

CONESTOGA WOOD
SPECIALTIES CORPORATION

UP DATE

Summer 2018

New Range Base Cabinets



Beverage
Pod
Insert



New
Glasgow
Design



Rollout
Cabinet
Systems



Strata Range Hood Introductions

To create an increased level of design flexibility, Conestoga has created two range hoods constructed using Strata TSS materials. Whether you choose a matching TSS color throughout the kitchen, or select a complementary color to create a contrasting statement piece, these TSS hoods provide a stylish look! Both style hood bottoms come outfitted with an anodized aluminum laminate in a stainless steel finish. Bottom panels are removable for ease of cutting ventilator openings. See details in Section 11 of our Custom Product Manual.

AMH1 – great transitional design, with a multi-piece removable upper panel on the front to provide access to the ventilation system. The AMH1 also features a display shelf positioned between the upper wainscot panel and lower apron. Eligible AMH1 colors align with the 23 colors of our 5-piece Strata door offering.

Shown in Carbone.



AMH2 – strikes a far more contemporary theme with clean, straight lines and an all flat panel construction. Its box-type design lends itself well to the slab, full-overlay design of most modern kitchens and is available in all 26 Strata colors. With the AMH2, the height of the lower box remains constant as the overall width grows.

Shown in Aspen Oak.



Mitered Floating Shelves

Floating shelves are a versatile and functional approach that adds style and flair to kitchens, baths and other rooms throughout the home. We expanded our shelf offering last fall with the introduction of Sculpted and Crown shelves. This spring we are introducing the newest member of the floating shelf family; an all plywood shelf with mitered edges and a simplistic, strong support frame. Offered in Cherry, Hard Maple, Paint Grade, Red Oak and Walnut, mitered shelves can be ordered unfinished, or finished in a broad range of paints, primers or stains.

To view the entire selection of Conestoga's floating shelves, visit Section 11 of our Custom Product Manual.



Beverage Pod Inserts

Conestoga has developed three unique drawer storage insert units for individual beverage pods. Designed to be used independently or in conjunction with other drawer organization items such as our cutlery dividers, knife block inserts and spice inserts. These units are available in Natural Birch, Hard Maple and Walnut to match or attractively contrast with your drawer boxes.

Units accommodate 8, 16 or 24 individual serving pods. Standard unit height is 3-1/8" with fixed widths per unit. The depth is customizable between 16" and 22" in 1/16" increments. When ordered as "sized to fit" within a specific drawer box, inserts are automatically sized 1-5/16" less than the exterior depth of the drawer box.

See all of Conestoga's storage solutions in Section 10, Interior Storage.



Single Insert Design
in Natural Birch



Double Insert Design
in Natural Birch



Triple Insert Design
in Natural Birch

Spring/Summer 2018 Price Adjustments

Increases in both hardwoods and plywoods have made it necessary for Conestoga to adjust pricing in several of our product categories. In addition, we have also received notification of increases from multiple suppliers that will result in adjustments to the items we buy and resell. Nearly all of the price increases will be implemented on orders placed on or after August 1, 2018. The exceptions are Enkeboll

and Art For Everyday carved accents, which have already been implemented. See Custom Product Manual page updates for current prices.

Impacted product and material categories: All Category A material prices; Walnut - all material categories; Cabinet Systems – Essence and Advantage lines, All DuraGuard finish materials; Custom front frames; Select published corbels, table legs, posts & bun feet; Enkeboll Designs architectural accents; Art For Everyday architectural accents.

The Glasgow Design

As transitional and contemporary tendencies in kitchen designs remain at the forefront, Conestoga introduces this striking door style that functions well in multiple design arenas. The Glasgow door and drawer front provides a unique profile combination with square bead stiles and a simple, yet prominent double stepped framing bead on the 3" wide rails. Information for the Glasgow door and other mortise & tenon designs can be in Section 4 of the Custom Product Manual.



