

SOLE MANDATE PRESENTATION



RE/MAX INFOGLOBE

Each Office Independently Owned and Operated | Registered with the PPRA

Office: 086 12 REMAX (73629) | WWW.REMAXINFO.CO.ZA | PRETORIA EAST | CENTURION | FRANSCHHOEK | PAARL

THE RE/MAX WAY



Everybody wins

- I Win when they Win

6

Servant leadership

- Watch my feet, not my mouth
- Do the right thing...
...when no-one is looking

5

Exceed expectations through experience

- Deliver the unexpected
- Deliver a memorable experience

4

Embrace and drive change

- Be unique
- Be innovative
- Be the change

3

Work by Client Referral

- My clients will tell you who I am

2

Live and work by the RE/MAX Formula

1



RE/MAX
OF SOUTHERN AFRICA

THE RE/MAX[®] WHY

To help people achieve their hopes, dreams and desires because when they win, we win.



Vision:

To become the preferred real estate company with the most productive agents, selling one in every four homes in Southern Africa and be remembered as a company that positively impacted the lives of the people it served.

Mission:

We invest in our people, in order for them to better serve their customers. We provide innovative, agent-centric leadership to entrepreneurial-minded agents by equipping them with RE/MAX bespoke tools and development programs they require to succeed. At RE/MAX we believe in a culture where Everybody Wins - resulting in others achieving their hopes, dreams and desires.





THE RE/MAX[®] FORMULA

The DNA of the RE/MAX Organisation in Southern Africa

TOP LINE PRINCIPLES

BOTTOM LINE PRINCIPLES



IN BUSINESS FOR YOURSELF
BUT NOT BY YOURSELF



BE DIFFERENT



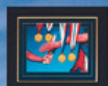
MAXIMUM COMMISSION
CONCEPT



CLIENTS FOR LIFE



ACCOUNTABILITY



INTERDEPENDENCE



OPERATING SYSTEMS
THAT WORK



COMMUNITY
INVOLVEMENT



FUN



RE/MAX QUALITY
ASSURANCE



EFFECTIVE
LEADERSHIP



RECOGNITION



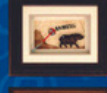
FINANCIAL
DISCIPLINE



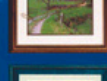
RE/MAX PASSION



THE WRONG PEOPLE



BRAND BASHING



REFERRAL FAILURE



GREED



UNCONTROLLED
MAVERICKS



OUT OF THE PICTURE



NEGATIVE ATTITUDES



INADEQUATE TRAINING



POWER PLAYS



BLACK MAMBAS



POOR PRESENTATION



BEING AVERAGE



NON-PARTICIPATION



DISHONESTY AND
UNPROFESSIONAL
CONDUCT

$$\begin{aligned} & \left(\text{Icon 1} + \text{Icon 2} + \text{Icon 3}^3 + \text{Icon 4} + \text{Icon 5}^2 + \text{Icon 6} + \text{Icon 7} + \sqrt{\text{Icon 8}} + \text{Icon 9} + \left(\text{Icon 10} + \text{Icon 11} \right)^2 + \text{Icon 12} + \text{Icon 13} \times 2 + \text{Icon 14} \right) \\ & \div \left(\left(\text{Icon 15} + \text{Icon 16} \right)^2 + \text{Icon 17} + \text{Icon 18} + \sqrt{\text{Icon 19}} + \text{Icon 20} + \text{Icon 21} \times 2 + \text{Icon 22} + \text{Icon 23} + \text{Icon 24} + \text{Icon 25}^2 + \text{Icon 26} + \text{Icon 27}^3 \right) \end{aligned}$$





The Dream

Market Share

2025	25.0%
2024	23.6%
2023	22.1%
2022	20.7%
2021	19.2%
2020	17.8%
2019	16.3%
2018	14.9%
2017	13.4%
2016	12.0%

RE/MAX
OF SOUTHERN AFRICA

WHAT WE OFFER ON A SOLE MANDATE:



Extensive Online Presence: We list your property on approximately 50 high-traffic websites, maximizing its exposure to potential buyers.

