

John Smith (57e)
Primary

Jane Smith (50e)
Spouse

Kyle (Business Partner) (47e)
Business Partner

Jenkins International (2e)
Other

Founder & CEO
Jenkins International
\$ 250,000/yr

Rental Income
Rental Property*
\$ 14,400/yr (50%)

Profit Distribution
Jenkins International
\$ 100,000/yr

Social Security
Estimate at age 67*
\$ 36,000/yr fv

Safe Harbor 401(k)
Jenkins International
\$ 425,000

Cash Balance Plan
Jenkins International
\$ 600,000

NQDC
Jenkins International*
\$ 1

Business Interest
Jenkins International
\$ 2,000,000

Business Real Estate
Value*
\$ 1,500,000

Term Life (2038)
Northwestern Mutual
\$ 1,000,000

Buy/Sell Policy
On Kyle
\$ 2,000,000

Long Term Dis.
Northwestern Mutual*
\$ 150,000/yr

Term Life (2038)
Northwestern Mutual*
\$ 500,000

Group Life
Smile Dental *
\$ 160,000

Group Disability
Smile Dental *
\$ 48,000/yr

Dental Hygienist
Smile Dental *
\$ 80,000/yr

Rental Income
Rental Property*
\$ 14,400/yr (50%)

Social Security
Estimate at age 67*
\$ 28,000/yr fv

IRA
Fidelity
\$ 15,000

401(k)
Smile Dental
\$ 79,000

\$ 364,400 / yr

\$ 4,525,000

\$ 94,400 / yr

\$ 94,000

John Smith
04/05/1964 (e)

Jane Smith
04/05/1971 (e)

JOINT
\$ 673,000

Savings Account
PNC
\$ 40,000

Checking Account
PNC
\$ 13,000

Rental Property
1504 Burberry Lane
\$ 300,000

Mortgage
Wells Fargo, 3.75%
(\$ 95,000)

Home
Austin, TX
\$ 675,000

Mortgage - 30 yr
Wells Fargo, 4.75%
(\$ 260,000)

Cash Flow Real Estate Retirement Asset Non-Retirement Asset Liability Insurance Owned By Another Deferred Annuity Stencil

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Financial Inventory

Income

Type	Status	Interested Members	Reference Name	Income Source	Annual Amount	Data Collected	UM
W2	Cur	• Jane Smith (50e)	Dental Hygienist	Smile Dental	\$80,000	04/01/2019	N
Earned	Cur	• John Smith (57e)	Founder & CEO	Jenkins International	\$250,000	04/05/2019	Y
Earned	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Rental Income	Rental Property	\$28,800	04/05/2019	N
Earned	Cur	• Jenkins International (2e)	Gross Revenue	Sales	\$1,200,000	04/05/2019	Y
Distributions	Cur	• John Smith (57e)	Profit Distribution	Jenkins International	\$100,000	04/09/2019	Y
Social Security	Exp	• John Smith (57e)	Social Security	Estimate at age 67	FV \$36,000	04/01/2019	N
Social Security	Exp	• Jane Smith (50e)	Social Security	Estimate at age 67	FV \$28,000	04/01/2019	N
Taxes	Cur	• Jenkins International (2e)	Operating Expenses	Estimate	(\$700,000)	04/05/2019	Y

Assets

Type	Status	Owner Members	Reference Name	Location	Value	Data Collected	UM
Retirement	Cur	• Jenkins International (2e)	Retirement Plan	401(k) + Cash Balance	\$2,870,000	04/26/2019	Y
Retirement	Cur	• Jane Smith (50e)	IRA	Fidelity	\$15,000	04/05/2019	Y
Retirement	Cur	• John Smith (57e)	Safe Harbor 401(k)	Jenkins International	\$425,000	04/05/2019	Y
Retirement	Cur	• John Smith (57e)	Cash Balance Plan	Jenkins International	\$600,000	04/05/2019	Y
Retirement	Cur	• Jane Smith (50e)	401(k)	Smile Dental	\$79,000	04/01/2019	Y
Non-Retirement	Cur	• Jenkins International (2e)	Land	Appraised 12/18	\$1,000,000	04/05/2019	N
Non-Retirement	Exp	• John Smith (57e)	NQDC	Jenkins International	\$1	08/01/2019	N
Non-Retirement	Cur	• John Smith (57e)	Business Interest	Jenkins International	\$2,000,000	04/05/2019	Y
Non-Retirement	Cur	• Jenkins International (2e)	Vehicles	Less depreciation	\$120,000	04/05/2019	Y
Non-Retirement	Cur	• Jenkins International (2e)	Accounts Receivable	Outstanding balance	\$62,000	04/05/2019	Y
Non-Retirement	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Savings Account	PNC	\$40,000	04/05/2019	Y
Non-Retirement	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Checking Account	PNC	\$13,000	04/05/2019	Y
Non-Retirement	Cur	• Jenkins International (2e)	Equipment	Tangible	\$750,000	04/05/2019	N
Non-Retirement	Cur	• Jenkins International (2e)	Company Checking	Wells Fargo	\$425,000	04/05/2019	Y
Real Estate	Cur	• Jenkins International (2e)	Buildings	1250 Property	\$2,000,000	04/05/2019	Y
Real Estate	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Rental Property	1504 Burberry Lane	\$300,000	04/05/2019	Y
Real Estate	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Home	Austin, TX	\$675,000	04/05/2019	Y
Real Estate	Cur	• John Smith (57e)	Business Realestate	Value	\$1,500,000	08/01/2019	N

