

Does your BDC/ Sales Team send Daily or Hourly Updates?
 Whether it is a simple text thread, What's App or shared file, communicate and make adjustments to your day.

[Contact me](#) if you are interested in putting this in place at your store!

daily

daily goal: 20!	appts. Set	appts. SHOW	appts. Sold/Bought
walk-in's & Lot ups	2	—	—
PHONE ups	3	—	—
Internet ups	5	—	—
Campaign ups	2	—	—
Total	12	—	—

daily

daily goal: 20!	appts. Set	appts. SHOW	appts. Sold/Bought
walk-in's & Lot ups	5	3	2
PHONE ups	5	3	—
Internet ups	12	2	1
Campaign ups	3	1	1
Total	25	9	4

Daily			monthly				
Daily Goal: 18	appts Set	appt SHOWS	Total SOLDS	SET	SHOW	SOLD	
	3	4	2	89	61	21	
	1	1		94	59	29	
Total:	4	5	2	OTHER	60	14	
			Total:	243	170	64	
			210 working days	# of Solds / # of days worked	total working days	# of Solds being tracked	minimum Solds: 100 Goal: 125
			Halfway Point: Jan 17 th	CURRENTLY TRACKING:			