

We simply act as a clearing house for our members.
Streamlining the cash application process for members and vendors is our number one priority.

TCG members continue to order directly from vendors

Vendors continue to ship product and invoice directly to TCG members

TCG provides an EDI hub requiring <u>Only</u> one <u>connection</u> to send invoicing (or other EDI documents) to any TCG member customer.

Member pays TCG when invoices are due

TCG processes member payments weekly on Fridays

Vendor receives
ACH payment
from TCG weekly

(2 business days following Friday)

Vendor Advantages:

- ✓ One Report
- **✓** Batch Payment From Members
- ✓ Automated Cash Application Integrates with ERP

The TCG Central Pay Model

The term "Central Pay" is a confusing one for both new member wholesalers and for new vendor/supplier partners. It may give someone pause when they hear the terms, but in reality, very little changes in the relationship between TCG members and the vendors from which they purchase products.

- The credit relationship is still between the vendor and their TCG member customers.
 - o TCG is not a central bill model, and does not take ownership of payment. TCG members still determine what invoices will be paid and instructs TCG on the amount of funds to pull and send to a vendor on their behalf. In essence, TCG operates more like a clearing house.
- The remittance detail is provided to the vendor for their cash application.
- 100% of all rebates, negotiated terms, etc. go to the TCG member.
- TCG provides full transparency with our members. The TCG corporate offices and staff are funded through a service charge paid by TCG member wholesalers.

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