

# NEWCO SPAC

Proposed NASDAQ SPAC IPO Exercise

### **Executive Overview**

7 March 2022 | Ver.1.0

For qualified investors under Schedule 6 & 7 of Section 229 & Section 230 of the Capital Market & Service Act 2007 only



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#### **Overview**



This Executive Overview is to provide an overview of **NEWCO SPAC** ("NEWCO") to raise risk capital of up to **USD7 million** from strategic investors, and to launch a **USD100 million** NASDAQ SPAC IPO.

NEWCO aims to acquire technology companies in Malaysia and the Southeast Asia region, focusing on fintech, retail tech & social commerce platforms.

The IPO process will take up to 12 weeks, subject to company's readiness and the market sentiments.

#### What is a SPAC?



- Publicly-listed "blank check" company whereby a sponsor/management team raises a blind pool of cash to acquire a private operating company
- Typically the SPAC is required to complete a business combination within 12-24 months
- The De-SPAC (the "Business Combination") is completed via a Reverse Merger (a "Re-IPO") of the target operating company
- The investor bases are effectively combined creating a unique blend of equity and debt holders
- The structure allows investors access to a high-caliber sponsor with an aligned incentive to generate outsized returns via a Business Combination ("all-or-none" philosophy, i.e. risk capital)
- SPAC sponsors typically receive 20% of the Pro Forma equity value at IPO
- In recent times, SPACs have also been utilized as an alternative for de-leveraging or relisting companies that were previously public

#### **Key Success Factors**

The right team is pivotal to your IPO success. These will be your teammate in your IPO exercise:



Ideal Sponsors	
<ul> <li>Successful team of "deal makers" and/or proven "operators"</li> </ul>	V
<ul> <li>Established track record of value creation or enhancement</li> </ul>	V
<ul> <li>Proprietary deal sourcing network, ready to be tapped once public</li> </ul>	V
<ul> <li>Distinct access to potential targets or seasoned expertise in a given sector</li> </ul>	V
<ul> <li>Experience in M&amp;A helpful, but not paramount</li> </ul>	V
<ul> <li>Ability to generate value and experience post Business Combination</li> </ul>	V
<ul> <li>Supportive ecosystem to facilitate De- SPAC process</li> </ul>	V

#### **Ideal Targets** Standalone IPO candidates or preparing to proceed the traditional IPO route Seek expedited IPO process with limited market and timing risk Value flexibility to handle complicated transaction structures Synergistic pairing with the sponsor team; catalyst for growth/expansion Potentially seeking exit or liquidity event for business - Looking to mitigate succession issues (if legacy business)

 Desire for ongoing ownership with upside through rollover, earn-out and/or warrants

#### **Proposed Underwriter: EF Hutton**

Corp. (Nasdag: ACAXU)

 $\Delta LS = I$ 

Sole Bookrunne February 2022

hourl@0

\$6,900,000

Initial Public Offering

Sole Bookrunner

Arogo Capital Acquisitio

(Nasdaq: AOGOU)

\$103 500 000

SPAC IPO

Sole Bookrunner

December 2021

ARDG

#### Recent Transactions

(Nasdaq: STAB)

STATERA

\$2,000,000

clusive Placement Ager

February 2022

DUET Acquisition Corp.

(Nasdag: DUETU)

DUET

\$86,250,000

SPAC IPO

Sole Bookrunne

Applied UV, Inc.

(Nasdaq: AUVI)

Applied UV, Inc

\$9,200,001

Sole Bookrunner

December 2021

erwritten Public Offerin

(Nasdaq: EVGRU) **EVERGREEN** 

> \$115,000,000 SPAC IPO Sole Bookrunne February 2022

Technology & Acquisition Corp. (Nasdaq: TETEU)



\$115,000,000 SPAC IPO Sole Bookrunne

Aetherium Acquisitio (Nasdaq: GMFIU)

VIGILANT ASSETS

\$115,000,000 SPAC IPO Joint Bookrunne December 2021

Babcock & Wilcox (NYSF: BW)

BW \$140,000,000 Joint Bookrunne

December 2021



December 2021

(Nasdaq: STRN) Private Placement clusive Placement Ager

(Nasdag: IGTAU) Inception Growth Acquisition Limited \$103,500,000

merican Rebel Holdings

(Nasdaq: AREB)

**AMERICAN** 

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downica's Patriotic Brand

\$10,500,000

and Uplisting

Sole Bookrunne February 2022

(Nasdaq: GFAI)