Hard Maple,
Honey stain,
Sable glaze

Allure Avalon Door

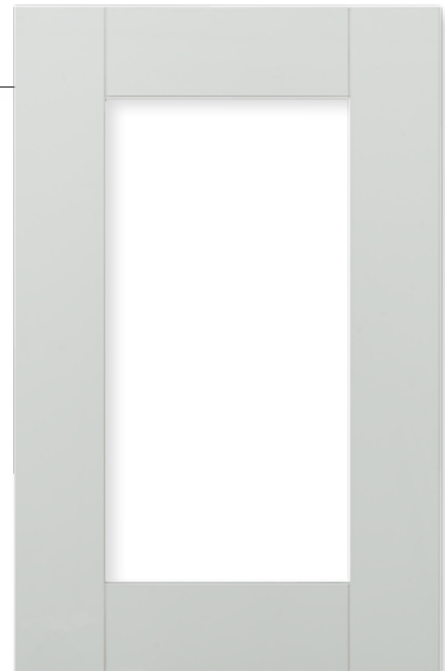
Designs trends continue to gravitate toward contemporary themes. Our new Avalon door is a 3/4" thick slab door and drawer front which supports modern design with the unassuming simplicity of a slab design coupled with durability of our Allure DLV product. Avalon products are available in your choice of Bright White and White

Dove and feature a CARB2 compliant MDF substrate. The Avalon can also be used as a price point drawer front in conjunction with the Daytona, Delray, Veracruz, Largo, Sorrento and Santiago DLV door designs. Further information can be found in Section 5 of our Custom Product Manual.

Synchronicity Adds Flare with High Gloss Frame Only Doors

Conestoga has added a multi-piece frame only door to our Synchronicity High Gloss collection. Available in all 21 high sheen colors, high gloss stiles and rails are edgebanded, then assembled and routed for glass to create the frame only door. Our Multa UV Lacquer selection offers a choice between matching or 2-tone edgeband.

To secure glass panels in place, the same medium grey glass retainer moulding used with our Strata TSS and Allure DLV frame only doors is automatically included with the Synchronicity frame only door. The retainer moulding covers the areas of exposed substrate, eliminating the need to paint or mask visible substrate. Refer to the Synchronicity High Gloss pages in Section 5 of the Custom Product Manual for additional information.



High Gloss Polar

Preconfigured Roll Out Cabinet Systems

We've taken 3 of our most frequently ordered base cabinets and incorporated interior panels sized to maximize rollout box width for both overlay and inset applications. We've also made it easy to install drawer glides with premachined pilot holes for mounting screws. Available in the Advantage line with Blum's TANDEM Plus slides standard.

Base 2 Drawer Roll Out – We've taken our 2 deep drawer base cabinet and added two additional 4" high rollout drawer boxes installed directly over each of the 6" high conventional drawer boxes.

Shown in Metropolitan Grey Colourtone



Base Full Door Roll Out – These units maximize the cabinet's interior width, height and depth with the inclusion of four 5" high drawer boxes.

Shown in Marina Colourtone



Utility Cabinet Deep Reverse (not shown) – We've added four rollouts in the lower section of this utility, designed to line up with 34-1/2" base cabinets. See the Cabinet Systems Manual Section 6 for additional details. Storage is maximized with adjustable shelves in the upper compartment.

Custom Charging Station Rout

Conestoga's fully customizable Charging Station Rout cleanly and accurately machines the back of a drawer box to accommodate charging stations and in-drawer receptacle devices (not included) per your job requirement. Now, tablets, cell phones and appliances such as hair driers and electric razors can be charged or for some devices, even used inside a drawer for the ultimate convenience at your fingertips. The Custom Charging Station Rout option is \$2.75 (list) per box and is found in Section 10 of the Custom Product Manual.





New Range Base Cabinets

Conestoga's Range Base Cabinets are the result of two dominate trends; the appeal of professional style ranges and the popularity of deep drawer storage cabinets. Designed to maximize drawer depth and conceal power supply lines, both designs feature a recessed back.

Base Cook Top 2 and 4 Drawer Cabinet

Designed for counter mounted burner units, the top drawer box is a full 8" high to accommodate the appliance housing. 10" high bottom drawer boxes afford storage for large cookware.

