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Overview

"It's our mission to empower every person and every organization on the planet to achieve more."

—Satya Nadella

Our strategy

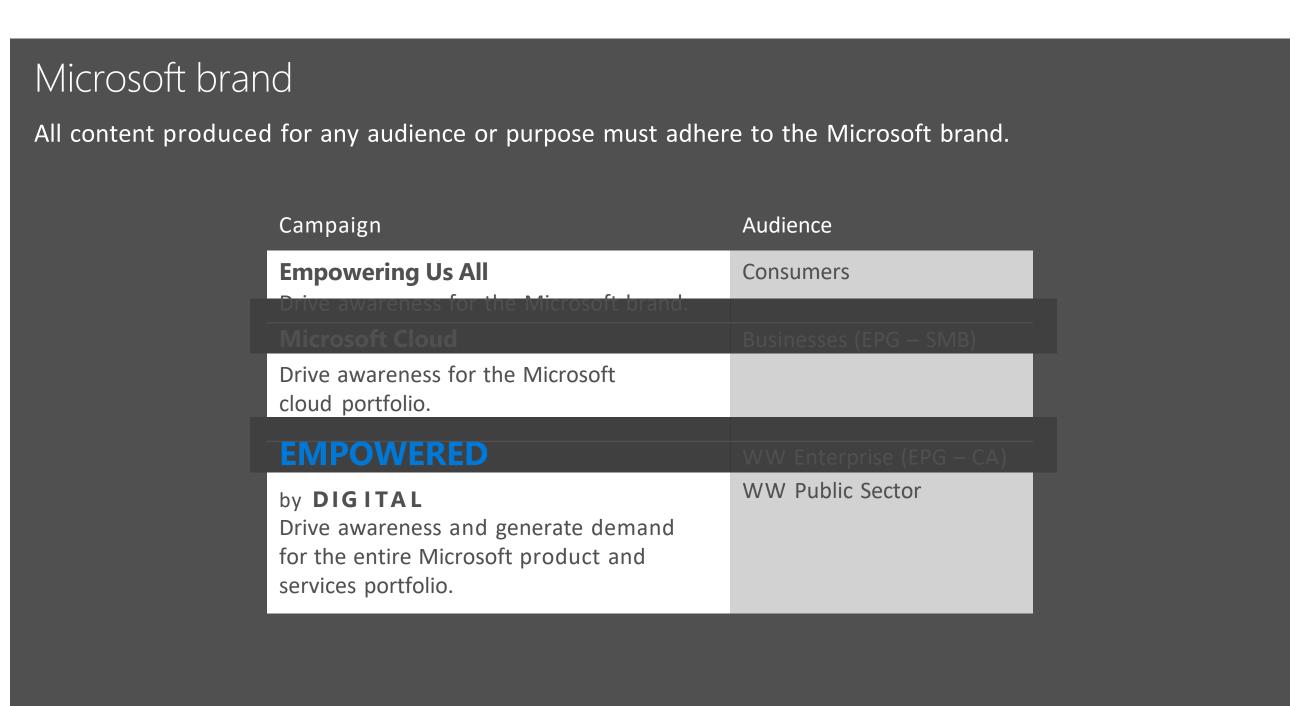
EMPOWERED

by DIGITAL is the One Microsoft campaign for commercial and public sector audiences, addressing both business and IT decision makers. This campaign is designed to enable subsidiaries to tell an integrated, holistic, and consistent Microsoft value proposition that incorporates our key innovative technologies and differentiating values including our focus on cybersecurity, privacy, compliance, transparency, and comprehensiveness of our cloud offering.

More than ever, One Microsoft has to be prominent in all the ways we show up to our customers. Across thought leadership, solution, and product content, we must be united in focusing the customer dialog on imagining the possibilities that today's—and emerging—technology presents.

This guide will provide you with information on how the Microsoft brand, voice, and visual identity can be used for our business customers to help them reimagine their enterprise.

