environment

Next Level Sports

Coach

Atherton, CA

Jan 2022 – Mar 2023

- Coached 2 groups of 10–15 youth athletes by delivering position-specific instruction, reinforcing football fundamentals, and adapting feedback to individual skill levels, accelerating athletic development while cultivating confidence and enthusiasm for competitive play
- Designed weekly practice plans for 20+ athletes by evaluating skill development, team strengths, and player preferences, implementing ~5 customized drills and game strategies that elevated players' on-field execution + increased their participation throughout the season
- Mentored 20+ youth athletes by promoting teamwork, discipline, and sportsmanship during practices and games, creating a supportive learning environment that reinforced positive habits and encouraged their long-term engagement in organized athletics & competition

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Virginia Football

NCAA Division I Student-Athlete

Charlottesville, VA

Sep 2025 – Present

- Balance 45+ weekly hours of Division I football training, film study, competition, and year-round conditioning alongside a full academic schedule, contributing to a Top-16 nationally ranked program while consistently executing in a high-performance setting
- Analyze game film and performance data with coaches across a 100+ player roster by identifying tactical adjustments, reinforcing accountability & executing strategic game plans, contributing to championship-level preparation + sustained high-quality performance

LEMO Foundation

Volunteer & Event Coordinator

Redwood City, CA

Nov 2022 – Jun 2024

- Managed logistics for 4 annual fundraising events by coordinating venue preparation, equipment distribution, volunteer support, and event breakdown, delivering seamless operations that expanded access to zero-cost athletic programming for underserved youth in CA
- Coordinated event operations with 20+ volunteers by organizing schedules, preparing equipment, and resolving logistical challenges throughout each fundraiser, maximizing operational efficiency while strengthening overall community engagement + program impact

Day in the Swamp

Coach

Atherton, CA

Aug 2020 – Aug 2024

- Coordinated football skill development for 30+ youth athletes by leading position-specific drills, reinforcing athletic fundamentals, and adapting instruction to varying experience levels, creating an inclusive learning environment that accelerated player confidence/growth
- Mentored 30+ participants through structured practices by emphasizing teamwork, discipline, and sportsmanship alongside football instruction, fostering positive athlete development while encouraging sustained participation and long-term engagement in the football

NON-TECHNICAL SKILLS & INTERESTS

Skills and Language(s): Leadership, Problem-Solving, Adaptability, Spanish,

Interests: Surfing, Skiing, Guitar, Football, Basketball, Golf, Indie/RnB/Rock Music

Jia An

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EDUCATION

Amherst College

Bachelor of Arts in Economics

Amherst, MA

Expected Graduation: May 2028

- **Cumulative GPA:** 3.65/4.0 | **SAT:** 1490
- **Honors/Awards:** NCAA Division III Student-Athlete (Varsity Golf); NCAA Division III National Championship (7th Overall)
- **Relevant Courses:** Introduction to Computer Science I, Introduction to Economics, Macroeconomics, Money and Banking

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1 of 150 NCAA athletes out of 594 (top 25%) to lead the Execution Phase workstream end-to-end, designing customer-centric banking solutions across 6 project phases that transformed research insights into a strategic product roadmap
 - Designing a next-generation banking experience by developing 5+ customer-facing solutions spanning digital banking, Fargo® AI, consumer lending, financial wellness & relationship banking, aligning product innovation with Gen Z student-athlete needs
 - Consolidating product strategy, customer experience enhancements, and implementation recommendations into 2 slides incorporated into the team's final 10-page consumer banking strategy presentation delivered live to Wells Fargo on August 18th

Arthur&Grace

Business Strategy & Analytics Intern

Remote (Seoul, South Korea)

Jun 2026 – Present

- Conducting competitive analysis across 15+ luxury brands by evaluating customer behavior, market positioning, pricing strategies, and emerging consumer trends, delivering data-driven insights that inform growth efforts and prioritize strategic opportunities for leaders
- Analyzing sales performance and customer data across 5+ product categories, identifying revenue drivers and presenting strategic recommendations that optimize team's product positioning, guide marketing decisions + accelerate evidence-based corporate planning

