

What We L♥ve About Being a REALTOR®



What we love best about being a REALTOR®, is **Helping People!**

How do we Help People?

Help People Who Need to Buy a New Home!

We help people find homes that meet their needs, know all the legal paperwork needed to help protect you, will negotiate on your behalf, and offer referrals to the right professionals needed to buy a home!



Help People Get their Home SOLD!

We help people prepare their homes to get it ready to sell. We know all the legal paperwork needed to help protect you, will negotiate on your behalf, will help price the home right and offer referrals to the right professionals needed to get the home ready to sell!

Help People by Being Their Real Estate Professional!

We help people by being a great resource they can reach out to anytime to ask questions about the current market, what is their current home worth, what would add value to their home, if a property would be a great investment to buy to make money, how to prepare to buy or sell. **Having a Great REALTOR® is Key!**



We Love Helping Others!

This is our Team... See if you can find me!



1 in Client Referrals!

4983 Bluebonnet Blvd., Suite A,
Baton Rouge, LA 70809
225.953.8889
www.TeamSmithSells225.com



Licensed by Louisiana Real Estate Commission

Did You Know?

When I get hired, the person hiring me is actually also hiring my whole team to help them.



Team Smith's office is fully staffed with an Office Manager, Transaction Coordinator & Marketing Specialist to cater to all your needs.



Team Smith is led by two of the Top REALTORS® & is the **#1 Team in Louisiana!**



**WE SOLD A HOME
EVERY 29 HOURS!
296 CLOSED &
HAPPY CLIENTS
FOR 2024**



**FREE CARGO TRAILER FOR
CLIENTS TO USE!**



**ALSO AWARDED BEST OF
ZILLOW!**

1 in Client Referrals!

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Steps to

YOUR HOME

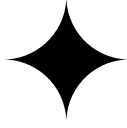
Buying



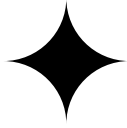
FIND THE RIGHT REALTOR®



DISCUSS WANTS AND NEEDS W/ YOUR REALTOR®



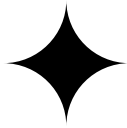
FIND THE RIGHT LENDER & GET PRE-APPROVED



START HOME SHOPPING & FIND THE ONE!



MAKE AND NEGOTIATE AN OFFER



GET AN ACCEPTED CONTRACT



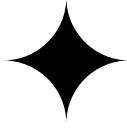
HOME INSPECTION & APPRAISAL



NEGOTIATE FINAL REPAIRS & CONTINGENCIES



SCHEDULE FINAL WALKTHROUGH



CLOSING DAY!

Selling

YOUR HOME

Steps to

- CHOOSE A LISTING AGENT
- GET YOUR HOME READY FOR SALE
- FIND OUT HOW MUCH YOUR HOME IS WORTH
- WE WILL MARKET YOUR HOME
- SHOW YOUR HOME
- RECEIVE OFFERS & NEGOTIATE
- ALLOW BUYER TO PERFORM INSPECTIONS
- NEGOTIATE ANY REPAIRS
- GET THROUGH APPRAISAL
- SIGN TITLE AND LOAN DOCUMENTS
- CLOSE - SOLD!

Perks of Being a REALTOR®

NEW!

You get to meet many people and help them!

You Get to be a Time Blocking Ninja...LOL Seriously you get to make your schedule and make time for what is important to



you.



Not stuck always in an office. You can work from home, at a coffee shop, at people's homes, while on the go, and each day you will learn something new!



You can work on a team to help you succeed!



You will never be bored...there is always something to do.

You get to help people find their dream home, start a new chapter in their lives and be their home match maker!



Have Questions?



**Please
Let us
Know!**

Thank you for Shadowing me Today!