

Supervision – the MI Perspective

MI's Approach to Supervision

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1 Comprehension

2 Worked Examples

Agreed upon goals

Affirmations

This handout comes from a presentation recorded on 6/20/20. The presentation has ‘moving parts’ – making the handout a bit hard to follow. Please see the following links for the presentation:

Here is a link to the new recording <https://youtu.be/COdzlh0LGc4>

You can also find the certificate at www.esympro.com/webinars

“Arc of Focus” Beginning-Middle-End

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Skills:

1. Simple Ask
2. Flip Concerns → Goals
3. Miracle Question
4. Prioritizing

Skills:

1. See Change Talk
2. Evoke Change Talk
3. Extend Change Talk

Skills:

1. Solution Focused
2. Lift Confidence
3. Client Centered Plans

Client’s Goal
WHAT-LAND
Focus

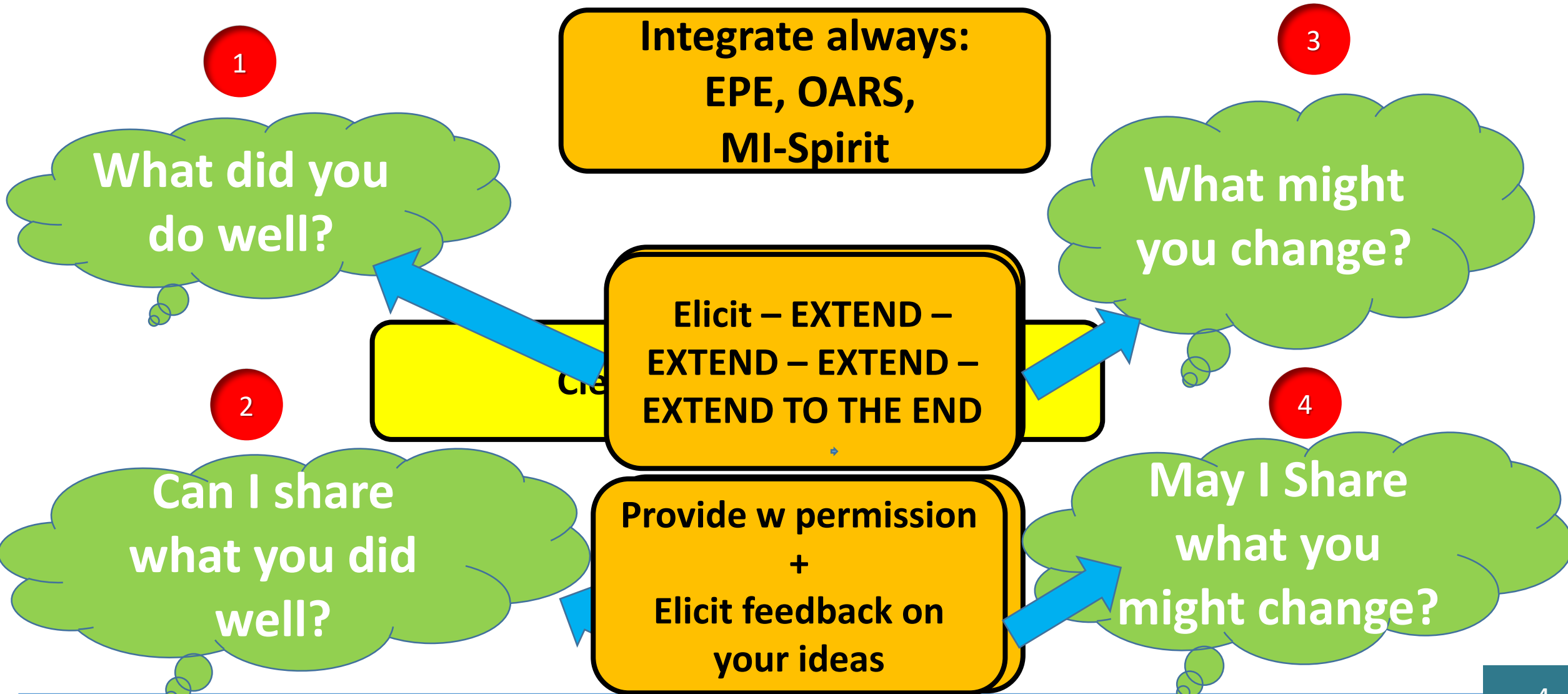
Client’s Motivation
WHY-LAND
Evoking

Credible Plan
HOW-LAND
Planning

Assess: Context, Culture, Symptoms, Patterns, History, Etc. →

PROMOTE ENGAGEMENT LOWER ‘RESISTANCE’ →

Supervision – MI Style



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What Land: Flipping Concerns & Complaints into Goals – Lemons to Lemonade



Steps

Problem: Lack confidence for job search

1 Hear the concern – (Get what you hear and repeat it)

2 Think: What must be true?

3 Think: What is the goal?

4 Say: Reflect the concern

5 Say: Provide general feedback

6 Say: “Maybe we can flip this. How does that sound to you?”

Soft skills to fold into this skill:

- Partnering Language
- Permission Question
- Empathy + Reflections
- OARS

What Land: Flipping Concerns & Complaints into Goals – Lemons to Lemonade



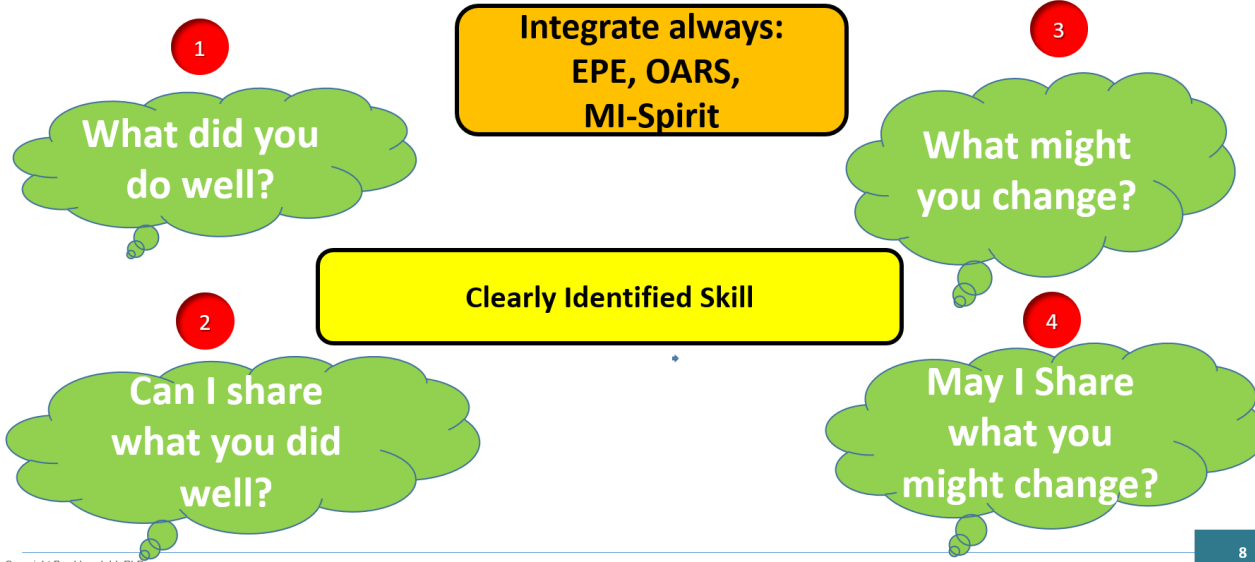
Steps

Problem: Lack confidence for job search

- 1 Hear the concern – (Celebrate! You know what to do!)
- 2 Think: What must it feel like to be them? Get to empathy.
- 3 Think: What is the opposite of the concern?
- 4 Say: Reflect the concern: Simple or Complex Reflection.
- 5 Say: Provide genuine empathy as appropriate.
- 6 Say: “Maybe we can work together to [FLIP the CONCERN to a GOAL] . “How does that sound to you?”



Supervision – MI Style



Spirit of MI Affirmations

Skill: Affirmations

Target: I followed through with steps to find a job

1 See the opportunity: Your client followed through

Motivation

2 "Tee it up" = Affirm your client

3 "Swing" – Encourage client exploration



Great job on following through
with tasks from our last meeting!



Bravo!

Confidence



For you, what were the BENEFITS
of following through?

What STEPS DID YOU TAKE to
actually follow through, because
doing so is not always easy?

Spirit of MI Affirmations

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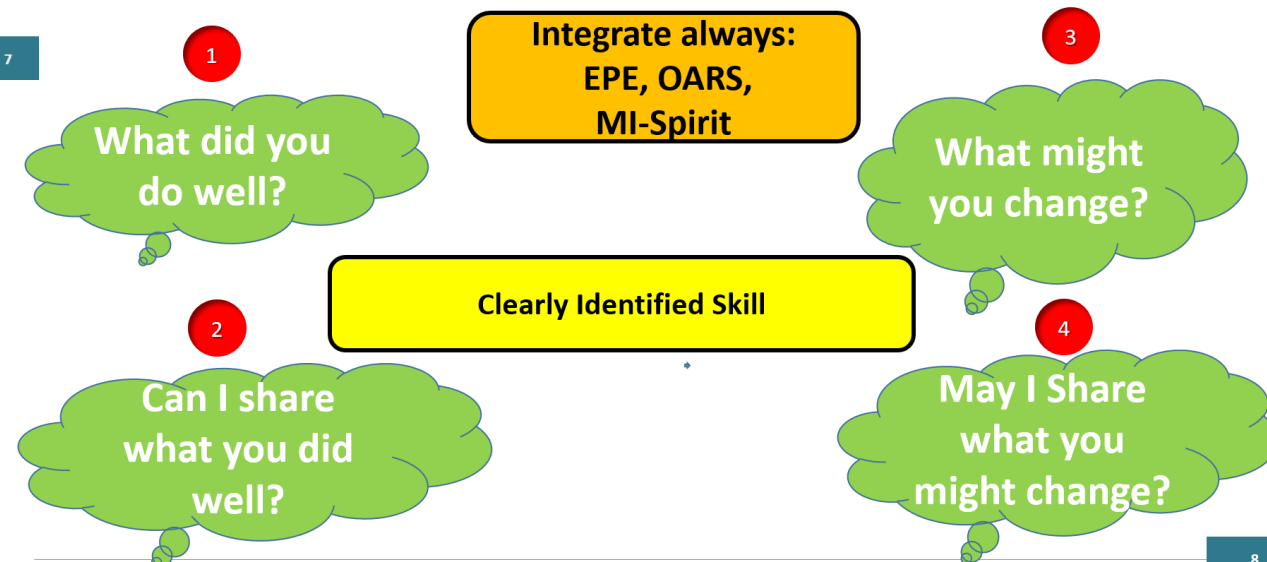
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Confidence

For you, what were the **BENEFITS** of following through?

What **STEPS DID YOU TAKE** to actually follow through, because doing so is not always easy?

Supervision – MI Style



Supervision – MI Style

1

What did you
do well?

**Integrate always:
EPE, OARS,
MI-Spirit**

3

What might
you change?

2

Can I share
what you did
well?

Clearly Identified Skill

4

May I Share
what you
might change?

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MINT Trainer



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