Rancho San Joaquin Golf Course

Golf Camp Counselor & Coach

Irvine, CA

Jun 2025 – Aug 2025

- Coached 50+ junior golfers ages 6–15 by delivering individualized instruction on swing mechanics, course management, and sportsmanship while adapting feedback to diverse skill levels, accelerating technical development, building campers' confidence levels
- Designed and led 20+ instructional clinics integrating technical drills, on-course strategy, skill competitions, and mentorship activities, coordinating engaging practice environments that increased retention, reinforced fundamental golf skills + elevated overall satisfaction

LEADERSHIP & COMMUNITY DEVELOPMENT

Amherst College | Varsity Women's Golf

NCAA Division III Student-Athlete

Amherst, MA

Aug 2024 – Present

- Commit 20+ hours weekly to NCAA Division III golf while balancing a rigorous academic schedule, contributing to Amherst College's highest finish in program history with a 7th-place result at the NCAA National Championship, demonstrating high standards
- Selected to represent the Women's Golf Team on the Student-Athlete Advisory Committee by communicating teammate perspectives, collaborating with campus leaders, and advancing initiatives to support 20+ student-athletes & amplify athlete engagement on campus

Student Athlete Advisory Committee

Representative of the Amherst College Women's Golf Team

Amherst, MA

Sep 2025 – Present

- Represent the Amherst Women's Golf Team by collaborating with 20+ student leaders, coaches, and administrators to advocate for student-athlete rights & privileges, shaping campus initiatives that elevate the overall academic/athletic/student experience on campus
- Partner with campus leaders through 10+ committee meetings and community engagement initiatives, communicating athlete perspectives and supporting programs that strengthen collaboration between Amherst Athletics and the broader college community

California Scholarship Foundation

Member of Northwood High School's Only Honors Society

Irvine, CA

Sep 2021 – Jun 2024

- Maintained membership in Northwood High School's only honors society through sustained academic achievement and 100+ community service hours across 15+ nonprofit initiatives, earning the Golden Tassel distinction while expanding community impact

Lingo X

Assistant Financial Officer

Irvine, CA

Apr 2022 – Jun 2023

- Assisted financial operations for a nonprofit organization by tracking budgets, managing donations, and maintaining accurate financial records, supporting transparent stewardship of resources while expanding access to free language education in 10 global communities

National Charity League

Volunteer & Mentor

Irvine, CA

Sep 2021 – Jun 2023

- Participated in 20+ philanthropic initiatives in broader CA by supporting community service projects, chapter events, and leadership activities, creating meaningful community impact while developing organizational, communication, and public speaking capabilities

NON-TECHNICAL SKILLS & INTERESTS

Skills and Language(s): Data Analysis, Competitive Analysis, Market Research, English (Fluent), Korean (Fluent), French (Intermediate)

Programs: Java, R, Google Sheets, Microsoft Excel, Microsoft PowerPoint | **Interests:** Golf, Art, Violin, Travel, Film

Muriel Xu Lovshin

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EDUCATION

Yale University

Bachelor of Arts in Economics | Minor in French Language

New Haven, CT

Expected Graduation: May 2028

- **Cumulative GPA:** 3.0/4.0
- **Honors/Awards:** Represented Team Canada at the World Cross Country Championships in Australia and Serbia (in 2023 & 2024 respectively), Recipient of the Coaches' & MVP Award for Varsity Track and Field & Cross Country (2021–2024)

PROFESSIONAL EXPERIENCE

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1/150 NCAA athletes out of 594 (top 25%) to lead the Planning Phase workstream end-to-end, evaluating customer needs across 6 phases + establishing the strategic product priorities driving a team of 5's consumer banking recommendations
 - Designing a customer needs assessment by evaluating ~5 stages of the student-athlete banking journey, 5 priority financial needs, banking product usage & competitive offerings, identifying data-driven opportunities across Fargo® AI & digital banking
 - Consolidating customer research, competitive benchmarking, and prioritized product opportunities into 2 executive-ready slides incorporated into the team's final 10-page consumer banking strategy presentation delivered live to Wells Fargo on August 18th

