

The Paint Rag

Episode III: Q2 2023



Transformations are Imminent



We just got back from Ligna 2023 in Hanover, Germany, and what a great show it was! The last time I was at this show was 2018, and it transformed our company with us bringing **VD Finishing Solutions** and our **aftermarket non-OEM parts** business to the US back then.

2023 is going to be no less transformative for our company. I can say we have at least 10 new earth shaking innovations and partnerships that we gained from our European trip this year. Come see us at booth 854 at AWFS in Las Vegas for our first unveiling of some very new products! I will give you a little hint....our **VIPER** gun is getting a sibling...!

The TFS team was also able to tour some factories with our vendors on this trip. Each time I travel to Europe, the level of detail and organization in the factories is so impressive. Our goal is always to bring back the best technology and help you align your business with the best partners in the world through TFS collaborations. We look forward to helping you at every step of your finishing journey.

Ty T. Crowder

Ty T. Crowder
President of Total Finishing Solutions

Product Innovations

Liquid

Powder



Product Innovation - Liquid:
Anest Iwata 30:1 iCon Pump

Anest Iwata's 30:1 iCon air-assisted pumps are suitable for medium to high-pressure applications. They are extremely simple to assemble, disassemble, and maintain. The spring-loaded packing sets protect the cylinder from wear as the packings are set in place. This removes the need for daily maintenance, allowing the pump to last longer between maintenance cycles.

The **iCon pump** can be assembled on a cart frame or wall mount with your choice of spray gun. The pump's 30:1 ratio will allow you to work with the most viscous paints.

TFS is offering a special package on this pump with our VIPER or MAMBA gun this quarter complete with a 25' air and fluid hose set in wall mount or cart mount, 5 gallon suction rod, gun, air cap, and tip size of your choice.

iCon pump with VIPER cart mount
iCon pump with VIPER wall mount
iCon pump with MAMBA cart mount
iCon pump with MAMBA wall mount

For more information on this product, visit **TotalFinishingSUPPLIES.com**.



Product Innovation - Powder:
TFS Dust Collection Booth

Collecting dust is one of the most critical tasks that needs to be done to keep the finishing on your projects perfect. Dust particles and debris on wet coatings could spell disaster for you and the newly sprayed job you're working on. **Dust booths** work great for larger applications, conveyor systems, or any item too large for a downdraft table.

TFS's 85120 dust collection booth comes equipped with a 10HP motor, developing a CFM of 10,000, to a maximum width of 14' (widths over 14' require multiple power units). We offer offline filter cleaning that takes 7 minutes and can be done during breaks, lunch, or at the end of the workday. Deep filter cleaning is done by closing the filtered doors and pushing the "Clean" button. The filtered doors prevent dust from blowing back into the work area while filters are being deep cleaned.

For more information on this product, visit **TotalFinishingSUPPLIES.com**.

P.S. If the **TFS 85120** is too big for your shop, try the **4872 mini booth!**

Vendor Spotlight

VD Finishing Solutions

In the 1960s Enrico Valtorta started his company specializing in the production of high quality finishing systems for the wood industry. He successfully created and produced state-of-the-art machinery and lines for over 30 years. Following his father's steps and his personal passion for mechanics, Davide Valtorta rebranded the company as **VD s.r.l.** in 2002 and further pushed the technology introducing new CNC spray machines and unique proprietary



applications.

VD rapidly became a key player in the Italian market, especially in the high end furniture business where quality and productivity is a must.

All **VD s.r.l** products are 100% designed and manufactured in Italy. **VD** offers an entire range of machines for coating and drying flat and shaped surfaces from spray robots to vertical dryers, roller finishing machines, spray machines, curtain coaters, machines for coating edges, UV and hot air dryers.

The continuous search for optimal solutions, together with a great deal of experience, allows the construction of state-of-the-art machinery to meet the different needs of customers.

Because good things are simple.



Tech Tips by Tony



If you own more than 4 paint guns, you need our Ultra Sonic paint gun cleaner! Imagine having a brand new spray gun every day!

Our **TF-Sonic 33 Ultra Sonic Cleaning Fluid** is ideal for cleaning paint spray guns and removing powder coating. Our proprietary fluid blend is a powerful, biodegradable formulation that safely strips all painted and powder-coated metals including aluminum, zinc, magnesium, and titanium without corrosion. So instead of paying top dollar to send challenging jobs out, you can keep your stripping, and your profits stay where they belong - in your own shop!

Why **TF-Sonic 33 Ultra Sonic Cleaning Fluid**? Here are a few reasons!

- Easy on the environment but tough on paint
- Contains no methylene chloride, phenyl, chromates, or caustic
- Effective on polyurethanes, epoxies, polyamides, nylon, Teflon, and other commonly used liquid and powder coating
- Safe on aluminum, titanium, magnesium, stainless steel, and high strength steel
- Portions of stripper may be recycled by commercial waste recyclers (some states give recycling credit)

If you need ultra clean, get Ultra Sonic!

For more information, please contact us TotalFinishingSolutions.com.

Stay tuned for more **Tech Tips by Tony!**

Existence is Paint



You may have noticed a new look to our TotalFinishingSUPPLIES.com home page. Does “Existence is Paint” ring a bell? We’ve rolled out a new campaign in which we promise to “take your finishing to a whole new dimension.” With dozens of popular brands like [Anest Iwata](#), [MS Powder](#), [SATA](#), [SurfPrep](#), [Total Finishing Solutions](#), and [Wagner](#), TotalFinishingSUPPLIES.com has all the equipment you need for every job. Enter the portal (visit our website) or call or text us at 503-545-3176. We’re on standby to help...

