



ABHYSHEQ SHUKLA
NURTURING LEADERS

The background features several large, stylized green leaves with white veins, arranged in a fan-like pattern from the top left towards the bottom right. In the bottom left corner, there is a large, semi-circular graphic with a pink-to-purple gradient, containing the text.

Trainings & Counselling



We as an organisation dedicated to transforming skills across the industry spheres, our programs are based on world class research into the skills and training needs of various industries.

We specialise in trainers training, management development, training for customer – facing staff and training for senior level of management. All our trainers are highly experienced in their core training subjects and are quality assured and have been tested on their ability to deliver top quality training programs.

Our end to end training programs and skill development solutions aimed at productivity improvement for businesses on one hand, and employability enhancement for trainees on the other. Our programs address the entire talent supply chain starting from students who are in schools to professionals.

Our flexible approach to training programs will help you meet your specific training needs of your organisation.





Among all of the necessary priorities for business survival and ongoing success, the importance of leadership training cannot be over estimated. Regardless of the size or structure of your business, it is guaranteed that staff leaders, managers and other supervisors will determine the atmosphere and productivity level of your company.

This is one of the fundamental reasons why more businesses and corporations are turning to professional workshops and seminars to teach their managers proper leadership skills. Effective management and leadership goes far beyond the technical aspects of the position and there are some key skills that will determine a strong leader.

Our programs

- Becoming an emerging leader
- Mentoring effectively
- Build & lead great teams.
- Conflict Management
- Conducting effective meetings
- Decision making
- Strategic leadership
- Leading through change management
- Leadership and spirituality
- Proactive leadership
- Leadership Vs. Netagiri
- Effective team Management
- Root cause analysis





Good communication is important. It can help someone to understand what another person is saying. Some of these discussions may be difficult and emotional. It is important that people find and use information to help plan future needs.

An effective communication is important in an organization because it creates mutual understanding environment between the management and employees. Directly, it also helps in increasing the employee's productivity.

Our programs

- Communication the new way to express
- Effective presentation
- Business communication
- Conversational english
- Publish speaking with confidence
- Interpersonal effectiveness
- Verbal and non-verbal communications
- Neuro Linguistic programming in communication
- Communication dynamics
- Written communication
- Voice effectiveness and accent correction





As an employer you need your staff to be strong sales people and for them to have the desire to succeed. Success comes from increasing sales figures. Sales figures are created from a sales team with strong sales skills. If you are an employee, then most likely your income is based on commission. The more you sell, the more you earn, the more you earn, the better your quality of life. Beyond that, your continued job security

depends on your sales figures. Think about this: No business can afford sales people who can not make sales. Both employer and employee alike should actively seek out sales training at every opportunity which can be provided by specialists within the company or from trained professionals who come from a company such as ours and bring a total focus and understanding of the world in which you sell..

Our programs

- Advanced selling techniques
- Suspect to prospect development
- Communication skills for sales staff
- Consultative selling techniques
- Customer centric sales
- Customer service management
- Channel Management
- Tackling difficult customers
- Negotiation skills
- Key account management
- Bowling over sales objections
- Professional selling techniques
- NLP for sales effectiveness





To increase the commitment level of employees and growth in quality movement, senior management team is now increasing the role of training. Such concepts of HRM require careful planning as well as greater emphasis on employee development and long term education. Human resource training is particularly important with respect to selecting, interviewing and hiring new employees.

Our programs

- Train the trainer programs
- Balanced scorecard programming
- Competency mapping & skill matrix
- Developing competencies
- Employee engagement through HR initiatives
- HR strategies
- HR training for HR staff
- Interviewing skills
- Performance management





The problem is, the importance of these soft skills is often undervalued, and there is far less training provided for them than hard skills. For some reason, organizations seem to expect people know how to behave on the job. They tend to assume that everyone knows and understands the importance of being

on time, taking initiative, being friendly, and producing high quality work. Assuming that soft skills are universal, leads to much frustration. That's why it's so important to focus as much on soft skills training and development as you do on traditional hard skill