Grayoak Capital Partners

Junior Analyst, Investment Banking

Toronto, Ontario

Jun 2025 – Aug 2025

- Architected enterprise-wide automation across 10+ repeatable corporate finance workflows by deploying Claude Code to streamline financial analysis, valuation support, and due diligence processes, improving execution efficiency while leading to greater consistency
- Developed integrated M&A financial models for 5+ mid-market transaction scenarios by incorporating operating assumptions, synergy estimates/multiple valuation methodologies, producing decision-ready analyses that strengthened planning for the transaction
- Supported 10+ hours of financial analysis and commercial due diligence for a \$5 million Canadian telehealth veterinary acquisition by evaluating operating performance, investment risks, and valuation drivers, contributing actionable insights that guided deal execution

LEADERSHIP & COMMUNITY DEVELOPMENT

Yale Athletics

NCAA Division I Student-Athlete

New Haven, CT

Aug 2024 – Present

- Balance 30+ weekly hours of Division I training, travel, and competition alongside a rigorous academic schedule, strengthening time management skills and ability to manage competing responsibilities while contributing to Yale's 2nd-place Ivy Heptagonal XC finish
- Represented Team Canada at the 2023 and 2024 U20 World Cross Country Championships by competing against elite international athletes, demonstrating composure, adaptability + sustained high-performance execution across world-class competitive environments

Yale Women's Athletic Council

Track and Field and Cross-Country Representative

New Haven, CT

Aug 2025 – Present

- Organize weekly study breaks, networking initiatives, and 4 alumni panels connecting 100+ female student-athletes with professionals across finance, medicine & law, expanding exposure to 10+ careers while strengthening engagement within Yale's athletic community
- Coordinate internship communications and professional development programming by distributing career opportunities and facilitating alumni engagement, increasing access to resources & helping student-athletes navigate recruiting and post-playing careers

Yale Impact Capital Group

Alternate Investments Analyst

New Haven, CT

Feb 2025 – Present

- Support the management of a five-figure impact investing portfolio by conducting market research, sourcing opportunities, and evaluating mission-driven ventures, producing investment insights that strengthened diligence quality and informed portfolio allocation
- Perform due diligence across 10+ social impact startups by analyzing business models, market dynamics, and growth potential, contributing investment memoranda that improved decision-making/advanced evaluation of purpose-driven investment opportunities

Bayview Glen Mock Trial Organization

Co-President

Toronto, Ontario

Sep 2021 – May 2024

- Led a student organization by teaching 50+ students in grades 9–12 Canadian legal principles and case strategy while coordinating competition preparation, strengthening technical skills + courtroom advocacy across the program through structured case simulations
- Expanded club membership by 40% and increased underclassmen participation by 30% through targeted recruitment and leadership initiatives, helping the team earn a 3rd-place finish at the Ontario Justice Education Network Mock Trial Competition during tenure

NON-TECHNICAL SKILLS & INTERESTS

Technical Proficiency: Proficient in Claude Code, R programming, Microsoft Excel, PowerPoint, Word, Canva, and email platforms for areas such as financial modeling & capital markets | **Soft Skills:** Exceptional organizational and time management skills, with a proven ability to lead and collaborate in dynamic environments

Sadie M. Wickham

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EDUCATION

University of Notre Dame | Mendoza College of Business

Bachelor of Business Administration, Strategic Management & Business Analytics | Minor in Sociology

Notre Dame, IN

Expected Graduation: May 2028

- **Cumulative GPA:** 3.6/4.0
- **Honors/Awards:** ACC Academic Honor Roll (2024–2025) • Jefferson Scholar Regional Finalist • Owls Award Recipient • 12 Varsity Letters • Team Captain (3+ years), Basketball & Tennis • State Qualifier (7x)

