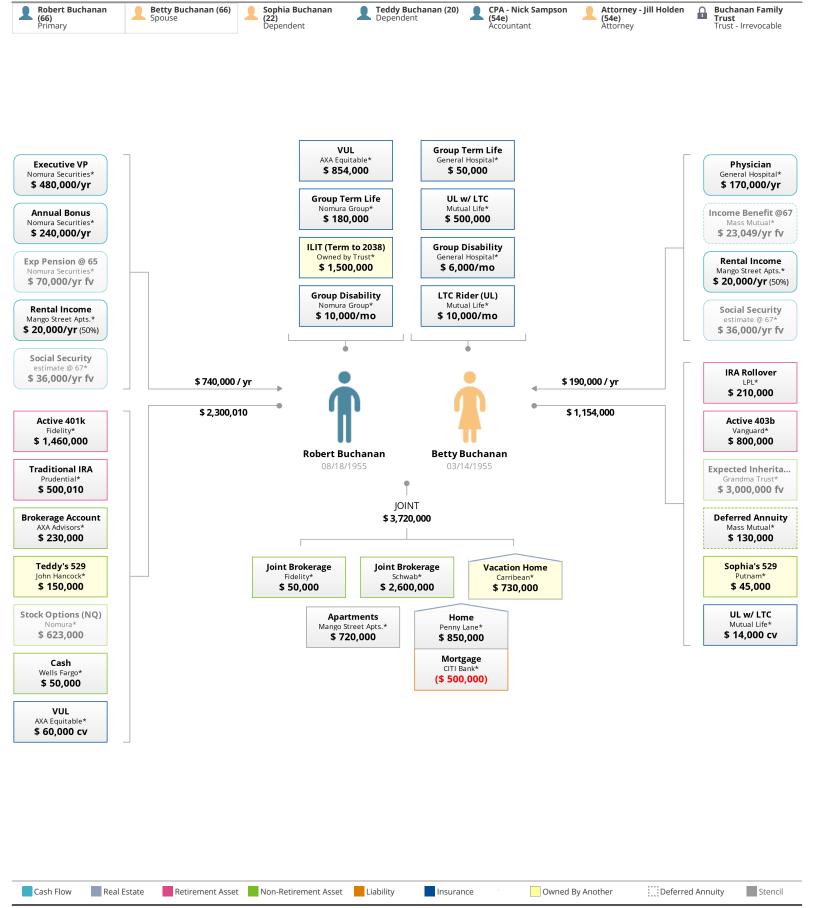


Lead Advisor: Paul Brown, M.A.



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# **Financial Inventory**

#### Income

Туре	Status	Interested Members	Reference Name	Income Source	Annual Amount	Data Collected	UM
Earned	Cur	Betty Buchanan (66)	Physician	General Hospital	\$170,000	09/13/2016	N
Earned	Cur	Robert Buchanan (66)	Executive VP	Nomura Securities	\$480,000	02/26/2016	N
Earned	Cur	Robert Buchanan (66)	Annual Bonus	Nomura Securities	\$240,000	04/15/2019	N
Annuity	Exp	Betty Buchanan (66)	Income Benefit @67	Mass Mutual	FV \$23,049	02/26/2016	N
Pension	Exp	Robert Buchanan (66)	Exp Pension @ 65	Nomura Securities	FV \$70,000	02/26/2016	N
Rental	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Rental Income	Mango Street Apts.	\$40,000	02/26/2016	N
Social Security	Exp	Robert Buchanan (66)	Social Security	estimate @ 67	FV \$36,000	03/27/2019	N
Social Security	Exp	Betty Buchanan (66)	Social Security	estimate @ 67	FV \$36,000	03/27/2019	N

#### **Assets**

Туре	Status	Owner Members	Reference Name	Location	Value	Data Collected	UM
Retirement	Cur	Robert Buchanan (66)	Active 401k	Fidelity	\$1,460,000	03/27/2019	N
Retirement	Cur	Betty Buchanan (66)	IRA Rollover	LPL	\$210,000	02/26/2016	N
Retirement	Cur	Robert Buchanan (66)	Traditional IRA	Prudential	\$500,010	02/26/2016	N
Retirement	Cur	Betty Buchanan (66)	Active 403b	Vanguard	\$800,000	03/27/2019	N
Non-Retirement	Cur	Robert Buchanan (66)	Brokerage Account	AXA Advisors	\$230,000	09/14/2016	N
Non-Retirement	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Joint Brokerage	Fidelity	\$50,000	06/12/2016	N
Non-Retirement	Exp	Betty Buchanan (66)	Expected Inheritance	Grandma Trust	FV \$3,000,000	02/26/2016	N
Non-Retirement	Cur	Teddy Buchanan (20)	Teddy's 529	John Hancock	\$150,000	02/26/2016	N
Non-Retirement	Cur	Betty Buchanan (66)	Deferred Annuity	Mass Mutual	\$130,000	02/26/2016	N
Non-Retirement	Exp	Robert Buchanan (66)	Stock Options (NQ)	Nomura	\$623,000	02/26/2016	N
Non-Retirement	Cur	Sophia Buchanan (22)	Sophia's 529	Putnam	\$45,000	02/26/2016	N
Non-Retirement	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Joint Brokerage	Schwab	\$2,600,000	03/27/2019	N
Non-Retirement	Cur	Robert Buchanan (66)	Cash	Wells Fargo	\$50,000	02/26/2016	N
Real Estate	Cur	Buchanan Family Trust	Vacation Home	Carribean	\$730,000	02/26/2016	N
Real Estate	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Apartments	Mango Street Apts.	\$720,000	03/07/2016	N
Real Estate	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Home	Penny Lane	\$850,000	02/26/2016	N