6

**GFAI** 

\$10,295,996

Private Placement

clusive Placement Age

January 2022

Reliance Global Group

(Nasdaq: RELI)

RELIANCE

\$20,000,000

Private Placement

December 2021

nception Growth

Acquisition Limited

lusive Placement Age

written Public Offer

Joint Bookrunne December 2021

B. Riley Financial, Inc BRILEY

Financia \$322,679,225 Lead Manager December 2021

8

igital World Acquisition (Nasdag: DWACU) DWAC ACQUISMON

\$1,000,000,000 Private Placement clusive Placement Age December 2021

IND**®**NESIA Care Cloud of **ENERGY** CORPORATE

(Nasdaq: MTBC)

(Nasdag: AFCG)

AFC\*

\$70,725,000

Joint Bookrunne

Sagaliam Acquisition

(Nasdaq: SAGAU)

SAGALIAM

\$115,000,000

SPAC IPO

Sole Bookrunner

December 2021

written Public Offe

\$25,000,000 \$7,000,000 Private Placement clusive Placement Ager Joint Bookrunner January 2022 January 2022

AppTech Payment Corp (Nasdag: APCX)

(NYSE: INDO)

appīech

\$15,000,000 written Public Offe and Uplisting Sole Bookrunn

Holdings, Ltd.

(Nasdaq: GMVD)

MEDICAL

\$5,000,000

Private Placement

December 2021

clusive Placement Ager

eenidge Generation

(Nasdag: GREE)

**GREENIDGE** 

\$17,000,000

Senior Notes

Joint Bookrunne

December 2021

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Sole Bookrunner

Sole Bookrunne December 2021

(Nasdaq: RENO)

renovare

lusive Placement Ager

January 2022

(OTCPK: YAYO)

\$13,700,000

written Public Offeria

(Nasdaq: LGVN)

LONGEVERON 🍓 \$20,462,540 Private Placement

clusive Placement Agen

December 2021

#### Recent Transactions (cont'd)

Canna-Global Acquisition (Nasdag: CNGLU) CANNA-GLOBA

Sole Bookrunne

(Nasdaq: ANPC)

Anpac Bio

\$2.513.286 erwritten Public Offeri

(Nasdaq: VRAR)

G

Lead Bookrunner

(Nasdag: VSACU)

\$15,000,000 xclusive Placement Agen October 2021

lealthcare Triangle, Inc.

(Nasdag: HCTI)

(Nasdaq: JMACU)

\$13,050,000 Initial Public Offering Sole Bookrunner

axpro Capital Acquisiti

\$101,200,000

Sole Bookrunne

October 2021

MAXPRO VENTURES

SPAC IPO Sole Bookrunner InFinT Acquisition Corp. (NYSE: IFIN.U)

SPAC IPO

(NYSE: TELL)

TELLURIAN

Lead Bookrunne

(XX) INFIN pasithea

Private Placement xclusive Placement Age

Pasithea Therapeutics

(Nasdag: KTTA)

(Nasdaq: STRN)

\$20,699,996 Initial Public Offering

\$50,000,000 Senior Notes Offering Lead Manager November 2021

(Nasdag: ISUN)

iSun

\$39,500,000

ATM Offering

Sales Agent

October 2021

Parsec Capital

Acquisitions Corp.

(Nasdaq: PCXCU)

SPAC IPO

Sole Bookrunne

Private Placement November 2021

(OTCQX: GMGI)

Atlanticus Holdings

(Nasdag: ATLC)

'Itlanticus

Lead Manager November 2021

(Nasdaq: GBOX)

GREENBOX

\$100,000,000

Corporation

\$3,475,003 clusive Placement Age October 2021

PEDEVCO Corp (NYSE: PED)

**PEDEVICO** 

istered Direct Offerin Joint Placement Agent Argo Blockchain PLC (Nasdag: ARBK)

argo

Senior Notes Joint Bookrunner

(Nasdaq: LIBYU)

\$115,000,000

Sole Bookrunne

(Nasdag: FEXDU)

FAMA

\$115,000,000

Sole Bookrunne

October 2021

Healthcare Trust, Inc.

