

The Paint Rag

Episode X – Q1 2025



Five New TFS Product Launches for Spring

We're pumped (literally) to announce five exciting additions to the Total Finishing Supplies lineup!

Can you believe it's already the second quarter?

Time flies, doesn't it? And guess what? Easter is almost here!

Speaking of Easter, have you found all the Easter eggs hidden on our websites?

We get a lot of comments about our Star Wars-themed videos. Are you a fan of 'Rick and Morty'? We are! There are at least three Rick and Morty Easter eggs on our TotalFinishingSupplies.com website (hint).

One of the biggest Easter eggs for 2025 is inspired by my wife, Sarah. Not only is she the main inspiration for our new pink color in our main logo, but she's also the face of a brand-new product! Can you figure out this Easter egg?

I'm thrilled to announce the addition of five new TFS products to our lineup this spring!

TFS proudly launches

Medusa 30:1 Pump

A powerhouse pump with self-adjusting, spring-loaded packings made of PE + TG composition. Designed to be bulletproof for both water- and solvent-based coatings. Perfect pairing: our **VIPER** and **MAMBA** spray guns.



MΣDUΣΔ

Tip Spa™ Tip Cleaner by Total Finishing

Introducing the **Tip Spa by Total Finishing**—a luxurious overnight retreat for your hardworking spray tips and nozzles. Simply place them in the upper chamber, twist the lid shut, flip the bottle like it's clocking out for the day, and let them soak in peace. By morning, they'll be refreshed, debris-free, and ready to spray like it's day one. Because even your equipment deserves a little self-care.



Tip Spa - Spray™

You've heard of the Tip Spa™ from Total Finishing for giving your spray tips and aircaps a thorough soak, but now comes the new Tip Spa™ - Spray

The Tip Spa™ - Spray utilizes the same effective cleanser as the regular Tip Spa™, packed into a convenient spray bottle for use on surfaces around your spray shop. Easily tackle residue and small spills on work areas, equipment, conveyor belts, etc.



TFS 5-Gallon Agitator w/ Stainless Steel Lid

Why agitate? Because your paint (and your bottom line) depends on it.

Did you know that nearly all paints are thixotropic? That means they become less viscous when agitated or heated. So when you properly agitate your paint, you're not just ensuring consistent pigment dispersion—you're also

enabling lower spray pressures, which boosts transfer efficiency and reduces waste.

If you're mixing paint manually for 5 minutes per batch, switching to a lid agitator pays for itself in just 3.6 weeks. Efficiency never looked so good.

Our piston-type agitator is built with a stainless steel lid, shaft, and blade, and fits perfectly on standard 5-gallon pails. Even better? Its piston motor uses just 1/10th the air of a direct drive.

TFS is always here to agitate the industry—and this one's doing it literally.



Total Finishing Throat Sealing Liquid

Meet the unsung hero of piston pump maintenance. This 500ml (16.9oz) bottle of Throat Seal Liquid keeps things running like a dream—lubricating the rod and protecting the seal from dried coatings and wear. A little goes a long way in preventing big headaches down the line.

And here's the kicker: our TFS-branded products give you the best bang for your buck. Why pay more for the same thing with a different label? Think of it like the Kirkland of the finishing world—premium quality without the premium price tag.



Want to see these in action—or maybe uncover a few more hidden surprises? Head over to [Total Finishing Supplies](#) and take a look around.

Happy Spring from the TFS team!

Ty T. Crowder

Ty T. Crowder
President of Total Finishing Solutions

Product Innovations



**LIQUID
PRODUCTION
INNOVATION**

Walcom® Anti-Static Gun



**POWDER
PRODUCTION
INNOVATION**

Wagner FlowSense

The Walcom® Anti-Static Gun is the perfect tool for neutralizing static electricity on painted parts.

Static buildup can lead to paint contamination and alter metallic orientation, affecting the final finish.

This battery-operated gun provides up to six hours of runtime, making it easy to eliminate static charges and properly prepare body panels and plastic surfaces.

Its durable, non-conductive rubber over-injected body offers added protection against accidental impacts, ensuring reliability in any workspace.