Featured Property Promotion: Your home will receive the esteemed status of a Featured Property on prestigious websites, guaranteeing prominent visibility.

Targeted Email Campaign: We send compelling "Just Listed" emails to our extensive database of motivated buyers, generating genuine interest in your property.

Strategic Marketing Planning: Our team meticulously plans and manages a comprehensive marketing campaign to maximize exposure for your property.

Regular Marketing Feedback: You will receive detailed weekly reports on the progress of our marketing efforts, keeping you informed every step of the way.

Buyer Feedback: We provide valuable feedback from potential buyers after each viewing, giving you insights into their impressions.

Expert Price Counseling: Our experienced agents offer price counseling to ensure your property is competitively priced within the market.

Creating Competitive Bidding: We leverage our expertise to foster competition among buyers, encouraging multiple offers for the best selling price.

Comprehensive Responsibility: We take full ownership of the marketing and sale of your property, ensuring a seamless process from start to finish.

Service Guarantee: We stand by our commitment to excellence with a service guarantee, providing you with peace of mind throughout the selling journey.

Street Marketing and Social Media Promotion: We employ eye-catching marketing boards and comprehensive coverage across popular social media platforms, extending your property's reach.

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Different marketing strategies on a Sole, Dual and Open Mandate:

	SOLE	DUAL	OPEN
Professional sunset photos will be taken of your property. With professional photos your property will stand out above the rest of the properties being advertised in your area.	✓	✓	✗
A Professional Youtube video will be done on your property by our Videographer. With a professional video your property will stand out above the rest of the properties advertised in your area.	✓	✗	✗
Your property will be listed on about 50 websites with professional photos as well as a professional video taken of your property.	✓	✓	✗
Your property will be advertised as a Featured Property on the RE/MAX website, Property 24 website and Private Property website. This costs substantially more than a normal website listing. This means your home will feature on the first page when buyers search online for a property in your area.	✓	✗	✗
A "Just Listed" e-mail is sent to our database of buyers with professional photos and a professional video of your property.	✓	✗	✗
We can create maximum exposure of your property with a well planned and managed marketing effort.	✓	✗	✗
Full marketing feedback will be given on your property on a weekly basis.	✓	✓	✗
Feedback will be given after every buyer who was brought through your property. This is to ensure you know who has seen your property and what their thoughts were.	✓	✓	✗
Price counselling will be done when necessary to ensure your property is priced correctly in the current market.	✓	✓	✗
We do everything in our power to create a platform of competition amongst buyers to ensure the best possible selling price for the seller.	✓	✓	✗
We take full responsibility for the marketing and sale of your property.	✓	✓	✗
A service guarantee is offered.	✓	✓	✗

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13

REASONS WHY YOU NEED A SOLE MANDATE WITH US

Sole mandates are important. However, entrusting the correct agent with your home is equally important.

It is a common misconception that the more agents involved in selling a property, the more exposure the home will receive. This is unfortunately not the case.

Selling your home is not about more exposure, it's about finding the right buyer and achieving the right price.

Ultimately it is COMPETITION which eventually sells a home.

DOES AN **OPEN MANDATE** CREATE COMPETITION? YES.

DOES A **SOLE MANDATE** CREATE COMPETITION? YES.

So if both these mandates create competition, why not allow ever agency out there to sell your home?

HERE'S THE DIFFERENCE:

An **open mandate** creates competition amongst agents. This could cause Sellers receiving lower offers simply as a result of agents trying to close the deal and beat their competitors.

A **sole mandate** allows the agent to create competition amongst buyers, which would result in market related offers as the property would be marketed correctly and given the exclusive exposure of a sole agent.