(Nasdag: HTIA)

FAITHCARE TRUST IN

Preferred Stock Offering Co-Manager October 2021

SPAC IPO

SPAC IPO

WE THE kidpik SPAC IPO

(Nasdaq: ENCPU)

SPAC IPO

Joint Bookrunne

Sole Bookruppe

October 2021

Freenidge Generation

Holdings Inc

(Nasdaq: GREE)

**GREENIDGE** 

Senior Notes

Lead Manager

Initial Public Offering Sole Bookrunne Sole Bookrunner



**NextPlay** \$97 750 000

\$30,000,000 egistered Direct Offering xclusive Placement Agen November 2021

(Nasdaq: NXTP)

(Nasdag: PIK)

(NYSE: SDPI

(Nasdag: FATPU) **W** 

**FAT PROJECTS** \$115,000,000

\$2,000,000 ered Direct Offering xclusive Placement Agen October 2021

Guardforce Al Co., Ltd. (Nasdag: GFAI)

6 \$15,005,422

rwritten Public Offering and Uplisting Sole Bookrunner

**Hutton** 

Hutton

#### **SPAC Process**

**Leadership Team** 

**Advisor Selection** 

**Business & Operations** 

Investor Deck & S-1
Drafting

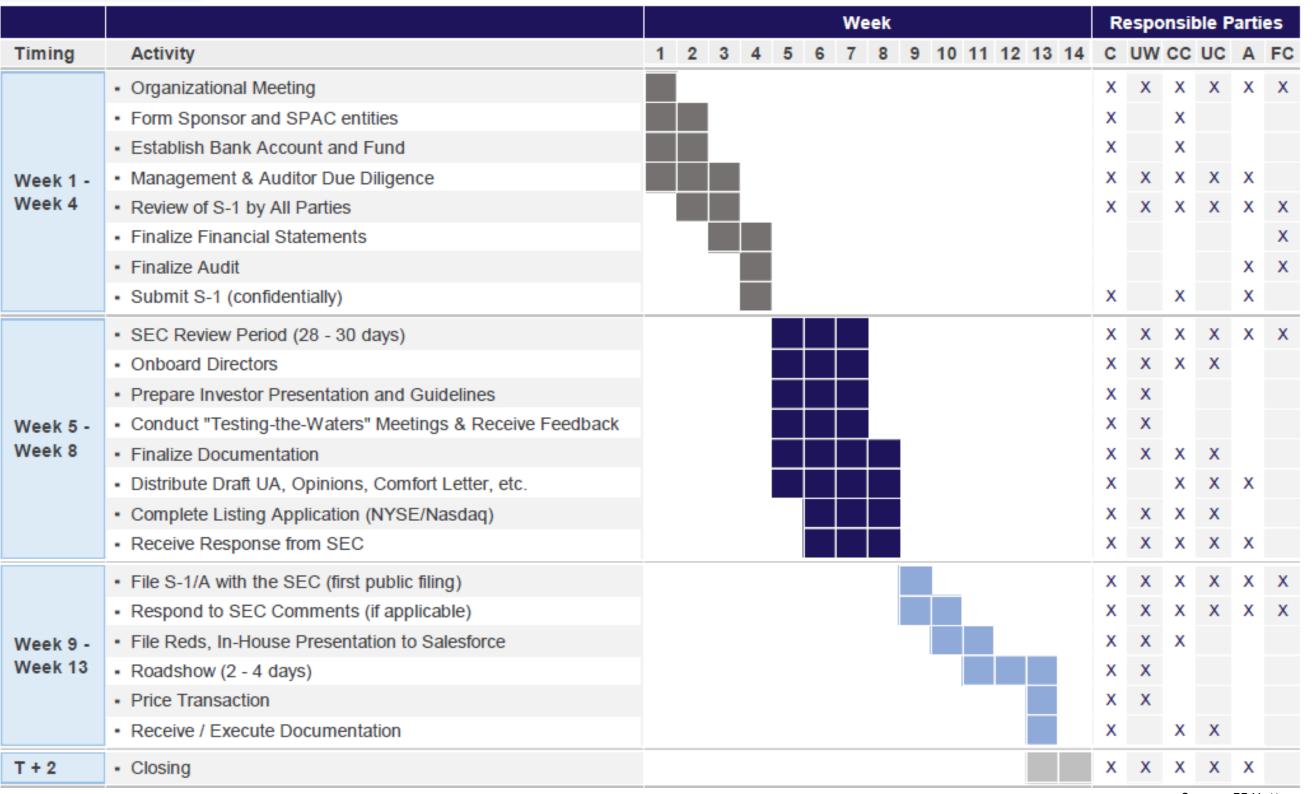
Offering Structure, Timing

**Investor Targeting** 

- Chief Executive Officer (CEO)
- Chief Financial Officer (CFO)
- Chief Operating Officer (COO)
- Board of Directors
- Legal teams, both Issuer and Underwriter counsels
- PCAOB Auditors
- Financial consultant (if needed)
- Creation of entities: legal entity and bank account
- Exchange and ticker selection
- D&O insurance and company website creation
- Create and polish investor deck to market the SPAC offering
- Mold S-1 to describe industry focus and team (if not general)
- Offering size
- Offering structure (warrants, rights, funding of trust etc.)
- Investor Targeting
- Testing-the-Waters ("TTW") meetings with institutional investors
- Broader marketing based on TTW feedback