Our programs

- Accelerated Learning
- Achieving personal excellence
- Assertiveness
- Analytical Skills
- Business etiquette
- Stress management
- Creative thinking & being innovative
- Effective listening skills
- Email & telephone etiquette
- Goal setting & action planning
- Being initiative, accountable & responsible
- Office & dining etiquette
- Personality development
- Positive mental attitude
- Time management
- Object setting
- Confidence building & self esteem
- Work life balance





It prepares new trainers with critical training skills and introduces seasoned practitioners to the latest techniques for delivering powerful training. The program is great for new trainers, experienced trainers who have not had formal education in training, or those needing a refresher to improve their classroom techniques and methods to transfer learning to work situations. Feedback from participants shows high ratings for student engagement, expert facilitation, and immediately applicable tools and techniques

- o Identify and determine the need for training: what, who, and how
- o Write effective learning objectives
- o Apply adult learning concepts, develop supportive climates and customize off-the-shelf materials
- o Use training activities and alternatives to lecture, strategies for different learning needs, effective questioning techniques
- o Evaluate using various methods and at different levels
 - o Prepare properly for a training session and prepare participants to foster learning
 - o Manage and encourage participants of all backgrounds and learning styles; understand who is learning and how to address challenging participants
 - o Present and facilitate a training program, including use of audio visuals and handouts



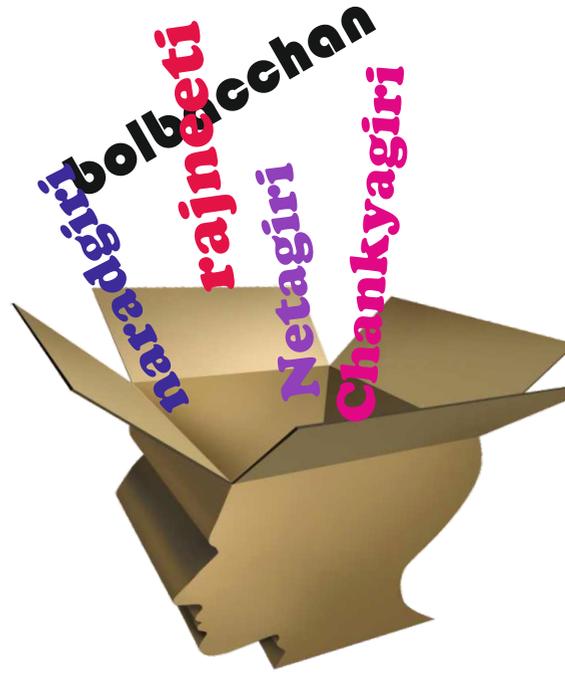


Making the transition from a relaxed, mostly informal college atmosphere, to a more serious and professional corporate world, can be difficult. Even the best performers face an uphill challenge when it comes to making that switch, both mentally and behaviorally. The reason is simple – they're unable to change certain fundamental perspectives and habits and adapt quickly to the new environs. Aspects like a person's dressing sense, his/ her style of communication and the very attitude to life are suddenly under the spotlight. And that can be unnerving to the very best! That's why this Campus-to-Corporate program seeks to help students and freshers alike make this transition as smoothly as possible. The result is a confident and attuned team that is ready to thrive in a professional yet challenging landscape with ease and confidence.

- Visioning
- Day-one in the corporate world
- Introducing yourself / Elevator pitch
- An overview to communication in business
- Effective written communication
- Social situations in business
- Corporate business etiquette
- Meetings and office celebratory get-togethers
- Global conference calls / virtual teams
- Corporate attire



- Bolbacchan
- Netagiri
- Naradgiri
- Rajneeti
- Chankyagiri



Why Us ???

- Flexible Training Programs
- Option of Open house & Classroom training
- Highly experienced panel of trainers who are specialized in their core subject
- Cost Effective





- Access to recruitment portal database.
- Campus placement for both Corporate & Institutions
- HR Consultancy
- Online & offline counseling
- HR Advisory
- Handling workplace issues
- Job Fairs





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Book & Contact Abhishek Shukla

If you would like to have Abhishek be a part of your lecture series, Corporate Event, Workshop, Entertainment or any other arena that needs a powerful and compassionate personality, contact Abhishek Shukla's management team at consultabhishek@outlook.com



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