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**1**

SKILLED AND KNOWLEDGEABLE AGENTS

Our RE/MAX model is specifically designed to attract high performing agents to be in business for themselves but not by themselves. We also believe that constant growth and education is paramount to the success of any estate agent in today's market, we therefore offer a multitude of in-house training courses which are presented by industry leaders. But what does this mean for you as the Seller?

- Our agents are highly knowledgeable of current market conditions in your area, which makes them the best choice to accurately price your home.
- They are skilled negotiators, and this ensures that you obtain the highest possible sales price.

**2**

WE ARE AT THE FOREFRONT OF THE PROPERTY MARKETING

We invest a considerable amount of time and money to ensure that your home receives the quality marketing it deserves. By doing this we ensure that more buyers are exposed to your home. When more buyers show interest in your home, it creates a sense of competitiveness between the buyers which enables us to achieve a higher sales price, in a shorter amount of time. We employ an in-house team of photographers, videographers, graphic designers, copy writers as well as digital marketing and social media experts which gives your property the competitive edge.

**3**

TEAMWORK SELLS HOMES FASTER

RE/MAX offers a network of over 3500 local and national estate agents working together. RE/MAX Infoglobe also have cooperation agreements with a number of agents from other estate agencies in and around the greater Pretoria, Centurion and Cape Winelands areas. By partnering with other estate agencies and networking internally, we ensure that every potential purchaser has access to your home and every sales transaction will always have the Seller's best interest at heart. This cooperation grants us access to a larger pool of buyers which would create a sense of competitiveness amongst buyers, in turn ensuring that you as the seller achieves the highest possible price in the shortest amount of time with the least inconvenience to you.

**4**

FASTER PROPERTY TRANSFERS

We have service level agreements in place with a number of property related service providers, such as our in-house bond originators, financial institutions, transferring attorneys, electricians, maintenance contractors, relocation companies etc. By partnering up with these service providers we can ensure a smoother marketing and sales experience for both you and the purchaser. We pre-screen our buyers to ensure that we waste no time in concluding a sales transaction and we work very close with our panel of conveyancing partners which guarantees you the shortest possible transfer period.

**5**

LIMIT THE RISK

By choosing us as your property partner, you automatically eliminate the risk of ending up with possible claims for double commission. You will also have one point of contact to a reputable and trustworthy agent who will be responsible for all viewings and associated arrangements. We also offer a service guarantee, and if we do not deliver on our promises, you would be entitled to cancel the sole mandate.

**6**

THE UNFAIR ADVANTAGE

Almost every 30 minutes, a RE/MAX agent sells a home. We have about 1000 more agents compared to our closest competitor and that is more reasons why RE/MAX is your unfair advantage. We also outsell our competitors one to three.

**7**

TECH SAVVY

Our agents are "Proptech savvy". This means that we use the latest technology available to sell your home faster and with less inconvenience to you. We use technology to gather the correct information and data to effectively and accurately price your home.

We use the latest and best creative technology with regards to photography, videography and virtual reality to ensure that your property is presented in the best possible manner to especially the younger generation of buyers.

We use technology such as websites, syndication, search engine optimization (SEO), digital as well as social media marketing, geo-fencing, client profiling and push messaging to ensure every possible avenue is pursued to find you a suitable buyer.

**8**

LASTING RELATIONSHIPS

We believe in building strong, long lasting relationships with our clients, and we have therefore managed to create an enormous database of past and current clients. Our agents prefer to work by referral by building strong relationships with satisfied clients, by staying in contact with them and by then receiving return and referral business from them.

**9**

VISIBILITY IS KEY

RE/MAX Infoglobe currently has the majority market share in Pretoria and Centurion. We have one of the largest agent counts in our offices which means we in turn have the highest visibility in terms of outdoor marketing such as pole adverts, billboards, for sale signs and on show houses. We currently have between 50 - 100 properties/homes on "On Show" every weekend.

