

RONALD R. LICHTINGER, JR., CSA

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Employment & Business Associations

- ◆ **Lichtinger LLC**-Independent Equipment Appraisals, Asset Management and Asset Re-Marketing Service **In Business Since 2002**
- ◆ Positions as Vice President, Remarketing Manager for **ORIX Financial Services, Inc.**-Kennesaw, GA, and Director-Used Equipment Sales, **Hertz Equipment Rental Corporation**-Park Ridge, NJ **June, 2000 through September 2002**
- ◆ Extensive equipment evaluation, asset re-marketing and sales management experience over 12 years with **Forke Auctioneers, Inc.**, which was eventually purchased by **Ritchie Bros Auctioneers** in 1999. **January 1988 through May 2000**
- ◆ Construction Equipment Sales, Surface Mining Management and Oil & Gas Leasing positions were part of early career involving asset evaluations and management **1982 through 1987**
- ◆ Management Consulting related to Cost Control in the Health Care Industry as an early career endeavor upon completing academic studies **1976 through 1981**

Skills & Experience

Work as an Independent Appraiser and various asset management endeavors

- ◆ Performed hundreds of fee based appraisals of construction, transportation and surface mining equipment as an independent appraiser since 1985
- ◆ Up-to-date knowledge of market conditions business routinely employed in performance of equipment remarketing and resale assignments
- ◆ Regularly called upon to assist dealerships, construction, rental and finance companies in the evaluation and liquidation of equipment assets

Positions with heavy equipment auctioneering firms

- ◆ 13 years in management and sales for internationally recognized machinery auctioneers
- ◆ Personally inspected and appraised thousands of pieces of major machinery to assess condition and value
- ◆ Routinely conducted fee based appraisals for construction companies and/or their related financing institutions
- ◆ Called upon numerous times for testimony as expert witness (tax proceedings, bankruptcy, divorce settlement, etc.)

Positions with major equipment financing institution

- ◆ Corporate level manager of construction equipment repossession portfolio valued at over \$30 million
- ◆ Rapidly established a network for disposal of repossessed equipment assets nationwide
- ◆ Personal knowledge of values instrumental in achieving high return on investment for troublesome, repossessed assets (considerably higher than industry norms)

Military Experience

U.S. Army: Military Intelligence; Awarded Bronze Star while serving in Republic of South Vietnam

1969 through 1972

Education & Professional Membership

Bachelor of Science Degree-Business: The Johns Hopkins University, Baltimore, MD

1972 through 1976

Ronald Lichtinger, Jr. is a Certified Senior Appraiser (CSA) member of the Equipment Appraisers Association of North America (EAANA).

Ronald Lichtinger, Jr. and Lichtinger LLC proudly comply with the Uniform Standards for Professional Appraisal Practice (USPAP) and the Ethics Code of the EAANA.