For more information, visit
TotalFinishingSUPPLIES.com

As part of the Flowsense technology, each individual feeding element in the powder center is equipped with high-precision measuring sensors.

The smart system constantly monitors the powder flow and adjusts it to the target value. The powder quantity is continuously adjusted and deviations are automatically corrected. This also increases the reliability of your system.

Automatic control of the powder quantity enables constant coating thicknesses with reduced powder usage.

For more information, visit
TotalFinishingSUPPLIES.com

Watch The Walcom Zero Static Gun In Action!



Vendor Spotlight



Anest Iwata USA is the North American subsidiary of Anest Iwata Corporation, a global leader headquartered in Japan. With a legacy of innovation, they specialize in high-performance painting equipment, turnkey coating systems, air compressors, and high-end dry vacuum pumps.

As the leading producer of spray guns worldwide, Anest Iwata holds over 60% of the high-quality industrial spraying equipment market in Asia—and in some countries, their market share exceeds 80%. That dominance is no accident; it's the result of decades of relentless engineering, precision craftsmanship, and a deep commitment to quality.

In North America, Anest Iwata USA is the sole importer of their renowned finishing equipment, continually delivering cutting-edge solutions for professional finishers and industrial users alike.

From durability to top-tier application performance, Anest Iwata spray guns are trusted by pros around the globe—and yes, you can order them directly from us at totalfinishingsupplies.com.



Check Out The Anest Iwata Series 2 in Action!

Total Finishing Systems

NEW BUILD BY TOTAL FINISHING SYSTEMS

ABRASIVE BLAST AND POWDER COATING SYSTEM



Discover the future of manufacturing with our state-of-the-art Abrasive Blast and Automated Powder Coating System!

Featuring the innovative Power and Free Conveyor, environmentally controlled "E-Room" for superior application, Wagner PXS Feed Center, and Wagner and Erzinger PVC Cyclone Quick Color Change Powder Booths, this system is designed for efficiency and flexibility.

Whether you opt for automatic or manual powder coating application and curing in our advanced ovens, our Total Finishing Systems Team is here to provide comprehensive engineering support every step of the way!

Visit TotalFinishingSystems.com



Booth # 3912 MEXICO



Total Finishing Systems is headed to FABTECH in Monterrey, Mexico!

FABTECH Mexico takes place at Cintermex May 6-8, 2025.

Come explore our latest finishing systems, automation solutions, and industry innovations — at **Booth 3912!**

Click the button below to register for free!

For all your systems needs, visit TotalFinishingSystems.com.

FREE REGISTRATION

Tech Tips by Tony

Are you noticing buildup on the outside of your spray tip?
Or worse—clogs that stop the gun cold from the inside out?

Proper care and cleaning of your spray tips can make all the difference between a flawless finish and a frustrating re-do. Over time, paint and coating residue can harden, causing poor atomization, uneven spray patterns, and total blockages.

Here's how to keep your tips in top shape:

- Daily wipe-down: After each use, wipe your spray tip with a clean cloth and appropriate solvent to remove surface buildup.
- Regular deep clean: Soak tips overnight to loosen hardened coatings and debris.
- Use the right tools: Don't damage your equipment with DIY cleaning hacks—use purpose-built tools that get the job done right

Pro move:

Treat your tips to a night at the spa—literally. The **Tip Spa by Total Finishing** is designed to make deep cleaning effortless. Just drop your spray tips into the upper chamber, tighten the lid, flip the bottle, and let them soak overnight. By morning, they're refreshed, debris-free, and ready to go another round.

Or for even faster cleaning, try **Tip Spa™ - Spray** which utilizes the same effective cleanser as the regular Tip Spa™, packed into a convenient spray bottle for use on surfaces around your spray shop. Easily tackle residue and small spills on work areas, equipment, conveyor belts, etc.

