

Local Market Update – October 2025

A Research Tool Provided by RESides, Inc. and the
Hilton Head Area Association of REALTORS®



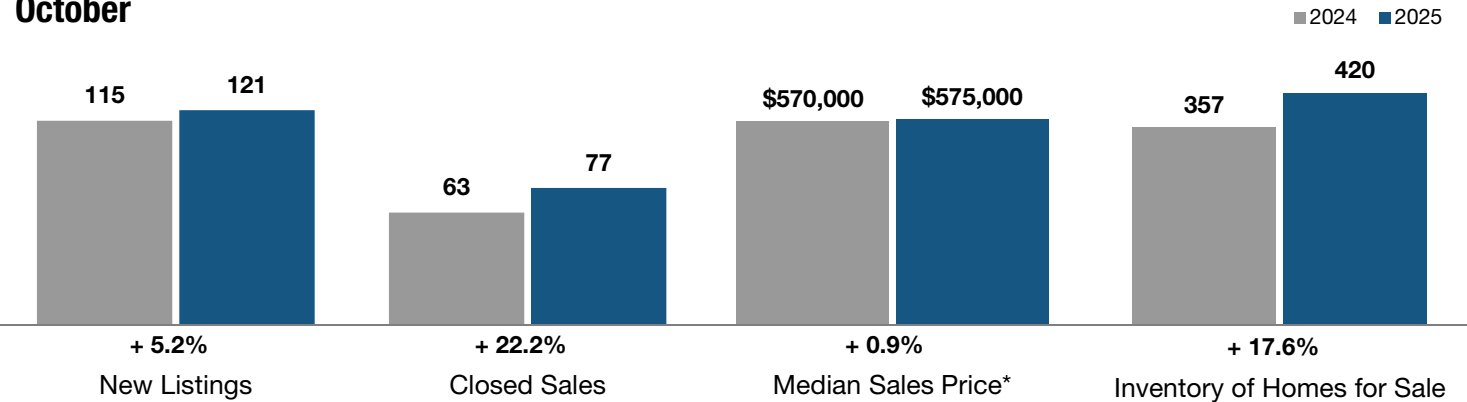
Hilton Head Totals

Condos / Villas Only

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	115	121	+ 5.2%	1,076	1,174	+ 9.1%
Closed Sales	63	77	+ 22.2%	776	754	- 2.8%
Median Sales Price*	\$570,000	\$575,000	+ 0.9%	\$520,750	\$525,000	+ 0.8%
Percent of List Price Received*	96.8%	96.0%	- 0.8%	96.9%	96.4%	- 0.5%
Days on Market Until Sale	77	137	+ 76.7%	64	93	+ 46.6%
Inventory of Homes for Sale	357	420	+ 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