Base Range Top 2 and 4 Drawer Cabinet

This series is designed to accommodate range top units that are not counter mounted but are supported by the cabinet. These models include 6" standard high top openings that are customizable

in height from 5" to 8" in 1/16" increments.

Cabinets also include a full floor to support the appliance.

These Advantage Line units feature all plywood construction and include TANDEM plus BLUMOTION soft close full extension slides. For full information about our comprehensive line of base cabinets to accommodate appliances, see Section 6 - Base Cabinets in the Cabinet Systems Product Manual today!

Allure Collection Now in the Custom Product Manual

Now, all information regarding DLV doors and drawer fronts can easily be found in Section 5, MDF & Alternative Materials along with our other great alternative materials products. Also included is information about purchasing full sheets,

cut-to-size panels, fillers, veneers, rolls of edgeband, frame only doors, crown & trim mouldings and more!

The current full color Allure Specification Booklet will remain available until inventories are exhausted.

At that point it will be permanently discontinued, however, the Allure color sell sheet will remain available.



Quarter Sawn White Oak in Driftwood stain

Geneva Door Design

The Geneva door and matching drawer front is Conestoga's newest transitional style mortise & tenon design. With 2-5/16" square bead stiles and the 3" rails, the Geneva offers the option to choose any of our seven published framing beads on the top and bottom rails. Additional design flexibility can be realized with the wide variety of species, edge profiles and panel raises. See Section 4 of the Custom Product Manual for complete information about the newest addition to Conestoga's extensive door and drawer front offering.

Interior Storage Program Expansion

Conestoga is significantly upgrading our Interior Storage program, adding several new items from a variety of the industries' leading suppliers. The added convenience of sourcing these items along with your doors, drawer boxes and mouldings helps to reduce administrative and delivery costs, not to mention that all items arrive together, allowing for more organized storage while awaiting production.



Anti-Slip Drawer Liner Mats

The non-slip fiber pattern protects the drawer bottom from minor drips and spills while keeping everything in its place as drawers open and close. Anti-slip drawer liners are made of rubber faces with a polystyrene backer. Sold in two sheet sizes, these mats can easily be trimmed to fit most drawers.



Upgraded Pegboard Drawer Organizer System

Conestoga's overhauled Pegboard Organizer program now features 3 pegboard sizes in both natural Hard Maple and beautifully contrasting Walnut, both with matching specie solid wood posts. These organizers can easily be trimmed on a table saw to fit into a wide array of drawer box sizes.



Utensil Pull-Out Storage

This vertical utensil storage unit features soft close glides and 6-way adjustable door mounting hardware. The Utensil Pull-Out fits into a 9" wide opening, works in both framed and frameless cabinetry and includes 4 two-quart 4" x 6-1/2" stainless steel utensil containers.



Drawer Base Pull-Outs

Designed especially for use in base cabinets with a functioning top drawer. Sized to fit into 9" and 12" wide base cabinets make these units ideal to maximize use of narrow cabinetry. Includes premium soft-close full extension slides and a "no-wiggle" feature that eliminates the side to side movement and sag. Base Pull-Outs ship fully assembled making installation a breeze.



Vanity Base Organization

The "no-wiggle" design of this unit eliminates the side to side movement and sag, fitting neatly into a 12" vanity base cabinet and includes soft close glides, adjustable dividers and shelves. Increased functionality can be achieved by adding the optional Grooming Organizer Insert and Acrylic Tray Insert. The grooming organizer has two 2" canisters and one 3" canister which include heat shields.

Decorative, Practical and Pet Friendly!

These furniture inspired base open units can be incorporated into kitchen and island designs. Open base cabinets are used to store cookbooks, kitchenware or even afford a comfortable resting spot for your favorite pet!

Both open units feature matching specie interiors and shelves with Advantage line all-plywood construction. Select from four popular valance designs on either the top rail, the bottom rail or both to create a unique custom accent.

Base Pet Unit – Fully customizable cabinet designed specifically to accommodate a pet bed by providing a 1" rail width extension at the floor to keep pet bedding in place as your pet enters or exits the cabinet. Base Pet Units are designed without shelves or shelf holes.

