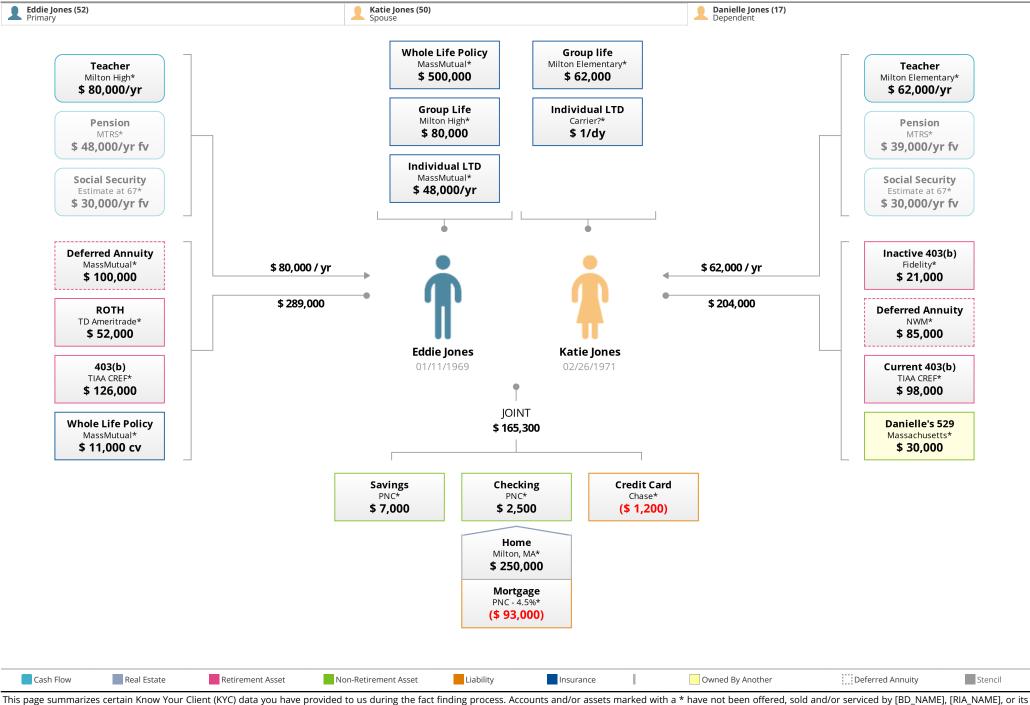
Lead Advisor: Paul Brown, M.A.





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Financial Inventory

Income

Туре	Status	Interested Members	Reference Name	Income Source	Annual Amount	Data Collected	UM
Earned	Cur	Katie Jones (50)	Teacher	Milton Elementary	\$62,000	03/01/2019	N
Earned	Cur	• Eddie Jones (52)	Teacher	Milton High	\$80,000	03/01/2019	N
Pension	Exp	Eddie Jones (52)	Pension	MTRS	FV \$48,000	03/01/2019	N
Pension	Exp	Katie Jones (50)	Pension	MTRS	FV \$39,000	03/01/2019	N
Social Security	Exp	Eddie Jones (52)	Social Security	Estimate at 67	FV \$30,000	04/01/2019	N
Social Security	Exp	Katie Jones (50)	Social Security	Estimate at 67	FV \$30,000	04/01/2019	N

Assets

Туре	Status	Owner Members	Reference Name	Location	Value	Data Collected	UM
Retirement	Cur	Katie Jones (50)	Inactive 403(b)	Fidelity	\$21,000	03/01/2019	N
Retirement	Cur	Eddie Jones (52)	Deferred Annuity	MassMutual	\$100,000	03/01/2019	N
Retirement	Cur	Katie Jones (50)	Deferred Annuity	NWM	\$85,000	03/01/2019	N
Retirement	Cur	Eddie Jones (52)	ROTH	TD Ameritrade	\$52,000	03/01/2019	N
Retirement	Cur	Eddie Jones (52)	403(b)	TIAA CREF	\$126,000	03/01/2019	N
Retirement	Cur	Katie Jones (50)	Current 403(b)	TIAA CREF	\$98,000	03/01/2019	N
Non-Retirement	Cur	Danielle Jones (17)	Danielle's 529	Massachusetts	\$30,000	03/01/2019	N
Non-Retirement	Cur	Eddie Jones (52) - 50%Katie Jones (50) - 50%	Savings	PNC	\$7,000	03/01/2019	N
Non-Retirement	Cur	Katie Jones (50) - 50%Eddie Jones (52) - 50%	Checking	PNC	\$2,500	03/01/2019	N
Real Estate	Cur	Eddie Jones (52) - 50%Katie Jones (50) - 50%	Home	Milton, MA	\$250,000	03/01/2019	N