PROFESSIONAL EXPERIENCE

GPD Lex

Business and Legal Research Intern

Rome, Italy

Jun 2026 – Present

- Conducting legal and business research across 20+ corporate law, banking, and M&A matters by synthesizing regulatory guidance, case law, and commercial developments, producing client-ready analyses that support attorney decision-making and cross-border business

Wells Fargo

MAP Corporate Banking & Strategy Summer Fellow

Remote

Jun 2026 – Present

Selected Project Experience

- Consumer Banking & Lending Strategy Case Competition — *Customer Experience & Product Strategy Simulation*
 - Selected as 1 of 31 NCAA athletes from 594 participants (top 5.2%) to lead the Control Phase of a 5-person team, establishing success metrics measuring financial wellness outcomes & business impact across a next-generation Consumer Banking strategy
 - Developed a measurement framework by defining 20+ success metrics spanning customer experience KPIs, Fargo® AI adoption, responsible lending, financial wellness, and risk governance, enabling data-driven evaluation of customer engagement

Starbucks

Global Beverage Research Intern

Seattle, WA

Jun 2025 – Aug 2025

- Analyzed Gen Z purchasing behaviors, beverage consumption patterns, and emerging market trends across 25+ consumer and industry sources to identify growth opportunities within Starbucks' ready-to-drink portfolio, informing data-driven product innovation
- Synthesized competitive beverage offerings and evolving consumer preferences into executive-ready recommendations, presenting findings to 10+ Channel Development leaders that strengthened product positioning and supported future portfolio growth initiatives

Standard

Venture Capital Intern

Seattle, WA

Mar 2024 – Aug 2024

- Evaluated 20+ startup pitch decks, financial models, and founder presentations across AI and emerging technology sectors, assessing market size, competitive positioning, and commercial viability to prioritize high-potential investment opportunities for the leading firm
- Conducted market research spanning 15+ industry reports, competitor analyses, and technology trends to identify emerging investment themes, synthesizing findings into diligence materials that informed investment discussions/strengthened sourcing choices

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Notre Dame Rowing

NCAA Division I Student-Athlete

Notre Dame, IN

Aug 2024 – Present

- Balance 20+ hours weekly of Division I training, competition, film review, and travel while maintaining a rigorous academic workload, demonstrating disciplined time management and consistently contributing to a collaborative and high-performance team environment
- Earned a roster position through a highly competitive walk-on process by rapidly developing technical skills and delivering consistent performances, demonstrating resilience, adaptability, and a strong work ethic that reinforced team success throughout the entire season

Citi

Notre Dame — Consulting Project Member

Notre Dame, IN

Mar 2026 – Apr 2026

- Developed an investment strategy for a client case by modeling 10+ portfolio allocation scenarios, evaluating risk-return tradeoffs, and recommending an asset allocation aligned with client objectives, strengthening long-term wealth management recommendations

Ernst & Young (EY)

Notre Dame — Consulting Project Member

Notre Dame, IN

Sep 2025 – Oct 2025

- Evaluated 10+ accounting workflow opportunities to identify AI-driven process improvements, developing implementation recommendations and presenting a technology adoption strategy to EY professionals that enhanced operational efficiency + scalability

Boys and Girls Club

Notre Dame — Consulting Project Member

Notre Dame, IN

Sep 2025 – Oct 2025

- Designed a student identification and tracking system supporting 100+ youth across multiple summer program sites by analyzing operational workflows and coordinating stakeholder needs, improving participant visibility & strengthening program-wide operations

Coaches vs Cancer Fundraiser

Founder and Organizer

Redmond, WA

Sep 2022 – May 2024

- Built relationships with 50+ alumni and peers by participating in professional development, networking, and collaborative leadership initiatives, expanding mentorship opportunities while strengthening communication, teamwork & preparation for post-playing career

NON-TECHNICAL SKILLS & INTERESTS

Interests: Trying new coffee shops, pickup basketball, hiking & backpacking, NYT Mini, concerts, reviewing films on Letterboxd