Base Open Unit – Furniture-inspired open storage cabinet for display and open storage requirements.

Combine either of these units with options such as Shaped Side or Prepare for False Door side to produce a truly remarkable accent piece on your next project. See Section 6, Base Cabinets in our Cabinet Systems Manual for details.



Hard Maple in Cadet Grey Colourtone

Moulding Program Review

After a thorough evaluation of our 8' and 12' moulding programs, there were several moulding profile/specie combinations that no longer justify holding inventories and profile/specie combinations that are selling well enough to move to stock status.

A total of 9 mouldings are being reclassified as "stock". Inventories of these items are now in place and have had their lead-times reduced from 10 days to 3 business days.

Profile/specie combinations being removed from stock inventories number 23 items. These items continue to be part of our standard moulding program with single piece minimums and no set-up fee. Lead-times for these items have been changed to 10 business days.

Charts in Section 9 of our Custom Product Manual reflect all changes made to stocking status and lead-times.

Paint Grade Enkeboll Products

Enkeboll has recently added over 850 Paint Grade (Poplar) carvings to provide a lower cost paintable specie. Even with a lower price point, these products utilize the identical carving process and the same meticulous attention to detail that Enkeboll is famous for. Although the carving quality is the same as their other species, there will be visible color differences in the materials that are naturally occurring in Poplar, i.e. black, grey, green and purple mineral streaks.

Since Paint Grade (Poplar) is a more porous wood than Hard Maple, it accepts primers and paints somewhat differently. No extra finishing steps will be added to our priming and painting processes to offset or mask naturally occurring characteristics associated with Poplar such as rough or porous end grain.

For Enkeboll pricing and a complete list of the Paint Grade products offered, visit Conestoga's Customer Business Portal.



Raw Poplar

Metro Grey

AVENTOS XS Lift Hardware

The innovative XS-Series AVENTOS door lift system from Blum is now available from Conestoga. Open-upward door operation affords easy access to cabinet contents while the door remains overhead. The AVENTOS HK-XS lift system is much easier to install than other lift hardware, utilizing conventional concealed hinges, all at a much lower price point.

Four different AVENTOS HK-XS lift kits are available – two for framed and two for frameless cabinetry. Each lift kit provides all the necessary hardware to install the open upward function. The appropriate kit is based on the door construction and weight. All XS Series lift system kits feature the integrated BLUMOTION function to deliver a smooth, soft close action even when heavy, solid panel or slab doors are used.

See section 11 of the Custom Product Manual for details.



Revised Design Charges

Design charges for several mortise & tenon designs with mitered beads have recently been reviewed, along with the wood accent doors found on page 6.16. Several design charges are being modified and include both increases and decreases.

Several other unpublished design charges have also been adjusted. For a complete listing of all modified design charges contact your Conestoga Sales or Customer Service Representative. Design charge decreases go into effect on May 7th and design charge increases will be implemented on August 1st, 2018.

Blum® Hinge Kits for Frameless Construction

Four specialty frameless hinges from Blum have been kitted in pairs along with installation instructions and mounting plates. Most hinges feature Blum's unique tool free INSERTA hinge cup design, eliminating the need for insert plugs, a press and screws. Kits also feature EXPANDO inline mounting plates which once installed, are concealed behind the hinge arm.

The INSERTA installation feature is not available on hinge or mounting plates. Kit includes installation screws. See Section 11, Specialty Products for the complete line of hinge kits.



INSERTA 95° Overlay Blind Corner Hinge

Designed specifically for blind corner wall and base applications affording a 95 degree opening.



INSERTA CLIP top BLUMOTION +45° Angle Hinge

Hinge and inline mounting plate system for frameless diagonal corner or any angle cabinet with a 45 degree front, such as a diagonal corner wall or base cabinet.