...And don’t forget to check out our digital ads in publications like *Products Finishing*, *Woodshop News*, and more!

[Watch our "Existence is Paint" video!](#)

News and Events



AWFS 2023

[Total Finishing Solutions](#) is taking finishing to a whole new dimension at AWFS 2023 in Las Vegas, July 25-28! We will have one of the best displays of equipment at the show.

We have something for everyone. Just looking for a new spray gun? Test our [TriTech](#) and TFS spray guns on our spray wall. Need a portable trim system? Check out our [Trim Finishing System 3 Series \(TFS-3\)](#) or our newest [TFS-120](#). What about a flood coater/impregnator? We have the [Sarmax Apache 5](#) on display. If you need an entire system, complete with oven and conveyor, watch our [VD Finishing Solutions Simple Dynamic](#) reciprocating spray machine in action on the show floor!

Enter the portal at booth 854. We’ll be on standby to answer all your application, equipment, and systems questions. We look forward to seeing you soon!

September 11-14, 2023 | #FABTECH2023

FABTECH Chicago

FABTECH 2023

Have you registered for FABTECH yet? [TFS](#) will be in Chicago, September 11-14 at booth D40351, with our Brazilian partner, Erzinger Equipment, showcasing their powder equipment and cyclone recovery system. Erzinger is the largest national manufacturer in Brazil of equipment for surface pre-treatment systems, electrostatic powder, and e-coat.

If you’re looking for a new system, stop by our booth and let us help you on your finishing journey. See you in Chicago!

Welcome to the TFS Family



Tsunami Compressed Air Solutions

We are excited to announce the addition of Tsunami Compressed Air Solutions products on TotalFinishingSUPPLIES.com!

Tsunami manufactures superior filtration products such as air dryers, breathing air systems, and accessories. Tsunami products are proudly made in the USA, using proprietary technology, combined with the highest grade components, to provide unmatched performance and durability.

For more information, please visit TotalFinishingSUPPLIES.com!

Total Finishing Systems News



Delco Trailers is nearing completion of a state-of-the-art facility in Paris, Texas to increase their powder coating business. Before construction began, Delco's team sought out experts in the finishing world to design and build a next level powder coating system. Our experts from **Total Finishing Systems** stepped up to the plate and designed a system that will allow Delco to grow their powder coating business into a larger, more successful family enterprise.

The Systems team worked closely with Delco to understand their needs and budget. They identified which equipment would work best in the new facility to achieve Delco's goals of growth and success. The final solution was to install the following:

- 170' multi-stage power washer with custom dedicated enclosed trailer washer
- 100' dry off oven
- Two 65' custom downdraft primer reclaim powder booths with Cyclone dust extraction
- One 125' spray to waste color booth with Cyclone dust extraction
- One 125' quick color change cyclone booth with Cyclone dust extraction



- Large capacity powder and free conveyor system (5 ton maximum capacity)
- Two 125' curing ovens
- 24 manual MS Powder coating applications and reclaim system with quick color changes

Andrew Cardenas from **TFS** said, "this was such a great project to work on with one of the biggest trailer manufacturers in Texas. We understand their commitment to innovation and quality and wanted to design and implement a world-class powder coating system that did just that."



Delco's new powder coating system will increase their ability to produce finished trailers quickly, more efficiently, and with reduced waste and lower costs.

If you're looking for a new system, please contact sales@totalfinishingsystems.com or visit TotalFinishingSystems.com. We're on standby to help!

Watch the video on our YouTube channel!

Meet the TFS Family

Dallas Deegan, Operations Manager

You know us, but you may not know our team. Every quarter, we will introduce you to a member of our team so you can get to know us better.

Q: How long have you been with Total Finishing Solutions?

Dallas: I've been with **TFS** for 3 1/2 years.

Q: Do you have any hobbies?

D: Oh so many. Golf, tennis, pickle ball, skiing, hiking, fishing, outdoorsy stuff, aspirational wood worker, any live music, volunteering - mostly beach cleanups, petting other people's dogs, bringing joy, laughter, and amazing grilled meats to a privileged handful of people (definitely not the masses).

Q: What kind of interesting things would you like our customers to know about you?

D: Extremely detail and service oriented problem solver. Grew up on a working horse ranch. My spirit animal is Ron Swanson. Mercury is always in retrograde.

Q: Can you give our customers an idea of how you help them



and what they can expect from you?

D: I thoroughly enjoy getting to know, learning from and helping our customers. I have a driven curiosity to understand how and what they make and how we can help. Customers can expect me to listen to their challenges and goals to better understand their finishing needs with the aim of exceeding expectations and delivering the best possible solution with outstanding service.

Follow Dallas on Instagram: [@Dallas_totalfinishingsolutions](#)



TFS Feature YouTube Video



Another game changing system!

This tour of an SFB Horizontal Powder Coating Line shows you the capability, speed, and quality of the system. From the robotic loading and sorting to the 2 minute quick color change roll on roll off spray booths, this horizontal powder coating line is one of the most innovative products in the market. This system, which was originally installed in 2018, has it all! Even an automated wrapping and packaging system!

Visit [TotalFinishingSystems.com](#) for more information.

Watch the video on our YouTube channel!

Music: The Business, Pt. II by Tiësto
License ID: qglePpNaGB2

The Fun Stuff



My dad and I were painting a wall when he started saying, "2, 3, 5, 7..."

"What?"

"I was just thinking about priming."



Why did the snail paint an "S" on his car?

So when he sped past people they would say, "Look at that S car go!"

The Total Finishing Family

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