**10**

WE ARE LEGALLY COMPLIANT

We are a legal, registered real estate agency and our company as well as our agents all have valid Fidelity Fund Certificates meeting all legal criteria in terms of trust audits and agent qualifications as set out by the Property Practitioners Regulatory Authority (PPRA). This means that we are a trusted Real Estate Agency and that our agents comply with all the educational requirements of the governing body. Clients are therefore dealing with responsible educated and accountable property professionals.

**11**

TRUSTED RENTAL PARTNER

We at RE/MAX Infoglobe, not only focus on selling, we also assist landlords in finding suitable tenants for their properties. We currently manage in excess of 1,800 rental properties on a monthly basis in the Gauteng areas. Many of our tenants approach us to assist them in finding properties to purchase and many of our landlords, at some stage decide to sell their homes, which gives us access on even a wider client base.

**12**

FEEDBACK IS NON-NEGOTIABLE

A RE/MAX Infoglobe agent will make sure that you are constantly kept in the loop of all marketing activities as well as transaction progress.

- A WhatsApp group will be created as an open communication channel between you and the agent, or other third parties related.
- The agent will communicate with you telephonically at least once per week.
- A Face-to-Face feedback meeting will be scheduled with you once per month.
- All marketing efforts and information will be shared with you.
- Open and honest feedback will be given to you after each purchaser is brought to view your home.
- Based on the feedback from buyers and dependent on market conditions, a price counseling meeting will be scheduled as and when required.

**13**

IT STARTS WITH PASSION

All our agents are passionate about the real estate industry. For us real estate is not just a job, but a lifestyle. Our agents genuinely have our clients' best interest at heart, and we are here to serve them in a fair and just manner. Our office culture and ethos are based on four cornerstones: Honesty, Integrity, Respect and Ethics and our agents always endeavor to achieve their goals by helping our clients achieve theirs.

Nobody in the world sells
more real estate than
RE/MAX



HOW TO PREPARE YOUR HOME FOR PHOTOS?

FIRST IMPRESSIONS MATTER MORE THAN YOU THINK, ESPECIALLY WHEN IT IS CAPTURED ON IMAGE AND VIDEO

Photos are the first impression a potential buyer has of your home, therefore it is extremely important to make that first impression count!



Your home requires the correct marketing in order for it to reach the correct buyer's attention.

EXTERIOR



ONLINE "CURB APPEAL"
THE FRONT EXTERIOR IS USUALLY THE FIRST PHOTO BUYERS WANT TO SEE

- CLOSE GARAGE DOORS
- REMOVE CARS & TRAILERS/CARAVANS FROM DRIVEWAY AND FRONT OF HOME
- CLEAN UP LANDSCAPING (MOW LAWN, TRIM SHRUBS, CLEAR LEAVES ETC.)
- ENSURE ALL COBWEBS ARE REMOVED FROM DOOR AND WINDOW FRAMES, WALL CORNERS ETC.
- REMOVE VISIBLE WATER HOSES
- PACK AWAY ALL CHILDREN'S TOYS TO ENSURE AS LITTLE CLUTTER AS POSSIBLE



THE BACK YARD SHOULD BE AN OASIS TO RELAX

- CLEAN PATIO, TIDY UP OUTDOOR TABLES/CHAIRS/CUSHIONS ETC.
- PILLOWS/CUSHIONS SHOULD BE FRESH, NOT FADED - OTHERWISE REMOVED
- ENSURE SWIMMING POOL IS SPARKLING CLEAN AND NET/COVER IS REMOVED AND POOL LIGHT IS SWITCHED ON
- HIDE POOL CLEANING SUPPLIES
- TURN ON POOL FOUNTAINS/WATER FEATURES
- LAWN MUST BE KEPT WELL AND CLEAN (NO PET LITTER)

