



For further information, please contact:

Paul Humphreys
Atlas Copco Compressors LLC
Telephone: 803-817-7479
Email: paul.humphreys@atlascopco.com

Erin Heaney
Public Relations Manager
Telephone: 843-995-1322
Email: eheaney@tbaww.com

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**Atlas Copco Compressors and Universal Compressed Air
Announce Partnership to Provide Pipeline Air™ Solutions**

Atlas Copco and Universal Compressed Air (UCA) have announced a partnership that will supply world-leading compressed air solutions under the name of Pipeline Air. The Pipeline Air concept is for customers looking to purchase reliable compressed air supplied in a utility-like manner. The partnership is an agreement that covers the USA market. It is designed to ensure a pricing structure that maximizes operational efficiency for customers with large air volume requirements.

By choosing Pipeline Air, large-volume compressed air users benefit from a solution tailored to their specific site requirements utilizing Atlas Copco's centrifugal high-efficiency, oil-free air compressors. As with any utility, customers will avoid the burden of capital investments, as well as related operations and maintenance costs. Pipeline Air gives the customer the option to buy the air, not the equipment.

UCA has one of the most knowledgeable compressed air technical support, installation and operation teams in the world. The UCA team has decades of experience in supplying and managing air supply platforms to large-scale users across multiple industries.

"This really gives our customers the best of both worlds," said Neil Breedlove, Vice President, Oil-Free Air at Atlas Copco Compressors USA. "The expertise of UCA when it comes to designing, maintaining and supplying large-scale air solutions, coupled with the proven reliability and efficiency of the Atlas Copco ZH product range, makes this partnership a very attractive proposition for a wide range of customers."

For Pipeline Air customers, UCA will build and install modularized compressor facilities at a location that is convenient for the customer, then deliver compressed air to feed the customer's distribution system. The operation is managed through UCA's control center, so

Atlas Copco Compressors LLC

300 Technology Center Drive Suite 550
Rock Hill, SC 29730, USA

Telephone: 803-817-7434
Fax: 803-817-7450

customers are assured that the installation will keep up with their requirements, cope with changes in production demands and be kept in optimal service condition.

“If you are looking to save energy, space and money, then Pipeline Air is a great option,” said Bob Hutchison, UCA General Manager. “Not only do customers benefit from the highly efficient Atlas Copco machines, but they will never have to lose sleep over their compressed air system again. Once installed, we will operate and maintain the equipment and guarantee performance so that the customers can focus on their core business. We are excited about the partnership with Atlas Copco and see a great future ahead.”

UCA has an efficient procedure for ascertaining the suitability of a customer’s facility for the Pipeline Air concept. UCA will analyze your current and future air uses and design a system to meet the contract’s performance guarantees. With Pipeline Air, customers won’t have to worry about questions such as:

- Do you have concerns about the reliability or quality of your air supply?
- Do you sometimes run short on air?
- Do you have enough air to cope with expansion?
- Are you concerned you don’t have back up or spare parts on-hand in the event of a compressor failure or urgent service need?
- Are you concerned about the rising costs of electricity?
- Do you have room inside your facility to install new compressed air equipment?

Pipeline Air – A Simple Summary

- Guaranteed supply of compressed air
- Guaranteed performance
- Flexible terms
- No more capital or maintenance outlays
- Freedom to focus your resources on your main business objectives

To learn more about Atlas Copco and its partnership with UCA, please visit www.atlascopco.com or UniversalCompressedAir.com or contact a media contact listed below.



About UCA

Previously a division of Universal Industrial Gases' parent company, Universal Air Gases, UCA is an industrial gas company that specializes in producing and distributing compressed air to sites that require utility-like air for around-the-clock operations. Large-volume users of compressed air increasingly find that outsourcing the ownership and operation of compressed air systems is a preferred strategy. UCA designs, builds, operates and maintains complete compressed air supply and distribution systems including compressors, dryers, cooling towers, advanced control systems, substations, power control systems and pipelines. UCA works in cooperation with key suppliers and contractors to execute projects and achieve ultra-high system reliability. For more information regarding UCA and Pipeline Air, please visit UniversalCompressedAir.com.

Atlas Copco Compressors

Atlas Copco Compressors LLC is part of the Compressor Technique Business Area, headquartered in Rock Hill, South Carolina. Atlas Copco Compressors provides innovative solutions including world-class compressors, vacuum pumps, air blowers, quality air products and gas-generation systems, all backed with full service, remote monitoring and auditing services. With a nationwide service and distribution network, Atlas Copco Compressors is your local, national and global partner for all your compressed air needs. Learn more at www.atlascopco.com/air-usa.

Atlas Copco Contacts

Paul Humphreys
803-817-7479
paul.humphreys@atlascopco.com

Erin Heaney
843-995-1322
ehaney@tbaww.com

UCA Contacts

Robert Hutchison
610-438-1621
bhutchison@UniversalCompressedAir.com

Steven Clark
610-515-8584
sclark@UniversalCompressedAir.com