

MARKET UPDATE



DECEMBER 2024

I HOPE THIS MESSAGE FINDS YOU AND YOUR FAMILY WELL! CAN YOU BELIEVE WE'VE MADE IT TO DECEMBER? AS THE YEAR COMES TO A CLOSE, I'M FILLED WITH EXCITEMENT FOR 2025 AND ALL THE OPPORTUNITIES IT WILL BRING.

THIS YEAR, I'VE BEEN FOCUSING ON TWO PASSIONS CLOSE TO MY HEART: HELPING PEOPLE NAVIGATE REAL ESTATE AND EXPRESSING MY CREATIVITY THROUGH CHAINSAW CARVING. MANY OF YOU KNOW MY BACKGROUND IS ROOTED IN EDUCATION, WHERE I'VE SERVED AS A TEACHER, PRINCIPAL, AND SCHOOL SUPERINTENDENT. RECENTLY, I REACHED A PIVOTAL MOMENT IN MY LIFE—ONE WE ALL ENCOUNTER AT SOME POINT—AND MADE THE DECISION TO PRIORITIZE MY HEALTH, MY CHILDREN, AND MY AGING PARENTS, WHO NOW LIVE NEAR NEWPORT. THIS BROUGHT ME BACK TO SPOKANE, WHERE I'M BUILDING THIS NEXT CHAPTER OF MY LIFE.

AS WE CELEBRATE THE HOLIDAY SEASON, I HOPE YOU ENJOY A JOYFUL AND MEANINGFUL TIME WITH YOUR LOVED ONES. IF YOU COME ACROSS ANYONE IN NEED OF REAL ESTATE GUIDANCE, I'D TRULY APPRECIATE IT IF YOU'D SEND THEM MY WAY. I'M COMMITTED TO PROVIDING EXCEPTIONAL CARE AND SERVICE TO EVERYONE I HAVE THE PRIVILEGE TO WORK WITH.

WISHING YOU AND YOUR FAMILY A WONDERFUL CHRISTMAS AND A HAPPY HOLIDAY SEASON!

LATEST MARKET DATA:

HOME SALES:	UP 11.8 %
MEDIAN HOME PRICE	UP 6.3%
HOME INVENTORY	UP 20.3%
HOME LISTINGS.	UP 25.2%

INTEREST RATES

30 YEAR FIXED	7.025%
15 YEAR FIXED	6.323%

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