



Value Architects Group

www.valuearchitectsgroup.com

Partial Services:

The plan behind
The_Architect_GP

Partial Services



Is NOT Full-Services LITE™

Requires a different approach, expectations and attitude

May require some personal reflection

Still requires us to meet legal and professional obligations

Requires boundaries

Requires the right projects and the right clients

Requires practitioners to challenge some of architecture's cultural assumptions and myths

Personal Reflection - The Big Picture



Am I still an architect if I don't do CA?

Am I still an architect if I don't do full Doc?

Am I allowed to do things differently?

<hint> YES!

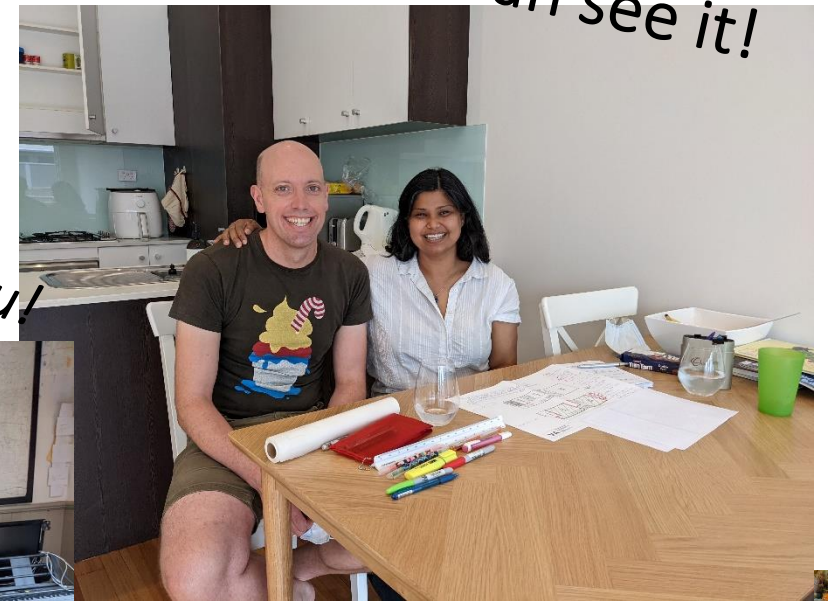
Personal Reflection - The Big Picture



Am I still an architect if I don't do CA?

Am I still an architect if I don't do full Doc?

Am I allowed to do things differently?



Thank you!

<hint> YES!

Who is architecture for?



"Amazing"



We're so looking forward to this

The Right Projects, The Right Clients



The Advantage Consultation

Entry Level service

Reduce capital outlay barriers to working with an architect

2 hours +prep

Mutual interview

Prepay or deposit

No tyre kickers,

Everyone feels valued

Wrong Project? Summarise and Refer

Book a Consultation Online



The Advantage Consultation

2 hr | \$480

You talk and get answers. I listen, engage and deliver. In this consultation you will be working alongside me to: - Honour your unique story the way...

+ More

BOOK



Blackwood Consultation “Medium” (circa \$2,000 fee)

Sister-of-Friend referral

Family home

Tailored package – 1 day workshop

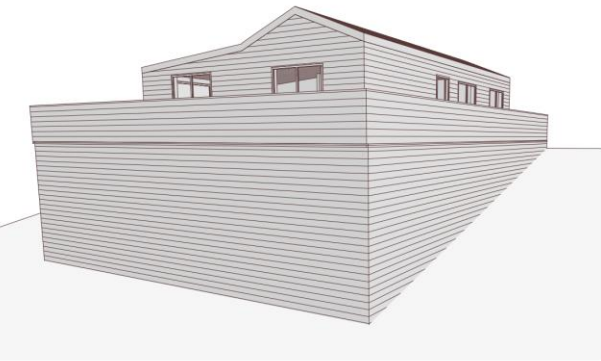
Prep, travel, 4.5 hours in their home, follow up.
Plus 2 additional paid hours

KEY #1– Proactive Clients

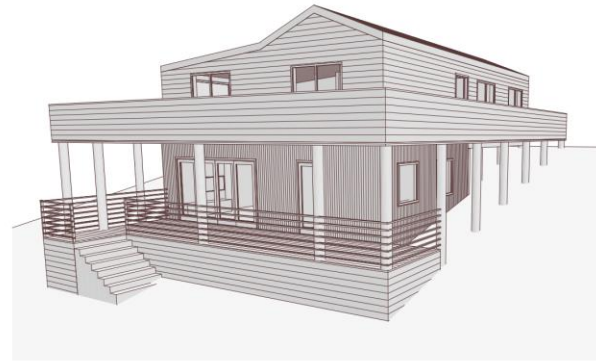
KEY #2 – Fast 3D CAD

Outputs – drawings and 3Ds!