GENERAL



TIPS FOR ALL AREAS IN THE HOME

- THOROUGHLY CLEAN THE ENTIRE HOUSE
- USE BULBS OF THE SAME TEMPERATURE (ALL INCANDESCENT OR ALL COMPACT FLUORESCENT)
- TURN ALL CEILING FANS, TV'S AND COMPUTER SCREENS OFF
- ALL LIGHTS INSIDE INCLUDING SWIMMING POOL LIGHT MUST BE SWITCHED ON
- MAKE ALL BEDS NEAT AND TIDY
- REMOVE AND HIDE ALL CLUTTER THAT CAN DISTRACT THE VIEWER

PETS



PETS ARE LOVING, BUT UNFORTUNATELY NOT ALLOWED ON REAL ESTATE ADVERT PLATFORMS

- PLACE FOOD AND WATER BOWL IN PANTRY OR CLOSET
- PLACE PET BEDS/TOYS IN PANTRY OR CLOSET
- CLEAR BACK YARD OF PET WASTE/TOYS

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LIVING AND DINING AREAS



DINING ROOM: ALLOW FAMILIES TO IMAGINE A NICE FAMILY MEAL OR ENTERTAINING GUESTS



- CLEAR TABLE, DUST AND POLISH THE TABLE TOP
- USE DECORATIVE PLACE SETTINGS IF AVAILABLE
- FEATURE ONE CENTRE PIECE SUCH AS A BOUQUET OF FLOWERS (NOT TOO BIG)
- STRAIGHTEN ALL CHAIRS AND SPACE THEM EVENLY

LIVING ROOM: THE SPACE TO ENJOY CONVERSATIONS AND SPEND QUALITY TIME WITH FAMILY AND FRIENDS

- REMOVE STACKS OF MAGAZINES, PAPERS, MAIL ETC.
- DE-CLUTTER FIREPLACE MANTEL
- CLEAN INTERIOR OF FIREPLACE AND TOUCH UP PAINT IF NEEDED
- FLUFF AND ARRANGE FURNITURE PILLOWS
- REMOVE KID'S TOYS

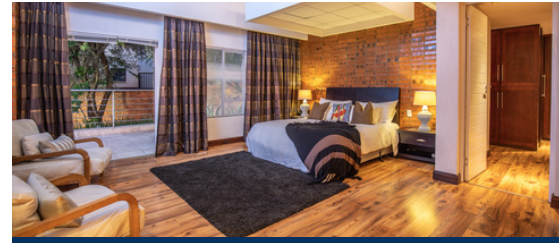
KITCHEN



SOMETIMES THE FOCAL POINT. THE KITCHEN DESERVES ATTENTION TO DETAIL

- CLEAR COUNTERTOPS COMPLETELY. NO KNIFE BLOCKS ETC.
- LEAVE OUT MAX OF ONE SMALL APPLIANCE (EX. COFFEE MAKER)
- CLEAR OUTSIDE OF REFRIGERATOR OF MAGNETS, PAPERS, PHOTOS ETC.
- HIDE GARBAGE CANS IN PANTRY OR CLOSET
- REMOVE DISHES FROM SINK, WASH AND PUT AWAY IN CUPBOARDS

BEDROOMS



A GOOD NIGHT'S REST RECHARGES THE BODY, MIND AND SOUL

- MAKE BED, INCLUDING DECORATIVE PILLOWS
- CLEAR NIGHT STANDS OF ALL PERSONAL ITEMS
- STORE AWAY PHONE/TABLET CHARGING CABLES AND OTHER VISIBLE CABLES
- REMOVE ALL CLUTTER FROM TOP OF DRESSERS

BATHROOMS



TO BE SPA-LIKE, THE BATHROOM MUST BE CLEAR OF ALL PERSONAL AND SANITARY ITEMS

- CLEAR COUNTERTOPS COMPLETELY, NO SOAP, TOOTHBRUSHES, MEDICATIONS, DEODORANTS ETC.
- PUT TOILET SEATS DOWN
- CLOSE CLOSET DOORS
- REMOVE SHAMPOO, SOAP, LOOFAHS ETC. FROM SHOWERS AND TUBS
- REMOVE DIRTY TOWELS-LEAVE ONLY NEW/UNUSED TOWELS
- REMOVE FLOOR MATS



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WHY RE/MAX

The RE/MAX Image - The sky's the Limit!