### Liabilities

Туре	Status	Obligated Members	Reference Name	Lender	Debt Outstanding	Data Collected	UM
Mortgage	Cur	<ul><li>Betty Buchanan (66) - 50%</li><li>Robert Buchanan (66) - 50%</li></ul>	Mortgage	CITI Bank	(\$500,000)	02/26/2016	N

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# CLEARSTONE PERSONAL MEALTH MANAGEMENT

#### **Insurances**

Туре	Exp	Insured Members	Reference Name	Insurance Provider	Benefit Amount	Data Collected	UM
Variable Universal	Cur	Robert Buchanan (66)	VUL	AXA Equitable	\$854,000	02/26/2016	N
Term Life	Cur	Betty Buchanan (66)	Group Term Life	General Hospital	\$50,000	02/26/2016	N
Universal Life	Cur	Betty Buchanan (66)	UL w/ LTC	Mutual Life	\$500,000	02/26/2016	N
Term Life	Cur	Robert Buchanan (66)	Group Term Life	Nomura Group	\$180,000	02/26/2016	N
Term Life	Cur	Robert Buchanan (66)	ILIT (Term to 2038)	Owned by Trust	\$1,500,000	02/26/2016	N
Disability	Cur	Betty Buchanan (66)	Group Disability	General Hospital	\$6,000/mo	02/26/2016	N
Disability	Cur	Robert Buchanan (66)	Group Disability	Nomura Group	\$10,000/mo	02/26/2016	N
Long Term Care	Cur	Betty Buchanan (66)	LTC Rider (UL)	Mutual Life	\$10,000/mo	02/26/2016	N

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## **Balance Sheet**

Retirement Assets	Location	Data Collected	Robert Buchanan	Betty Buchanan	Sophia Buchanan	Teddy Buchanan	CPA - Nick Sampson	Attorney - Jill Holden	Buchanan Family Trust	Total
Active 401k *	Fidelity	03/27/2019	\$1,460,000							\$1,460,000
IRA Rollover *	LPL	02/26/2016		\$210,000						\$210,000
Traditional IRA *	Prudential	02/26/2016	\$500,010							\$500,010
Active 403b *	Vanguard	03/27/2019		\$800,000						\$800,000
Total Retiremen	t Assets		\$1,960,010	\$1,010,000	\$0	\$0	\$0	\$0	\$0	\$2,970,010
Non-Retirement Assets	Location	Data Collected	Robert Buchanan	Betty Buchanan	Sophia Buchanan	Teddy Buchanan	CPA - Nick Sampson	Attorney - Jill Holden	Buchanan Family Trust	Total
Brokerage Account *	AXA Advisors	09/14/2016	\$230,000							\$230,000
Joint Brokerage *	Fidelity	06/12/2016	\$25,000	\$25,000						\$50,000
Teddy's 529 *	John Hancock	02/26/2016				\$150,000				\$150,000
Deferred Annuity *	Mass Mutual	02/26/2016		\$130,000						\$130,000
Sophia's 529 *	Putnam	02/26/2016			\$45,000					\$45,000
Joint Brokerage *	Schwab	03/27/2019	\$1,300,000	\$1,300,000						\$2,600,000
Cash *	Wells Fargo	02/26/2016	\$50,000							\$50,000
Total Non-Retire	ement Assets		\$1,605,000	\$1,455,000	\$45,000	\$150,000	\$0	\$0	\$0	\$3,255,000
Real Estate Assets	Location	Data Collected	Robert Buchanan	Betty Buchanan	Sophia Buchanan	Teddy Buchanan	CPA - Nick Sampson	Attorney - Jill Holden	Buchanan Family Trust	Total
Vacation Home *	Carribean	02/26/2016							\$730,000	\$730,000
Apartments *	Mango Street Apts.	03/07/2016	\$360,000	\$360,000						\$720,000
Home *	Penny Lane	02/26/2016	\$425,000	\$425,000						\$850,000
Total Real Estate	Assets	,	\$785,000	\$785,000	\$0	\$0	\$0	\$0	\$730,000	\$2,300,000
Liabilities	Location	Data Collected	Robert Buchanan	Betty Buchanan	Sophia Buchanan	Teddy Buchanan	CPA - Nick Sampson	Attorney - Jill Holden	Buchanan Family Trust	Total
Mortgage *	CITI Bank	02/26/2016	(\$250,000)	(\$250,000)						(\$500,000)
Total Liabilities			(\$250,000)	(\$250,000)	\$0	\$0	\$0	\$0	\$0	(\$500,000)
Insurance Cash Value	Location	Data Collected	Robert Buchanan	Betty Buchanan	Sophia Buchanan	Teddy Buchanan	CPA - Nick Sampson	Attorney - Jill Holden	Buchanan Family Trust	Total
VUL*	AXA Equitable	02/26/2016	\$60,000							\$60,000
UL w/ LTC *	Mutual Life	02/26/2016		\$14,000						\$14,000
Total Insurance	Cash Value		\$60,000	\$14,000	\$0	\$0	\$0	\$0	\$0	\$74,000

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Grand Totals \$4,160,010 \$3,014,000 \$45,000 \$150,000 \$0 \$0 \$730,000 \$8,099,010



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