



The independent voice of IR
Issue 288, Fall 2021

Careers

Six-month review

Douglas Kris, senior director of
IR at Compass Minerals

Careers

Six-month review

Douglas Kris, senior director of IR at Compass Minerals

Douglas Kris joined Compass Minerals in late December 2020, having previously held investor relations roles at Montage Resources and Eclipse Resources, as well as sell-side roles at KLR Group, Euro Pacific Capital and BMO Capital Markets.

What appealed to you about this role?

My corporate IR experience has been in exploration & production and energy. It wasn't a huge sector switch to move to a different natural resources focus. But what appealed to me about the company is that it has a long-established track record of financial

stability and operational excellence. The role also appealed to me. Being a department of one allows me to be part of a number of different areas outside of the traditional investor relations purview, including ESG, corporate communications, talking to the finance department and being involved with a lot of internal meetings .

Has the job lived up to your expectations so far?

Yes. Partially that's due to the fact that there have been a number of events going on at the company since I joined. There was a relatively new

management team that had some changes it wanted to make, which had been discussed publicly.

Over the course of the first six months, we've divested two businesses – one in Brazil and one in the US. We have also signed a collective bargaining agreement that was characterized as historic, given that it was for five years, so there were a lot of things going on at the company outside of the typical earnings process that I got lifted into on day one. Also, given the time of year I joined, we were just getting started on proxy season. We'd changed some

compensation metrics and having had a short tenure with the company, that was a little more challenging. But it was good to work through as a new IRO.

What was it like to start a job during the pandemic, and while working remotely?

I was immersed in all of the different processes and departments of the company on day one – even prior to day one. Being involved with a lot of those colleagues and having meaningful discussions early was really valuable. Working on earnings, the proxy statement and our



Douglas Kris, Compass Minerals

announcements meant I got to know people pretty quickly.

The company, and our CFO in particular, did a good job of lining up introductory meetings for me in the first week or so. It was helpful to build those relationships early.

What does your typical day look like?

It starts with me lining up what needs to be done on the to-do list, and then watching the to-do list grow as the hours go by. But it also changes on a daily basis because I might be shifting dramatically from an ESG meeting to an earnings release meeting to a corporate event news release meeting. Ultimately, I want to know I've moved the ball forward in a number of different areas so that I can feel accomplished at the end of the day.

What's been the biggest challenge and the biggest highlight in the job so far?

The challenge is around being able to

fit everything that needs to be done into a normal working day. Part of that is while we're in this virtual realm: you can schedule meetings on Zoom, but it can be hard because people's calendars fill up. In an in-person environment, you can ask quick questions by walking over to someone's office.

The biggest highlight has been around the evolution of the company, the asset divestitures we made and the change in strategic direction. That's been great to witness and be a part of. It's an exciting time for the company's evolution and I'm glad I get to spread the message on what all this means to the underlying value of the company.

Editor **Ben Ashwell**
Managing editor & chief copy editor
Kathleen Hennessy
Senior reporter **Garnet Roach**
Senior reporter **Tim Human**
Reporter **Maria Ward-Brennan**
Contributors **Lloyd Bevan, Jeff
Cossette, Laurie Havelock, Dottie
Schindlinger, Charles Sunnucks**
Editorial advisory board **Brian
Christie, Janet Craig, Vlad dela Cruz,
Gunhild Grieve, Catherine James,
Ricardo Jiménez, Richard Jones,
Jeannie Ong, Andrew Stephen**
Founding editor **Janet Dignan**
Design and production executive
James Noden
Managing director, events **Gargi Iyer**
Head of event operations
Lauren Wilson
Head of event content **Steven Wade**
Conference producer **Anna Phillips**
Events manager **Priscilla Lim**
Events co-ordinator **Chloë Rutter**
Events assistant **Danielle Gardiner**

President **Ian Richman**
Head of sales **Sébastien Dutrieu**
European sales director **Ross Ingram**
Head of partnerships, North America
Adam Dar
Managing director, content
Marie Paul
Research & customer insight assistant
Ariah Varcianna
Content marketing manager
Edward Williamson
Digital marketing operations
manager **Katy Littlewood**
Content and digital marketing
assistant **Leanne James**
Marketing manager
Stephanie Netchaeva
Campaign and content manager
Abigail Fajobi
Corporate sales manager
Paul Campbell
Tel: +44 20 8004 5015
Email: sales@irmagazine.com

IR Media Group (USA), Inc
222 Broadway, 19th Floor
New York, NY 10038, USA
Tel: +1 212 425 9649
Fax: +1 212 425 7589

IR Media Group Ltd
6 Lloyd's Avenue
London EC3N 3AX, UK

General inquiries
Email: info@irmagazine.com
Website: IRmagazine.com

IR Magazine is published by
IR Media Group Ltd
6 Lloyd's Avenue
London EC3N 3AX, UK

Send international address corrections to:
IR Magazine, 6 Lloyd's Avenue, London EC3N
3AX, UK

Send US address corrections to: *IR Magazine*,
222 Broadway, 19th Floor,
New York, NY 10038, USA

©IR Media Group Ltd 2021

Issue 288. All rights reserved. Reproduction in
whole or in part without written permission
from the publisher is strictly prohibited.
Articles are published without responsibility
on the part of the publishers or the authors
for any loss occasioned by any person acting
or refraining from action as a result of any
view expressed herein.

Cover story video credit
nmlfd@istockphoto.com