



TOTAL FINISHING™

TFS CHANNEL PARTNER PROGRAM

A flexible revenue-sharing program for distributors and finishing partners.

Grow revenue without adding inventory

Set %
Of Net Margin

No
Inventory Required

Full
Catalog Access

About Total Finishing Supplies®

Total Finishing Supplies®, a division of Total Finishing Solutions®, provides a comprehensive catalog of finishing equipment, parts, and consumables through TotalFinishingSupplies.com. The Channel Partner Program gives qualified distributors and industry partners a simple way to introduce new customers and share in the margin generated from those sales.

TFS FAMILY BRANDS

SYSTEMS

SOLUTIONS

SUPPLIES

How the Program Works

1

Channel Partner introduces a new customer

2

Customer or Channel Partner purchases from TotalFinishingSupplies.com

3

TFS fulfills the order and calculates net margin

4

Channel Partner receives a set % of the net margin

Partner Benefits

- Earn a set % of the net margin on qualifying sales
- No inventory, warehousing, or logistics required
- Access the full TotalFinishingSupplies.com website catalog
- Recurring commissions on referred customer purchases
- Introduce large system opportunities with TFS engineering support



Click or Scan
to submit orders

Capital Equipment Opportunities

Large capital equipment such as finishing lines, spray booths, robotics, and automated systems are handled directly by the Total Finishing Solutions® sales and engineering team. Channel Partners may introduce these opportunities and collaborate with TFS representatives to develop and close the project.



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SYSTEMS

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