



Benefits | Payroll | HR

Your Employee Benefits Department



INVEST IN YOUR GREATEST ASSET

In this competitive labor environment,
business owners need every tool available
to attract, inspire and keep great
employees so they can grow their business.

Tell us your goals



and we'll find the best solution

- ☐ I'd like to optimize our use of technology. Can you help with that?
- ☐ I'm struggling with the administrative work around benefits management.
- ☐ We have a change to our benefits.
- ☐ I need an intuitive and simple education experience to explain benefits to my employees.
- ☐ I would like to improve employee retention.

EMPLOYEE BENEFITS

Why Xperience Benefits?

- Unlimited Advice and Consultation for the Business
- Benefits Education and Counseling for the Employees

- ★ Manage the Rising Costs of Healthcare
- ★ Attract and Retain Quality Talent
- ★ Payroll and PEO Solutions Available





Health Insurance

Protects your employees from paying the full costs of medical services when they are sick or injured



Dental and Vision

Makes it easy to go to dentist and vision providers by minimizing out-of-pocket costs for routine dental check-ups and expensive procedures



Life Insurance

Pays out a sum of money either on the death of the insured person or after a terminal illness diagnosis



Supplemental Benefits

Pays cash directly to the employees when they get sick or injured



Legal Benefits

Affordable access to legal benefits and identity theft protection



Key responsibilities for our valued clients include:

- **Assessing Needs:** Analyze a company's employee demographics and current benefits to identify areas for improvement and potential cost savings.
- **Benefits Design:** Help companies create comprehensive employee benefit packages that meet their budget and employee needs.
- **Market Research:** Compare plans and pricing from various insurance carriers to find the most suitable options.
- **Claims analysis:** Monitor claims data to identify trends and potential cost-saving opportunities.
- **Negotiation:** Negotiate contracts with insurance providers to secure favorable terms and pricing.
- **Employee Education:** Provide employees with information about their benefits, including how to access and utilize them effectively.
- **Open Enrollment Support:** Assist with the annual open enrollment process, including communication to employees about plan changes and selection options.
- **Compliance Management:** Ensure that the company's benefit plans adhere to relevant laws like the Affordable Care Act (ACA) and Employee Retirement Income Security Act (ERISA).



Client Services

Email clientservices@xperiencebenefits.com for any servicing needs for both the company and employees.



TEAM

High-Touch



Shonna Trujillo
Executive Consultant



Lindsay Nelson
Benefits Coordinator



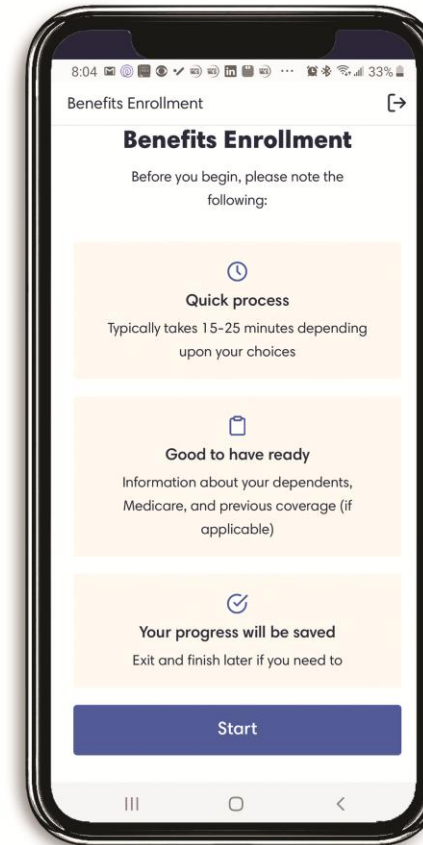
Keith Lefevre
Benefits Counselor



Allisa Swartz
Benefits Counselor

TECH

High-Tech



Your Employee Benefits Department

Employee Benefits Portal

Digital Benefits Guides

Benefits Counseling



All Available at No Cost!



Give employees a flawless first day.

Onboarding

Gather new employee information with digital onboarding.

- Syncs with benefits so employees only have to enter their information once
- Create and send offer letters
- Store completed and e-signed W-4 and I-9 forms
- Collect direct deposit information



Employee Navigator



Benefits Administration

Manage your employee benefits online



New Hire Onboarding

Get new hires up and running quickly



Integrations

Supercharge Employee Navigator with 400+ integrations



HR Management

Move your HR filing cabinets online



ACA Reporting

Take the worry out of ACA reporting & compliance



Integrated Payroll

Modern payroll integrations to make running your business easier



Time Off Tracking

Make tracking time off a breeze

[Click here to learn more about Employee Navigator](#)

--- ○ **More than half (56%) of employees** said they found it difficult to select their benefits.¹ In another 2021 survey, **only a third (33%) of employees** reported having a solid understanding of their benefits.²



WHERE ARE YOU TODAY?

How would you rate your employees' understanding of their benefits?



WHERE DO YOU WANT TO BE?

What level of understanding would you like them to have about their benefits?



As important as benefits are, many employees don't fully understand them. This lack of understanding limits adoption and prevents employers from realizing the full value of their investments in benefit programs and from competing effectively in the war for talent.⁴

○ Let's Educate Your Employees

Our plain language and personalized recommendations help your employees understand their benefits, choose coverage that best fits their needs, and feel a whole lot better about the future.

Let's select the best benefits education methods for your organization.

☐ Posters/Flyers

Preview

☐ Digital Postcard

Preview

☐ Custom Website

Preview

☐ Group Meeting

☐ Digital Benefits Booklet

Preview

○ Maximize Engagement

98.6% of employees surveyed feel it's important to have a 1-to-1 benefits counseling session annually.⁵



We will ask our employees to learn and then say yes or no to the available benefits.

[Learn More](#)



We will use a scheduling platform to set appointments for our employees to learn and act.

[Learn More](#)

Even in the best of times, life doesn't always go as planned. We offer flexible solutions to tailor enrollment to meet your needs so you and your employees can get the most out of your benefits — ensuring everyone is informed, engaged and protected.

☐ Face to Face

☐ Virtual

☒ Enroll with Simplicity

The best enrollment strategy is one that works for you. We'll tailor a custom enrollment experience to work with your technology preferences, schedules, locations and employees.

How can we make the enrollment process work for your organization?

☐ Over the Phone

Next Steps

The following steps will be needed to provide an initial strategy recommendation for a Strategy Meeting:

- ☐ Provide and Employee Census
 - Carriers require this to get quotes for pricing
 - Template is provided upon request
- ☐ Provide Carrier Documents
 - ☐ Most recent invoices
 - ☐ SBCs and Plan Summaries
- ☐ Provide Renewal Proposal (if applicable)



