

Personal Commission

LOAN AMOUNT	POINTS CHARGED	TOTAL COMMISSION	WISE OVERHEAD (30%)	NET REVENUE	LOAN OFFICER (60% of Net)	TEAM REVENUE (40% of Net)
\$1,000,000	2	\$20,000	\$6,000	\$14,000	\$8,400	\$5,600

LOAN OFFICER COMMISSION = \$8,400

Submission Bonus

We pay out submission bonus for every workable file after it is placed with an investor!

LOAN OFFICER
\$200

Funding the Pool

- 8% of the Team Revenue of each file
- All closed files of the entire organization will participate in the pool

Override

These production and bonus pools allow qualify loan officers to "override" pro-rata the entire organization