

Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



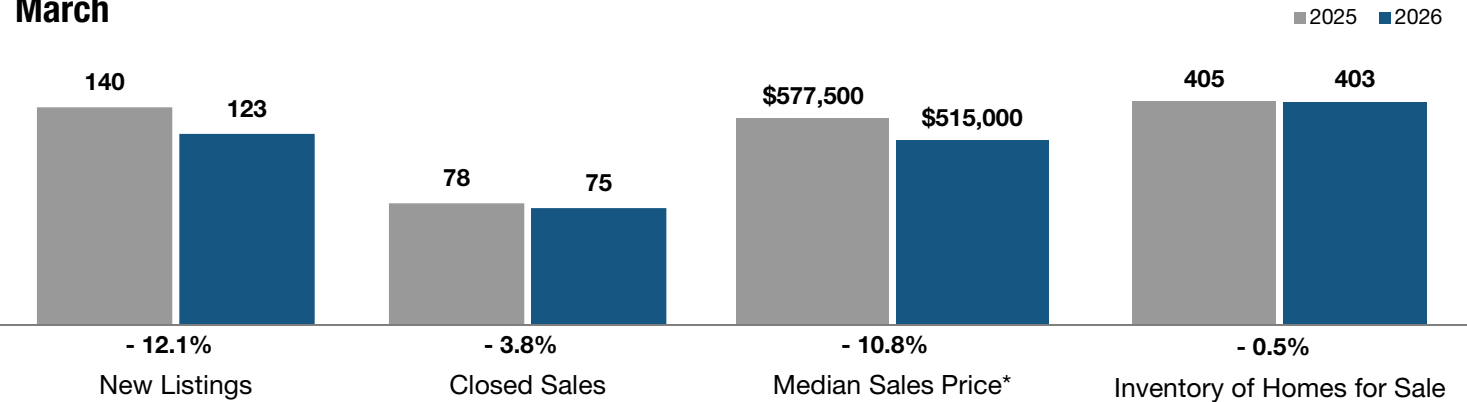
Hilton Head Totals

Condos / Villas Only

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	140	123	- 12.1%	389	361	- 7.2%
Closed Sales	78	75	- 3.8%	197	181	- 8.1%
Median Sales Price*	\$577,500	\$515,000	- 10.8%	\$550,000	\$499,000	- 9.3%
Percent of List Price Received*	96.1%	96.1%	+ 0.1%	96.3%	96.0%	- 0.3%
Days on Market Until Sale	81	129	+ 60.0%	82	126	+ 53.2%
Inventory of Homes for Sale	405	403	- 0.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

