



Preliminary Business & Financial Questionnaire

Course Name _____ Owner _____

Course Address _____

Course Website Address _____

Form of Ownership _____

(Ex. Corporation, Limited Liability Co., Partnership, Proprietorship)

Does this company hold all assets, including land? If not, describe ownership structure – all

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Do you operate or is the course managed or leased by others? Yes No

If so by whom:

Management Company _____

Individual or corporation _____

Be sure to include: a) who has decision making authority _____

b) Where personnel and other expenses are incurred, who makes the decision

Revenues/Expenses at least one year (Please attach Income/Expense statement, preferably two years)

Are audited statements available Yes No If yes, what years? _____

Debt secured: (RE) Long Term \$ _____ Short Term \$ _____

Secured: Equipment Long Term \$ _____ Short Term \$ _____

Unsecured: Long Term \$ _____ Short Term \$ _____

Annual Capital Expenditures _____

Is property subject to a land lease, right of first refusal, or option to purchase? Yes No

If yes, please explain

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Are there any unusual title restrictions or covenants? Yes No

If yes, please explain _____

Are there any environmental concerns or problems? _____

Date of Environmental Phase I report _____

Has a Phase II Environmental ever been done? _____

Date and Type of last survey _____



Golf Course Information

Rounds played previous years (18 hole) equivalent:

Year _____ Rounds _____

Year _____ Rounds _____

Year _____ Rounds _____

Green Fees/player Price:

In Season Weekday _____ Weekend _____

off Season Weekday _____ Weekend _____

Membership Prices:

What are the monthly dues associated with membership?

	Full	Weekday
Family	\$ _____	\$ _____
Couple	\$ _____	\$ _____
Corporate	\$ _____	\$ _____
Single	\$ _____	\$ _____
Junior	\$ _____	\$ _____

What is the initiation fee?

	Full	Weekday
Family	\$ _____	\$ _____
Couple	\$ _____	\$ _____
Corporate	\$ _____	\$ _____
Single	\$ _____	\$ _____
Junior	\$ _____	\$ _____

How many memberships are possible? _____

How many are sold today? _____

What is the turnover? _____

Do members own shares of course? Yes No

If so, are there Assessments? Yes No

If yes, describe timing, amount and purpose of last two (2) assessments

Are there minimums? Yes No

If yes, please explain _____

Course Architect _____

Type _____ (public, semi-private, private) Year Built _____

Nearest Metropolitan Area _____



Yardage from Championship:

Tees _____

Par _____ Slope _____ Rating _____

Sets of Tees _____

Total acreage of property _____

Is course part of a Development? Yes No

If yes, what is the level of completion of the development?

What are the expansion possibilities for the course?

Zoning _____

Topography and Drainage _____

Utilities _____

Parking Spaces _____

Previous Year Property Taxes _____

Cart Storage Facility:

Permanent _____ Temporary _____

Sq. footage _____ Type _____

(Under clubhouse, separate, open w/roof, open)

Date Built _____ Cart Capacity _____

Manufacture of fleet _____

Number of Carts _____ Owned _____ Leased _____

Age of Fleet _____ Electric _____ Gas _____

Cart Paths Yes No

Cart Path Information:

Material: Asphalt Concrete Other (explain) _____

Width _____ Date Completed _____



Practice Facilities:

Range Yes No

Lighted Range Yes No

Putting Green Yes No

Range Tee Capacity _____

Range Tee Surface _____

Tee to Green Yes No

If not Tee to Green, please explain

Turf Type:

Greens _____

Varieties

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Tee _____

Varieties

.....

Fairway _____

Varieties _____

Rough _____

Varieties _____

Water Source _____

Water Permit Capacity year _____

If purchased, average cost per year past 3 years \$ _____

Storm Water Drainage System Yes No

Please list number of Lakes _____ Creeks _____ Rivers _____

Is any portion of the golf course on flood plain? Yes No

If yes, please explain _____