



DigitalCarGuy.com

## Salesperson Skill Requirements

Salesperson: \_\_\_\_\_

- |   |   |
|---|---|
| <input type="checkbox"/> Add/Log a Customer | <input type="checkbox"/> Edit Customer                |
| <input type="checkbox"/> Find Customers     | <input type="checkbox"/> Add/Edit Vehicles-Trade(s)   |
| <input type="checkbox"/> Mark In Showroom   | <input type="checkbox"/> Schedule Appointment         |
| <input type="checkbox"/> Add/Edit Co-Buyer  | <input type="checkbox"/> Enter a Credit Application   |
| <input type="checkbox"/> Print Worksheets   | <input type="checkbox"/> Print a Credit Application   |
| <input type="checkbox"/> Present 9-Square   | <input type="checkbox"/> Deactivate a Customer        |
| <input type="checkbox"/> Send e-mails       | <input type="checkbox"/> Complete Overdue Tasks       |
| <input type="checkbox"/> Send eBrochure     | <input type="checkbox"/> Internet Lead-Stop the Clock |

Salesperson Signature: \_\_\_\_\_

Manager Signature: \_\_\_\_\_