Branding and style guidance



Our enterprise look at a glance

Type (page #)

EMPOWERED by DIGITAL

Grid (page #)

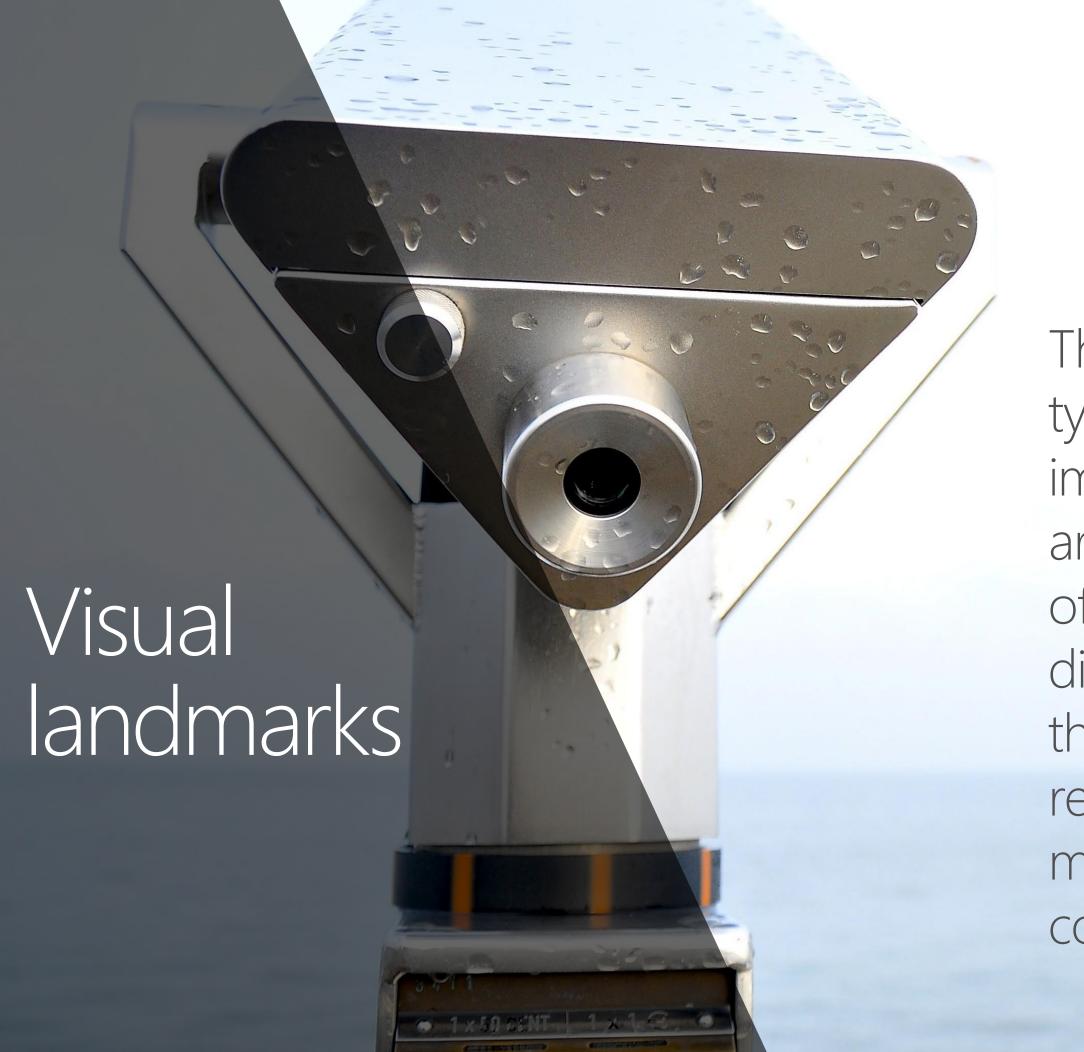


| Blue R0 G120 B215 | | | Yellow R255 G185 B0 | Orange R216 G59 B1 | Green R16 G124 B16 |
|----------------------------|------------------------------|-------------------------------------|-----------------------------------|-------------------------------|---------------------------------|
| Light Blue R0 G188 B242 | Light Yellow R255 G241 B0 | Light Orange R255 G140 B0 | Dark Blue R0 G32 B80 | Purple R92 G45 B145 | Dark Green R0 G75 B28 |
| Black RO GO BO | White R255 G255 B255 | Light Gray R210 G210 B210 | Mid Gray R115 G115 B115 | Dark Gray R80 G80 B80 | |
| Commercial | Education | Health | Government | PSNS | Microsoft CityNext |
| R0 G120 B215 | R92 G45 B145 | R0 G120 B215 | RO G32 B80 | R16 G124 B16 | R0 G120 B215 |

Imagery and overlays (page #)







The elements of logo, type, color, grids, imagery, and overlays are the building blocks of the Empowered by digital campaign; using them helps create recognizable and memorable communications.