Benefits – they have a clear design strategy within regulations and can engage local practitioners



EXTERNAL EXISTING



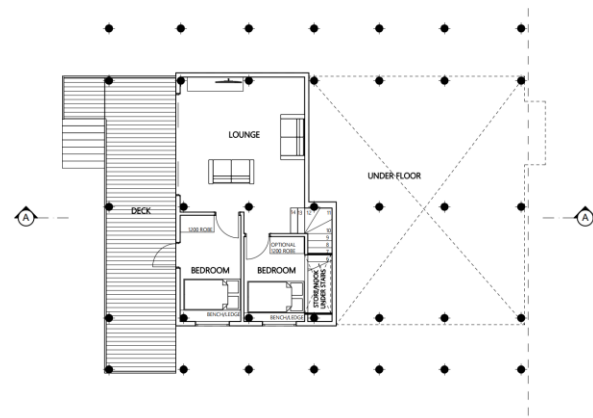
EXTERNAL PROPOSED

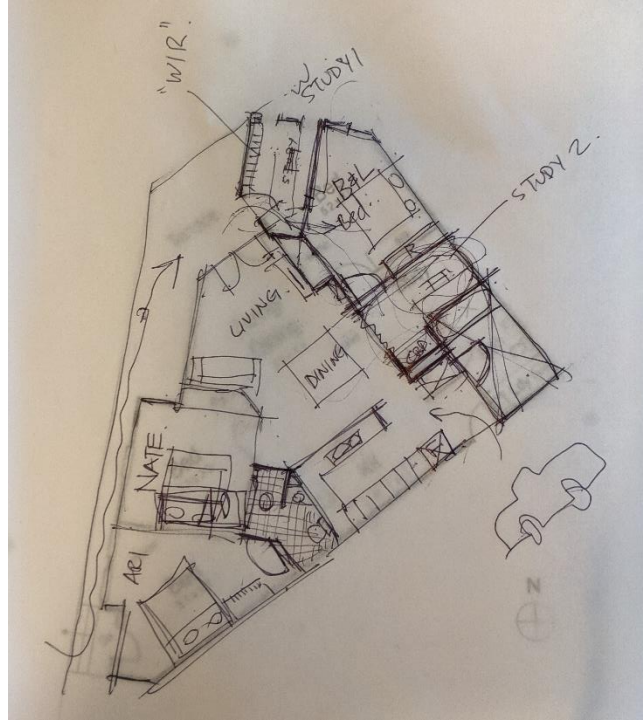


DOWNSTAIRS LOUNGE



INDICATIVE SECTION
1:100





Home / ESD Micro Services (circa \$200-\$500 fee)

Often Neighbourhood referrals (Good Karma)

New Purchases, D/C advice, Existing home

Hourly Rates

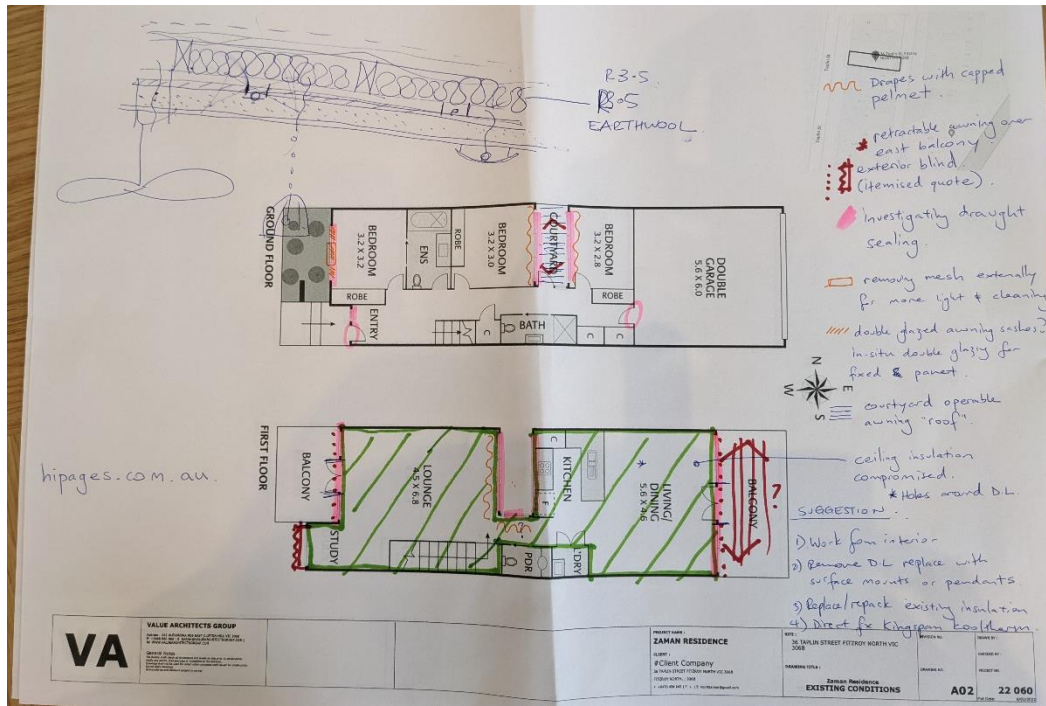
2 hours in their home

KEY #1 – Proactive Clients

KEY #2 – Rolling up my sleeves and backing myself

Outputs – marked up sketches, memories

Benefits – Confidence! Clarity on options! One client was set on double glazing, saved them a heap cos they need to insulate the ceiling first!





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www.valuearchitectsgroup.com
Sarah Hobday-North

Thank You

Questions!? 😊