

# BUYER QUESTIONNAIRE

## BUYER INFORMATION

Date: \_\_\_\_\_

First name \_\_\_\_\_

Last name \_\_\_\_\_

Home address \_\_\_\_\_

City, state, zip \_\_\_\_\_

Home phone \_\_\_\_\_

Cell phone \_\_\_\_\_

E-mail \_\_\_\_\_

Preferred method ☐ PHONE ☐ CELL ☐ EMAIL

Preferred time \_\_\_\_\_ AM \_\_\_\_\_ PM

Profession \_\_\_\_\_

Employer \_\_\_\_\_

Work phone \_\_\_\_\_

Reason for buying \_\_\_\_\_

First time buyer YES ☐ NO ☐

Married YES ☐ NO ☐

Children YES ☐ NO ☐ #

Other family members YES ☐ NO ☐ #

Pets YES ☐ NO ☐ #

## CO-BUYER

First name \_\_\_\_\_

Last name \_\_\_\_\_

Home phone \_\_\_\_\_

Cell phone \_\_\_\_\_

E-mail \_\_\_\_\_

## PRICE AND FINANCING

Paying method? CASH ☐ FINANCE ☐

Lender name? \_\_\_\_\_

Have you been pre-qualified? YES ☐ NO ☐

Have you been pre-approved? YES ☐ NO ☐

What amount have you been pre-qualified/pre-approved for? \$ \_\_\_\_\_

Will your lender issue a pre-qualified/pre-approval letter stating this amount? YES ☐ NO ☐

What monthly payment range would you feel comfortable with? \$ \_\_\_\_\_

Do you need to sell a house before you can purchase another? YES ☐ NO ☐ ON MARKET ☐

If you find a property you like, are you ready to make an offer now? YES ☐ NO ☐

What price range are you considering? \$ \_\_\_\_\_

What down payment amount are you considering? \$ \_\_\_\_\_

Are you currently in a lease? YES ☐ NO ☐

When does it expire? \_\_\_\_\_

## DESIRED LOCATION

Desired city area, or neighborhood: \_\_\_\_\_

Desired school district: \_\_\_\_\_

Are you familiar with the area that you would like to move to? YES ☐ NO ☐

Describe the look and feel of the preferred area you would like to move to: \_\_\_\_\_

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## HOME REQUIREMENTS

**Type of home:** SINGLE FAMILY HOME ☐ MULTI-FAMILY HOME ☐ VILLA ☐ TOWNHOUSE ☐ CONDO ☐

**Selling as:** NEW HOME ☐ RESALE ☐ BOTH ☐ **Home style:** MODERN ☐ CLASSIC ☐

**Home size:** UNDER 1000 ☐ 1000-2000 ☐ 2000-3000 ☐ 3000-4000 ☐ OVER 4000 ☐ **sq. ft.**

**Lot size:** SMALL ☐ MEDIUM ☐ LARGE ☐ specific acreage: \_\_\_\_\_

**Floors:** SINGLE STORY ☐ MULTI-STORY ☐ **Open floor plan?** YES ☐ NO ☐

## ROOMS & FEATURES

Please provide us more information on the main room's requirements and rate the importance of each extra feature of your new home (1 = not important; 5 = very important).

**BEDS** #  **BEDROOMS** MASTER #  KIDS #  OTHER #  **BATHS** #

	1	3	5		1	3	5
MASTER SUITE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	READY TO MOVE IN	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WALK-IN CLOSET	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	RENOVATION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GUEST ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	PRIVACY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OFFICE/STUDY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIEW	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
HOBBY/GYM ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	QUIETNESS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FORMAL DINING ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	NATURAL ENVIRONMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FIREPLACE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	FAMILY NEIGHBORHOOD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LAUNDRY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SCHOOLS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BASEMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PARKS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
EXTRA STORAGE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CITY ENVIRONMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GARAGE spaces # <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BUSINESS DISTRICT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WORKSHOP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO WORK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PATIO/DECK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO HIGHWAYS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BACKYARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PUBLIC TRANSPORTATION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO RESTAURANTS, BARS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
POOL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SHOPPING	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FENCED YARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COUNTRYSIDE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## OTHER REQUIREMENTS

**Other specific features?** \_\_\_\_\_

**Any special requirements?** \_\_\_\_\_

**Your lifestyle?** (entertaining, relaxing, raising a family, homeworking) \_\_\_\_\_

**Your ideal move in date?** \_\_\_\_\_

## PROPERTY VIEWING

**What days and times are the best for you to view properties?** MON \_\_\_\_\_ TUE \_\_\_\_\_

WED \_\_\_\_\_ THU \_\_\_\_\_ FRI \_\_\_\_\_ SAT \_\_\_\_\_ SUN \_\_\_\_\_

**What do you feel will be the key factors in your purchasing decision?** (price, terms, location, etc.) \_\_\_\_\_