Type

Type is beautiful, and it matters

Type is more than a design element. It articulates our message, expressing both what we say and how we say it. Modern, easy to read, and humanist, the Segoe type family is closely aligned with our brand personality—it looks like we speak—and we use it within products and in communications across all our brands.

For information about proper use of the Segoe type family in Microsoft communications and to download font files, visit <u>Brand</u> Central.

Use Segoe Light for headings.

Use Segoe Regular for body copy.

Use Segoe Bold to highlight data, supporting numbers and facts.

Campaign name

One way to distinguish our enterprise materials is through type. Our campaign name should be set in this way:



Segoe boldUppercaseSize: 100%

Kerning: condensed by 1pt.

Cyan on black/dark background or blue on white/light background

Lowercase Size: 65% Kerning: normal Dark gray on light background or white on dark background

Segoe Regular

Segoe Regular Uppercase Size: 65%

Kerning: expanded by 6pt. (.2 em)

Dark gray on light background or white on dark background

Execution packages should be titled as follows:

EMPOWERING

GOVERNMENT

EMPOWERING

HEALTH

EMPOWERING

EDUCATION

EMPOWERING

CITIES & CITIZENS

EMPOWERING

PUBLIC SAFETY & JUSTICE

EMPOWERING

DFFFNSF

EMPOWERING

MARKETING

EMPOWERING

SALES

EMPOWERING

FINANCE

EMPOWERING

FINANCIAL SERVICES

EMPOWERING

MANUFACTURING

EMPOWERING

COMMUNICATIONS & MEDIA

EMPOWERING

RETAIL

Color

Core colors

While all the colors in the Microsoft palette are available for use within enterprise materials, we emphasize certain colors for consistency and as a matter of practicality. These four colors come from the Microsoft eight brand colors. Use these colors widely as a unifying element throughout our umbrella campaign materials.



Accent colors

Use accent colors sparingly to support the core colors. White, gray, and black are most often used for copy and backgrounds.

| Light Blue | Light Yellow | Light Orange R255 G140 B0 | Dark Blue | Purple | Dark Green |
|-------------------|-----------------------------|-------------------------------------|-----------------------------------|--------------------------|-------------------|
| RO G188 B242 | R255 G241 B0 | | R0 G120 B215 | R92 G45 B145 | R0 G75 B28 |
| Black RO GO BO | White R255 G255 B255 | Light Gray R210 G210 B210 | Mid Gray R115 G115 B115 | Dark Gray R80 G80 B80 | |

Execution package colors

These colors should be used as the primary colors for the respective execution packages.

| Commercial and WWPS all-up | Education | Health | Government | PSNS | Microsoft CityNext |
|----------------------------|--------------|--------------|------------|--------------|--------------------|
| Blue R0 G120 B215 | Purple | Blue | Dark Blue | Green | Blue |
| | R92 G45 B145 | R0 G120 B215 | RO G32 B80 | R16 G124 B16 | R0 G120 B215 |

For information about the Microsoft brand color palette and accessibility, visit Brand Central.

Color pairings

These sample color groups demonstrate the use of color pairings derived from relationships in the Microsoft color palette. Pick a minimum of one and a maximum of four colors from your chosen group per application (not including white, gray, and black).

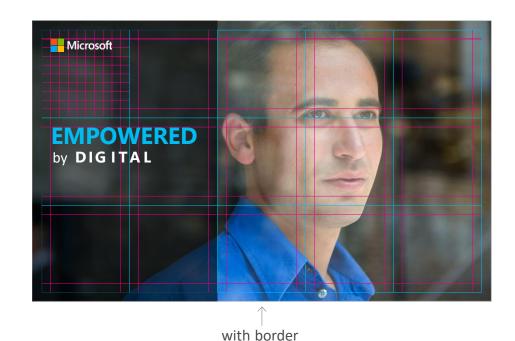


(Choose one to three additional colors from an analogous series to use in conjunction with the primary color.)

