

Contract Management

The owner of this Company is a good friend of mine, and as with a small to medium size company (SME) is growing quickly and in a continual state of change.

In most instances it is possible to employ people to effectively manage and deliver the works, but in some cases an assistance is needed on a short term basis to help with Contract Management.

I was asked to assist on two projects that were contracted one under NEC Option A and one as a domestic sub contract.

Both Projects had severely overrun by many months and were now impacting on the day to day running of other Projects.

Delays, disruption, extension of time and scope of works change were evident in the returned programmes and the instructions issued by the Clients.

Fortunately the evidence files were in good order and told the story.

Proving entitlement was relatively easy however as the Clients both had design responsibility for the works, and the errors were of their making, there was a reluctance to pay for change, by careful correspondence and negotiations we were able to obtain full entitlement for the change as well as the disruption costs and the extended prelims needed to manage the works.

Both Projects are now stable and cost recovery is in place based on careful negotiations to entitlement.