Liabilities

Type	Status	Obligated Members	Reference Name	Lender	Debt Outstanding	Data Collected	UM
Line of Credit	Cur	• Jenkins International (2e)	Long Term Debt	Wells Fargo	(\$215,000)	04/05/2019	Y

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Mortgage	Cur	• Jenkins International (2e)	Line of Credit	Paid off	-	04/05/2019	Y
Mortgage	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Mortgage	Wells Fargo, 3.75%	(\$95,000)	04/09/2019	Y
Mortgage	Cur	• John Smith (57e) - 50% • Jane Smith (50e) - 50%	Mortgage - 30 yr	Wells Fargo, 4.75%	(\$260,000)	04/05/2019	Y
Other Liabilities	Cur	• Jenkins International (2e)	Accounts Payable	Balance Outstanding	(\$75,000)	04/05/2019	Y

Insurances

Type	Exp	Insured Members	Reference Name	Insurance Provider	Benefit Amount	Data Collected	UM
Term Life	Cur	• John Smith (57e)	Term Life (2038)	Northwestern Mutual	\$1,000,000	04/05/2019	Y
Term Life	Cur	• Jane Smith (50e)	Term Life (2038)	Northwestern Mutual	\$500,000	04/05/2019	N
Term Life	Cur	• Kyle (Business Partner) (47e) - 50% • Jenkins International (2e) - 50%	Buy/Sell Policy	On John	\$2,000,000	04/05/2019	N
Term Life	Cur	• Jenkins International (2e) - 50% • John Smith (57e) - 50%	Buy/Sell Policy	On Kyle	\$2,000,000	04/05/2019	Y
Term Life	Cur	• Jenkins International (2e)	BOP	Progressive	\$2,000,000	04/09/2019	N
Term Life	Cur	• Jenkins International (2e)	Umbrella Policy	Progressive	\$5,000,000	04/09/2019	Y
Term Life	Cur	• Jane Smith (50e)	Group Life	Smile Dental	\$160,000	04/05/2019	N
Disability	Cur	• John Smith (57e)	Long Term Dis.	Northwestern Mutual	\$150,000/yr	04/05/2019	N
Disability	Cur	• Jane Smith (50e)	Group Disability	Smile Dental	\$48,000/yr	04/05/2019	N

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Balance Sheet

Retirement Assets	Location	Data Collected	John Smith	Jane Smith	Kyle (Business Partner)	Jenkins International	Total
Retirement Plan	401(k) + Cash Balance	04/26/2019				\$2,870,000	\$2,870,000
IRA	Fidelity	04/05/2019		\$15,000			\$15,000
Safe Harbor 401(k)	Jenkins International	04/05/2019	\$425,000				\$425,000
Cash Balance Plan	Jenkins International	04/05/2019	\$600,000				\$600,000
401(k)	Smile Dental	04/01/2019		\$79,000			\$79,000
Total Retirement Assets			\$1,025,000	\$94,000	\$0	\$2,870,000	\$3,989,000

Non-Retirement Assets	Location	Data Collected	John Smith	Jane Smith	Kyle (Business Partner)	Jenkins International	Total
Land *	Appraised 12/18	04/05/2019				\$1,000,000	\$1,000,000
Business Interest	Jenkins International	04/05/2019	\$2,000,000				\$2,000,000
Vehicles	Less depreciation	04/05/2019				\$120,000	\$120,000
Accounts Receivable	Outstanding balance	04/05/2019				\$62,000	\$62,000
Savings Account	PNC	04/05/2019	\$20,000	\$20,000			\$40,000
Checking Account	PNC	04/05/2019	\$6,500	\$6,500			\$13,000
Equipment *	Tangible	04/05/2019				\$750,000	\$750,000
Company Checking	Wells Fargo	04/05/2019				\$425,000	\$425,000
Total Non-Retirement Assets			\$2,026,500	\$26,500	\$0	\$2,357,000	\$4,410,000

Real Estate Assets	Location	Data Collected	John Smith	Jane Smith	Kyle (Business Partner)	Jenkins International	Total
Buildings	1250 Property	04/05/2019				\$2,000,000	\$2,000,000
Rental Property	1504 Burberry Lane	04/05/2019	\$150,000	\$150,000			\$300,000
Home	Austin, TX	04/05/2019	\$337,500	\$337,500			\$675,000
Business Realestate *	Value	08/01/2019	\$1,500,000				\$1,500,000
Total Real Estate Assets			\$1,987,500	\$487,500	\$0	\$2,000,000	\$4,475,000

Liabilities	Location	Data Collected	John Smith	Jane Smith	Kyle (Business Partner)	Jenkins International	Total
Long Term Debt	Wells Fargo	04/05/2019				(\$215,000)	(\$215,000)
Mortgage	Wells Fargo, 3.75%	04/09/2019	(\$47,500)	(\$47,500)			(\$95,000)
Mortgage - 30 yr	Wells Fargo, 4.75%	04/05/2019	(\$130,000)	(\$130,000)			(\$260,000)
Accounts Payable	Balance Outstanding	04/05/2019				(\$75,000)	(\$75,000)
Total Liabilities			(\$177,500)	(\$177,500)	\$0	(\$290,000)	(\$645,000)

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Grand Totals	\$4,861,500	\$430,500	\$0	\$6,937,000	\$12,229,000
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