Grid

The underlying structure of all Microsoft design, grids help balance your layout, creating the spacing and information organization that will guide customers to the most important visual elements and messages.

For information about using grids, download the Microsoft visual identity guidelines on Brand Central.





without border

Photography

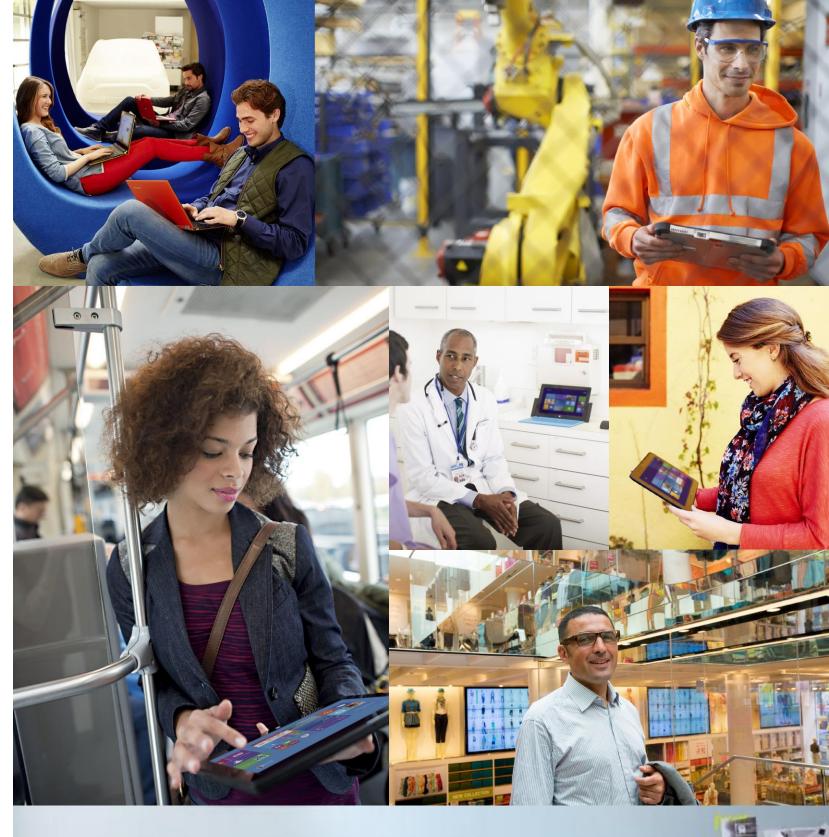
Our photos are action-oriented, authentic, and global. Photography is a key element of the Microsoft visual identity. Photos capture the real world that we live in—diverse, genuine, and determined. Images should tell a story about real people engaged in authentic challenges and problem-solving situations. Our differentiation in the modern workplace means we should show people in attire that is appropriate for their region, settings that may not be a traditional office, and industries as appropriate to tell the story.

Also visit the <u>Enterprise & Partner Group library</u> for additional enterprise-specific photography.

Visit the following locations to download industry-specific photos:

