

Agent _____

Monday _____ to Sunday _____

Buyer Type

A= Looking to buy Now - 3mos
B= 3mos - 6mos **C=** 6mos - Beyond

Source

ZT=Zillow/Trulia **TS=**Team Smith **RF=**Referral
FF=Friend/Family **KV=**Kunversion **SC=**Sign Call
OH=Open House **OT=**Other (explain)

<u>Buyer</u>	<u>Name</u>	<u>Phone #</u>	<u>Email</u>	<u>Called about</u>	<u>Source</u>
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

of Showings # of Offers # of Accepted Contracts

M _____	M _____	M _____
T _____	T _____	T _____
W _____	W _____	W _____
T _____	T _____	T _____
F _____	F _____	F _____
S _____	S _____	S _____
S _____	S _____	S _____

GOALS

Yearly Goal _____

Monthly Goal _____

YTD

Pending _____

Closed _____

Traffic
Report