Blum 60° Bi-Fold Door Hinge

Designed to join two doors for bi-fold corner cabinet applications



Top to Bottom: Hearthstone Grey with Coffee glaze; Marina; Heron

MDF Designs Now in 1" Thickness

Recent introductions to our 5-Piece MDF program have included mortise & tenon, miter and applied moulding designs as well as the reintroduction of the 10SQF series products. These introductions have contributed to a huge upswing in our overall usage of MDF.

Further expanding the variety within our MDF door program, Conestoga has just added select 1" thick designs in 1-Piece and 5-Piece MDF doors and drawer fronts. New 1" thick designs include the Slab, 10RC, 10RC2, 10RC3, 30RC, 10SQ1, 10SQ2, 10SQ3, 10SQ5, 20SQ3, 30SQ3, CRP-10, CRP-30 and CRP-10A48 with the face of these doors and drawer fronts maintaining the identical look of the 3/4" version of the same designs. See Section 5, 1-Piece and 5-Piece MDF for details about this new thickness option.

Custom Width Option for Extended Stiles

Customers who purchase prefinished or even unfinished Cabinet Systems will appreciate the new option to customize the width of extended stiles on front frames. Specify the exact width of an extended stile to eliminate the need for field trimming. Custom width extended stiles reduce installation time, eliminate the need to remove doors and drawer fronts

to accommodate saws, and prevents chipping and potential damage to the exterior finish. Available on both the Advantage and Essence lines, custom width extended stiles can be specified in 1/16" increments for extensions between 1/4" and 3". For those customers who need a full 3" extension for exact field customization, our standard extended stile option is still available. For full information see Section 11 in the Cabinet Systems Product manual.

10SQF3 Shaker Design

Conestoga is introducing a brand new version of the current 10SQF2 Shaker design. Fabricated using 3/4" thick MDF material, the 10SQF3 provides a traditional Shaker look, but a 1/4" MDF panel is inserted into the recessed center. The non-machined face of the 1/4" panel eliminates the need for panel sanding associated with the other SQF series doors, providing a much more consistent painting surface.

Material pricing for this new design is based on 1-Piece MDF, which represents a savings of \$1.55 list per square foot compared to 1SPG MDF. See page 5.4 for details about the entire SQF series.



MDF in Cadet Grey

Finish Program Enhancements

New Truetone Specie

Building on the success of our Truetone offering, Conestoga is pleased to add Walnut as the sixth eligible specie in the Truetone finish program. Ashen, Cocoa and Shale Truetones can now be applied to Walnut with optional Brown, Caramel, Onyx, Oyster and Sable glazes.

The Truetone Sample Chip Kit has been modified to include Walnut chips with Ashen, Cocoa and Shale finishes without glaze. A complete listing of the Truetone species and color options are in Section 8 of the Custom Product Manual.



Top to Bottom: Walnut, Cocoa stain, Onyx glaze; Walnut, Shale stain, Sable glaze; Walnut, Ashen stain, Caramel glaze

Colourtone Aerosol Touch-up

Now there's a solution to repair those Colourtone products with minor scuffs and scrapes that occur during shipping, in the hardware process or in field during installation. Cans of Colourtone Aerosol Touchup are matched to the same formulation as our standard base Colourtone finish colors. These aerosol cans are designed for touching up both small and large surfaces while simulating the same spray pattern as the original finish surface. Aerosol Touch Up materials can be found in our DuraGuard loose finishes program on page 8.31 of the Custom Product Manual.



Gemini Sequential Grain Matching

When we recently launched the Gemini veneer door and drawer front program, requests for sequence grain matching soon followed. As a result, this appealing collection of wood veneer doors, drawer fronts and accessories has now been expanded to include the Sequential Grain Matching (SGM) option with the Alto door and drawer front design. Grain patterns flow from piece to piece, both vertically and horizontally, within a single cabinet with the veneer having been hand selected and cut from a single sheet of material.

Highlight your next fashionable design project using the Alto design with the SGM option in any of the Gemini Collection's 9 alluring specie/grade combinations. Use SGM configuration templates and the easy to use order form in Section 14, Sequential Grain Match, Order Form #2, or contact Customer Service for an order form with configuration templates.

For details about this option and all products in the Gemini program, see Section 4 of our Custom Product Manual.





