

# SELLER QUESTIONNAIRE

## SELLER INFORMATION

Owner \_\_\_\_\_ Co-Owner \_\_\_\_\_

Phone # \_\_\_\_\_ Phone # \_\_\_\_\_

Email \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ Address \_\_\_\_\_

City \_\_\_\_\_ St \_\_\_\_\_ Zip code \_\_\_\_\_ City \_\_\_\_\_ St \_\_\_\_\_ Zip code \_\_\_\_\_

### Preferred Contact Type

☐ Email ☐ Call ☐ Text

### Preferred Contact Time

☐ Morning ☐ Afternoon ☐ Evening ☐ Weekends

## PROPERTY INFORMATION

Home Type ☐ Single Family ☐ Multi-Family ☐ Townhouse ☐ Condo ☐ Mobile Home

Aproximate Sq Ft? \_\_\_\_\_ # of Bedrooms? \_\_\_\_\_ to \_\_\_\_\_ # of Bathrooms? \_\_\_\_\_ to \_\_\_\_\_ # of Garage Spaces? \_\_\_\_\_

Is property part of a Homeowner's Association? If yes, what is the amount and when is it due?

☐ Yes ☐ No \$ \_\_\_\_\_ ☐ Monthly ☐ Quarterly ☐ Semi-Annual ☐ Annual

HOA Name \_\_\_\_\_ HOA Phone # \_\_\_\_\_

The property being sold is your: (select one)

☐ Primary Residence ☐ Investment Rental ☐ Second Vacation Home

If this property is a rental, is the property tenant occupied?

☐ Yes ☐ No Monthly rent received? \$ \_\_\_\_\_ Monthly Expenses \$ \_\_\_\_\_

### Top Features:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

6. \_\_\_\_\_

### Top Amenities:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Additional comments: \_\_\_\_\_

## SELLING & FINANCIAL INFORMATION

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What is your reason for selling?

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What is the ideal move-out date?

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Will you need to buy another home before moving?

☐ Yes ☐ No ☐ Yes, it's currently on the Market

When did you purchase your home?

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What is your estimated value of the home?

\$ \_\_\_\_\_

What listing price are you expecting?

\$ \_\_\_\_\_

What listing price range are you comfortable with?

\$ \_\_\_\_\_ to \$ \_\_\_\_\_

Do you currently have a mortgage on your home?

☐ Yes ☐ No

Are you current on all your mortgage payments?

☐ Yes ☐ No

Amount Still Owed \$ \_\_\_\_\_

Monthly Mortgage Payment \$ \_\_\_\_\_

If yes, what is the name of your lender/servicer?

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What is the name of your 2nd / HELOC lender /servicer?

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What renovations / updates have you done since ownership?

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Within the last 3 years has there been a death of an occupant on the property?

☐ Yes ☐ No

## SHOWINGS & OPEN HOUSES

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If living on the property, what days can agents show the property to prospective buyers?

Mon \_\_\_\_\_

Tue \_\_\_\_\_

Wed \_\_\_\_\_

Thu \_\_\_\_\_

Fri \_\_\_\_\_

Sat \_\_\_\_\_

Sun \_\_\_\_\_

What are the best days and time of days that are available for an open house?

Mon \_\_\_\_\_

Tue \_\_\_\_\_

Wed \_\_\_\_\_

Thu \_\_\_\_\_

Fri \_\_\_\_\_

Sat \_\_\_\_\_

Sun \_\_\_\_\_