#### **Timeline**





#### **Illustrative SPAC Terms**

Offering Size: \$100 - 300M+

Exchange: Nasdaq / NYSE

Offer Price: \$10.00 / unit

**Amount in Trust:** \$10.00 to \$10.30 per unit in trust (100% - 103%)

Unit Composition: Shares and Warrants (warrant coverage from 50% - 100%)

Warrant Strike Price: \$11.50 for a full share

Warrant Redemption Price: \$18.00

Warrant Exercise Period: 12 months post-IPO or 30 days post-acquisition (latter of) with a life of 5 years post-closing of business combination

Time to Complete Business Combination: 12 – 18 months

Extension Options: Two, 3-month extensions costing an additional \$0.10+ to be held in trust

Sponsor Promote: 20% upfront (common "founder" shares)

**Sponsor Private Placement:** Warrants or units (~2.5% – 6.0% of offer size)

Backstop Commitment at IPO: Optional

2.0% - 3.0% at IPO
Fees: 3.0% 4.0% deform

3.0% - 4.0% deferred until closing of business combination

Amount reserved for Working Capital: \$750K - \$2M

Other Expenses: \$1.5M - 2M



# Roadmap

Target Completion:

Q3 2022

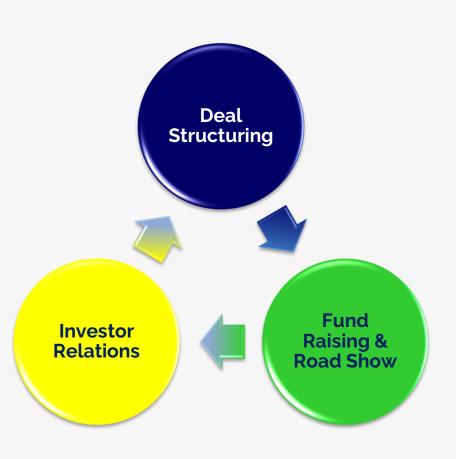






#### **About Us**

#### **Snapshot of Our Services**



#### **Corporate Finance**

- Initial public offering
- Mergers & acquisitions
- Fund raising

#### **Private Equity**

- Fund Management
- Special purpose vehicles
- Exit strategies

#### Ingenious: Your Partner in Capital Markets

At Ingenious, we have been providing financial services to entrepreneurs, business owners, individuals and families since 2004.

We empower entrepreneurs with the right corporate strategies & smart capital in growing their business, to accelerate growth, create value and maximize wealth for all stakeholders.

Our capabilities in structuring complex transactions, managing conflict and troubleshooting problems enables us to develop solutions for entrepreneurs to deal with the challenges of the business environment today.

We believe in partnership based on trust, integrity and respect.



#### How We Can Help You



### **Accelerate Growth & Corporate Exercise**

Initial public offering (IPO)

Mergers & acquisitions.

Diversification of business portfolio.



## Smart Capital & Funding Support

Raising smart capital from strategic & financial investors.

Advice on fund raising matters to grow the business.



### **Corporatisation, Divestment & Exit**

Corporate restructuring, recruit professional managers.

Exit strategy – selling or divesting noncore business, in partial or whole.

#### **Our Value Proposition**

At Ingenious, we advice clients who intend to raise capital & IPO from scratch, i.e. conceptual, restructuring, strategic planning, game plan, appointment of advisers and project team, project management, road shows, exit for stakeholders, etc. We always focus on client's interest and objectives to ensure a successful fund-raising exercise.

#### Ingenious' Role

- Ensure that the exercise meets the objectives of the Company.
- Managing expectations of the Company and key advisers.
- Project management and coordinating the meetings and negotiations.
- Identifying key issues and resolve it.
- Fund raising from cornerstone investors, strategic partners, etc.
- Execution of business plan and be part of management team to accelerate the growth of the business.
- Identify & recommend the right banking facilities for better working capital management.

# CONTACT US

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SOCIAL POINT