From the beginning RE/MAX set out to become the very best in the real estate industry, determined to secure a dominant market share. That goal has been reflected in the strong advertising campaigns that abound at local and international level.

Advertising

It is no accident that RE/MAX has reached hundreds of millions of people worldwide, as we invest heavily in advertising. An array of award winning television ads, regional radio spots, billboards and newspapers have ensured that the RE/MAX brand remains "top of mind". RE/MAX agents benefit directly from this investment. They are associated with a premium brand that is committed to promoting itself on a global scale. All RE/MAX agents have access to this highly polished and effective marketing material. The cumulative impact of RE/MAX agents, whether from "For Sale" signs, newspaper ads, filters, area boards and dustbins creates immeasurable presence that benefits.

Branding

The red, white and blue RE/MAX hot air balloon is the most recognizable logo in the real estate industry. It is also one of the most recognized corporate identities in the world. Thus, when a property is linked to the RE/MAX balloon, you can guarantee that it will get noticed! The RE/MAX balloon has become a symbol of excellence the world over.

Public Relations

RE/MAX of SA employs a highly successful public relations team to help build the brand for its offices and agents. From appearances on national TV programs, to magazine articles and prestige property features, the public relations program effectively promotes RE/MAX as the major player in the real estate industry.

Committed to Education

RE/MAX has always been committed to providing its agents with the educational support needed to achieve maximum business potential, through seminars, conventions, speakers, rallies, online training and continued education classes. Conventions. RE/MAX continues to develop innovative electronic programs to usher in the era of the global office.

Intranet

RE/MAX Connect is a South African strictly members only site, where RE/MAX Brokers and agents can exchange ideas, download logos and other resource material, plus register for conventions and training sessions. It is here where agents load their listings, irrespective of whether they are in the office or not. These listings are then published to over 40 internet property sites.

High Levels of Community Support

It is a well known fact that RE/MAX gets to the heart of the matter when it comes to real estate. Yes RE/MAX is the biggest real estate group in SA- but it's bigger than that.

RE/MAX believes that it's the size of the heart that counts. We have proved that and are proud to say that we have raised over R 6 million for the "Reach for a Dream" foundation. As RE/MAX's beneficiary charity, every agent can donate a percentage of their commission from every home sold, towards helping children with life threatening illnesses realize their dreams.