WWPS Health PSNS //wwps //health //psns

Education Government Microsoft CityNext //education //government //ecib



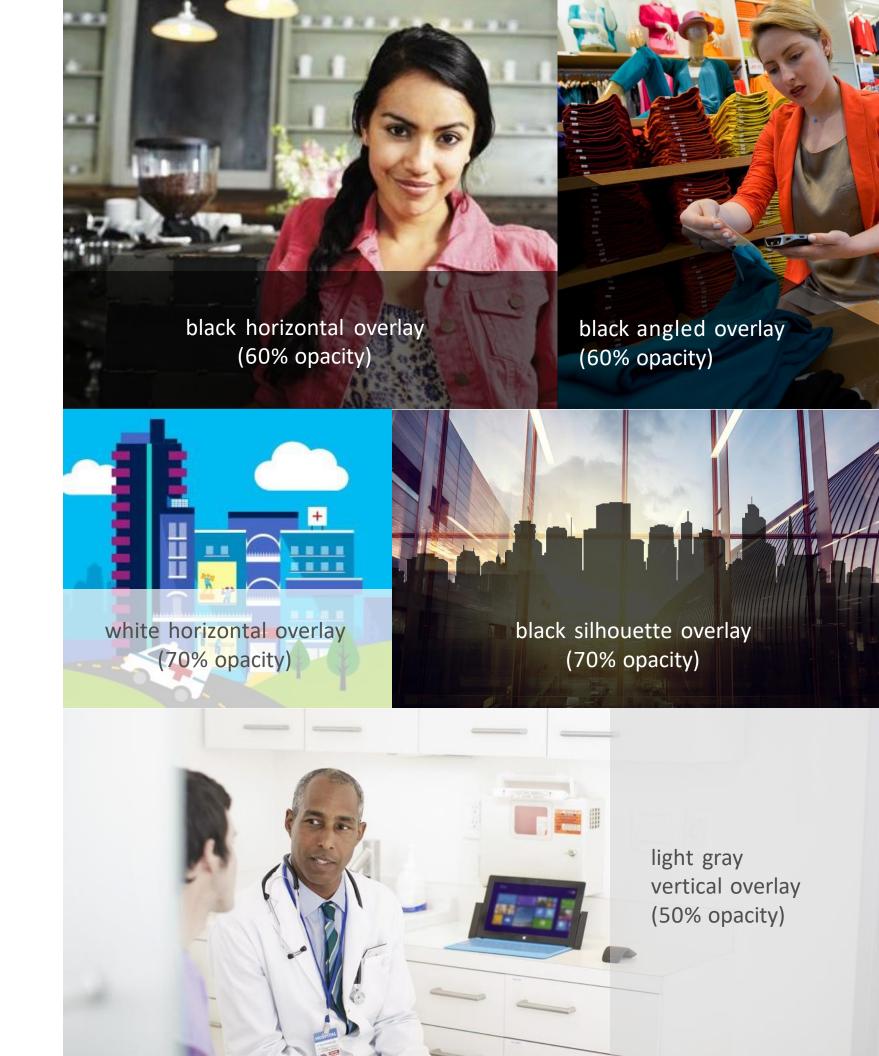


Overlays

Transparent overlays are another distinguishing feature of our enterprise look. When using imagery such as photographs and illustrations, overlays help add a unified look throughout our enterprise materials.

An overlay is created by drawing a transparent shape on top of an image. It may be placed vertically or horizontally across the image, or it may include a unique shape that is consistent with the imagery context. The overlay should extend to the edge of the image on at least one side. Start with a shape at 40% transparency (60% opacity). Depending on the background image, transparency may be adjusted to lighten or darken the overlay. All text on an overlay must be legible.

The focal point of the image (e.g. face, device) should always be clearly visible.



cons

Icons are intended for navigational purposes only.

Download these <u>icons and</u> <u>other enterprise graphic</u> <u>elements</u>.

Visit **Brand Central** for more information about using icons in Microsoft materials.

















































Putting it all together

The visual identity includes a number of general templates that can be easily adapted for use in enterprise. Additionally, there are a series of templates designed specifically for use in the

by DIGITAL campaign.

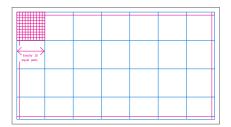
Building a layout

1



Determine whether your layout will have a border.

2



Define your grid and margins.

3



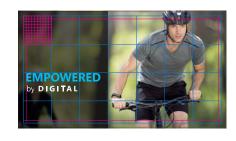
Add a background photo or illustration.

4



Add a black or white overlay, determine transparency.

