

Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



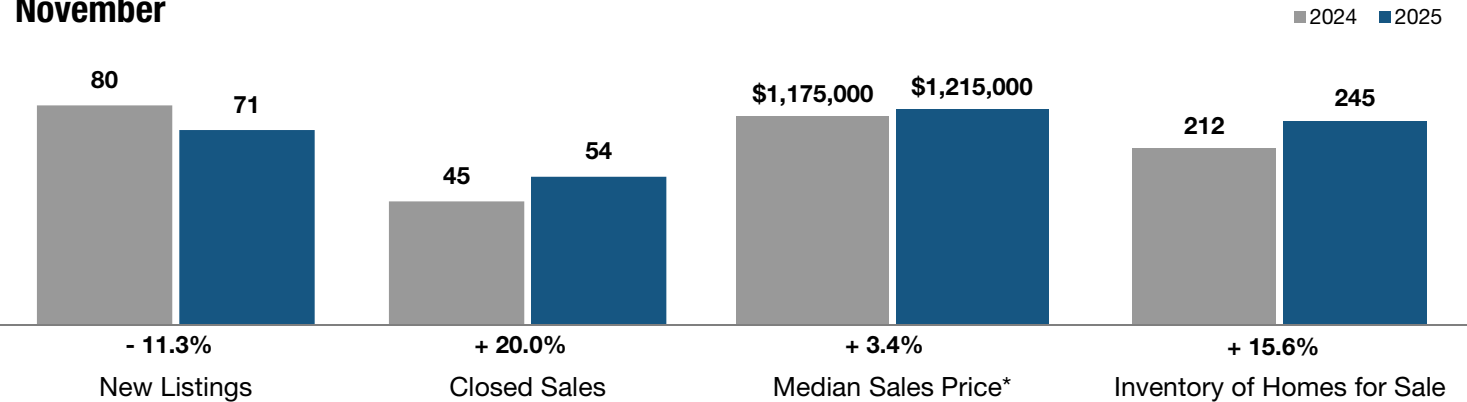
Hilton Head Totals

Detached Homes Only

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	80	71	- 11.3%	923	1,077	+ 16.7%
Closed Sales	45	54	+ 20.0%	724	840	+ 16.0%
Median Sales Price*	\$1,175,000	\$1,215,000	+ 3.4%	\$1,100,000	\$1,182,500	+ 7.5%
Percent of List Price Received*	96.2%	96.4%	+ 0.2%	96.8%	96.7%	- 0.1%
Days on Market Until Sale	53	99	+ 88.2%	50	75	+ 51.9%
Inventory of Homes for Sale	212	245	+ 15.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price

Rolling 12-Month Calculation