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WHY RE/MAX INFOGLOBE

- RE/MAX was founded in 1973 by Dave and Gail Liniger in Denver, Colorado, USA.
- RE/MAX South Africa was launched by Peter and Val Gilmour in 1995.
- After working as an estate agent for several years Marieth Kloppers opened RE/MAX Infoglobe in February 2009.
- RE/MAX Infoglobe specialises in sales and rentals of residential and commercial property in the East of Pretoria, Centurion and the Winelands areas in the Western Cape.
- Top 300 SA Company since 2002.
- Top 500 SA Company, number 1 in Real Estate
- Over 160 offices in South Africa with more than 3600 real estate professionals nationally.
- RE/MAX has offices in over 100 countries world-wide and over 100,000 agents internationally
- Strong national and international referral network.
- A new sophisticated version of the www.remax.co.za website was recently launched that is also linked to: www.property24.com, www.propertygenie.co.za, www.cyberagent.co.za, www.privateproperty.co.za and www.iol.co.za.
- RE/MAX is the home of quality professionals, giving superior customer service under a respected company banner.
- RE/MAX Associates have built up reserves of satisfied customers, proven by the fact that 70 % of RE/MAX transactions result from repeats and referrals.
- RE/MAX is world renowned in terms of recognition, reputation, quality and market strength, making RE/MAX agents the best in the world.
- Large portfolio of national and international buyers.
- RE/MAX enjoys an industry Share of Voice in excess of 33 % which means that 1 in every 3 real estate TV and Radio ads is a RE/MAX ad.
- Strong advertising campaign on television.
- 30 Second generic TV advertisement.
- National radio marketing campaign.
- RE/MAX Invests in excess of R10 million per annum in Corporate Brand Building in order to remain the leader in the South African real estate arena.
- RE/MAX Infoglobe (Constantia Park) is very centrally situated at 477 Mendelssohn Street, Constantia Park with excellent street visibility and close to the prestigious Menlyn Maine area in Pretoria East.
- RE/MAX Infoglobe also has a highly visible Centurion office located at 43 Hornbill Ave, Rooihuiskraal, opposite the Centurion Lifestyle Centre.
- On 1 March 2024 RE/MAX Infoglobe Franschhoek opened its offices on the first floor of the iconic Nedbank building on 32 Huguenot Street, Franschhoek nestled in the heart of the main road with excellent accessibility and visibility.
- On 1 April 2025 RE/MAX Infoglobe Paarl, opened its offices nestled in the heart of the main road with excellent accessibility and visibility at 391 Main Road, Paarl.
- We are a strong team of approximately 180 property professionals and about 25 support staff members within the RE/MAX Infoglobe group working closely together with a strong believe in a good networking system.
- Monthly interactive meetings where agents share experiences and knowledge.
- Weekly training - online RE/MAX University training and in-house training where agents learn from each other.
- Monthly socials at the RE/MAX offices where agents interact on an informal basis and network.

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PPRA

**PROPERTY PRACTITIONERS
REGULATORY AUTHORITY**

FIDELITY FUND CERTIFICATE

Issued under the provisions of the Property Practitioners Act 22 of 2019

Valid from date of issue to 31 December of the undermentioned year

2025

REMAX INFOGLOBE

Holder

477 mendelsohn street, constantia park, pretoria, GAUTENG, 181

Address

Firm

2023118302

Certificate number

Date of Issue

2022 JAN 01

REMAX INFOGLOBE

Firm/Company Name



Chief Executive Officer:
Property Practitioners Regulatory Authority

This represents the original copy of the FIDELITY FUND CERTIFICATE issued by the PPRA.

For and on behalf of the PROPERTY PRACTITIONERS REGULATORY AUTHORITY.



PPRA

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FIDELITY FUND CERTIFICATE

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2025

RE/MAX INFOGLOBE CENTURION

Holder

43 HORNBILL AVE, ROOIHUISKRAAL, 0157

Address

2022 JAN 01

Date of Issue

2023118301

Certificate number

Firm

Industry

RE/MAX INFOGLOBE CENTURION

Firm/Company Name



Chief Executive Officer:

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2025

INFOGLOBE CAPE TOWN

Holder

32 Huguenot Street, Franschhoek, 7690

Address

29/09/2023

Date of Issue

20231400031

Certificate number

Estate Agency

Industry

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For and on behalf of the
PROPERTY PRACTITIONERS REGULATORY AUTHORITY



Chief Executive Officer:
Property Practitioners Regulatory Authority

When your property is entrusted to RE/MAX Infoglobe under a “Exclusive Authority to Sell” arrangement, we assure you that we will provide:

A market assessment by our professional sales team who will view your property and give you their opinion on the marketing of your home.

Exposure of your property by means of a planned and controlled marketing plan.

Photographs of your property for use on our brochures/portfolios, advertising, web sites and to send to interested purchasers.

For Sale board erected outside your home within 24 hours (not allowed in some estates).

Guidance: professional help on how to show your home to its best advantage.

Contact prospective purchasers who we know to be looking for a home in your area and price range to let them know that your home is on the market.