5



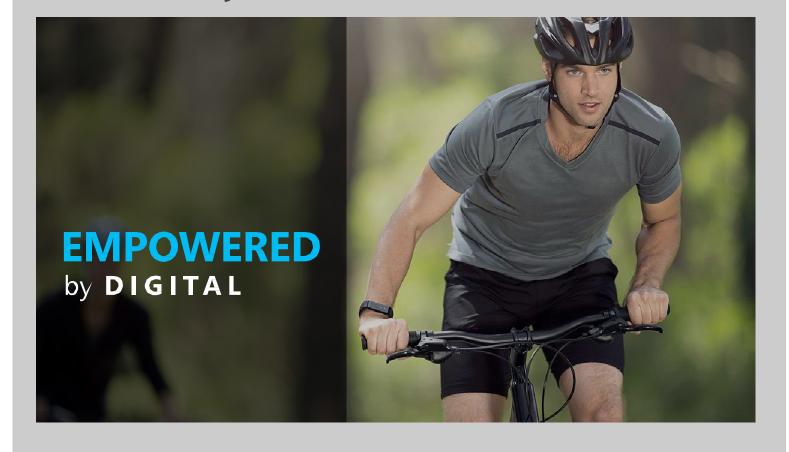
Add your headline.

6



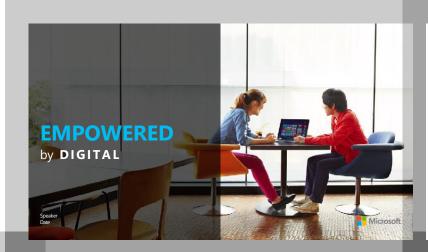
Add the logo.

Your final layout:



PowerPoint

The <u>enterprise presentation templates</u> and examples provide a starting point that includes our core colors, design guidance and various layouts.



Headings may be stacked Subtitles Subtities

Standard S

Body copy should be Segoe UI





Page title Segoe UI Light 86_{M+} 37 Billion

80_K

235M

Data is increasing at rates never witnessed before 1 ZETTABYTE = 1B TERABYTES

Page title Segoe UI Light 48pt.

Body text Segoe UI 20 pt. Line spacing single. Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisis enim ad

24% Lorem ipsum dolor nibh euismod



Example of stats on image slide

Page title Segoe UI Light, 48 pt.

Body text Segoe UI Regular 20 pt. Line spacing single. Lorem ipsum dolor

2.8BN 200M+
Typi non habent dar intarm instarm: est usus legentis facit eorum



Digital communications

The enterprise presentation templates and examples provide a starting point that includes our core colors, design guidance and various layouts.

Through partner event invitation

To customer event invitation



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Register now (→)

Agenda

- 3:00 Arrival and registration
- 3:30 Welcome & Keynote
- 4:00 Topic 1
- 4:40 Topic 2 5:10 Topic 3
- 5:30 Summary & Closing
- 5:50 Networking

Speakers

- Speaker Name (Link to Bio)
- Speaker Name (Link to Bio) Speaker Name (Link to Bio)









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To set your contact preferences for Microsoft Communications, click here.



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Jan. 22

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Agenda

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Microsoft Partner

Microsoft Partner

Duis dictum, ipsum ac conque tristique, felis augue tincidunt erat, ut cursus turpis odio pulvinar leo?

Integer id felis quis orci dapibus vehicula. Ut pellentesque turpis id sem interdum, eu blandit lectus dictum. Donec cursus egestas elit ut pharetra. Suspendisse eros dui, <u>lacinia eget efficitur nec</u>, ornare non turpis. Vivamus vel turpis tellus.



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To set your contact preferences for Microsoft Communications, click here.

per week.3

Accelerate innovation and op

sinesses, and government.

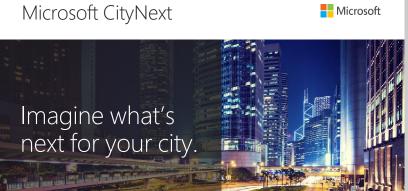
Find out more.