Truetones

Conrad Good

One of the most important steps in designing a cabinetry project is to have a clear vision of what you want from your finished creation. While paint has been the most common choice in today's market, these coatings will obscure the organic allure of a wooden product. Alternatively, although wood is highly attractive in its natural state it may not always match the desired colors and tones of the home it is intended for. With stain, the wood's color can be altered without disguising the grain pattern, and in some cases actually enhancing it, further magnifying the beauty of the wood cabinetry. A very common practice when staining wood is to hand apply a wet coat of color wash and then wipe off the excess from the surface. This is the main procedure used by Conestoga in its general stain offering. However there is another option that may be of value to consider, our spray to color program known as Truetones. While wiping stains have their place in the world of finishing, spray to color stains have some distinct advantages. Not only do they allow for a smoother color pattern on tight-grained, blotchy woods like Maple or Birch but they also bring lighter sapwoods coloration closer to that of the heartwoods if desired. Unlike a wiping stains which soak into uneven wood densities, the spray to color stain typically remains on the top of the substrate with only limited penetration. This allows for a more uniform appearance, even on grains with varying porosities. Truetones are offered in two tiers. The low complexity is a true spray to color stain finish whereas the high complexity Truetones permit the best of both worlds achieving both grain definition and even background coloring, by utilizing a spray to color step followed by a wiping stain layered over top. This dual process helps limit blotchiness while still accentuating the grain of the wood.

If you would like to discuss any of our finish offerings, contact your Conestoga Sales Representative or myself at 717-445-3252.

Saged and Confused

In Fall 2016, five Colourtone colors including Sage were moved to the Prism Paint program. Recently there has been some confusion over the Sage color, since there is a Prism Paint color with the same name. Although both Sages are green in color, the Conestoga Sage is a medium green, while the Prism Paint Sage is a lighter shade of green. If ordering the Colourtone version, it must be ordered as CWS Sage. If you want the Prism Paint Sage, it must be ordered as SW 2860 Sage. If you have any questions contact Finishing support at 717-445-3252.



Matching DLV Fillers

Responding to several customer requests, Conestoga has developed matching color fillers for the entire Allure DLV Collection. Allure fillers are fabricated using either 3/4" thick DLV panels, or sandwiched 8mm DLV panel material and 1/2" MDF, then banded with matching edgeband. Refer to Section 5 of the Custom Product Manual for pricing and sizing guidelines.

TSCA Title VI – The New CARB

Nine years ago the California Air Resources Board (CARB) instituted a strict state wide regulation limiting the amount of formaldehyde in MDF, particleboard and hardwood plywood; materials commonly used by the kitchen & bath industry. This Composite Wood Products Regulation impacts companies all across the United States and Canada, since many manufacturers' products ultimately end up in California. The regulation not only focuses on formaldehyde content, but also mandates the proper labeling and tracking of materials to ensure they are sourced from compliant manufacturers that routinely have their materials tested at an approved laboratory. Specific guidelines pertaining to record keeping are also required, with companies found to be out of compliance facing stiff fines.

A parallel new federal regulation, driven by the Environmental Protection Agency (EPA), has been adopted and will be implemented nationally. The Toxic Substance Control Act Title VI, or TSCA Title VI, has been ratified with an implementation deadline of June 1, 2018. Conestoga has been actively preparing for this regulation for well over a year, and all of Conestoga's products already meet the TSCA Title VI requirements for formaldehyde emissions. We also have the required material tracking, record keeping procedures, and labeling fully in place.

The TSCA Title VI regulation applies to all manufacturers that utilize composite materials throughout the United States, so it's critical that you have an understanding of this regulation and what is required of your company. As is the case with CARB, fabricators and manufacturers found to be out of compliance will face substantial financial penalties levied by the EPA. To learn more about the TSCA Title VI regulation, go to <https://www.epa.gov/formaldehyde/formaldehyde-emission-standards-composite-wood-products>, or the TSCA resource site at <https://www.epa.gov/formaldehyde/resources-and-guidance-materials-translations-formaldehyde-emission-standards-composite>.

