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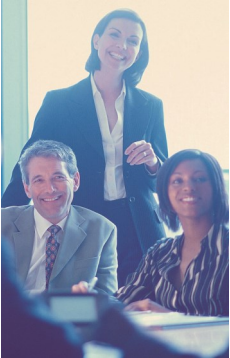
Leading People To Top Performance

About the Program

Whether you've been leading people for many years or are a new manager, this course provides strategies and processes to move to, and sustain, high performance of all team members. It provides skills to be an inspiring leader, connected to the team on a personal level, while setting high standards of performance with clear expectations and accountability. It addresses the impact one poor performer can have on a team's performance and how to prevent or correct the situation.

This program will improve your ability to:

♦ Develop effective relationships with direct reports

♦ Be a leader people want to work for, while setting high expectations for performance and accountability

♦ Provide both positive and corrective feedback to achieve employee performance

♦ Determine and communicate priorities for your team and its individual team members

Target Audience
Leaders and Managers of People

Prerequisite
None

Course Length
7 hours

Learning Approach

This program simulates on-the-job situations through:

♦ Participants applying the knowledge to their real-world situations of leading people and teams

♦ Implementing and practicing the skills through analysis and roleplay

Content:

♦ Hard on performance, easy on people — a philosophy for leading

♦ Management practices feedback (360 survey)

♦ Developing a performance strategy

♦ Establishing performance accountability

♦ Setting priorities

♦ Delegating/empowering/decision-making styles

♦ Analyzing and improving performance

♦ Power of positive reinforcement

♦ Providing corrective feedback

♦ Appraising and rewarding performance