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# Price Bonnett

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## Personal Summary

Motivated individual who thrives in new learning experiences. Embraces challenges, engages personably, and manages conflict with confidence. Builds personal and professional relationships, viewing both as non-exclusive and crucial to success and development.

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## Experience

**Aruza Pest Control - Door-to-Door Sales Representative** 05/2024 - 08/2024  
Charlotte, NC

- Generated \$30,000 in new recurring revenue
- Learned resilience and how to handle objections with ease and clarity.
- Persisted through sales drought and adapted to better myself as a person and salesman
- Developed personal relationships with each customer
- Contributed ideas and strategies in team meetings

**Clemson Home - Resident Assistant** 08/2022 - 05/2024  
Clemson, SC

- Coordinated activities and events to create a safe, positive, and inclusive environment.
- Mentored and coached students to foster healthy relationships and encourage individual achievement.
- Collaborated with other Clemson residential teams to maximize effective and efficient operations.

**M.H. Frank - Sales Associate** 08/2021 - 11/2021  
Clemson, SC

- Presented a professional image consistent with company values and standards.
- Maintained current knowledge of the evolving marketplace trends in high-end men's clothing
- Engaged with customers to build rapport and loyalty.
- Assessed customer needs and utilized suggestive selling techniques to drive sales.

## Education

*Expected in 12/2025*

**Clemson University**  
Clemson, SC  
**Bachelor of Science:** Business  
Management/ Brand  
Communication(Minor)

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## Skills

- Critical Thinking
  - Communication
  - Customer Service
  - Problem Solving
  - Leadership
  - Objection Handling
  - Customer Engagement
  - Consultative sales strategies
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## Leadership Roles and Interests

**Co-Founder/VP Clemson Relay for Life**  
Planned meetings, Executed events, and  
Managed social media

**Clemson Business Mentor**

Aiding and mentoring new business students  
as they adjust to college and enter the world  
of business

**Small Group Leader (FCA)**

Present Facilitating fruitful discussions and  
growing relationships

**Interests**

I enjoy painting, writing, overlanding,  
camping, ultimate frisbee, cooking, playing  
piano, and shooting skeet.