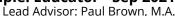
Liabilities

Туре	Status	Obligated Members	Reference Name	Lender	Debt Outstanding	Data Collected	UM
Credit Card Account	Cur	Eddie Jones (52) - 50%Katie Jones (50) - 50%	Credit Card	Chase	(\$1,200)	03/01/2019	N
Mortgage	Cur	Eddie Jones (52) - 50%Katie Jones (50) - 50%	Mortgage	PNC - 4.5%	(\$93,000)	03/01/2019	N

Insurances

Туре	Exp	Insured Members	Reference Name	Insurance Provider	Benefit Amount	Data Collected	UM
Whole Life	Cur	Eddie Jones (52)	Whole Life Policy	MassMutual	\$500,000	03/01/2019	N
Term Life	Cur	Katie Jones (50)	Group life	Milton Elementary	\$62,000	03/01/2019	N
Term Life	Cur	Eddie Jones (52)	Group Life	Milton High	\$80,000	03/01/2019	N
Disability	Cur	Katie Jones (50)	Individual LTD	Carrier?	\$1/dy	06/07/2016	N
Disability	Cur	Eddie Jones (52)	Individual LTD	MassMutual	\$48,000/yr	03/01/2019	N

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Balance Sheet

Retirement Assets	Location	Data Collected	Eddie Jones	Katie Jones	Danielle Jones	Total
Inactive 403(b) *	Fidelity	03/01/2019		\$21,000		\$21,000
Deferred Annuity *	MassMutual	03/01/2019	\$100,000			\$100,000
Deferred Annuity *	NWM	03/01/2019		\$85,000		\$85,000
ROTH *	TD Ameritrade	03/01/2019	\$52,000			\$52,000
403(b) *	TIAA CREF	03/01/2019	\$126,000			\$126,000
Current 403(b) *	TIAA CREF	03/01/2019		\$98,000		\$98,000
Total Retirement Assets			\$278,000	\$204,000	\$0	\$482,000
Non-Retirement Assets	Location	Data Collected	Eddie Jones	Katie Jones	Danielle Jones	Total
Danielle's 529 *	Massachusetts	03/01/2019			\$30,000	\$30,000
Savings *	PNC	03/01/2019	\$3,500	\$3,500		\$7,000
Checking *	PNC	03/01/2019	\$1,250	\$1,250		\$2,500
Total Non-Retirement As	sets		\$4,750	\$4,750	\$30,000	\$39,500
Real Estate Assets	Location	Data Collected	Eddie Jones	Katie Jones	Danielle Jones	Total
Home *	Milton, MA	03/01/2019	\$125,000	\$125,000		\$250,000
Total Real Estate Assets			\$125,000	\$125,000	\$0	\$250,000
Liabilities	Location	Data Collected	Eddie Jones	Katie Jones	Danielle Jones	Total
Credit Card *	Chase	03/01/2019	(\$600)	(\$600)		(\$1,200)
Mortgage *	PNC - 4.5%	03/01/2019	(\$46,500)	(\$46,500)		(\$93,000)
Total Liabilities			(\$47,100)	(\$47,100)	\$0	(\$94,200)
Insurance Cash Value	Location	Data Collected	Eddie Jones	Katie Jones	Danielle Jones	Total
Whole Life Policy *	MassMutual	03/01/2019	\$11,000			\$11,000
Total Insurance Cash Val	ue		\$11,000	\$0	\$0	\$11,000
Consideration of the state of t			4274 CEC	#20.C.C.D.	#20.000	#c00 200
Grand Totals			\$371,650	\$286,650	\$30,000	\$688,300

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Sample: Educator • Sep 2021 Lead Advisor: Paul Brown, M.A.



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