# THE AI IMPACT ASSESSMENT BLUEPRINT AND CALCULATOR

Evaluate the impact of AI projects and ROI

# The AI Impact Assessment Blueprint and Calculator

# Your Strategic Guide to Identifying and Implementing High-Impact Al Opportunities

#### **Executive Summary**

This blueprint provides a structured framework for assessing and prioritizing artificial intelligence (AI) opportunities within your organization. By following this methodology, you'll be able to identify the highest-impact AI initiatives and create a clear roadmap for implementation.

#### Part 1: Operational Assessment Framework

#### Step 1: Department-Level Analysis

Complete the following assessment for each major department:

#### **Process Inventory:**

- 1. List all major business processes
- 2. Document current metrics:
  - Time spent per process
  - Current costs
  - Error rates
  - o Customer satisfaction scores
  - Employee satisfaction scores

#### Data Assessment:

- Available data sources
- Data quality metrics
- · Current data collection methods
- Data gaps and challenges

#### Pain Point Analysis:

- Critical bottlenecks
- Resource constraints
- · Quality issues
- Scalability challenges
- · Compliance risks

### Part 2: Al Opportunity Scoring Matrix

Rate each identified opportunity on a scale of 1-5 for:

#### Impact Potential:

- Revenue increase potential
- Cost reduction potential
- Customer experience improvement
- Employee experience enhancement
- Strategic advantage

#### Implementation Feasibility:

- Data readiness
- Technical requirements
- Resource availability
- Change management needs
- Integration complexity

#### Part 3: ROI Calculation Framework

#### Financial Impact Assessment:

#### Direct Benefits:

Annual Value = (Time Saved × Labor Cost) + (Error Reduction × Cost per Error) + (Increased Capacity × Revenue per Unit)

#### **Indirect Benefits:**

- Customer satisfaction improvement
- Employee retention impact
- Market competitiveness
- Brand value enhancement

#### Implementation Costs:

- Technology investment
- Training and development
- Process redesign
- Change management

#### Part 4: Prioritization Framework

#### Priority Score Calculation:

Priority Score = (Impact Score × 0.4) + (ROI Score × 0.3) + (Feasibility Score × 0.3)

#### Implementation Timeline Categories:

- Quick Wins (0-3 months)
- Medium-Term Projects (3-6 months)
- Strategic Initiatives (6-12 months)

#### Part 5: Case Study - Lumen Technologies

#### Challenge:

- Manual processes across customer service operations
- High operational costs
- Inconsistent service quality

#### Solution Implementation:

- 1. Al-powered customer service automation
- 2. Predictive maintenance systems
- 3. Intelligent workflow optimization

#### Results:

- \$50M+ annual cost savings
- 35% reduction in service resolution time
- 28% improvement in customer satisfaction scores

# Part 6: Implementation Readiness Checklist

#### Leadership Alignment:

Executive sponsorship secured
Budget allocation approved
Success metrics defined
Risk mitigation strategy developed

#### **Technical Preparation:**

Data infrastructure assessment Integration requirements documented

Security protocols reviewed

Compliance requirements addressed

#### Organizational Readiness:

Training needs identified
Change management plan developed
Communication strategy created
Success metrics established

## Part 7: Next Steps

- 1. Complete the Operational Assessment (Part 1)
- 2. Score identified opportunities (Part 2)
- 3. Calculate ROI for top opportunities (Part 3)
- 4. Prioritize initiatives using the framework (Part 4)
- 5. Review implementation checklist (Part 6)
- 6. Develop detailed project plans for top 3 priorities

#### Resources and Templates Included in AI Leadership Institute's Accelerator:

- Operational Assessment Template
- ROI Calculator
- Priority Scoring Matrix
- Implementation Checklist
- Project Plan Template

#### **BONUS**

Thank you for reading this guide, here is exclusive access to the ROI Calculator!

#### **About the Author**

Noelle Russell is a leading AI strategy consultant who has helped Fortune 500 companies implement AI solutions resulting in over \$100M in combined annual savings. Through this blueprint, she shares her proven methodology for identifying and implementing high-impact AI initiatives.