Progress feedback regular feedback on how the marketing of your property is progressing.

Advertising reports regular copies of all advertisements of your property.

Qualification of buyers before they view your property to minimise traffic through your home.

All offers will be presented to you.

Assist with your next purchase through the resources of the RE/MAX referral network.

Communicate with you between the sale and transfer to keep you updated on progress.

In the unlikely event that we fail to give you any of the above guaranteed services we would like you to let us know. If after giving us 3 days to rectify the situation you are still not satisfied, you may give 1 day's written notice to cancel the Sole Mandate.

We will release you from any mandate agreement, with no future obligation.
You will be in control every step of the way.

Signed: _____

Agent: _____ Date: _____

RE/MAX INFOGLOBE

Each Office Independently Owned and Operated | Registered with the PPRA

Office: 086 12 REMAX (73629) | WWW.REMAXINFO.CO.ZA | PRETORIA EAST | CENTURION | FRANSCHHOEK | PAARL

1. I/We

being the Registered Owner/s of the property known as

hereby irrevocably instruct **PROPERTY PRACTITIONER NAME**, a RE/MAX Sales Associate (the "Property Practitioner"), who is registered with and acts as an independent contractor of REMAX Infoglobe to procure a willing and able purchaser / tenant for the property described above for the purchase price of:

or such other price agreed upon by the Purchaser and myself/ourselves.
or for the rental price of:

or such other price agreed upon by the Tenant and myself/ourselves

2. BROKERAGE ON SALE: Brokerage calculated at 7.5% or percentage to be negotiated, on the purchase price plus VAT thereon, shall be payable to RE/MAX, who shall collect it on behalf of the Property Practitioner, by me/us if the Property Practitioner obtain a binding offer from a willing and able purchaser.
3. BROKERAGE ON RENTAL: Brokerage calculated at 10% + VAT on the monthly rental (maintenance option) or 8% + VAT of the value of the lease agreement (finders option) shall be payable to RE/MAX, who shall collect it on behalf of the Property Practitioner, by me/us if the Property Practitioner obtain a binding offer from a willing and able tenant.
4. The Property Practitioner shall have the irrevocable sole selling / leasing right in respect of the property for a consecutive 180 (one hundred and eighty) days and shall be entitled to the brokerage plus VAT, as set out above, if the property is sold / leased through any source whatsoever during the said period, or if any buyer / tenant introduced during this sole mandate purchases / leases the property described above subsequent to the expiry of this mandate. Accordingly, during the aforesaid period:
 - 3.1 No agency other than RE/MAX will be mandated to sell / lease the property;
 - 3.2 I/We will not personally market, sell or lease the property;
 - 3.3 I/We will not in any way hinder, frustrate or prevent RE/MAX from effecting a sale / rental in terms of this mandate.
4. RE/MAX representatives and any prospective purchaser/s / tenant/s shall have access to view the property at all reasonable times.
5. I/We hereby warrant that there are no latent defects of which I am / we are aware relating to the property.

SIGNED AT on 20....

WITNESS

OWNER/S

WITNESS

SECOND OWNER

DATE:

PROPERTY PRACTITIONER NAME
RE/MAX Infoglobe

PRETORIA OFFICE

477 Mendelssohn Street, Constantia Park, 0181

Office: 086 12 REMAX (73629) | www.remaxinfo.co.za

MIDSTREAM OFFICE

43 Hornbill Ave, Rooihuiskraal, 0157

Office: 086 12 REMAX (73629) | www.remaxinfo.co.za

FRANSCHHOEK OFFICE

32 Huguenot Street, Franschhoek, 7690

Office: 086 12 REMAX (73629) | www.remaxinfo.co.za

PAARL OFFICE

391 Main Road, Lemoenkloof Paarl, 7646

Office: 086 12 REMAX (73629) | www.remaxinfo.co.za

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