Go to www.microsoft.com/citynext/now

Print

To customer brochure Microsoft CityNext Microsoft Imagine what's next for your city. The world's urban population growing by 1 million ped Cities and their people are the hearts and souls of our nations. Citizen-centric services put a city's people first, harnessing For the first time in history, more than 50 percent of the their ideas, energy, and expertise to improve access to world's population live in urban areas, and the steady growth education and create healthier, safer, and more in urbanization means that cities are facing a variety of new sustainable places to live. Microsoft is uniquely equipped opportunities and challenges. These range from modernizing to enable this approach with years of experience in the aging infrastructure in older cities to meeting the demands for areas of government, public safety, health, and education resources, from leveraging massive amounts of new data from No other company offers as broad a portfolio of highly devices to improving the health and safety of their citizens and secure, consumer-to-business software, devices, and ensuring access to high quality education for all. Microsoft services; as diverse a network of global partners to CityNext is a people-first approach to innovation that implement it all: and as extensive a history of successful empowers government, businesses, and citizens to shape the education and social programs. When combined, all of future of their regions, cities, and municipalities. this helps cities imagine—and realize—what's next for By 2050, more than 70% of the world's population will live in urban areas, which is an additional 2.7 billion urban dwellers. "Microsoft understands our top priority and that revenue—it's about the city. The level of professionalism and commitment they have displayed at all levels of the organization is remarkable." - Andrés Ibarra, Minister of Modernization for Buenos Aire

Through partner brochure



The world's urban population growing by 1 million pe per week.3

Transform operations rations and

Accelerate innovation and opp

"Microsoft understands our top priority and that revenue—it's about the city. The level of profess

Cities and their people are the hearts and souls of our nations. For the first time in history, more than 50 percent of the world's population live in urban areas, and the steady growth in urbanization means that cities are facing a variety of new opportunities and challenges. These range from modernizing to enable this approach with years of experience in the aging infrastructure in older cities to meeting the demands for areas of government, public safety, health, and education, resources, from leveraging massive amounts of new data from No other company offers as broad a portfolio of highly devices to improving the health and safety of their citizens and secure, consumer-to-business software, devices, and ensuring access to high quality education for all. Microsoft services; as diverse a network of global partners to CityNext is a people-first approach to innovation that empowers government, businesses, and citizens to shape the future of their regions, cities, and municipalities.

Citizen-centric services put a city's people first, harnessing their ideas, energy, and expertise to improve access to education and create healthier, safer, and more sustainable places to live. Microsoft is uniquely equipped implement it all: and as extensive a history of successful education and social programs. When combined, all of this helps cities imagine-and realize-what's next for

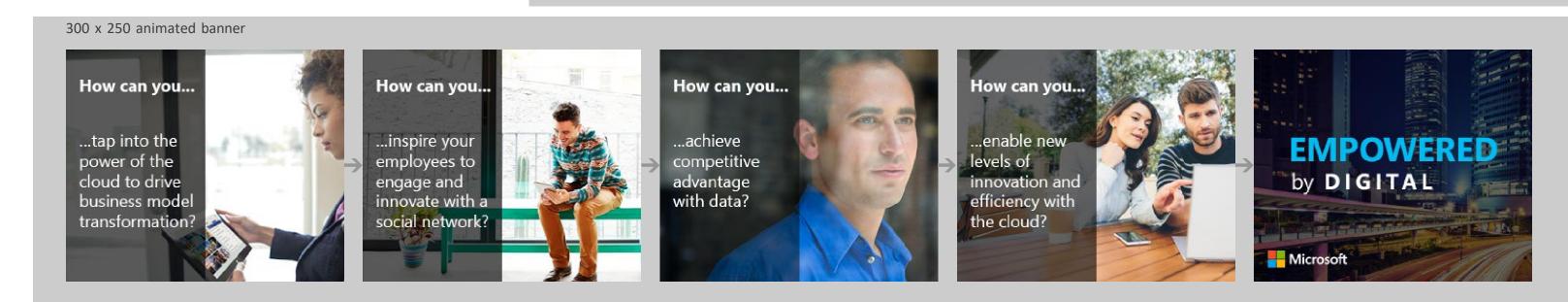
By 2050, more than 70% of the world's population will live in urban areas, which is an additional 2.7 billion urban dwellers.

displayed at all levels of - Andrés Ibarra, Minister of Modernization for Buenos Aires



Web properties





Design matters

If you've just read these guidelines, you have our appreciation. It means you share our belief in details and quality. We know applying these principles takes time and effort, but the stories we tell in all our enterprise communications will be stronger for it.

For questions about Brand Central, please visit Brand Central Help Center.

For questions about Empowered by Digital, please contact enterprise marketing

Thank you