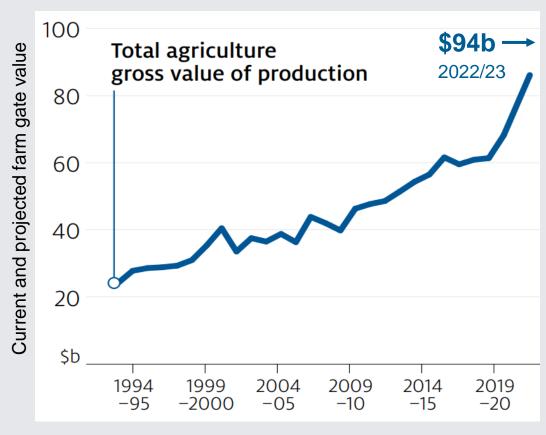


### Agriculture in Australia and WA



Source: ABARES

#### **Australia**

- \$80b of agricultural production exported in FY23
- Grain contributed \$31b (39%)
- ~260,000 people employed

#### **Western Australia**

- \$16.2b exported in FY23
- Grain contributed \$12.1b (75%)
- ~24,000 people working in the sector\*



# **CBH Group overview**

CBH operates across the grain value chain from fertiliser to storage, handling, transport, marketing and processing



~3,500 members

established in 1933 by WA grain growers



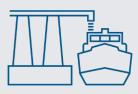
1,200 employees

plus ~2,000 casuals during harvest



+\$1.5 billion

capital expenditure & maintenance spend in last 5 years



21.9 million tonnes

exported in FY23 largest grain exporter in Australia



~\$3 billion

annual grain export value



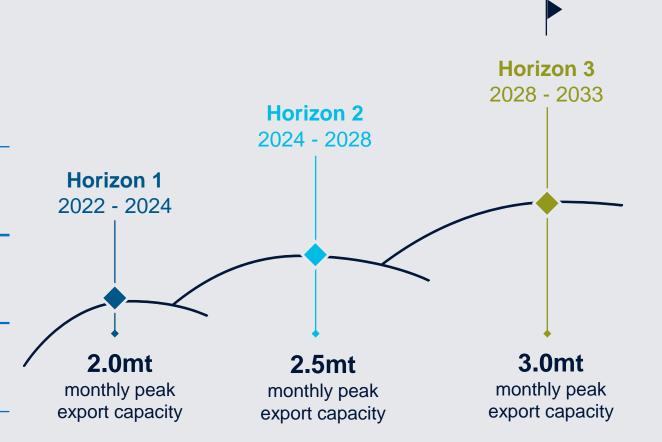
# Path to 2033 strategy

Purpose: Sustainably create and return value to WA growers

Beneficiary: WA growers, both current and future

#### By 2033 we will:

- Be able to **receive** an average **22mt** crop and **out-turn 70%** in the first-half shipping window
- Be able to **market ~50%** of the crop to international customers
- Be able to hold a 15% market share in the fertiliser market



FLAG ON THE HILL

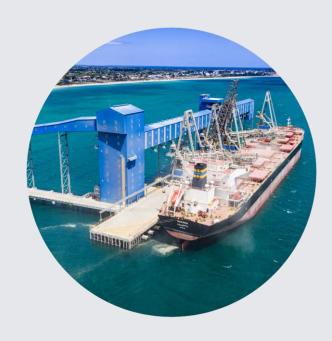


# Marketing & Trading value drivers



**Connections** 





**Competition** 





**Supply Chain** 





## **Gateway to global markets**

CBH is the largest exporter of Australian grain



350+ customers engaged across 36 countries



Paid to WA growers for their grain the past 2 seasons



### **Sustainability Plan**

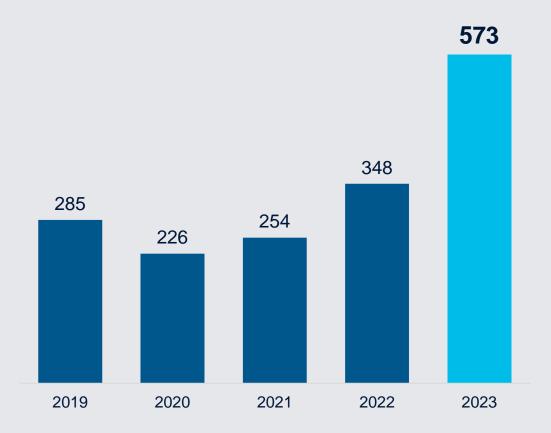
#### Ensuring our activities and operations are geared for the long-term

|   | \$  | 6   | Marie | <b>√</b> ≡   | *   |
|---|---|---|---|--|---|
| Our Pillars                               | Markets   | Communities   | People  | Governance   | Environment   |
| Our Focus                                 | Maintain and open new markets for WA growers  | WA grain<br>growers and our<br>communities are<br>viable for the<br>long-term | Attract and retain the best talent  | Comprehensive and leading governance practices   | Protect the environment in which we operate   |
|   | Lead the industry in sample collection for residue traceability  Increased sales of sustainably certified grain | Ongoing community investment  Procure more from our regional vendors          | Safe people and safe<br>workplaces<br>Diversity and<br>inclusion  | Demonstrate and disclose progress on the Sustainability Plan  Board Committee responsible for sustainability | 50% reduction of<br>Scope 1 and 2<br>emissions by 2030<br>Site to Customer net<br>zero emissions by<br>2050 |
| United Nations<br>Sustainability<br>Goals | 2 ZERO HUMER SSSS   | 8 DECENT WORK AND ECONOMIC GROWTH   | 5 SCHOLER 8 DECENT WORK AND ECONOMIC GROWTH   |  | 7 AFTERDARLEAND 13 CLIMATE 15 INFE  |



### Investment in our network

CBH plans to invest ~\$4bn in our supply chain network over the next 10 years



Invested in the network (\$m)

#### **Local Procurement**

In FY23, 2100 suppliers were engaged

- 97% were Australian businesses
- 83% were Western Australia
- 31% were based in local grain growing communities

We are committed to supporting local goods and services from regional providers



## **Building stronger communities**

The CBH Community Investment Fund has invested \$15.5 million in our regional communities in the past 10 years



Invested in community in 2023



Organisations supported in 2023



Health, Safety & Lifestyle



Sport & Recreation



**Grass Roots Grants** 



Regional Capacity
Building



The Arts