Shop the Tip Spa™ or Tip Spa™ - Spray and give your tips the care they deserve. Because even your tools deserve a little self-care

For more information, please visit TotalFinishingSUPPLIES.com

Stay tuned for more **Tech Tips by Tony!**





News and Events

**THE FUTURE
OF FINISHING** →

**THREE DAY VENDOR FAIR AT THE TFS LAB!
THE GREATEST PAINTING EQUIPMENT & EXPERTISE
ON THE PLANET!!!**

**LATEST IN ROBOTICS,
FLATLINES, AUTOMATION,
AND POWDER COATING!**

**PAINT CURING IN ONLY
4 MINUTES!**

**SPRAYING THE NEWEST COATINGS
LIVE WITH THE INDUSTRY'S
BEST COATING COMPANIES!**

SCAN TO RSVP



 **April 29th - May 1st**  **Local Food Carts Everyday!!**
 **11 AM - 4 PM**  **TFS Lab: 1321 NE 76th St, 3E Vancouver, WA 98665**

Automation. Innovation. Total domination.
The Future of Finishing starts here.

Join us for the Future of Finishing event—an exclusive, hands-on experience designed to showcase the most advanced solutions in paint and powder automation, coating technology, and smart systems integration.

Dates: April 29 – May 1, 2025

Time: 11:00 AM – 5:00 PM daily

Location: TFS Lab | 1321 NE 76th St, Unit 3E, Vancouver, WA98665

Meet some of our top industry partners and catch live coating and equipment demos in action. Whether you're upgrading a line, automating your process, or just want to stay ahead of the curve, this event is for you.

REGISTER

Meet the TFS Family

Luis Gomez | Change Agent

You may know **Total Finishing**, but do you know the people behind the scenes?

This month, we're excited to introduce Luis Gomez, one of our newest Change Agents here at Total Finishing. With a diverse background in carpentry, coatings, and even the Marine Corps, Luis brings a powerful mix of experience, drive, and down-to-earth know-how to the team. Get to know the man behind the mission in this month's Q&A!

Q: What's your role at TFS, and where were you before joining the team?

Luis: I'm a Change Agent at TFS. Before this, I spent 9 years as a sales rep and 3 years as a store manager with Sherwin-Williams.

Q: How does your background help you in your role now?

Luis: I was a carpenter for 13 years before Sherwin-Williams, so I understand the pressures and challenges that contractors and projects face. And my 4 years of active duty in the Marine Corps taught me discipline and a no-compromise mindset when it comes to achieving goals.

Q: What do you enjoy most about working at TFS?

Luis: I really enjoy how everyone pulls together as a team. I came in at a time when the company is skyrocketing in the industry—and it's exciting! There's so much growth, with new vendors,



upcoming opportunities, cutting-edge equipment, and a solid network of experts to learn from.

Q: Tell us a little about life outside of work.

Luis: Have 5 kids!! One is turning 30 this year and have 4 at home. They are my source of happiness and pride as the fun and drama keeps me on my toes. Much like turning the pages of an action adventure book series. The hero doesn't win them all, but usually comes out on top.

Q: Got any fun or unexpected facts about yourself?

Luis: Well, I once earned a Varsity letter in Driver's Ed back when it was still offered in high school—that's a rare one! Also, while I was in the Marines, I started a soccer team for my command just to win a bet. The challenge was to lead the largest group of people without using rank. I found a way—and yes, I won!

Q: What's your personal motto or favorite quote?

Luis: "Live in 3D: Be Decisive, Be Determined, and always be Dedicated."



TFS Featured YouTube Video

COME WITH ME IF YOU WANT TO SPRAY!

COME WITH ME IF YOU WANT TO SPRAY!



Step into a time-bending adventure with Ty-The-Paint-Guy, as he channels his inner Terminator (muscles, wig, and all) to introduce the **Triminator T-1000** Spray Machine!

Watch as he showcases next-level finishing tech like the Epistolio MRK6 robot and the Auto Viper-X Gun, proving that the future of paint automation is stronger, faster, and downright unstoppable.

Will Ty-The-Paint-Guy conquer the past and bring the future of finishing to today? There's only one way to find out—hit play now!

For more information visit TotalFinishing.com.

The Fun Stuff

Q: Where does Walmart keep the Terminator toys?

A: Aisle B, back.

The Total Finishing Family

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