



# Home Buying

## ROADMAP

### Meet with a real estate professional



Discuss the type of home and ideal features you're looking for.

### The buyer's advantage



As the buyer, your agent's services to you are essentially "complimentary" as their commission is typically paid for by the seller.

### Get pre-approved



You will need your latest paystubs, W2s, and bank statements for your lender to get started on your loan.

### Search for homes



Now is the fun part! Your agent will schedule showings and help you find your perfect home.

### Advanced search



Your real estate agent has tools and resources to ensure that you see every available home that meets your criteria.

### Attend home showings



Time to tour the homes! Be prepared to keep track of your likes/dislikes during the showings.

### Make an offer



Based on the price and terms that you decide, your agent will prepare your offer accordingly.

### Negotiation & contract



It may take a few attempts to get your offer accepted, but hang in there. You're on your way!

### The contract



The contract provides you with a timeline to obtain financing, do inspections, etc. Your agent will inform you of your rights related to the contract.

### In escrow



Congrats! You're in escrow. You and the seller have agreed to the terms of the contract. The home is held for you until closing.

### Final details



Perform due diligence, conduct inspections if needed, review terms with the lender, and more.

### Prepare for closing



Finalize your loan, review documents, discuss the inspection findings, and attend a pre-closing walkthrough.

### Close escrow



Transfer of funds and ownership take place. You get the keys to your new home!



Information is deemed reliable, but not guaranteed.



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